



"Working Together to Make Trade Work"

OUTREACH March 25, 2013

Thank you for your membership in and work with NAEGA

Member participation opportunity:

- CFIA and APHIS Meeting with Grain and Seed Trade Stakeholders – A.M Tuesday, March 26, 2013
- Celebrating U.S. and Canadian Agricultural Trade Seminar and Reception - P.M. Tuesday, March 26.
- U.S. Export-Import Bank Annual Conference – Washington, DC – April 4-5, 2013
- FGIS Regional Workshop – New Orleans – **NEW Day!** – Tuesday, April 16, 2013

Action Reports

- 2013 NAEGA Annual Meetings in San Francisco

New Issues

- 2013 Asian Gypsy Moth Notice
- USDA/FAS Reopens Comments on Adding DDGs to Export Reporting

NAEGA Calendar and Member Notices

- Upcoming events and notices for members

NAEGA member participation opportunity:

CFIA and APHIS Meeting with Grain and Seed Trade Stakeholders – Tuesday, March 26, 2013 – We are meeting with USDA-APHIS and representatives of the Canadian Food Inspection Agency (CFIA). The meeting is intended to provide CFIA with an opportunity to explain their plans to change the way they regulate imports of grains and oilseeds to manage phyto-sanitary risks. CFIA is pressing forward with significant changes to regulate imports of grain (cereals, pulses, oilseeds and special crops). Organized as part of the ongoing work of the Canada-U.S. Grain and Seed Trade Task Group, this meeting will provide time for comments and questions as we seek to increase understanding of the practical implications of CFIA's plans.

Representatives of key stakeholder groups and our members are invited to us in the meeting in our conference room, Suite 1003, 1250 Eye Street, N.W. Washington, DC. Call-ins from NAEGA members are welcome. An agenda with call in and web access information [is available here](#). Please contact us as soon as possible if you wish to attend.

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase "Unsubscribe from OUTREACH" in the subject line.



“Working Together to Make Trade Work”

Celebrating U.S. and Canadian Agricultural Trade - Tuesday, March 26, 2013 – NAEGA Members are also invited to the Canadian Embassy for a Seminar and Reception beginning at 2pm, on March 26th. Invitations have been sent to U.S. government and the wide spectrum of interests in Canada- U.S. agricultural trade. Topics will include updates on Canada’s changes to the grain and seed marketing and phyto-sanitary regulations, and reports from the Task Group. Lessons learned from meetings held by the Government of Canada on March, 14, 15 and 21 in the U.S. and on March 19 in Canada will be discussed. At 4pm a networking reception will follow the symposium. A draft agenda [is available here](#). If you would like to attend the meeting and symposium please [register on the event’s website](#).

U.S. Export-Import Bank Annual Conference – Washington, DC – April 4-5, 2013 – U.S. Export-Import Bank will hold its annual conference at the Omni Shoreham Hotel in Washington, DC. USDA’s Credit Program Division, part of the Office of Trade Programs, is encouraging more agribusinesses in the USDA network to participate in this event. The Conference is intended to provide a forum to meet buyers of U.S. agricultural products and services and U.S. and foreign lenders. U.S. export agency staff including representatives of the Department of Agriculture’s Credit Program Division the Export-Import Bank, the Small Business Administration and the Department of Commerce, are planning to attend. Financing experts and are also expected to attend and discuss options for export financing.

Details for registration, hotels, speakers and exhibition information are [available through this link](#). NAEGA members are invited to attend and any questions you may have can be directed via email to Michele.Kouadio@fas.usda.gov.

FGIS / Industry Regional Workshop – New Orleans – New Day! -Tuesday, April 16, 2013 – A NAEGA-NGFA hosted regional Industry and Federal Grain Inspection Service (FGIS) Workshop is now scheduled for Tuesday, April 16, 2013. The final time for the meeting, which will be held at the Hilton New Orleans Airport Hotel, is being determined. An agenda for the meeting is being developed and a formal invitation to members will be sent soon.

The Workshop is a continuation of series of meetings at export port locations which are intended to expand understanding and identify needs related to U.S. Official grain inspection. The workshops have proven to be an excellent venue for direct interaction with FGIS leadership and local personnel. All NAEGA member companies are welcome to attend these Workshops.

