



“Working Together to Make Trade Work”

OUTREACH April 22, 2013

Thank you for your membership in and work with NAEGA

Member participation opportunity:

- Stakeholder Reception for U.S.-China High Level Biotech & Technical Working Groups – Washington, DC, April 23
- Member Input Requested on 2012 Grain & Oilseed Market Access Index Survey – Due Wednesday April 24!
- Reception for EU Trade Representatives, Agricultural Counselors and Attaches – Washington, DC, May 16
- IGC International Grains Conference – London, United Kingdom, June 10-11

Action Reports

- World, Biotech Like-Minded Statement
- U.S., GIPSA Sets Final Rule on New User Fees
- U.S., GIPSA-Industry New Orleans Regional Workshop
- New NAEGA No. 2 Contract Arbitration Award Posted to Website

New Issues

- U.S. International Trade Commission Investigation & Hearing on T-TIP
- U.S. OFAC Now Accepting License Applications Online

NAEGA Calendar and Member Notices

- Upcoming events and notices for members

NAEGA member participation opportunity:

Stakeholder Reception for U.S.-China High Level Biotech & Technical Working Groups – Washington, DC, April 23, 2013 – NAEGA members are invited to attend a stakeholder reception for the U.S.-China High-Level Biotechnology Joint Working Group (BWG) and Technical Working Group (TWG) on Tuesday, April 13 2013, following their annual meetings in Washington, DC. The reception, hosted by NAEGA along with the Biotechnology Industry Organization, the National Grain & Feed Association, the U.S. Soybean Export Council and U.S. Grains Council, will be held at 5:30pm in the Murrow Room of the National Press Club, located at 529 14th St NW, Suite 1300, Washington, DC.

The BWG & TWG provide a framework under which the United States and China discuss policy and regulatory related to products produced using agricultural biotechnology. The annual

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meetings are a means by which the United States and China can address biotech policies to better and more efficiently deal with the challenges of new technologies and to facilitate continued and uninterrupted market access and trade for biotech products. The Chinese delegation includes:

- SHI Yanquan, Counsel, Department of Science, Technology and Education, Ministry of Agriculture (Head of Delegation, BWG)
- WU Kongming Vice President, Academician, Chinese Academy of Agricultural Sciences (Head of Delegation, TWG)
- KOU Jianping, Division Director, GMO Safety and IRP Division, Department of Science, Technology and Education, Ministry of Agriculture
- LI Yunhe, Associate Professor, Institute of Plant Protection, Chinese Academy of Agricultural Sciences
- YANG, Hanchun, Professor, China Agriculture University
- WANG Xue, Deputy Director, National Center for Safety Evaluation of Drugs, National Institutes for Food and Drug Control
- HUANG Xin, Assistant Researcher, Chinese Academy of Inspection and Quarantine
- CHANG Zhijie, Professor, Tsinghua University
- CHEN Zhixin, First Secretary, Embassy of the People’s Republic of China, Washington
- LIU Xiangzhou, Interpreter, Ministry of Agriculture

If you would like to attend, you can register for the reception [through this link](#).

Member Input Requested on 2012 Grain & Oilseed Market Access Index Survey – Please help us as we apply and plan for use of matching funds from USDA. We are again completing a Grain & Oilseed Market Access Index (GOMAI) as part of work with the USDA Market Access Program and have contracted with Agralytica, Inc. to evaluate 37 countries ([listed here](#)). We are collecting information from NAEGA members on Soybeans, Corn, and Wheat markets. The GOMAI is an integral part of our 2014 application for Market Access Program funding from USDA. We hope you can help us identify restrictions and opportunities for improvement in the conditions supporting trade.

Your assistance in responding via either one or both of two ways is requested. The two options are:

1. A telephone interview during which we will discuss with you the market situation in any or all the 37 countries for Corn, Soybeans and / or Wheat. If you and / or several of your colleagues would like us to call you and step through any, part of, or all of the countries and commodity we are seeking input for. The call does need to happen sometime between Monday, April 22 and Thursday April 25. Please let us know when a call works for you and we will set an appointment and host a conference call.
2. Fill out and return as much of this survey spreadsheet ([click to download](#)) as you like. Full instructions on how to fill out the spreadsheet can be [accessed through this link](#). The market access scores for the listed countries and commodities are used to produce the GOMAI. We want your opinion. The scoring is intended to be subjective in order to include your expertise and experience - so please score away!

