



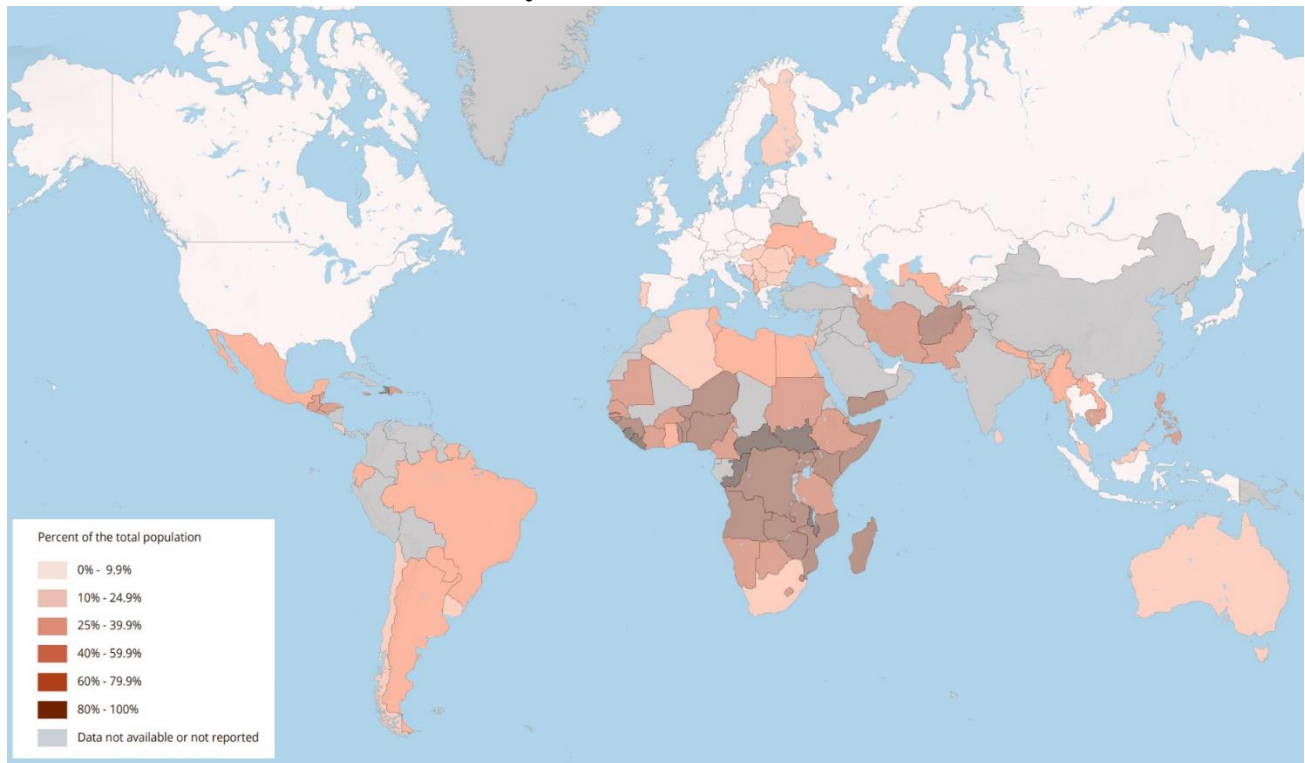
Outreach

November 30, 2023

Thank you for your membership in and work with NAEGA

Welcome to New NAEGA Associate Member South Shore Resources Headquartered in Las Vegas, Nevada, South Shore Resources was established in 2022 as an exporter of textiles and is developing a grain export business, with a focus on the Middle East. We are looking forward to working with South Shore Resources and its contributions to NAEGA.

Media of the Week:
**Prevalence Of Moderate to Severe Food Insecurity
January 2020-December 2023**



Source: [UN Food & Agriculture Organization Statistical Yearbook 2023](#)

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Member Notices & Opportunities

International Grains Council Events – New Orleans, LA – January 23-23, 2024

We look forward to seeing many of you in New Orleans in January! NAEGA member representatives and personnel are invited to attend both or one of 2 programs that are part of the 59th Session of the International Grains Council (IGC) in New Orleans on January 23 & 24:

First, on January 23, NAEGA will host a River Cruise Tour for International Grains Council Delegates & Industry Representatives. This is an opportunity to view and explain port operations from the river via networking with several people that have significant influence on NAEGA members businesses. Approximately 90 officials from international Federal, State and local governments and U.S. based commodity promotion organizations, US will join NAEGA members for the tour. The cruise departs at 10:00am and will return at approximately 2:00pm. [Registration for the cruise is available here.](#)

Second, the IGC has a program at the Roosevelt Hotel that includes a reception on the evening of January 23, and an IGC Grains Forum entitled “Biofuels development and the grains market”, on the morning of January 24. Like the NAEGA hosted River Cruise Tour, there is no charge to attend. If you or a colleague at your company would like to attend the IGC Reception and / or Grains Forum, please email Amy Gaito at USDA FAS: Amy.Gaito@usda.gov.

