

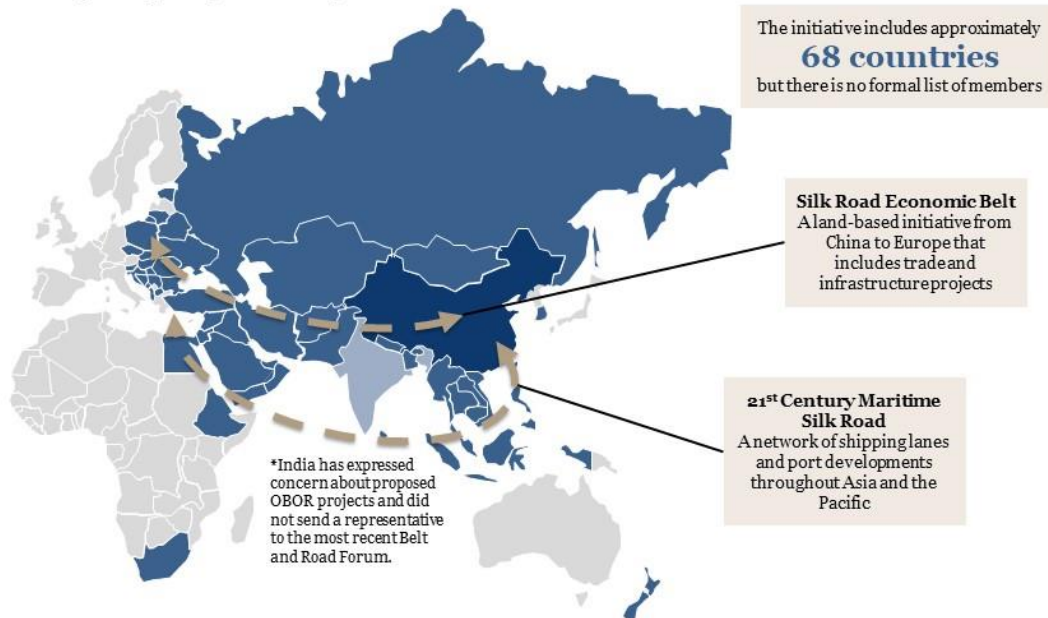
## Outreach March 29, 2019

Thank you for your membership in and work with NAEGA

### Graphic of the week:

## One Belt, One Road combines two Chinese trade initiatives, one maritime and one land-based

Countries participating in One Belt, One Road



### One Belt, One Road: By the numbers

China has committed **\$1.4 trillion** to the initiative | China will invest approximately **\$500 billion** in **62 projects** over 5 years | Projects will cover **4.4 billion people** | OBOR will generate an estimated GDP of **\$21 trillion**

### Action Reports

#### **Recent Actions:**

- Egypt Phyto Policy
- U.S. Food and Agriculture Dialogue for Trade
- China trade letter

#### **Pending Actions**

- IPPC ePhyto Case Studies

- Additional comments on Egypt plant quarantine regulations

### ***Upcoming Actions***

- DBTG Operational and Technical Seminar
- IPPC CPM
- NAEGA-APPAMEX Forum

### **Member Opportunities**

- DBTG Operational and Technical Seminar – Barcelona, Spain – April 10-12
- NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23
- IGTC Strategy Session – London, UK – June 10
- IGC - International Grains Council Grains Conference – June 11-12, 2019
- PNWER Annual Summit in Saskatoon, Saskatchewan – July 21-25, 2019
- NAEGA NAFTA and Asia-Pacific Policy Teams
- NAEGA Internship Open

### **News:**

- Temporary tariff regime for no deal Brexit

### **NAEGA Calendar and Member Notices**

- Upcoming events and notices to members

## **Action Reports**

### ***Recent Actions:***

#### **Egypt Phyto Policy**

Yesterday, NAEGA provided preliminary comments to USDA FAS regarding Egypt's request for comment on their plant quarantine regulations. In the comments, NAEGA encourages the U.S. government to provide a response to Egypt that includes the following perspectives:

1. The NAEGA and its Members have been honored to be a consistent, competitive and reliable supplier of high quality, safe and affordable supplies of grains and oilseeds to provide for Egypt's needs.
2. We greatly respect and wish to support the Government of Egypt's (GofE) role in providing for safe, reliable and affordable supplies of food.
3. We recognize and support the protection of plant and animal agriculture that is a critical responsibility of the entire supply chain as well as the GofE .
4. We seek any opportunity, including working to address concerns and opportunities related to EGY 90 (attached) in order to continue our successful trade and investment relationship and to work with GofE on efforts to provide for safe and efficient access to supplies of wheat, corn, soybeans and other grains for import. One way to do that is to establish regular public-private dialogue to address import policy related to plant health concerns.

5. We know that industry experience and scientific analysis can provide for a consultative partnership that is supportive of the GofE efforts to provide for food security, affordability and the management of plant health risks by applying sound science and best practices that are all based on and compliant with internationally accepted industry protocols and the International Phytosanitary Measures established by the International Plant Protection Convention.

