



Celebrating 100 Years

March 12, 2012

Thank you for your membership in and work with NAEGA.

Member Action Items:

Container and Canada Task Forces formed - participation open to NAEGA Members; Chinese Grain Law Draft & Feed Regulations; Iraq, U.S. Grain Purchasing Seminar with Ministry of Trade; Latin America, Wheat Buyers Conference; and NAEGA Membership Dues

NAEGA Action Items:

Canada, International Event on Low Level Presence; EU RED; U.S., 2012 Farm Bill/ ECWG; NAEGA Map Travel to Argentina and Brazil; and NAEGA Seminar at USDA

Related News:

USTR Announces President's 2012 Trade Policy Agenda and DDG Export Sales Reporting Requirements

Calendar and Website:

Upcoming events and Issue Tracking

Invitation to All NAEGA Members

NAEGA members are encouraged to make plans now to host a NAEGA Seminar. The seminars take a close look at NAEGA and the best practices for utilizing the NAEGA 2 contract. Dates are available April 16-20, April 24-27, May 1-10, May 15-25 and the first two weeks of June. If you would like to host a seminar for your company or one that includes other interested parties, please contact the NAEGA office for more information.

Container logistics and Canada grain marketing: Member personnel are invited to join new industry efforts established at the NAEGA Board of Director's Meeting on February 23, 2012 that are intended to:

1. Identify and address changes in the procedures and policies related to shipment of grains and oilseeds with containers; and
2. Review the impact of Canada's changes in regulation of grain marketing including the Marketing Freedom for Grain Farmers Act and to make recommendations for industry actions to support a successful transition as well as long term successful commercial market environment resulting from those changes.

The two approved briefing memos proposing the task forces have been posted to the [Board of Director's Website](#) and Issue Tracking for each has been set up at the [NAEGA Personal Page's website](#). Please let us know if you would like to be included in the work of these new task forces.

Chinese Grain Law Draft & Feed Regulations – NAEGA is seeking member input on two proposed laws from the People's Republic of China:

1. A new Grain Law draft issued by China's National Development and Reform Commission and the State Administration of Grain. The draft includes stipulations concerning the market deployment of grain resources and the safeguarding of grain production, circulation and quality. China has posted the draft for public comment and NAEGA is considering a response. The draft Grain Law has been posted under "China" to both the [Grades & Inspections](#) and [Biotech Committee Websites](#).
2. New Chinese regulations for feed components issued by China's General Administration of Quality Supervision, Inspection and Quarantine (AQSIQ). The regulations have been posted to the [NAEGA Grades & Inspections Committee Website "China" section](#) and are under review by the committee and NAEGA staff.

To begin an in-depth review of the regulations, NAEGA is hosting a meeting on Wednesday, March 14 with USDA's Animal and Plant Health Inspection Service and Foreign Agriculture Service.

Issue tracking for both the Grain Law and Feed Regulations has been set up at the [NAEGA Personal Pages site](#). If you have any comments on these proposed laws and regulations, or suggestions on how NAEGA should respond, please contact the NAEGA office.

Iraq, U.S. Grain Purchasing Seminar with Ministry of Trade – NAEGA, working with USA Rice Federation and U.S. Wheat Associates will sponsor a U.S. industry Grain Purchasing Seminar for the Iraq Ministry of Trade on May 7 & 8, 2012, in Istanbul, Turkey. NAEGA President Gary Martin plans to participate. NAEGA members who are interested in attending the seminar should contact the NAEGA office as soon as possible.

Latin America, Wheat Buyers Conference – U.S. Wheat Associates has invited NAEGA to participate in their 2012 Latin American Buyer's Conference, to be held at the Bogota Hilton in Bogota, Colombia on June 27-29. We will be posting more information on registering for the conference as it becomes available. If you are interested in attending the conference as a NAEAG representative, please contact the NAEGA office.

NAEGA Membership Dues – Payments for NAEGA's 2012 Membership Dues were due on February 1. If you have not yet submitted your payment, prompt action is appreciated. Thank you to all NAEGA members who have already submitted their payments. If you have any questions, please contact the NAEGA office.

