



Outreach January 17, 2022

Thank you for your membership in and work with NAEGA

Welcome to New NAEGA Member Viserion Grain

Headquartered in Denver, Colorado, Viserion Grain was formed in 2021 and is now an exporter of grains and oilseeds, having purchased 11 elevators on the Mississippi River, from Iowa to Louisiana. Viserion's focus is connecting growers to both domestic U.S. and International buyers.

We are looking forward to working with Viserion Grain and its contributions to NAEGA.

Media of the Week: Biographical Sketch of Doug McKalip Newly Confirmed USTR's Chief Agricultural Negotiator

Doug McKalip



**Chief Agricultural
Negotiator at the
United States Trade
Representative**

Life in Brief

Hometown: Saegertown, Pennsylvania (Rural Northwest Penn.)

Family: Married to his wife Debbie; two kids

Education: Master of Public Policy, American University; B.A., Political Science, University of Pittsburgh

Fellowships: Harvard Kennedy School of Government Executive Fellows Program (2020); California Agriculture Leadership DC Exchange Program (2018); Federal Executive Institute in Charlottesville, VA (2005); Berg Fellow of the Soil and Water Conservation Society

Most Notable Positions held during his nearly 3 decades of service with the USDA:

- Senior Advisor to the Secretary of Agriculture Tom Vilsack (Present)
- Senior Advisor in Animal and Plant Health Inspection Service (2017-2021)
- Senior Advisor to the Secretary of Agriculture (2015-2016)
- Senior Policy Advisor for Rural Affairs at the White House Domestic Policy Council (2011-2015)
- Confidential Assistant to the Secretary of Agriculture (2009-2011)
- Director of Legislative and Public Affairs for USDA's Natural Resources Conservation Service (2001-2009)

Accolades and notes

- Most recently helped lead negotiations for expanding trade of US grown pork to Mexico and dairy policy in Canada
- Coordinated the Executive Branch's response to the 2012 drought
- Worked on the development, passage, and implementation of four Farm Bills 1994 to 2014
- Recipient of the USDA's Civil Rights award for his work in expanding opportunity to Tribes
- Has previously provided direct counsel to past Presidents on trade, ranch, and policy issues
- Already has a deep understanding of international security, biotechnology, research, and renewable energy issue areas

This OUTREACH includes:

Member Notices & Opportunities

- Featured Item – NAEGA Trade and Global Food Security Library Mobile App Available!
- Register Now!– NAEGA 2023 Annual Meetings – March 20-22, 2023
- 2023 Member Packet
- USDA/FAS ERMS 2.0 Testing & Training
- 2023 USDA/FGIS Grain Exporter Registration
- Employment Opportunities at NAEGA

Current and Ongoing Actions

- MAP Travel to London, United Kingdom – January 17-21, 2023
- NAEGA Grades & Inspections Committee Meeting – January 24, 2023
- U.S Government Requests on Biotechnology Regulation

Recent Actions

- IGC Webinar on Sustainability in the Grains Value Chain

News

- APHIS Amends Karnal Bunt Regulated Areas
- IPPC Call for Information on Plant Health and Humanitarian Aid
- U.S.-EU Reach Agreement on Agriculture Tariff-Rate Quotas

Information Services

- Plant Biotechnology Information Exchange
- U.S.-Canada Grain Trade Website

Member Notices & Opportunities:

The NAEGA Trade & Food Security Library is Now Available to Download as an App! NAEGA members can now access the [NAEGA Trade and Global Food Security Library](#) via a progressive web app for both Android and Apple mobile devices. [Instructions on how to install the app and connect to your account can be found here.](#)

The Library is constantly being updated with reports on initiatives related to food systems, trade and global food security as well as outcomes from the UNFSS. Recent entries include presentations from the WTO's Agri-Food Business Day and the Codex Alimentarius consultation on decision making on pesticide residues

If you need login credentials, or are having any trouble using the app, please let Patrick know.



