



“Working Together to Make Trade Work”

OUTREACH November 12, 2012

Thank you for your membership in and work with NAEGA

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The following events are open to NAEGA member participation

USSEC Regional Meetings – Nov. 13-17 - December and January - NAEGA’s MAP committee is seeking volunteers who might accept the invitation of the U.S. Soybean Export Council (USSEC) to NAEGA for involvement in their buyer conferences and regional meetings over the next 4 months. During the regional meetings the USSEC works on project plans through 2014. Around their regional meetings the USSEC arranges for meetings and conferences with buyers of Soybeans and Soybean Products. Gary Martin plans to attend and present at the Nov 13-17, 2012 USSEC Americas Buyers Conference and Regional Meeting in Puerto Vallarta, Mexico.

For the Mexico Forum USSEC has also extended an invitation to NAEGA members. The Forum, entitled “Sustainable Supply of Grains and Oilseeds for the America: The Future of Foods, will

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be held at the Grand Velas Nuevo Vallarta Hotel, in Riviera Nayarit, Mexico on November 14 & 15, 2012. The invitation, which includes details on the cost and venue, [can be found here](#), and if you or a colleague wishes to attend, please RSVP by October 31, 2012 to Nayeli Vilanova at NVilanova@ct.asaim.org.

We are also hoping to accept the invitation and send a NAEGA representative to:

1. The Dec 12–18, 2012 USSEC Middle East Regional Meeting & Select Customer Meetings in Dubai, UAE
2. Jan 6–9, 2013 USSEC North Asia Regional Meeting & Select Customer Meetings in Guangzhou, China
3. The Jan 11-12, 2013 USSEC Southeast Asia Regional Meeting & Select Customer Meetings in Jakarta, Indonesia

If you or a colleague is interested in representing NAEGA at one of the above, please let us know as soon as possible.

U.S.-Panama Business Council Luncheon – November 15 – Washington, DC – The U.S.-Panama Business Council (USPA), a bi-national business organization with a mission of strengthening relations between the two countries and promoting business opportunities, has invited NAEGA members to attend a luncheon during its annual conference “Panama Week” on November 15, 2012 in Washington DC. Panama’s Minister of Commerce & Industry Ricardo Quijano will be the keynote speaker at the luncheon, to highlight the recently ratified US-Panama Free Trade Agreement.

The luncheon will be immediately followed by a “Trade-Mart”, also open to NAEGA members, with the participation of many Panamanian associations and companies engaged in the area of trade, including grain importers. The event will take place on Thursday, November 15, 2012 from 12:00-4:00 PM, in the Virginia Room at the Marriott Wardman Park Hotel, located at 2660 Woodley Road, NW, Washington, DC 20008.

If you or a member of your organization would like to take this opportunity to meet with officials from the Panamanian Government and Panamanian business leaders, please contact the NAEGA office and we will provide you with information on how to RSVP for the event.

2012 Canada Grain Industry Symposium – November 21-22, 2012 – Ottawa, Canada – The 2012 Canada Grain Industry Symposium, sponsored by the Grain Growers of Canada (GGC) and the Canada Grains Council (CGC), will take place on November 21-22, 2012 at the Delta City Center in Ottawa, Canada. NAEGA members are invited to attend, and NAEGA President Gary Martin & Senior Advisor Kendell Keith will be attending and presenting. More details, including how to register, can be found at the CGC website at www.canadagrainscouncil.ca.

USAEDC Annual Conference – November 27-28, 2012 – Baltimore, Maryland – The U.S. Agricultural Export Development Council (USAEDC) has announced the agenda for its 2012 Annual Workshop, held in Baltimore, Maryland from November 27-28. USAEDC is a non-profit trade association of U.S. commodity trade associations, farmer cooperatives and state regional

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trade groups. The approximately 80 members expect USAEDC to assist them in their export promotion efforts, specifically those in conjunction with the U.S. Department of Agriculture Foreign Agricultural Service (FAS). NAEGA, because of our use of the Market Access Program (MAP) is a member of USAEDC.