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Senior Advisor Kirk Miller heading the information collection and will compile NAEGA information so no individual company or individual providing information is identified. He will then work with the Agralytica to add NAEGA information to that from USDA, U.S. Soybean Export Council, U.S. Grains Council and research Agralytica is conducting. By the middle of May Agralytica will report out a new GOMAI. Ultimately we will use the report to complete our Unified Export Strategy (UES) application for calendar year 2014

If you use option 2 to report your results, please return your scored spreadsheet to us by Wednesday, April 24. Send the spreadsheet to Kirk Miller at wkmiller@naega.org, Patrick Hayden at phayden@naega.org or Gary Martin at gcmartin@naega.org. Kirk will compile results and report NAEGA's submission to Agralytica.

You can review the 2011 GOMAI reports on the NAEGA public website here: http://naega.org/?page_id=825.

Reception for EU Trade Representatives, Agricultural Counselors and Attaches – Washington, DC, May 16, 2013 – NAEGA Members are invited to attend a reception for EU Trade Representatives and Agricultural Counselors and Attachés on May 16, 2013 at the offices of Morgan and Lewis at 1111 Pennsylvania Avenue, NW, Washington, DC. The meeting, hosted by members of the Food & Ag Task Force for the Transatlantic Trade & Investment Partnership (T-TIP), will take place from 4:00pm-6:30pm and will focus on U.S. industry dialog with and outreach to EU officials on the T-TIP negotiations. If you or a representative would like to attend, please contact the NAEGA office.

IGC International Grains Conference – London, United Kingdom, June 10-11, 2013 – NAEGA member personnel are invited to join NAEGA President Gary C. Martin in London during the first week of June to attend and participate in the 2013 International Grain Council (IGC) International Grains Conference. NAEGA is sponsoring a workshop at the IGC Conference on June 11, 2013 that will cover current issues of importance in the international grain trade. An agenda for the full IGC Conference and registration information is [available on the IGC website](#).

A limited number of discounted registrations are available to the IGC Conference through NAEGA. Please let us know as soon as possible if you would like to take advantage of this offer.

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member’s Only Page](#) and the [Personal Pages Website](#)

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Reports on NAEGA actions

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World, Biotech Like-Minded Statement – Australia, Brazil, Canada, Paraguay, Uruguay and the United States have formally issued a “Joint Statement on Innovative Agricultural Production Technologies, Particularly Plant Biotechnologies”.

The “Like-Minded Statement” declares that the signatories believe that biotech products are needed to continue to play a critical role in addressing the challenges of increasing agricultural production “to meet global food, feed, fiber and energy demands in the face of population growth”. Regarding plant Biotechnology, the signatories agree to:

- Promote the utilization of and the development of regulations consistent with Codex Alimentarius Commission Principles for the Risk Analysis of Foods Derived from Modern Biotechnology and the Guideline for the Conduct of Food Safety Assessment of Foods Derived from Recombinant-DNA Plants and its annexes;
- Encourage research and education efforts necessary to develop agricultural innovations that lead to new products and strategies that address the global challenges for production of abundant, safe and affordable food, feed, fiber, and energy in the 21st century;
- work together to promote synchronization of authorizations by regulatory authorities, in particular for food, feed and processing purposes;
- Encourage biotechnology developers to submit timely dossiers to regulatory authorities to minimize asynchronous and asymmetric authorizations;
- Collaborate in the development of domestic, regional and international approaches to facilitate the global management of low level presence of recombinant-DNA plant cooperatively in international standard-setting bodies and in other international forums on issues related to plant biotechnology;
- Support science-based assessments of food, feed and environmental safety and encourage the timely sharing of information including using global databases to house public information on product authorizations.

