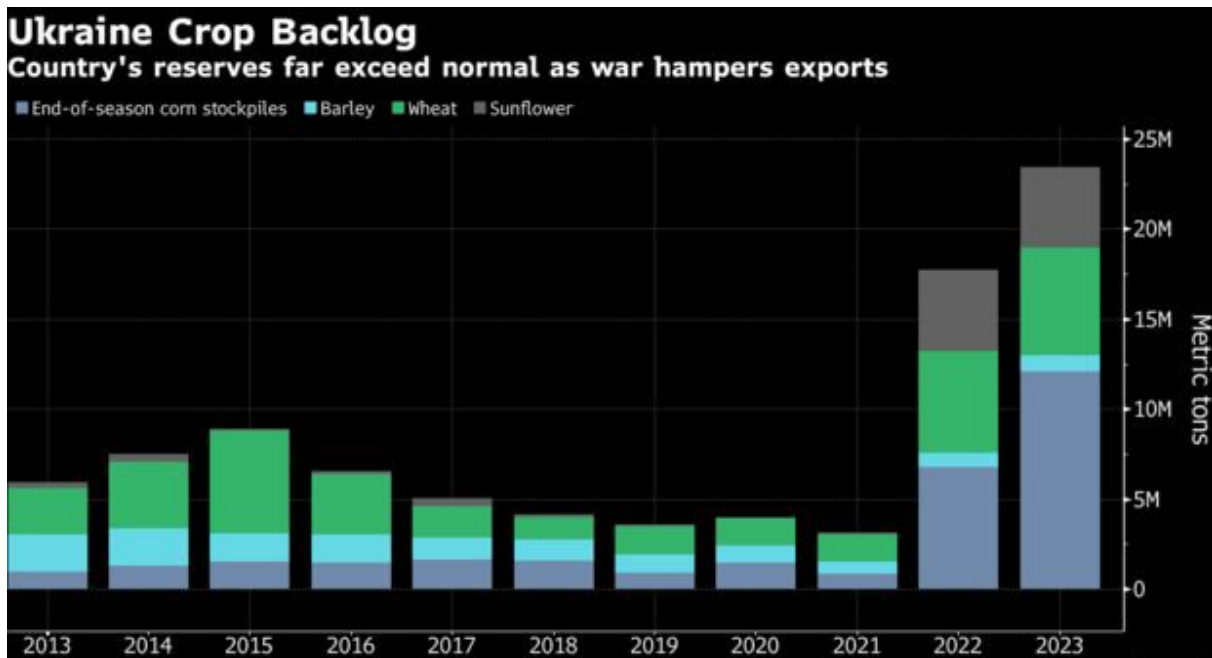




Outreach August 1, 2022

Thank you for your membership in and work with NAEGA

Media of the Week: Ukraine's End of Season Stockpiles – 2013-2023(estimated)



Source: USDA/Bloomberg Government

This OUTREACH includes:

Member Notices & Opportunities

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Recent Actions

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- *"Inside the Global Grain Market: Grandad's Story"*
- UN Facilitating Ukraine Grain Exports
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Member Notices & Opportunities:

Featured Event: NAEGA Board of Directors Meeting – September 15, 2022

The NAEGA Board of Directors will meet on **Thursday, September 15, 2022 from 9:00am-2:30pm Eastern Time** in the main conference room of the American Intellectual Property Lawyers Association at 1400 Crystal Drive, Suite 600, Arlington, VA and Via Microsoft Teams. Your suggestions for agenda items are welcome!

Board meetings are open to NAEGA Member Representatives to attend. If you would like to attend a portion or the entirety of the September 15 meeting, please contact Gary or Patrick.