The NAEGA Grades and Inspections Committee has this and several other national phyto polices under active consideration. In addition to Egypt, measures by China, Indonesia, Thailand, Vietnam and the U.S. are being addressed. We welcome comments and input from NAEGA members on all trade concerns.

### **U.S. Food and Agriculture Dialogue for Trade**

On Monday, March 25 Ryan attended a meeting of the U.S. Food and Agriculture Dialogue for Trade at the American Farm Bureau Federation (AFBF). The meeting featured Jennifer Lee, Executive Director of the U.S.-China Agriculture Food Partnership (AFP), who discussed AFP's work to address regulatory and market access concerns for U.S. agriculture and food companies in China. NAEGA is a member of the [AFP](#) and will be engaging its services as we proceed with China related work. The U.S. Food and Agriculture Dialogue for Trade's leadership is also planning further engagement, including:

- *Implementing team meeting with AFP:* The Implementing team will meet with AFP to discuss China engagement and the organization of a China Working Group.
- *High Level Steering Group Meeting with CSIS:* The High Level Steering Group will meet with David Green, Senior Vice President for Asia and Japan Chair at CSIS to discuss U.S.-Asia trade relations and the U.S.-Japan Trade Agreement.

### **China trade letter**

On Tuesday, March 19 NAEGA joined a letter to U.S. President Donald Trump on retaliatory tariffs from China. Signatories to the letter state that retaliatory tariffs have had a severe negative impact on market access in many agricultural sectors, and failing to lift these tariffs could negate any positive gains resulting from a new trade arrangement with China. Quickly restoring access to the Chinese market for agriculture products is a top priority for America's farmers, agribusinesses and food manufacturers, as negative impacts will continue to compound the longer our trade relationship with China remains in question.

### **Contracts and Best Practices Seminars – Your advice requested**

The NAEGA Contracts Committee is seeking your advice on the location, timing and curriculum of this year's Contracts and Best Practices Seminars. Please let us know if you are interested in attending or hosting a seminar, and what topics we should focus on. This year, the committee is considering contract seminars in the following locations:

- Vancouver, British Columbia
- St. Louis, MO
- Tokyo, Japan
- Winnipeg, Manitoba

NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

NAEGA conducts both public and private seminars, and curriculum can be tailored to your needs. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

### ***Pending Actions:***

#### **IPPC ePhyto Case Studies**

The International Grain Trade Coalition (IGTC) and the International Plant Protection Convention (IPPC) are seeking industry contributions to “case studies” on the roll out of the IPPC’s ePhyto Solution. In particular, the IPPC is seeking participation from destination countries participating in the hub. Moving forward, the IPPC is seeking, through these case studies, to answer questions such as:

- How did the importing plant protection and quarantine (PPQ) get in contact with the exporter?
- How was the customer made aware of the existence of the ePhyto?
- How did the customer clear customs and who was part of the chain?

If you are interested in participating in a case study, please contact the IGTC secretariat at [secretariat@igtglobal.org](mailto:secretariat@igtglobal.org).

#### **Additional comments on Egypt plant quarantine regulations**

The Grades and Inspections Committee is taking a closer look at the draft Egypt phyto policy in response to the U.S. Department of Agriculture’s Animal Plant Health Inspection Service (APHIS) and USDA FAS seeking industry comment on notified measures on Egypt’s Plant Quarantine Regulations. The proposed Draft Ministerial Resolution includes an updated list of banned pests (weed, insect, microorganism) and permissible treatment options for certain quarantined pests. The notifications can be found [here](#) and [here](#).

### ***Upcoming Actions:***

#### **DBTG Operational and Technical Seminar**

On April 10-12 Ryan will travel to Barcelona, Spain to participate in the Dry Bulk Terminals Group’s (DBTG) Operational and Technical Seminar at the Eurostars Grain Marina Hotel. The seminar, which in part celebrates the 20<sup>th</sup> Anniversary of the DBTG, will cover topics on the operations and safety of the dry bulk terminals, including regulation, retention and motivation, management and safety and health. In Barcelona, Ryan will also participate in a meeting of the DBTG Executive Committee, which he serves as a member. A copy of the agenda can be found [here](#).

#### **IPPC CPM**

Katy Lee, Secretariat of the International Grain Trade Coalition (IGTC) is working from Rome, Italy and will participate in meetings of the International Plant Protection Convention's (IPPC) 14<sup>th</sup> [Commission on Phytosanitary Measures \(CPM\)](#). The CPM will bring together the 183 contracting parties to the IPPC. During the meeting, the IGTC will focus on sections of the CPM agenda that closely aligns with grain trade priorities, including:

- The contribution of the global trade of commodities to global food security and economic development.
- The business plan for the ePhyto Solution post 2019
- International Year of Plant Health 2020 (IYPH 2020)
- Next generation sequencing technologies as a diagnostic tool for phytosanitary purposes
- Adding, deleting or modifying IPPC documents on the following subjects of interest to IGTC members:
  - Terms for consideration by the Technical Panel on the Glossary (TPG);
  - Diagnostic protocols for consideration by the Technical Panel on Diagnostic Protocols (TPDP);
  - Phytosanitary treatments for consideration by the Technical Panel on Phytosanitary Treatments (TPPT)

#### **NAEGA-APPAMEX Forum**

On May 21-23 Ryan and Katy will travel to Cancun, Mexico to participate in and present at the annual NAEGA-APPAMEX Forum at Secrets The Vine Hotel. During the forum, Ryan and Katy will represent NAEGA and the IGTC and discuss ongoing policy and global issues facing the North American and global grain trade.

