



Outreach March 22, 2019

Thank you for your membership in and work with NAEGA

Graphic of the week:



Precision Biotechnology Information Exchange

The NAEGA Precision Biotechnology Information Exchange (PBIE) is a tool to improve marketability and trade risk management for the global trade of grains, oilseeds, pulses and other agri-bulks crops. In the PBIE, information on precision biotechnology use in the breeding of seeds for crop production is collected, managed and shared.

Data Explorer: NAEGA data

- Crop
Select Crop:
- Application Name
Select Application Name:
- Country Status Of The Application
Select Country Status Of: Clear
Canada
EU
USA
- Market Status
Select Market Status:
- Company Commercializes The Product
Select Company Comment:

SAMPLE

The NAEGA Production Technology Committee is working with an expert and experienced third party vendor to develop, populate and operate a unique database utilizing proprietary technology.

Via access to a secure website, users of the NAEGA PBIE can access information on commercialized and pre-commercialized plant breeding events using precision biotechnology. Information gathered will include:

- Company, product and variety information
- Regulatory approval status
- Consumer awareness
- Intellectual property ownership
- Commercialization information
- Technology and application information
- Application name and unique identifier

Your input is appreciated!

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- NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23
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Action Reports

Recent Actions:

Annual Meetings and Events

Thank you to all who joined us this week in Amelia Island, FL at the NAEGA Annual Meetings! During our time in Amelia Island, NAEGA had a series of successful meetings and events, including meetings of the Contracts, Production Technology and Grades and Inspections Committees and of the Membership and Board of Directors. Minutes will be available for all these meetings in the coming weeks. Please contact NAEGA staff if you have any questions or would like more information.

New Board of Directors

On Monday, March 18 the NAEGA Membership renewed the terms of four expiring Board Members – John Griffith, Holly Womack, Jason Hofer and Augusto Bassanini. In addition, the

Membership approved Gordon Russell as a new Board member representing the Louis Dreyfus Company. These terms were renewed for an additional three-year period expiring in 2022.

Name	Company	Term Expiration
Steve Smalley	Cargill, Inc.	March 2020
Gordon Russell	Louis Dreyfus Company	March 2022
Charles Colbert	Zen-Noh Grain Corp.	March 2021
Steve Strong	Bunge North America	March 2020
John Griffith	CHS, Inc.	March 2022
Wesley Uhlmeyer	ADM	March 2021
Carsten Bredin	Richardson International	March 2020
Holly Womack	CoBank	March 2022
David Smoot	Viterra	March 2021
Norihisa Tsunoda	Mitsui & Co.	March 2020
Jason Hofer	Gavilon Grain, Inc.	March 2022
Kurt Haarmann	Columbia Grain, Inc.	March 2021
Augusto Bassanini	United Grain Corporation	March 2022
Kevin LaGraize	The Russell Marine Group	March 2021

Congratulations!

New Board Executive Committee

Following the NAEGA Board elections, the new Board of Directors organized itself and elected a new chairman and executive committee. Board leadership for 2019 will include:

Name	Company
Wesley Uhlmeyer, Chairman	ADM
John Griffith, First Vice Chair	CHS Inc.
Steve Smalley, Vice Chair	Cargill, Inc.
Gordon Russell, Vice Chair	Louis Dreyfus Company
Charles Colbert, Vice Chair	Zen-Noh Grain Corp.
Steve Strong, Vice Chair	Bunge North America
Carsten Bredin, Vice Chair	Richardson International
Holly Womack, Sec./Treasurer	CoBank

2019 Arbitrators and Special Grain Arbitrators

On Monday, March 18 the Board of Directors approved the NAEGA list of Grain Arbitrators and Special Grain Arbitrators for 2019. Both documents can be found below.