The annual workshop gives USAEDC members an opportunity to meet with FAS staff and to discuss issues facing U.S. agricultural exports. NAEGA member representatives are encouraged to attend, and if interested should contact the NAEGA office for information on registering. The agenda can be found [through think link](#). This NAEGA effort is tracked on the [NAEGA personal pages](#) and the [MAP Committee webpage](#).

Full Details on Each Event can be found in the Meetings & Events Section of the [NAEGA Member’s Only Page](#) and the [Personal Pages Website](#)

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Current reports on NAEGA actions

Canada, Comment Period Extended on New Phyto Requirements – The Canadian Food Inspection Agency (CFIA) has issued a notice extending the comment period on proposed import policies: D-12-04 - *Phytosanitary import requirements for grain of field crops including pulses, oilseeds, cereals (other than barley, oat, rye, triticale, and wheat), forages and other special crops from all origins except the continental United States*, and D-12-05 - *Phytosanitary import requirements for grain of field crops including pulses, oilseeds, cereals (other than barley, oats, rye, triticale, and wheat), forages, and other special crops from the continental United States*.

The requirements were scheduled to be implemented on December 1, 2012. NAEGA and the Canada Grains Council (CGC) are acting to lead consideration of Canada’s major revisions to phyto sanitary import regulation. CGC and NAEGA are working with the Canada-U.S. Grain and Seed Trade Task Group and both U.S. and Canadian governments.

After an open and industry wide November 9 conference call to address D-12-05, NAEGA and the National Grain & Feed Association (NGFA) jointly submitted comments to CFIA. We asked that CFIA provide for more time to define, communicate and consider the impact, including precedent that may be set and unintended consequences that may result from the proposed D-12-05 as well potential related changes.

We are pleased that CFIA has extended the comment period to February 15, 2013. NAEGA will continue to place a priority on addressing phyto-sanitary measures. We are tracking this issue on the [Grades Committee Website](#) and the [NAEGA Personal Pages](#) site.

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Canada, Low Level Presence Policy – NAEGA’s biotech committee is considering Agriculture & Agri-Food Canada recently released consultation document on Canada’s Low Level Presence (LLP) policy. The Canadian Government published the proposed policy as part of an extensive consultation process to run from November 6, 2012 to January 19, 2013. Following consultations the government will review and consider comments received. The consultation process extends internationally through WTO consultation.

You can reach the consultation webpage by following this address: www.agr.gc.ca/llp. NAEGA has been working with the International Grain Trade Coalition (IGTC) on Canada’s LLP policy for the past year. We have been tracking these efforts on the [Biotech Committee Webpage](#) and the [NAEGA Personal Pages](#) site.

Iraq, Grain Trade Seminar with Iraq Ministry of Trade – NAEGA is co-hosting a November 13-14, 2012 seminar with the Iraq Trade Ministry and Grain Board Grain Board in Amman, Jordan. U.S. Wheat Associates and USA Rice Federation are working with us to expand understanding of grain trade and U.S. supply.

Member Volunteers Amer Badawi of Columbia Grain, co-chair of the Contracts Committee, Bijan Paksima of Integrated Commodity Logistics Corp along with NAEGA Senior Advisor Sam Bonilla are providing remarks and their expertise at the seminar. The meeting is taking place at the Amman Marriott Hotel, and the most up to date agenda [is available here](#). Reports from the meetings will be available soon after the NAEGA team returns.