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#### ***Member Opportunities:***

##### **NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23**

NAEGA members are invited to “save the date” for the 2019 NAEGA-APPAMEX Forum on May 21-23 in Cancun, Mexico. The forum will take place at the Hotel Secrets The Vine. This year’s forum will be held alongside the Mexican feed mills association CONAFAB.

##### **IGTC Strategy Session – London, UK – June 10**

NAEGA member representatives are invited to attend an IGTC Strategy Session in London on June 10, 2019. The Strategy Session will involve IGTC members and corporate stakeholders and will include discussions concerning how to strengthen the work of IGTC policy, new and existing commercial requirements for grain producers and seek advice for decision makers going forward in the current business environment.

More details and a registration link will be available shortly.

##### **International Grains Council Grains Conference – June 11-12, 2019**

The International Grain Trade Coalition is expecting to provide discounted registration for the International Grains Council's 2019 Grains Conference in London, UK. Our suggestion is to wait for the savings before registering, although IGC early bird registration is now open. Anyone interested can find more information at [here](#).

The two day conference will highlight the key challenges facing the international grain oilseed industry. Plenary sessions and workshops will include speakers from across the globe sharing their expertise . The Conference, to be held at the Congress Centre at 28 Great Russell Street, London WC1B 3LS, provides for multiple opportunities to network and build business relationships.

### **2019 PNWER Annual Summit – Saskatoon, Canada – July 21-25, 2019**

Registration is now open for the 2019 Pacific Northwest Economic Region annual summit in Saskatoon, Saskatchewan!

Over 500 regional business leaders, legislators, and key decision makers attend the Annual Summit to explore shared challenges in the region, discuss best practices, promote regional relationships, and develop an action plan to address challenges in the coming year.

Early bird registration is provided through April 30. Register early to take advantage of early bird pricing!

Anyone interested in more details can look [here](#).

Anyone interested in registering can register [here](#).

### **Asia-Pacific Policy Teams**

With the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. A policy team focused on the Asia-Pacific Market is already established. Over the next few months the team will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

### **Internships**

We have an open intern position starting in the summer of 2019 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

***Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).***

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## News

### Temporary tariff regime for no deal Brexit

The United Kingdom's Department for International Trade has released details on its temporary tariff regime in case a Brexit deal cannot be reached. During the temporary regime, which would be monitored closely by the UK government, British businesses would not pay customs duties on the majority of goods when importing into the UK. Under the temporary tariff, 87 percent of total imports to the UK by value would be eligible for tariff free access. Tariffs would still apply to the remaining 13 percent of goods, including:

- a mixture of tariffs and quotas on beef, lamb, pork, poultry and some dairy.
- Finished vehicles; however, car makers relying on EU supply chains would not face additional tariffs on car parts imported from the EU to prevent disruption to supply chains
- AD/CVD cases.

A full list of products under the temporary tariff regime can be found [here](#).

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### Calendar & Member Notices

Click [here](#) for a copy of the IGTC Calendar

**2019**

#### April

- 1-5** – IPPC Committee on Phytosanitary Measures Meeting – Rome, Italy
- 2-5** – USDA FAS Trade Mission – Montreal and Toronto, Canada
- 10-12** – DBTG Operational and Technical Seminar – Barcelona, Spain

#### May

- 21-23** – NAEGA-APPAMEX Forum – Cancun, Mexico

#### June

- 3-6** - USDA FAS Trade Mission – Bogota, Colombia
- 10** – IGTC Strategy Session – London, UK
- 10** – International Grains Council's 49<sup>th</sup> Session
- 10** – IGTC Strategy Session – London, UK
- 11-12** – 28<sup>th</sup> IGC Grains Conference

#### July

- 21-25** – PNWER Annual Summit

#### September

- 6** – IGC Market Conditions Committee – London, UK

#### October

- 14-17** – USDA FAS Trade Mission – Ho Chi Minh City, Vietnam

**28-31** – USDA FAS Trade Mission - Nairobi, Kenya

**November**

**5-8** - USDA FAS Trade Mission – Mexico City, Mexico

**December**

**2-4** – NGFA Country Elevator Conference – Indianapolis, IN

**3** – International Grains Council’s 50<sup>th</sup> Session – London, UK

**2020**

**March**

**8-10** – NGFA Annual Convention – Austin, TX

**December**

**TBC** – COP 15 – CBD – Beijing, China

**2021**

**March**

**14-16** – NGFA Annual Convention – San Diego, CA

**2022**

**December**

**TBC** – COP 16 – CBD – Turkey

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