- [List of Grain Arbitrators \(effective March 18, 2019\)](#)
- [List of Special Grain Arbitrators \(effective March 18, 2019\)](#)

The latest IGTC Newsletter is now available! In this week's edition you can read a briefing on the IGTCs plant breeding innovation meetings in Brussels, learn about the most recent policy document on MRLs approved by the Management Council, and hear an update on IGTC activities at the IGC MCC meeting in London. Read more [here](#)!

Contracts and Best Practices Seminars – Your advice requested

The NAEGA Contracts Committee is seeking your advice on the location, timing and curriculum of this year's Contracts and Best Practices Seminars. Please let us know if you are interested in attending or hosting a seminar, and what topics we should focus on. This year, the committee is considering contract seminars in the following locations:

- Vancouver, British Columbia
- St. Louis, MO
- Tokyo, Japan
- Winnipeg, Manitoba

NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

NAEGA conducts both public and private seminars, and curriculum can be tailored to your needs. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

Pending Actions:

IPPC ePhyto Case Studies

The International Grain Trade Coalition (IGTC) and the International Plant Protection Convention (IPPC) are seeking industry contributions to “case studies” on the roll out of the IPPC's ePhyto Solution. In particular, the IPPC is seeking participation from destination countries participating in the hub. Moving forward, the IPPC is seeking, through these case studies, to answer questions such as:

- How did the importing plant protection and quarantine (PPQ) get in contact with the exporter?
- How was the customer made aware of the existence of the ePhyto?
- How did the customer clear customs and who was part of the chain?

If you are interested in participating in a case study, please contact the IGTC secretariat at secretariat@igtglobal.org.

Egypt Weed Seed Proposal

The U.S. Department of Agriculture's Foreign Agricultural Service (FAS) is seeking industry comment on notified measures on Egypt's Plant Quarantine Regulations. The proposed Draft Ministerial Resolution includes an updated list of banned pests (weed, insect, microorganism) and permissible treatment options for certain quarantined pests. The resolution also updates a list of commodities exempted from Import Permit and Phytosanitary Certificates, which include

commercial cotton samples, wheat, and processed plant consignments. The notifications can be found [here](#) and [here](#). Comments are due by close of business on March 28.

Upcoming Actions:

DBTG Operational and Technical Seminar

On April 10-12 Ryan will travel to Barcelona, Spain to participate in the Dry Bulk Terminals Group's (DBTG) Operational and Technical Seminar at the Eurostars Grain Marina Hotel. The seminar, which in part celebrates the 20th Anniversary of the DBTG, will cover topics on the operations and safety of the dry bulk terminals, including regulation, retention and motivation, management and safety and health. In Barcelona, Ryan will also participate in a meeting of the DBTG Executive Committee, which he serves as a member. A copy of the agenda can be found [here](#).

NAEGA-APPAMEX Forum

On May 21-23 Ryan and Katy will travel to Cancun, Mexico to participate in and present at the annual NAEGA-APPAMEX Forum at Secrets The Vine Hotel. During the forum, Ryan and Katy will represent NAEGA and the IGTC and discuss ongoing policy and global issues facing the North American and global grain trade.

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Member Opportunities:

U.S. Food and Agriculture Dialogue for Trade – Washington, D.C. – March 25

Please join the U.S. Food and Agriculture Dialogue for Trade for a China "Industry Brain Trust" meeting on agriculture and food.

Where: American Farm Bureau Federation

When: Monday, March 25 from 9:30-11:00am

During this meeting, Jennifer Lee, Executive Director of the U.S.-China Agriculture Food Partnership will join the U.S. Food and Agriculture Dialogue for Trade to:

- Share perspectives to align on strategies for China agriculture and food trade.
- Discuss a strategy for re-engagement with China. This could include the opportunity to develop a package of capacity-building and other technical programs designed to implement agreements and deepen engagement on issues of interest to all parties.

All dialogue meetings are in person only and strictly off the record. [Please RSVP as soon as possible.](#)

NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23

NAEGA members are invited to “save the date” for the 2019 NAEGA-APPAMEX Forum on May 21-23 in Cancun, Mexico. The forum will take place at the Hotel Secrets The Vine. This year’s forum will be held alongside the Mexican feed mills association CONAFAB.