World, International Working Group for the Biotech MOU – NAEGA hosted the first meeting of the International Working Group of the Biotech Value Chain Memorandum of Understanding (MOU). NAEGA President Gary Martin co-chairs this working group, one of two working at the direction of the MOU steering committee comprised of the original six trade association [signatories to the MOU](#). The working group will assess international risks and opportunities impacting the marketability of U.S. corn and soy bean products derived through modern biotechnology, ultimately providing for a public report and extensive communication in 2013. The working group decided to include several topics in its initial draft report to the steering committee:

- Examination of U.S. value chain participation in domestic and international initiatives. Include initiatives spearheaded by key multi-national industry groups including the Global Alliance for Agriculture Biotech Trade (GAABT) and the International Grain Trade Coalition (IGTC).
- Identifying avenues and solutions to address value chain concerns with biotechnology commercialization risk assessment, risk management and risk responsibility.
- Efforts to address China’s biotechnology regulatory framework as an international policy priority and encourage efforts to advance the U.S. – China bilateral relationship.
- Overview of regulatory authorization challenges in import markets other than China.
- Competitive commodity supplier analysis.
- Analysis of related trade agreements and other government to government agreements related

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- Establishment of an industry-wide calendar of related key meetings and venues.

We are tracking this effort and related actions on the [Biotech Committee Webpage](#) and the [NAEGA Personal Pages](#) site.

World, NAEGA MAP Travel to CropWorld 2012 Grains Congress – With the assistance of NAEGA Market Access Program (MAP) funding, NAEGA President Gary C. Martin travelled to the CropWorld 2012 Grains Congress in London, England to present on the EU’s Common Agricultural Policy (CAP) reform. Gary’s presentation was enhanced by a paper NAEGA commissioned on EU CAP reform by World Perspectives, Inc. That paper, which was also funded by MAP, has been posted to the [NAEGA MAP Committee Website](#) and uploaded to the Documents section of the [NAEGA Personal Pages](#) site. Gary’s MAP trip report on the conference will be posted to both sites soon.

U.S, NAEGA Committee on Strikes, Riots, Lockouts and Embargoes Action – Three certifications were issued on November 2, 2012. A Panel of the Committee acting on the requests and information provided by NAEGA members requesting certification determined circumstances related to Hurricane Isaac resulted in a valid cause that included exceptional impediments to transportation and action by Federal, State or local government and local authority existed and appropriate notice was provided.

Under the provisions of Clause 20 of the NAEGA 2 F.O.B. (2000) Contract (Model Contract) and at the request of the applicant upon their application of clause 20 of the Model Contract, the NAEGA Committee on Strikes, Riots, Lockouts and Embargoes, via a panel of 3, considers the circumstances involved in impediments to transportation, the actions of Federal, State and local government authorities and/or interruptions in or stoppages to the normal course of labor. The resulting NAEGA certifications are not subject to NAEGA issue tracking and are made available only to the applicant. If you would like further information please contact us.

NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:

November

15 – Comments due to USTR for Annual Reports on Sanitary & Phytosanitary measure and Technical Barriers to Trade:

http://www.regulations.gov/#!documentDetail;D=USTR_FRDOC_0001-0233

2013

January

9 – Comments due to BIS on proposed 180-day Deadline to Complete Voluntary Self-Disclosures: http://www.ofr.gov/OFRUpload/OFRData/2012-27206_PI.pdf

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February

15 – Comments to the Canadian Food Inspection Agency (CFIA) on draft directives D-12-05 & D-12-05: http://www.naega.org/images/pdf/CFIA_Draft_D-12-05.pdf

NAEGA Actions on Current Issues are tracked on both the Member’s Only Section under their relevant committee pages and the on the Personal Page’s site. Updates to tracked issues are posted in this section.

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New Issues & Opportunities for NAEGA Consideration

Yemen, OFAC Issues New Rule – The Treasury Department’s Office of Foreign Assets Control (OFAC) has issued a new rule, effective November 9, 2012, which establishes the Yemen Sanctions Regulations in 31 CFR part 552. These regulations implement Executive Order 13611 of May 16, 2012, Blocking Property of Persons Threatening the Peace, Security or Stability of Yemen.

OFAC states that these regulations are being published in abbreviated form at this time for the purpose of providing immediate guidance to the public. OFAC intends to supplement part 552 with a more comprehensive set of regulations, which may include additional interpretive and definitional guidance and additional general licenses and statements of licensing policy.