REGISTER NOW!
NAEGA's 2023 Annual Meetings March 20-22

[Please register yourself and your guests here](#)

All NAEGA member and associate member personnel and their invited guests are welcome to attend in person or virtually the NAEGA Annual Meetings on March 20-22, 2023. We will convene the meetings in person at the [La Quinta Resort & Club](#) in La Quinta, California, near Palm Springs, and virtually via MS Teams.

There is no cost for NAEGA member and associate member personnel and their guests to attend the NAEGA meetings.

Preceded by Committee meetings on March 20-22, the Members meeting on March 22 will include a working Lunch for all member and associate member personnel and guests attending in person. [A preliminary agenda can be found here.](#)

All events will be alongside the [2023 NGFA Convention](#) on March 21-23 at the La Quinta Resort and Club.

Want to attend the NGFA Convention?

- Personnel from NAEGA members **who are not members of NGFA** also have access to NGFA member pricing for their convention. [Please contact us to register for the NGFA convention as a non-NGFA member.](#)
- If your company is a NGFA member, and plan to attend their events, [please click here](#) for NGFA registration and hotel information.

Need guest rooms?

- If your company is not a member of NGFA, we will arrange rooms for you. [Please email us](#) for assistance with a guest room.
- If your company is a member of NGFA, please reserve your room via [NGFA's Registration site.](#)

Please contact us if you have questions or suggestions. More information on committee meetings and detailed agendas will be available soon.

We are looking forward to seeing you in La Quinta! [Please register yourself and your guests here](#), indicate if attendance will be in person or virtually, and make your hotel reservations. Registration will close on March 10.

2022 Member Packet

2023 brings new opportunities and continued NAEGA service and support for our Members. Each member representative was sent an email with the Annual Member Meeting notice and membership invoice. If your company has not received the email, please contact NAEGA staff as soon as possible. All dues and export volume fees are due by February 15, 2023.

USDA/FAS ESRMS 2.1 Outreach Sessions

The USDA/FAS Export Sales Reporting team will hold six Outreach Sessions between January 19-March 23, 2023, with the purpose of giving exporters a chance to provide input on how to improve the Export Sales Reporting and Maintenance System 2.1 (ESRMS 2.1).

The sessions will include a brief demonstration of the current ESRMS 2.1 design and facilitate a discussion about the best ways to upload exporter data into ESRMS 2.1. FAS requests that companies that will use ESRMS 2.1 ask your respective data-entry personnel and IT teams to attend one of the sessions to give them the opportunity to ask any questions on the ESRMS 2.1 structure and how it may or may not work with your existing system(s).

FAS requests that personnel who will be using the ESRMS 2.1 plan on attending at least one of the six sessions. There is no limit to how many sessions one can attend.

Outreach Sessions will be presented in MS Teams and are scheduled to take place on the following days:

Thursday, January 19, 2023, 1:30pm – 3:30pm Eastern Time
Thursday, January 26, 2023, 1:30pm – 3:30pm Eastern Time
Thursday, February 9, 2023, 1:30pm – 3:30pm Eastern Time
Thursday, February 23, 2023, 1:30pm – 3:30pm Eastern Time
Thursday, March 9, 2023, 1:30pm – 3:30pm Eastern Time
Thursday, March 23, 2023, 1:30pm – 3:30pm Eastern Time

FAS has set up an RSVP form for the January 19th session at: <https://forms.office.com/g/NGucGyH3PC>. Registration for that session closes at 3:00 p.m. Eastern time Tuesday, January 17, 2023.

All Outreach Sessions will be recorded and saved to the following site: <https://apps.fas.usda.gov/esrms/media/index.html>.

2023 USDA/FGIS Grain Exporter Registration

The U.S. Department of Agriculture's Federal Grain Inspection Service (FGIS) [opened registration](#) for the U.S. Grain Exporter Registration list and waiver requests for the 2023 calendar year. The U.S. Grain Standards Act requires registration for anyone engaged in the business of buying grain for sale in foreign commerce. The Act waives official inspection and weighing for exporters who export less than 15,000 Metric Tons (MT) of grain, on an individual elevator basis during the preceding calendar year, and plan to export less than 15,000 MT of grain during the current calendar year. Exporters and individual elevator operators must request and receive a waiver from FGIS.