The full Like Minded Statement is available on [FAS’s Biotech Website](#). NAEGA will continue to track this issue on the [NAEGA Biotech Committee Webpage](#) and the [NAEGA Personal Pages Site](#).

U.S., GIPSA Sets Final Rule on New User Fees – The Grain Inspection, Packers and Stockyards Administration (GIPSA) published a final rule, going into effect May 1, 2013, announcing the revision of local and national tonnage fees for all export grain shipments serviced by GIPSA field offices. This final rule revises local and national tonnage fees (assessed in addition to all other applicable fees) for all export shipments serviced by GIPSA field offices. In fiscal year 2013, GIPSA is increasing the local tonnage fees for (1) League City, Texas from \$0.115 to \$0.125 per metric ton; (2) New Orleans, Louisiana from \$0.015 to \$0.033 per metric ton; (3) Portland, Oregon from \$0.084 to \$0.124 per metric ton and; (4) Toledo, Ohio from \$0.132 to \$0.233 per metric ton.

This final rule also increases the national tonnage fee approximately 5 percent in fiscal year 2013 from \$0.052 to \$0.055 per metric ton of export grain inspected and/or weighed and Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

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approximately 2 percent per year for fiscal years 2014 to 2017. In addition, workers compensation costs are being shifted from the national to the local level in order to fully reflect where those program costs originate. GIPSA will now charge the national tonnage fee of \$0.055 per metric ton on export grain inspected and/or weighed (excluding land carrier shipments to Canada and Mexico) from delegated states and designated agencies.

As we reported in the February 19, 2013 edition of OUTREACH, NAEGA and the National Grain & Feed Association (NGFA) submitted a joint statement generally supporting GIPSA’s proposed changes to the fee schedule, contingent upon the agency’s adoption of several recommendations to modify the overall structure of its current user fee system. GIPSA did not formally adopt several of the recommendations that NAEGA and NGFA proposed, rejecting the use of the five-year rolling average and failing to adopt the suggested maximum three-month operating reserve with an immediate fee reduction when/if the operating reserve fund were to reach that cap.

GIPSA did agree with the joint comments to continue determining what programs can be terminated, scaled back or consolidated to reduce its administrative overhead further. However, no changes were made in the final. Additionally, GIPSA agreed with a NAEGA and NGFA proposal that the organization should aggressively seek ways to reduce indirect employee expenses, such as workers compensation, which as previously mentioned is being reallocated from the national office to local offices. GIPSA agreed, and is moving forward with initiatives to improve its safety training plan to include fall protection training and a job safety training outline.

GIPSA also agreed with the concept in the joint statement of reviewing cooperative agreements it has with other federal agencies such as the Animal and Plant Health Inspection Service (APHIS) in order to recover these costs from APHIS and impose them on the export sector through higher official fees. However, no changes were made in the final rule since the Agency believes this suggestion is outside the scope of the user fee rulemaking. The full language of the final rule will be posted to the [NAEGA Grades & Inspections Committee Webpage](#) and the [NAEGA Personal Pages Site](#) under Issue Tracking for GIPSA User Fees.

U.S., GIPSA-Industry New Orleans Regional Workshop – NAEGA and the National Grain & Feed Association (NGFA) hosted a Grain Inspection, Packers and Stockyards Administration (GIPSA) - Industry New Orleans Regional workshop at the Federal Grain Inspection Service (FGIS) Field Office in Destrehan, Louisiana on April 16, 2013. In addition to NAEGA, NGFA and U.S. Government representatives, attendees received updates from the U.S. Coast Guard, the U.S. Soybean Export Council and U.S. Grain Council. Topics discussed included the new GIPSA user fee structure, FGIS local and international issues, international grain quality issues, port and vessel security & facility operations; moisture meters; an overview of the New Orleans Gulf Region trade outlook; and other grading issues.

The Workshop was a continuation of a series of meetings at export port locations which are intended to expand understanding and identify needs related to U.S. Official grain inspection.

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The workshops have proven to be an excellent venue for direct interaction with FGIS leadership and local personnel. Another GIPSA - Industry Regional Workshop is being planned for later this year in the Pacific Northwest.