USDA/FAS New Export Sales Reporting System

USDA Foreign Agricultural Service's (FAS) is completing efforts to sign up U.S. exporters in the upgraded Export Sales Reporting and Maintenance System (ESRMS 2.0). ESRMS 2.0 is scheduled for release on Thursday, August 18, 2022. After that the legacy ESRMS (1.0) will no longer be available for the mandatory weekly reporting of U.S. export sales. FAS requested all U.S. exporters confirm to the USDA Export Sales Reporting Team they have access to ESRMS 2.0 this past Friday, July 29, 2022. The inability to access ESRMS 2.0 and submit weekly reporting of foreign sales and exports could have a negative impact on the integrity of the report. If your company has not yet registered for ESRMS 2.0, email the Export Reporting Team as soon as possible at ESRTechHelp@usda.gov.

Compliance Considerations for Russia Sanctions

Governments around the globe continue to issue economic sanctions against Russia, its central bank and financial sector, as well as numerous individuals close to and including Russian President Vladimir Putin in the wake of the Russian invasion of Ukraine. Exporters from all origins must

contend with increased compliance obligations that may affect commercial operations. Members are reminded that violations of sanctions can occur in various places in an export contract from the direct counterparty to indirect counterparties, vessels, vessel owners/charterers and financial institutions.

The U.S. Treasury's Office of Foreign Asset Control (OFAC) issued a fact sheet entitled "Preserving Agricultural Trade, Access to Communication, and Other Support to Those Impacted by Russia's War Against Ukraine". OFAC states that U.S. sanctions issued in response to Russia's invasion of Ukraine "do not stand in the way of, agricultural and medical exports, nongovernmental organization (NGO) activities, Coronavirus Disease 2019 (COVID-19) relief, the free flow of information, humanitarian assistance, and other support to people impacted by Russia's war". The document, [found here](#), offers guidance to the Trade on navigating OFAC sanctions and General Licenses.

NAEGA will continue to monitor government actions related to sanctions, most notably those of the United States and Canada as they may have more direct implications on exports from North America. Additional U.S. sanctions information from the OFAC can be [found through this link](#). Canadian sanction information [can be found here](#).

Contracts and Best Practices Seminars

Our seminars are much valued NAEGA member service. They provide intensive and informative reviews of commercial and official practices and include interaction with participants. NAEGA seminars can be conducted in-person and / or virtually. A private in-person seminar was held recently and both in-person **private** (staff from only one company) and **public** (staff from two or more companies) are being scheduled in 2022. Given the strong attendance and interest from Members, we expect to hold another public virtual seminar in 2022.

The Members only section of www.naega.org includes video of the public seminar on Wednesday, September 8, 2021. Your comments about the utility of the digital content on the Website as well as advice and questions about the NAEGA 2 Contract are welcome – please use this new email address for comments and questions: MemberQuestions@naega.org.

Please let us know when, how and where you would like to participate in the NAEGA Contracts and Best Practice seminars. [Click here](#) for more information on the in-depth, interactive programs NAEGA conducts!

Trade and Global Food Security Library

Several new entries related to China, sustainability and rising food prices were posted this week to the [NAEGA Trade and Global Food Security Library](#).

The Library is constantly being updated with reports on initiatives related to food systems, trade and global food security as well as outcomes from the UNFSS. The recent entries include several new documents on China's food & agribusiness outlook and how the rise of global food prices impacts diets.

NAEGA members can access the Library through [the Trade and Global Food Security](#) page on the NAEGA website. If you have a NAEGA Member's Only website login, you should not have any issues accessing the site at its new address. If you need login credentials, or are having any trouble logging in, please let Patrick know.

Plant Biotechnology Information Exchange (PBIE)

There are currently 2574 transgenic products from approximately 391 unique transgenic events 474 gene edited products in the [NAEGA PBIE](#).

Developed by and at the request of membership, the PBIE contains detailed information on commercialized and pre-commercialized gene-edited and transgenic seeds used to produce the crops you use and market. Currently, only NAEGA members have access to this unique tool. As part of membership your company is allowed up to 5 unique users for the PBIE at no cost. To gain access NAEGA Member representatives send the names and email addresses of designated company users to Patrick at phayden@naega.org. Each designated person is provided unique login information and instructions on use of the platform. Please let us know if you have any questions!