Registration and waiver requests are required annually and FGIS publishes official lists of U.S. companies and organizations registered or operating under waiver or exemption to buy, handle, weigh, or transport grain for sale in foreign commerce.

Individuals who handle, weigh, or transport grain for sale in foreign commerce also must register. If your company is required to register and has not yet done so, please do so at your earliest convenience. These lists are shared with foreign governments upon request to assist U.S. grain movement in various markets.

Instructions on how to register or renew a registration as a grain or oilseed exporter, or apply for a waiver, are [available through this link](#).

Current & Ongoing Actions:

MAP Travel to London, United Kingdom – January 17-21, 2023

NAEGA President Gary C. Martin will travel to London, United Kingdom, from January 17-21, 2023. While in London Gary will advance NAEGA's Unified Export Strategy objectives by advancing communication on best commercial and official practices, including international regulatory coordination and compatibility at several meetings and events. Gary will attend, take part and present at events surrounding the 57th Session of the International Grains Council (IGC), including participation in a panel discussion on grain trade in the Black Sea region and in an open discussion with the IGC Chairperson on sustainability in the grains value chain during IGC's Grain Forum.

NAEGA member personnel who may be attending these events, or who will be in London, are invited to connect with Gary during his travel.

NAEGA Grades & Inspections Committee Meeting – January 24, 2023

The NAEGA Grades & Inspections Committee will meet to discuss key issues and planning for the new year on January 24, 2023 at 4:30pm Eastern/3:30pm Central/2:30pm Mountain/1:30pm Pacific time via MS Teams. If you are not a member of the Committee and are interested in taking part in the meeting or learning more about the Committee, please contact NAEGA staff.

U.S Government Requests on Biotechnology Regulation

The White House Office of Science and Technology Policy (OSTP) issued two Requests for Information (RFI) on biotechnology.

[The first RFI is for U.S. President Joe Biden’s National Biotechnology and Biomanufacturing Initiative](#) and how advances in biotechnology and biomanufacturing can help the U.S. achieve goals that were previously out of reach and what steps can be taken to ensure we have the right research ecosystem, workforce, data, domestic biomanufacturing capacity, and other components to support a strong bioeconomy.

The second RFI, released in coordination with the U.S. Food and Drug Administration (FDA), U.S. Environmental Protection Agency (EPA), and U.S. Department of Agriculture (USDA), [seeks relevant data and information to help identify regulatory ambiguities, gaps, inefficiencies, or uncertainties in the Coordinated Framework for the Regulation of Biotechnology](#), including case studies and other data that relate to new and emerging biotechnology products. The information provided will “improve the clarity and efficiency of the regulatory processes for biotechnology”.

Comments on the first OFI are due to OSTP is January 20, 2023. Comments on the second are due to FDA February 3, 2022. NAEGA is considering a response to both and your comments and input are appreciated.

Recent Actions:

IGC Webinar on Sustainability in the Grains Value Chain

NAEGA member personnel and staff presented during the International Grains Council’s (IGC) Grains Value Chain webinar on Thursday, January 5. Topics included corporate sustainability policies, assessments of public and private sector actions, and Global perspectives on sustainability from the trade execution and transport sector. A number of the presentations have been uploaded the NAEGA [Trade and Global Food Security Library](#).