Hotel rooms at the Roosevelt Hotel for Sunday night through Wednesday are available at very attractive rate, made available by USDA/FAS of \$158.00/night [through this link](#).

Please feel free to forward registration information for the NAEGA program (river cruise tour) and the IGC Program (reception and grains forum) to any colleague you think would be interested in attending.

USDA/FGIS 2024 Exporter Registration

The U.S. Department of Agriculture's Federal Grain Inspection Service (FGIS) [opened registration for the U.S. Grain Exporter Registration list and waiver requests for the 2024 calendar year](#). The U.S Grain Standards Act requires registration for anyone engaged in the business of buying grain for sale in foreign commerce. The Act waives official inspection and weighing for exporters who export less than 15,000 Metric Tons (MT) of grain, on an individual elevator basis during the preceding calendar year, and plan to export less than 15,000 MT of grain during the current calendar year. Exporters and individual elevator operators must request and receive a waiver from FGIS.

Registration and waiver requests are required annually and FGIS publishes official lists of U.S. companies and organizations registered or operating under waiver or exemption to buy, handle, weigh, or transport grain for sale in foreign commerce.

Individuals who handle, weigh, or transport grain for sale in foreign commerce also must register. Registrations completed and waivers requested by December 15, 2023, will be included in the January 2024 exporter registration and waiver lists. These lists are shared with foreign governments upon request to assist U.S. grain movement in various markets.

Instructions on how to register or renew a registration as a grain or oilseed exporter, or apply for a waiver, [are available through this link](#).

Plant Biotechnology Information Exchange Transition

We are pleased to announce that our long-sought objective of developing a commercially viable interactive database of seeds derived from plant breeding technologies is complete. In November the NAEGA Plant Biotechnology Information Exchange (PBIE) will transition from the existing NAEGA-only platform to a subscription service through our partner S&P Global on their [S&P Global "Connect" platform](#). The existing PBIE will no longer be available as of November 12, 2023.

Under a new agreement with S&P Global, up to 5 users from every NAEGA Member may access the new service on S&P Connect for 4 months. **In order to take advantage of this trial and ensure for a smooth transition, please let us know that you consent to being contacted by S&P Global and provide the name, email address, and phone number of the person inside your organization who can act as the primary contact for S&P Global.** S&P will then contact your organization and onboard your users to the platform.

Please let us know if you have any questions.

Recent Actions

Board of Directors Appointments

The NAEGA Board of Directors has approved two nominations to fill unexpired Board terms. Partick Hart of Viserion Grain and Jonathan Hobbs of The Russell Marine Group will each serve out vacant Board terms that expire in March 2025. The current Board term sheet is as follows:

Name	Company	Term Expiration
Tyler Schultz	Cargill, Inc.	March 2026
Kim Hawks	Louis Dreyfus Company	March 2025
Charles Colbert	Zen-Noh Grain Corp.	March 2024
Steve Strong	Bunge North America	March 2026
John Griffith	CHS, Inc.	March 2025
Matt Hopkins	ADM	March 2024
Carsten Bredin	Richardson International	March 2026
Holly Womack	CoBank	March 2025
Fuyuhiko Nakata	Mitsui & Co.	March 2025
Kurt Haarmann	Columbia Grain, Inc.	March 2024
Augusto Bassanini	United Grain Corporation	March 2025
Kevin LaGraize	Southport Agencies, Inc.	March 2024
Patrick Hart	Viserion Grain	March 2025
Jonathan Hobbs	Russell Marine Group	March 2025

Dry Bulk Terminals Group Conference – Amsterdam, The Netherlands

NAEGA Vice President Patrick Hayden traveled to Amsterdam, The Netherlands to participate in the Semi-annual conference of the [Dry Bulk Terminal Group \(DBTG\) on November 8-10, 2023](#). Approximately 80 individuals ranging from port owners and operators to port equipment vendors participated in the meeting. The conference featured a discussion on DBTG's work with the International Maritime Organization, presentations on port safety, energy, and sustainability-related issues, and a tour of the nearby facilities of the Port of Amsterdam. A trip report will be posted to the Member's Only section of the NAEGA website.

Geneva Meetings & IGTC General Assembly – Geneva, Switzerland

A NAEGA team led by President & CEO Gary Martin participated in a series of events held in Geneva, Switzerland the week of November 5.

On November 7-9. Participation at the Global Grain Geneva conference included formal remarks and presentations as well as a discussion with Dr. Ibrahim Ashmawy, Egypt's Deputy Minister of Supply and Internal Trade.

On November 9 & 10, the International Grain Trade Coalition (IGTC) hosted a series of events, culminating with its' Ordinary General Assembly of Members. The meetings included several thought and decision leaders from around the world and addressed the IGTC objectives. Increased understanding of the complexities within the international trade of grains, oilseeds, and related products was a much-appreciated outcome recognized by many. IGTC's 2023 focus on the Middle East and North Africa was a featured topic.