Another FGIS / Industry Regional Workshop is being planned for later this year in the Pacific Northwest.

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member’s Only Page](#) and the [Personal Pages Website](#)

[Click here to return to Index](#)

Thank you for your membership and work with NAEGA. [This copyrighted report is intended for the use of NAEGA membership only](#). The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase “Unsubscribe from OUTREACH” in the subject line.



“Working Together to Make Trade Work”

Reports on NAEGA actions

2013 NAEGA Annual Meetings in San Francisco – Representatives from 18 NAEGA member companies met and enjoyed lunch while hearing from guest speaker USDA Deputy Under Secretary for Farm & Foreign Agricultural Services Darci Vetter on March 18. Following the membership luncheon the Board of Directors for 2013 was installed at the Annual Membership Meeting. Meeting for the first of what will likely be 2 meetings of the Directors this year, the 2013 NAEGA Board of Directors elected officers:

- Steve Smalley of Cargill, Chairman of the Board;
- Steve Campbell of Louis Dreyfus, 1st Vice- Chairman;
- Charles Colbert of Zen Noh Grain, and Brian Schouvieller of CHS, Ian Pinner of ADM, Vice-Chairmen, and;
- Holly Womack of Co-Bank Secretary and Treasurer.

NAEGA Board Members terms currently last for 2 years. Six Board members have terms expiring in 2014, they are Ian Pinner, ADM.; Brian Schouvieller, CHS, Inc.; Steve Campbell, Louis Dreyfus Commodities; Terry James, Richardson, International; Dave Houts, Bunge, and Garry Truman, Gaviolon Grain. Board members with terms expiring in 2015 are Steve Smalley, Cargill, Inc.; Holly Womack, CoBank; Ron Williams, Columbia Grain; Yutaka Sano, Mitsui & Co.; David Parker, Nidera; Bob Miller, Viterra and Charles Colbert, Zen-Noh Grain.

Reacting to Committee and Staff reports, the Board of Directors set a 2013 budget, approved reports from all committees and;

1. Established a budget task force to look into revenues including the dues structure. Ian Pinner, Garry Truman, Brian Schouvieller, Charlie Colbert and Holly Womack are leading the task force.
2. Responded to the Contracts Committee requests and:
 - a. Approved 13 persons for the NAEGA supplied list of Grain Arbitrators to act under NAEGA 2 model contract arbitration provisions. NAEGA will welcome the Grain Arbitrators and provide the list to American Arbitration Association (AAA) International Center for Dispute Resolution (ICDR).
 - b. Approved a request for NAEGA to sponsor the applications of 4 industry volunteers who would like to become AAA international arbitrators. Volunteering for NAEGA sponsorship as industry volunteers were Amer Badawi, Noah Pritchard, Maria Reinitz & Steve Lucas. Board approved the report of the Committee
3. Established an International Programs Committee to replace the Market Access Program (MAP) Committee. The committee will work with the International Grain Trade Coalition as that organization restructures itself and seeks new sources of funding in 2013 as well as oversee all NAEGA international activities including the MAP program.
4. Approved a new membership directory with additions and changes to member volunteers on all committees.

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase “Unsubscribe from OUTREACH” in the subject line.



“Working Together to Make Trade Work”

5. Approved a recommendation from the Membership meeting to hold the 2014 Annual Meeting in conjunction with the NGFA Convention in Hilton Head, SC on or before March 31, 2014.

The NAEGA Board of Directors is planning a meeting later this year in Minneapolis, Minnesota.

Meeting materials, including Committee Reports were made available to NAEGA Member Representatives prior to the meeting and are posted on www.naega.org in the exclusive member’s only section. Look for reports on the respective Committee pages and at the [Board of Director’s Website](#) and the [NAEGA Personal Page’s Site](#) in the coming days. Draft Minutes of the Board and Membership meetings will soon be available. Updated membership listings and contact information are [already available here](#).

NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:

2013

TBD – Comments to the Canadian Food Inspection Agency (CFIA) on draft directives D-12-05:
http://www.naega.org/images/pdf/CFIA_Draft_D-12-05.pdf

March

29 – Comments Due to USDA/APHIS on Preliminary Decision for an Extension of a Determination of Nonregulated Status for Corn Genetically Engineered for Herbicide Tolerance:
http://www.aphis.usda.gov/brs/fedregister/09_06301p_fr_ext_noa.pdf

April

18 – Comments due to USDA/FAS on the reopened Proposed Rule to add distillers dried grain (DDG) to the Export Sales Reporting program (ESR).
http://www.ofr.gov/OFRUpload/OFRData/2013-06084_PI.pdf.