IGTC Strategy Session – London, UK – June 10

NAEGA member representatives are invited to attend an IGTC Strategy Session in London on June 10, 2019. The Strategy Session will involve IGTC members and corporate stakeholders and will include discussions concerning how to strengthen the work of IGTC policy, new and existing commercial requirements for grain producers and seek advice for decision makers going forward in the current business environment.

More details and a registration link will be available shortly.

International Grains Council Grains Conference – June 11-12, 2019

The International Grain Trade Coalition is expecting to provide discounted registration for the International Grains Council’s 2019 Grains Conference in London, UK. Our suggestion is to wait for the savings before registering, although IGC early bird registration is now open. Anyone interested can find more information at [here](#).

The two day conference will highlight the key challenges facing the international grain oilseed industry. Plenary sessions and workshops will include speakers from across the globe sharing their expertise . The Conference, to be held at the Congress Centre at 28 Great Russell Street, London WC1B 3LS, provides for multiple opportunities to network and build business relationships.

2019 PNWER Annual Summit – Saskatoon, Canada – July 21-25, 2019

Registration is now open for the 2019 Pacific Northwest Economic Region annual summit in Saskatoon, Saskatchewan!

Over 500 regional business leaders, legislators, and key decision makers attend the Annual Summit to explore shared challenges in the region, discuss best practices, promote regional relationships, and develop an action plan to address challenges in the coming year.

Early bird registration is provided through April 30. Register early to take advantage of early bird pricing!

Anyone interested in more details can look [here](#).

Anyone interested in registering can register [here](#).

Asia-Pacific Policy Teams

With the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. A policy team focused on the Asia-Pacific Market is already established. Over the next few months the team will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Internships

We have an open intern position starting in the summer of 2019 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).

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News

Brazil opens U.S. wheat quota

U.S. President Donald Trump and Brazilian President Jair Bolsonaro announced March 19 that Brazil has agreed to implement a duty-free tariff rate quota for wheat, a longstanding obligation under Brazil's World Trade Organization commitments. This agreement opens an annual opportunity for U.S. wheat farmers to compete on a level playing field for 750,000 metric tons (about 28 million bushels) of wheat under the TRQ. A copy of White House Statement can be found [here](#).

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Calendar & Member Notices

Click [here](#) for a copy of the IGTC Calendar

2019

March

- 25** – Peru CVD investigation on U.S. corn imports definitive resolution issued
- 26** – U.S. Food and Agriculture Dialogue for Trade – Washington, D.C.

April

- 1-5** – IPPC Committee on Phytosanitary Measures Meeting – Rome, Italy
- 2-5** – USDA FAS Trade Mission – Montreal and Toronto, Canada
- 10-12** – DBTG Operational and Technical Seminar – Barcelona, Spain

May

- 21-23** – NAEGA-APPAMEX Forum – Cancun, Mexico

June

3-6 - USDA FAS Trade Mission – Bogota, Colombia
10 – IGTC Strategy Session – London, UK
10 – International Grains Council’s 49th Session
10 – IGTC Strategy Session – London, UK
11-12 – 28th IGC Grains Conference

July

21-25 – PNWER Annual Summit

September

6 – IGC Market Conditions Committee – London, UK

October

14-17 – USDA FAS Trade Mission – Ho Chi Minh City, Vietnam
28-31 – USDA FAS Trade Mission - Nairobi, Kenya

November

5-8 - USDA FAS Trade Mission – Mexico City, Mexico

December

2-4 – NGFA Country Elevator Conference – Indianapolis, IN
3 – International Grains Council’s 50th Session – London, UK

2020

March

8-10 – NGFA Annual Convention – Austin, TX

December

TBC – COP 15 – CBD – Beijing, China

2021

March

14-16 – NGFA Annual Convention – San Diego, CA

2022

December

TBC – COP 16 – CBD – Turkey

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