NAEGA Action Items:

Canada, International Event on Low Level Presence –Agriculture and Agri-Food Canada is hosting an "International Event on Low Level Presence" for international government officials in Vancouver, British Columbia, on March 21-23. In addition, NAEGA will be Co-hosting, along with CropLife International, a harbor cruise of the Port Metro Vancouver that will include

explanation and dialog with event attendees regarding the scope, scale, and commercial practices involved in shipping grains and oilseeds via bulk marine vessel transport. During the cruise, attendees will view loading operations at 5 different export terminals, 4 of which are operated by NAEGA members. The cruise will be funded in part with funds from NAEGA's Market Access Program (MAP) allocation. Information on the event will be posted on the [NAEGA MAP Committee webpage](#).

NAEGA President Gary Martin will also be attending and take part in a panel discussion with international grain industry colleagues. Gary would very much like to meet with NAEGA member personnel in Vancouver. If you or a colleague are available Tuesday, Wednesday or Thursday March, 20, 21 or 22 please contact us to schedule a meeting.

EU, RED – NAEGA continues to work with industry partners to address options for meeting EU sustainability requirements. For soybeans shipped to the Netherlands, NAEGA legal counsel Marc Fleischaker provided us with advice on a Netherlands requirement for an "owner" of a conservation plan to certify that U.S. soybean exports are within EU sustainability requirements. NAEGA, working with other non-profit associations like the American Soybean Association, National Oilseed Processors Association and U.S. Soybean Export Council, is considering the establishment of a unique entity as part of a value chain wide effort to provide for compliance with EU Renewable Energy Directive (RED) requirements based on existing U.S. official program compliance.

The letter from counsel that outlines the options is available under the "Sustainability" section of the [NAEGA Board of Directors Website](#) and tracked under "EU Renewable Energy Directive" on the [NAEGA Personal Pages](#) site.

NAEGA Map Travel to Argentina and Brazil – NAEGA President Gary Martin travelled to Buenos Aires, Argentina for a Western Hemispheric Workshop on Low Level Presence (LLP), hosted by the Inter-American Institute for Cooperation in Agriculture (IICA). The travel was supported in part by NAEGA's Market Access Program (MAP) funding. While at the conference, Gary took part in a panel discussion entitled "Industry Perspectives on LLP" and NAEGA hosted a luncheon for attendees on behalf of the International Grain Trade Coalition.

Before arriving in Argentina, Gary met with NAEGA counterpart organizations the Brazilian Association of Vegetable Oil Industries (ABIOVE) and the Brazilian National Association of Grain Exporters (ANECA) in Sao Paulo, Brazil to discuss planning for joint 2012 activities. Gary will be preparing a MAP trip report in the coming days which will be posted to the [NAEGA MAP Committee Website](#) and [NAEGA Personal Pages](#) website.

U.S., 2012 Farm Bill – The U.S. Congress has begun debate on the 2012 Farm Bill, and Committees on both sides of the Hill are working on issues that are of interest to NAEGA, including the Conservation Reserve Program (CRP) and the GSM-102 export credit guarantee program. Senate Agriculture Committee staff requested guidance from industry related to the GSM-102 program. On Wednesday, March 28, at 2pm, NAEGA plans to host a meeting of the Export Credit Working Group (ECWG) to discuss how the GSM-102 program might be addressed in the new Farm Bill. Soon after the March 28 meeting, the ECWG expects to meet with Obama Administration officials in the same regard and to get an update on the related

World Trade Organization case. NAEGA Members should contact the office if they have anyone who would like to be included in the ECWG.

NAEGA Seminar at USDA – NAEGA staff held a seminar for personnel from USDA’s Foreign Agriculture Service (FAS) on February 21, 2012. NAEGA Senior Advisors Sam Bonilla, Jerry Cotter, Arvid Hawk and Kirk Miller joined NAEGA President Gary Martin to provide FAS staff with an overview of contracting and contract commercial practices; issues related to grain quality and safety; and ocean freight, security and other international shipping issues. This was the first NAEGA seminar of this type presented specifically to USDA personnel. The power point presentations used by NAEGA staff is available on the [NAEGA Market Access Program](#) website.