29 – Comments Due to USDA/APHIS on Petition for a Determination of Nonregulated Status for Dow Soybean Genetically Engineered for Insect Resistance:
http://www.aphis.usda.gov/brs/fedregister/12_27201p_fr_noa.pdf

29 – Comments Due to USDA/APHIS on Petition for a Determination of Nonregulated Status for Syngenta Soybean Genetically Engineered for Herbicide Tolerance:
http://www.aphis.usda.gov/brs/fedregister/12_21501p_fr_noa.pdf

29 – Comments Due to USDA/APHIS on Petition for a Determination of Nonregulated Status for Maize Genetically Engineered for Herbicide Tolerance and Insect Resistance
http://www.aphis.usda.gov/brs/fedregister/11_24401p_fr_noa.pdf

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase “Unsubscribe from OUTREACH” in the subject line.



“Working Together to Make Trade Work”

May

16 – Comments due to FDA on the proposed rule for hazard analysis and preventive controls for human food: http://www.ofr.gov/OFRUpload/OFRData/2013-00125_PI.pdf

16 – Comments due to FDA on the proposed rule for hazard analysis and preventive controls for produce: http://www.ofr.gov/OFRUpload/OFRData/2013-00123_PI.pdf

NAEGA Actions on Current Issues are tracked on both the Member’s Only Section under their relevant committee pages and the on the Personal Page’s site. Updates to tracked issues are posted in this section.

[Click here to return to Index](#)

New Issues & Opportunities for NAEGA Consideration

2013 Asian Gypsy Moth Notice – USDA’s Animal & Plant Health Inspection Service has requested that industry be notified that we are entering Asian Gypsy Moth (AGM) interception season. Please find the memo from APHIS [through this link](#).

Asian gypsy moth (AGM) is a serious pest that can be carried on the superstructure of ships and cargo. AGM populations are prevalent in some seaport areas in Far East Russia, Japan, Korea, and Northern China. If introduced, AGM would pose a significant risk to the North American plant resource base, businesses that rely on plant resources, and to market access. **Vessels must arrive to North American ports with required pre-departure certification and free of AGM.** It is vital that the maritime industry and the United States (U.S.) and Canadian authorities collaborate on measures to minimize the risk of AGM incursion. Although the agricultural agencies of the U.S. and Canada are independent and have variances in their laws, AGM risk mitigation and exclusion efforts are a joint effort and considered a high priority.

For 2013, there is guidance on flight periods for all regions on AGM procedures at the following website: http://www.aphis.usda.gov/plant_health/plant_pest_info/gypsy_moth/index.shtml

USDA/FAS Reopens Comments on Adding DDGs to Export Reporting – USDA’s Foreign Agriculture Service (FAS) has announced that they have reopened the comment period for a proposed rule, first listed in the Federal Register on June 25, 2012, which would mandate that weekly reporting for pork (fresh, chilled, or frozen muscle cuts/whether or not boxed) and distillers dried grain (DDG) be added to the Export Sales Reporting program (ESR). A final rule was issued to add pork to the ESR, but a decision on DDG was deferred.

As we reported in the August 28, 2012 edition of OUTREACH, NAEGA submitted comments to FAS regarding mandatory export sales reporting for DDG. In our comments, which [can be found here](#), NAEGA noted that we generally support more timely information collection and dissemination leading to greater market transparency and enhanced free market competition.

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase “Unsubscribe from OUTREACH” in the subject line.

“Working Together to Make Trade Work”

However, we concluded that requiring the reporting of weekly sales through the FAS Export Sales Reporting Requirements would be a productive use of industry and USDA resources as doing so may not materially improve market information. NAEGA is considering submitting comments again on this issue. The current comment period will be open until April 18, 2013. The Federal Register Notice announcing the reopening of comments [can be found through this link](#).