News:

APHIS Amends Karnal Bunt Regulated Areas

USDA’s Animal and Plant Health Inspection Service (APHIS) amended the Karnal bunt regulated areas in the U.S. for 2023. Following a review of the results of the 2022 survey of Karnal bunt-regulated areas, APHIS is reducing the regulated area in La Paz, Maricopa, and Pinal Counties in Arizona. [APHIS publishes a revised Karnal bunt quarantine area description and a map of regulated areas annually](#). APHIS regulates this plant disease because many trading partners require that U.S. wheat be certified as grown in areas free of Karnal bunt. More information on Karnal bunt is available at the following website: <http://www.aphis.usda.gov/plant-health/kb>

IPPC Call for Information on Plant Health and Humanitarian Aid

[The International Plant Protection Convention \(IPPC\) Secretariat requests information material and case studies on food and other humanitarian aid being able to carry plant pests](#). The IPPC will use information submitted to inform the work of the [IPPC and the Commission on Phytosanitary Measures Focus Group on Safe Provision of Food and Other Humanitarian Aid](#). IPPC notes that the need to manage pest risk effectively becomes even more crucial when it comes to countries experiencing a humanitarian disaster. Once invasive pests and diseases are established in a new area, their eradication may be difficult and require additional resources that may not be readily available.

Submissions are due on January 25, 2023. If you or your company have information material or any case study that you would like to contribute, they can be sent via e-mail to the IPPC Secretariat via Adriana Moreira at Adriana.Moreira@fao.org.

U.S.-EU Reach Agreement on Agriculture Tariff-Rate Quotas

[The Office of the U.S. Trade Representative \(USTR\) has announced](#) that USTR Katherine Tai, Sweden's Permanent Representative to the European Union (EU), Ambassador Mikael Lindvall, and European Commission Deputy Director General for Agriculture and Rural Development, Michael Scannell [signed the U.S.-EU Tariff Rate Quota \(TRQ\) Agreement](#) on January 17, 2023. The Agreement will preserve the U.S.'s existing access to the EU market for various agricultural commodities following the United Kingdom's exit from the EU on January 1, 2021.

The new TRQ allocations are based on the historic pattern of agricultural exports to the 27 EU Member States. The Agreement will restore favorable market access for multiple U.S. agricultural products, including for U.S. rice, almonds, wheat, and corn.

Information Services:

Plant Biotechnology Information Exchange (PBIE)

There are currently 2721 transgenic products from approximately 415 unique transgenic events 489 gene edited products in the [NAEGA PBIE](#).

Developed by and at the request of membership, the PBIE contains detailed information on commercialized and pre-commercialized gene-edited and transgenic seeds used to produce the crops you use and market. Currently, only NAEGA members have access to this unique tool. As part of membership your company is allowed up to five unique users for the PBIE at no cost. To gain access NAEGA Member representatives send the names and email addresses of designated company users to Patrick at phayden@naega.org. Each designated person is provided unique login information and instructions on use of the platform. Please let us know if you have any questions!

U.S.-Canada Grain Trade Website

Your comments and advice are welcome in response to the U.S.-Canada Grain Trade Resources website: <https://uscanadagrainsite.org/>. The public website is intended to facilitate trade between Canada and the U.S. and inform future NAEGA actions. The site contains question and answer modules for [American](#) and [Canadian](#) grain producers, as well as the [commercial grain trade](#), and will be updated regularly. Users are encouraged to review the modules and submit additional questions, which may be included in future updates.

Calendar & Member Notices:

Click [here](#) for a copy of the IGTC Calendar

2023

January

- 19** - International Grains Council (IGC) Grain Forum – London, UK
- 20** - International Grains Council (IGC) 57th IGC Council Session – London, UK
- 24** – NAEGA Grades & Inspections Committee Meeting -Virtual

February

- 23-24** – 2023 USDA Agricultural Outlook Forum – Arlington, VA/Virtual

March

- 7-9** –Canadian Crops Convention – Ottawa, Canada
- 20-22** – NAEGA Annual Meetings - La Quinta, California
- 21-23** – NGFA 2023 Convention - La Quinta, California

May

- 15-17** – DBTG Operational & Technical Conference – Tampa, Florida

June

- 13-14** - IGC Grains Conference – London, UK
- 14-16** – APPAMEX-NAEGA Forum – Cancun, MX

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