U.S.-Canada Grain Trade Website

The modernized U.S.-Canada Grain Trade Resources website can be found at <https://uscanadagrainsite.org/>. This website, initially launched in 2012 during the implementation of Canada's Marketing Freedom for Grain Farmers Act, is updated and modernized to reflect the impact of the U.S.-Mexico-Canada Agreement, as well as other developments, on the cross-border grain trade between the U.S and Canada. The site contains question and answer modules for [American](#) and [Canadian](#) grain producers, as well as the [commercial grain trade](#), and will be updated regularly. Users are encouraged to review the modules and submit additional questions, which may be included in future updates.

Recent Actions:

Austrian Agriculture Minister

On Friday, July 15, NAEGA hosted Mr. Norbert Totschnig, Austrian Minister for Agriculture, Tourism and Regions, and members of his staff at our offices in Arlington, VA. NAEGA Board Chairman John Griffith joined the discussion virtually. Minister Totschnig [was appointed to his current position in May 2022](#) and was on his first official visit to the United States.

The meeting featured to a wide-ranging conversation that included ongoing developments in the Black Sea region and their impact on food security, sustainability and decarbonization and the importance of global trade. The Minister closed the meeting by issuing an invitation to meet with him in Europe in the near future and continue the discussion.

USDA/APHIS on Strategic Plan

[NAEGA comments](#) to USDA's Animal & Plant Health Inspection Service (APHIS) on the agency's Strategic Plan Framework offer support to APHIS as they prepare for the future, highlighting the need for the agency to consider contingency planning to address supply chain shocks, focus on transparency and effectiveness when working with stakeholders and foreign partners, promote a digital trade ecosystem and to focus on core services to avoid mission creep.

[The Framework](#) includes a new mission and visions statements, and core values, and strategic goals and objectives to guide the agency’s priorities and work over the next 5 years.

Proposed Chinese MRLs

At the request of USDA’s Foreign Agricultural Service (FAS), [NAEGA wrote the Agency to assist](#) in responding to the Chinese Ministry of Agriculture and Rural Affairs' (MARA’s) recently published draft domestic Maximum Residue Limits (MRLs) for “43 Pesticides including Difenconazole and 55 Pesticides including Abamectin in Food.”

Encouraged that the Chinese government provided an opportunity for public comments on new MRLs, the comments referenced NAEGA’s [Policy Statement on Pesticide Residue Management](#), which states that “governments regulatory procedures and statutory authority need to ensure regulatory decisions reflect sound science, be proportionate to risk, provide for safe products, foster increased consumer confidence, and support a competitive and informed commercial response to market conditions and not be used as barriers to trade.”

NAEGA-NGFA Great Lakes Regional Industry Workshop

A big thank you to the Andersons for hosting the NAEGA-NGFA Great Lakes Regional Industry Workshop on July 21. Over 50 participants joined either virtually or in person at Anderson’s office in Maumee, Ohio. Presenters included USDA's Federal Grain Inspection Service, the American Association of Grain Inspection & Weighing Agencies, and Corteva. Copies of the presentations will soon be posted to the [Grades and Inspections Committee page of the NAEGA Member’s Only website](#).

U.S. Agricultural Export Development Council FAS Attaché Seminar

NAEGA staff consulted with USDA Foreign Agricultural Service (FAS) officers working in Argentina, China, India, Geneva, Egypt, Rome and South Korea, discussing NAEGA and IGTC policy files as well as country-specific agricultural issues. Attachés were invited to become users of the NAEGA Trade and Global Food Security Library. The consultations were part of our participation at the [2022 U.S. Agricultural Export Development Council Attaché \(USAEDC\) Seminar](#).