If you would like more information or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

[Click here to return to Index](#)

Tom Hammond – 1952-2013

NAEGA Board of Directors Chairman and Columbia Grain President & CEO Thomas J. Hammond passed away from a sudden illness at the age of 60 on Thursday, February 14, 2013. Tom became a member of the Board on December 6, 2001. He became a Vice Chairman in 2007 and was elected Chairman of the Board on February 22, 2012.

A celebration of Tom’s life for family, friends and business associates was held in Portland, Oregon on March 9. NAEGA President Gary C. Martin presented Tom’s family with the statue in the picture below. The inscription reads: “Presented to the Family of Thomas J. Hammond by the North American Export Grain Association in Memory of Tom’s Life and in Honor of his Service to Our Industry. March 9, 2013”



Thank you for your membership and work with NAEGA. [This copyrighted report is intended for the use of NAEGA membership only](#). The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase “Unsubscribe from OUTREACH” in the subject line.



“Working Together to Make Trade Work”

As a way to remember and pay tribute to Tom’s life we have created a Tribute Page for Tom on the NAEGA website. Please take look [by clicking on this link](#).

You are invited to help make this lasting tribute to Tom even more memorable and significant. Please submit something you think appropriate and we will post and maintain the remembrances on the Tribute page. You can send photos, stories, or just a few paragraphs for inclusion on the site. An email to TomHammondTribute@naega.org will get this process started.

If you know of anyone else who would like to contribute to the page, please forward the webpage and email to them for their consideration

The Columbia Grain Portland office is conveying to the family any cards, packages and personal notes it may receive. Please contact Annalise Bischel at abischel@columbiagrains.com, for additional questions.



NAEGA Calendar & Member Notices

March

26 – Washington, DC – CFIA Meeting with Stakeholders on Canada SPS Issues – 9:00am, NAEGA Office - NAEGA Members Invited to Call In – Contact NAEGA Office

26 – Washington, DC – Canadian Food Inspection Agency Meeting with U.S. stakeholders on Canadian SPS Measures for Grain Exports – 12:00pm, Canadian Embassy

April

8-12 – Rome, Italy – Meeting of the Commission on Phytosanitary Measures (CPM) of the International Plant Protection Convention (IPPC) – Gary Martin Attending

16 – New Orleans, Louisiana – NAEGA-FGIS Regional Workshop

11-13 - Gdansk, Poland – Dry Bulk Terminals Group Operations Meeting. Topics for discussion include the International Convention for the Prevention of Pollution from Ships (MARPOL) Annex V and reporting for the International Maritime Organizations (IMO) Sub-Committee on Dangerous Goods, Solid cargoes and Containers meeting (DSC 18) on the status of ports and terminals having adequate reception facilities and the number of requests for and acceptance of cargo residues – Jerry Cotter Attending

June

3-7 – Istanbul & Izmir, Turkey – USDA U.S.-Turkey Agribusiness Trade Mission – NAEGA Members invited to participate

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase “Unsubscribe from OUTREACH” in the subject line.



“Working Together to Make Trade Work”

July 9-10, 2013 – Alexandria, Virginia – U.S. Agricultural Export Development Council (USAEDC) 2013 FAS Attaché Meetings & Seminar – NAEGA Members invited to participate.

November

12-15 – Lisbon, Portugal - 6th International Conference on Coexistence between Genetically Modified (GM) and non-GM based Agricultural Supply Chains: www.gmcc13.org

19-21 – Baltimore, Maryland – U.S. Agricultural Export Development Council (USAEDC) 2013 Annual Workshop – NAEGA Members invited to participate

2014

March

31 – 2014 NAEGA Annual Meetings – Hilton Head, South Carolina

30-April 1 – 2014 NGFA Convention – Hilton Head, South Carolina

Member Notices

The New NAEGA.org – NAEGA’s public website at www.NAEGA.org has been redesigned and launched as of June 18, 2012. The new NAEGA.org features a more user-friendly interface, a better search engine, and integration with the NAEGA Personal Pages website. The new site also features social media tools for sharing public NAEGA actions on a wider scale. NAEGA accounts have been established at LinkedIn and Twitter, and stories on the public site can be shared on Google Plus. NAEGA members and staff should take the opportunity to enhance their experience with a NAEGA Members Personal Page. NAEGA Director of Operations Patrick Hayden is will assist you to setup and maintain your NAEGA Personal Page.

[Click here to return to Index](#)

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase “Unsubscribe from OUTREACH” in the subject line.