A report on the week's events by NAEGA Geneva Envoy Mariya-Krystyna Koziy [is available here](#).

NAEGA No 2 FOB Contract Revision

REMINDER: In September the Board of Directors approved [proposed revisions to the NAEGA Free on Board Model Contract No. 2 and Addendum 1 to the Model Contract](#) as recommended by the Contracts Committee, as well as a timeline for the revised Contract and Addendum 1 to be published and effective on April 15, 2023. [Details on the revisions are available here](#).

The Contracts Committee will focus much energy in the next few months to develop and deploy educational tools and guidance including video and reference materials as well as in-person and virtual training.

Current and Ongoing Actions

Bahamas Barley Import Requirements

The Government of the Bahamas' Agricultural Health and Food Safety Authority has issued the new ["Phytosanitary guidelines for the importation barley grain/seed for processing and consumption"](#). Of note, Barley imports to the Bahamas will now require a Phytosanitary Certificate. The Grade & Inspections Committee is reviewing the new requirements, and your input is welcome. If there are any concerns with the requirements that should be addressed by NAEGA, please contact staff.

USDA Regional Agricultural Promotion Program

USDA's Foreign Agricultural Service (FAS) released a [Final Rule on the Regional Agricultural Promotion Program \(RAPP\)](#). As reported in the November 3, 2023 edition of OUTREACH, \$1.3 billion will be made available to non-profit U.S. agricultural trade organizations, non-profit State Regional Trade Groups (SRTGs), U.S. agricultural cooperatives, and state agencies that conduct approved market development activities to foster expanded exports and market diversification by encouraging the development, maintenance, and expansion of diverse commercial export markets for U.S. agricultural commodities and products. Comments on the final rule are due to FAS on December 18, 2023

NAEGA is planning to submit comments on the final rule and your feedback is welcome. If you have on comments on the program that you think relevant to how NAEGA approaches this opportunity, including where funds might best be used, ideas for potential programs, and any comments on the regulations themselves please let us know by December 12, 2023 so we can include them in our response.

News:

ePhyto Progress

The Canadian Food Inspection Agency (CFIA) has made some progress with implementation of ePhyto. Starting January 2024, export services will be introduced for plant commodities through ["My CFIA"](#). This initiative will facilitate Phytosanitary Certification for shipments to the U.S.

replacing traditional paper certificates with ePhyto, providing exporters the convenience of accessing and printing certified true copies.

Pakistan's Single Window (PSW) in collaboration with the Department of Plant Protection of Pakistan has commenced sharing of ePhytos between countries through the IPPC ePhyto Hub. PSW has successfully integrated the IPPC ePhyto Hub into their system for the electronic exchange of phytosanitary certificates.

FAO Statistical Yearbook 2023

The Food and Agriculture Organization of the United Nations (FAO) [released its annual Statistical Yearbook](#), covering the latest trends in the world's agrifood systems. The 2023 edition organizes global data into four thematic chapters, covering the economic importance of agricultural activities; inputs, outputs and factors of production; implications for food security and nutrition; and agriculture's impacts on the environment.

Information Services:

NAEGA Trade & Food Security Library

Recently uploaded resources to our Trade & Global Food Security Library include a report on plans for the World Trade Organization's 13th Ministerial Conference, scheduled for February 2024; the International Food Policy & Research Institute's Report on Climate Change and Food Systems and the World Economic Forums "Net-Zero Tracker"

The Library is available cost-free to NAEGA members and partners. Access via a web browser or an App for both Android and Apple mobile devices. [Instructions on installing the app and connecting to your account can be found here.](#)

If you need login credentials or are having any trouble using the app, please click [here](#).

U.S.-Canada Grain Trade Website

Your comments and advice are welcome in response to the U.S.-Canada Grain Trade Resources website: <https://uscanadagraintrade.org/>. The public website is intended to facilitate trade between Canada and the U.S. and inform future NAEGA actions. The site contains regularly updated question-and-answer modules for [American](#) and [Canadian](#) grain producers, as well as the [commercial grain trade](#). Users are encouraged to review the modules and submit additional questions, which may be included in future updates.

Calendar & Member Notices:

[Click here](#) for a copy of the IGTC Calendar

2023

December

4-7 – North American Plant Protection Organization Annual Meeting - Mérida, Mexico

2024

January

22 – NAEGA Board of Directors Meeting – New Orleans, Louisiana

23-24 – IGC Grains Forum and Council Session – New Orleans, Louisiana

February

26-29 – World Trade Organization MC13 - Abu Dhabi, UAE

March

17-19 – NGFA Annual Convention – Orlando, Florida

TBD – NAEGA Annual Meeting – Orlando, Florida

June

10-14 – London Grains Week – London, UK

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