The Subparts listed on the new regulations are:

- Relation to other laws and regulations
- Prohibitions
- General Definitions
- Interpretations
- Licenses, Authorizations, and statements of licensing policy

The effective date for the Yemen Sanction Regulations is November 9, 2012. The rule and the current guidelines are [available through this link](#).

BIS Proposes 180-day Deadline to Complete Voluntary Self-Disclosures – The Bureau of Industry and Security (BIS) issued a proposed ruling limiting the time allowed to submit a final, comprehensive narrative account required as part of a voluntary self-disclosure (VSD), within 180 days after the initial notification.

VSD’s are part of section 764.5 of the Export Administration Regulations (EAR), which sets forth a procedure for parties which might have violated the regulations, to disclose the facts to the Office of Export Enforcement (OEE). The procedure includes an initial notification, describing the general facts, to be followed by a complete review of the events, which should include all supporting documentation.

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In the notice, BIS explains that the EAR currently does not include a specific time limit within which a narrative account must be submitted to OEE. Initial notifications are not promptly followed by comprehensive narrative accounts, and as a result, OEE must maintain open files on voluntary disclosures for extended periods of time without making progress on solving the issue. According to the notice, failure to comply with the new 180-day deadline will not result in violation of the EAR, but will reduce the mitigating impact of the voluntary self-disclosure. Comments are due January 9, 2012. The proposed rule is available online at: http://www.ofr.gov/OFRUpload/OFRData/2012-27206_PL.pdf

If you would like more information or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

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NAEGA Calendar & Member Notices

November

13-14 – Amman, Jordan – Seminar with Iraq Minister of Trade - [Current agenda available here](#)

13-17 – Puerto Vallarta, Mexico – USSEC Americas Buyers Conference and Regional Meeting – Gary Martin attending and presenting.

15 – Washington, DC - U.S.-Panama Business Council Luncheon – Marriott Wardman Park Hotel, NAEGA Members invited to attend

21-22 – Ottawa, Ontario, Canada – 2012 Grain Industry Symposium: “2012: The Dawn of a New Era in Canada’s Grain Industry” – Gary Martin & Kendall Keith attending and presenting, NAEGA members invited to attend: www.canadagrainscouncil.ca

27-28 – Baltimore, Maryland – 2012 USAEDC Annual Workshop – NAEGA members invited to attend: <http://usaedc.org/events.cfm>

December

6 – London, United Kingdom – IGC "Roundtable Discussion the trade issues caused by GMO/LLP issues"

9-11 – Omaha, Nebraska – NGFA 2012 Country Elevator Conference & Trade Show

12-18 – Dubai, UAE – 2012 USSEC Middle East Regional Meeting & Select Customer Meetings

2013

January

6-9 – Guangzhou, China – USSEC North Asia Regional Meeting & Select Customer Meetings

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11-12 – Jakarta, Indonesia - 2013 USSEC Southeast Asia Regional Meeting & Select Customer Meetings

February

20 – Washington, DC – U.S. Coast Guard ASP User’s Meeting – Hosted by NAEGA at the NAEGA offices

March

17-19 – San Francisco, California – NGFA Annual Convention

TBD - San Francisco, California – NAEGA Annual Meetings

November

12-15 – Lisbon, Portugal - 6th International Conference on Coexistence between Genetically Modified (GM) and non-GM based Agricultural Supply Chains: www.gmcc13.org

Member Notices

The New NAEGA.org – NAEGA’s public website at www.NAEGA.org has been redesigned and launched as of June 18, 2012. The new NAEGA.org features a more user-friendly interface, a better search engine, and integration with the NAEGA Personal Pages website. The new site also features social media tools for sharing public NAEGA actions on a wider scale. NAEGA accounts have been established at LinkedIn and Twitter, and stories on the public site can be shared on Google Plus. NAEGA members and staff should take the opportunity to enhance their experience with a NAEGA Members Personal Page. NAEGA Director of Operations Patrick Hayden is will assist you to setup and maintain your NAEGA Personal Page.

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