For more information about NAEGA’s involvement in USAEDC contact Gary or Patrick.

Current & Ongoing Actions

U.S. ITC Request for Comments Impact of Section 232 and 301 Tariffs

The U.S. International Trade Commission (ITC) [is conducting a fact-finding investigation](#) on U.S. trade, production, and prices in the industries directly and most affected by the Section 232 and Section 301 tariffs that were in effect as of March 15, 2022. A public hearing in connection with this investigation was held on Thursday July 21, 2022, and written comments are due on August 24, 2022.

NAEGA is considering a response and your advice is welcome.

News:

“Inside the Global Grain Market: Grandad’s Story”

Dennis Stevens, former Secretariat of the Canadian Grains Council (CGC), the only non-U.S. Citizen to be presented with [the Amstutz Award, NAEGA’s highest honor](#), is making a memoir available. Dennis writes the publication of [“Inside the Global Grain Market: Grandad’s Story”](#) is for “our grandchildren and their children to provide behind-the-scenes stories of an earlier era as seen through the eyes of one of their forbearers.”

[The Amstutz award](#) is named in honor of Dan Amstutz in recognition of his outstanding and extraordinary service to the export grain and oilseed trade from the United States. It is given to persons who have exhibited exceptional accomplishments in promoting export grain and oilseed trade from the United States.

Facilitating Ukraine Grain Exports

The United Nations (UN) reports on the [Joint Coordination Centre \(JCC\)](#) is available to facilitate the recently signed [Black Sea Grain Initiative](#) humanitarian maritime corridor to allow ships to export grain and related foodstuffs and fertilizers from Ukraine. The JCC, operating out of Istanbul, Turkey, comprises representatives of Ukraine, Russia, Turkey and the UN, will monitor the movement of commercial vessels to ensure compliance with the agreement. Focus will be on export of bulk commercial grain and related food commodities only. The first grain shipment handled by the JCC [left the Ukrainian port of Odessa on Monday, August 1st](#), and another 16 ships were waiting to load and depart as of this report.

New PCIT Version

USDA’s Animal & Plant Health Inspection Service (APHIS) updated its [Phytosanitary Issuance and Tracking System \(PCIT\)](#). The PCIT system tracks the inspection of agricultural products and certifies compliance with plant health standards of importing countries. [PCIT Version 12.3.3](#) includes upgrades to the user interface and removes a number of bugs, including an issue where commodity variety could be overwritten by the user.

USDA Urges Public to Check for Asian Longhorned Beetle

The U.S. Department of Agriculture (USDA) has declared August as “Tree Check Month” for the Asian Longhorned beetle (ALB) and is asking the American public to check their trees for this invasive insect and the damage it causes. August is the most important time of year to look for the beetle because it is when adult beetles are most likely to be seen.

The ALB is an invasive wood-boring beetle that attacks 12 types of hardwood trees in North America, such as maples, elms, buckeyes, birches, and willows. Infested trees do not recover and eventually die. Infested trees also become safety hazards since branches can drop and trees can fall over, especially during storms. In its larval stage, the insect feeds inside tree trunks and branches, creating tunnels as it feeds, then adults chew their way out in the warmer months, leaving about 3/4-inch round exit holes. Details on the ALB program and what to do if you suspect a tree is infested [can be found here](#).

Calendar & Member Notices:

Click [here](#) for a copy of the IGTC Calendar

2022

September

15– NAEGA Board of Directors and Committee Meetings – Washington, DC/Arlington, VA
21-23 – Inaugural International Plant Health Conference – London, UK

October

TBD – NAEGA/NGFA Regional Industry Workshop – Vancouver, WA/Virtual

November

TBD – IGTC General Assembly
17-18 – U.S. Agricultural Export Development Council Annual Workshop – Baltimore, MD

December

TBD – COP 16 – CBD – Turkey

2023

March

21-21 – NGFA 2023 Convention - La Quinta, California

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