The agenda for the meeting has been posted on the [NAEGA Member’s Only Home Page](#) and the [NAEGA Personal Pages](#) site for your review. NAEGA will ho

New NAEGA No. 2 Contract Arbitration Award Posted to Website – The American Arbitration Association/International Center for Dispute Resolution (AAA/ICDR) has informed NAEGA that an arbitration award involving the NAEGA No. 2 Contract was completed in February of this year. AAA/ICDR has forwarded the record of the award to the NAEGA office, and a redacted copy has been posted to the [NAEGA Member's Only Website Membership Page under "Arbitration"](#).

NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:

2013

TBD – Comments to the Canadian Food Inspection Agency (CFIA) on draft directives D-12-05: http://www.naega.org/images/pdf/CFIA_Draft_D-12-05.pdf

April

29 – Comments Due to USDA/APHIS on Petition for a Determination of Nonregulated Status for Dow Soybean Genetically Engineered for Insect Resistance: http://www.aphis.usda.gov/brs/fedregister/12_27201p_fr_noa.pdf

29 – Comments Due to USDA/APHIS on Petition for a Determination of Nonregulated Status for Syngenta Soybean Genetically Engineered for Herbicide Tolerance: http://www.aphis.usda.gov/brs/fedregister/12_21501p_fr_noa.pdf

29 – Comments Due to USDA/APHIS on Petition for a Determination of Nonregulated Status for Maize Genetically Engineered for Herbicide Tolerance and Insect Resistance http://www.aphis.usda.gov/brs/fedregister/11_24401p_fr_noa.pdf

May

10 – Comments due to USTR on Transatlantic Trade & Investment Partnership: <http://www.gpo.gov/fdsys/pkg/FR-2013-04-01/pdf/2013-07430.pdf>

16 – Comments due to FDA on the proposed rule for hazard analysis and preventive controls for human food: http://www.ofr.gov/OFRUpload/OFRData/2013-00125_PI.pdf

16 – Comments due to FDA on the proposed rule for hazard analysis and preventive controls for produce: http://www.ofr.gov/OFRUpload/OFRData/2013-00123_PI.pdf

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16 – Deadline to request to appear at public International Trade Commission hearing on the probable economic effect of duty-free imports under T-TIP:

http://www.usitc.gov/secretary/fed_reg_notices/332/131_037_notice04182013sgl.pdf

June

18 – Written comments due to International Trade Commission on ITC investigation of the probable economic effect of duty-free imports under T-TIP:

http://www.usitc.gov/secretary/fed_reg_notices/332/131_037_notice04182013sgl.pdf

NAEGA Actions on Current Issues are tracked on both the Member’s Only Section under their relevant committee pages and the on the Personal Page’s site. Updates to tracked issues are posted in this section.

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New Issues & Opportunities for NAEGA Consideration

U.S. International Trade Commission Investigation & Hearing on T-TIP – The International Trade Commission (ITC) has launched an investigation of the probable economic effect of duty-free imports under T-TIP. The ITC will also evaluate the probable economic effect of eliminating tariffs on certain EU agricultural products ([Full list available here](#)) on U.S. industries producing those goods as well as the U.S. economy as a whole. The ITC expects to submit its confidential report to the Office of the U.S. Trade Representative (USTR) by September 26, 2013.

The ITC will hold a public hearing in connection with this investigation on June 5, 2013 and requests to appear at this hearing are due no later than May 16. The ITC is also inviting written submissions for the record no later than June 18. NAEGA is considering submitting comments and any suggestions from membership would be welcome. Details on how to request to appear at the hearing and how to comment to ITC are [available through this link](#).

U.S. OFAC Now Accepting License Applications Online – As part of efforts to further streamline its license processing procedures, the Department of the Treasury’s Office of Foreign Assets Control (OFAC) is has announce that it is now accepting requests for licenses, license amendments, and interpretive guidance through the web. OFAC’s License Application Page, located at www.treasury.gov/resource-center/sanctions/Pages/licensing.aspx, can be used to apply for:

1. A license to export agricultural commodities, medicine, or medical devices to Sudan or Iran pursuant to the Trade Sanctions Reform and Export Enhancement Act of 2000;
2. Travel to Cuba for many, though not all, categories of travel to Cuba;
3. For the release of a wire transfer blocked at a U.S. financial institution; and
4. A license or interpretive guidance in all other circumstances, generally referred to as “Transactional”.

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Applicants still have the option of submitting applications by mail. More details are available at [OFAC’s License Application Page](#).

If you would like more information or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

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Tom Hammond – 1952-2013

NAEGA Board of Directors Chairman and Columbia Grain President & CEO Thomas J. Hammond passed away from a sudden illness at the age of 60 on Thursday, February 14, 2013. Tom became a member of the Board on December 6, 2001. He became a Vice Chairman in 2007 and was elected Chairman of the Board on February 22, 2012.

A celebration of Tom’s life for family, friends and business associates was held in Portland, Oregon on March 9. NAEGA President Gary C. Martin presented Tom’s family with the statue in the picture below. The inscription reads: “Presented to the Family of Thomas J. Hammond by the North American Export Grain Association in Memory of Tom’s Life and in Honor of his Service to Our Industry. March 9, 2013”



As a way to remember and pay tribute to Tom’s life we have created a Tribute Page for Tom on the NAEGA website. Please take look [by clicking on this link](#).

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You are invited to help make this lasting tribute to Tom even more memorable and significant. Please submit something you think appropriate and we will post and maintain the remembrances on the Tribute page. You can send photos, stories, or just a few paragraphs for inclusion on the site. An email to TomHammondTribute@naega.org will get this process started.

If you know of anyone else who would like to contribute to the page, please forward the webpage and email to them for their consideration

The Columbia Grain Portland office is conveying to the family any cards, packages and personal notes it may receive. Please contact Annalise Bischel at abischel@columbiagrains.com, for additional questions.

NAEGA Calendar & Member Notices

April

23 – Washington, DC – Stakeholder Reception for U.S.-China Technical Working Group and Biotech Working Group

May

21-24 – Washington, DC – IPC Global Food Security Symposium 2013

29-30 – Washington, DC – Office of the U.S. Trade Representative Hearings on T-TIP

June

5 – Washington, DC – International Trade Commission Hearing on the probable economic effect of duty-free imports under T-TIP

5-7 – Opatija, Croatia - 2013 Zagreb and Croatian Association of Feed Producers, Technologists and Nutritionists (KRMIVA) Feed Conference – NAEGA invited to attend & present

10-14 – Istanbul & Izmir, Turkey – USDA U.S.-Turkey Agribusiness Trade Mission – NAEGA Members invited to participate

July

9-10, 2013 – Alexandria, Virginia – U.S. Agricultural Export Development Council (USAEDC) 2013 FAS Attaché Meetings & Seminar – NAEGA Members invited to participate.

November

12-15 – Lisbon, Portugal - 6th International Conference on Coexistence between Genetically Modified (GM) and non-GM based Agricultural Supply Chains: www.gmcc13.org

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19-21 – Baltimore, Maryland – U.S. Agricultural Export Development Council (USAEDC) 2013 Annual Workshop – NAEGA Members invited to participate

2014

March

31 – 2014 NAEGA Annual Meetings – Hilton Head, South Carolina

30-April 1 – 2014 NGFA Convention – Hilton Head, South Carolina

Member Notices

The New NAEGA.org – NAEGA’s public website at www.NAEGA.org has been redesigned and launched as of June 18, 2012. The new NAEGA.org features a more user-friendly interface, a better search engine, and integration with the NAEGA Personal Pages website. The new site also features social media tools for sharing public NAEGA actions on a wider scale. NAEGA accounts have been established at LinkedIn and Twitter, and stories on the public site can be shared on Google Plus. NAEGA members and staff should take the opportunity to enhance their experience with a NAEGA Members Personal Page. NAEGA Director of Operations Patrick Hayden is will assist you to setup and maintain your NAEGA Personal Page.

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