RELATED NEWS:

USTR Announces President's 2012 Trade Policy Agenda– The Office of the U.S. Trade Representative (USTR) has delivered the President's 2012 Trade Policy Agenda and 2011 Annual Report.

The Trade Policy Agenda outlines the administrations key trade goals for 2012, including:

- Entry into force and implementation of trade agreements with Korea, Colombia, and Panama.
- Conclusion of negotiations for a high-standard Trans-Pacific Partnership (TPP) regional trade agreement.
- Enhanced trade enforcement efforts to investigate unfair trading practices in countries like China and hold U.S. partners accountable for their commitments to comply with World Trade Organization (WTO) obligations.
- Extension of permanent normal trade relations to Russia so that American producers can compete on a level playing field there.
- Continued American leadership toward greater international trade liberalization.

The full text of the 2012 Trade Policy Agenda and 2011 Annual Report can be accessed online at [USTR’s website](#).

DDG Export Sales Reporting Requirements – USDA has proposed a new rule would add reporting for distillers dried grains (DDGs) to the Export Sales Reporting Requirements. Under this proposed rule, all exporters of DDGs would be required to report on a weekly basis, information on the export sales of pork and DDGs to the Foreign Agricultural Service (FAS). Comments are due May 7, 2012. Full details on the rule, including how to submit comments are available on the [Federal Register Website](#).

CALENDAR & WEBSITE

Official Comments Calendar

April

9 – Comments due to U.S Customs and Border Patrol on the proposed extension without change of the following information collections: Country of Origin Marking Requirements for Containers or Holders ([Click here](#)) and CBP Form 300, Bonded Warehouse Proprietor's Submission ([Click here](#))

27 - Comments due to USDA/APHIS on the Dow AgroScience Petition for nonregulated status of GMO corn DAS-40278-9, genetically engineered for resistance to broadleaf herbicides:
<http://www.gpo.gov/fdsys/pkg/FR-2011-12-27/pdf/2011-33009.pdf>

May

7 – Comments due to USDA on the Proposed Rule to add Distiller’s Dried Grains (DDGs) to the export sales reporting requirements:
<https://www.federalregister.gov/articles/2012/03/08/2012-5486/export-sales-reporting-requirements>

Activities Calendar

March

18-20 – Charleston, SC – NGFA 2012 Convention

21-23 – Vancouver, BC, Canada – International Event on Low Level Presence hosted by Agriculture and Agri-Food Canada, Gary Martin attending and Presenting

29-31 – Brighton, England – Dry Bulk Terminal Group Meetings. Jerry Cotter attending for NAEGA

April

10 – New Orleans, LA - 4th Annual Port of New Orleans Critical Commodities Conference – Gary Martin attending and Presenting

May

7-8 – Istanbul, Turkey – U.S. Industry Seminar on International Grain Trade Issues for the Iraq Ministry of Trade

7-9 – Kansas City, Missouri – 2012 International Food Aid & Development Conference

June

7 – London, United Kingdom – 2012 International Grains Council Grains Conference – www.igc.int

27-29 – Bogota, Colombia – 2012 US Wheat Associates Latin American Buyers Conference

October

1-5 – Hyderabad, India – COP/MOP 6 to the Cartagena Protocol on Biosafety

4-12 – Edinburgh, Scotland, United Kingdom - 52nd European Commodities Exchange
<http://www.ece-edinburgh2012.com/>

2013

March

TBD - San Francisco, California – NAEGA Annual Meetings

NAEGA, Issue Tracking – NAEGA has updated the NAEGA Personal Pages website to include the new Issue Tracking system, which will improve the way NAEGA communicates to members regarding progress on issues.

NAEGA Issues & Decision Memos have been added to the site under the section currently titled “Events”. The events section will be retitled to “Current Issues”, and each Issue has its own page, containing background information on the issue and updates on current progress on the issue. The Issue Pages can be updated by Board, Committee and other persons who have been granted access to add information. New issues will be posted as NAEGA begins work on them. The issues will be sorted by the most recent updates, and the Personal Pages site can be searched by subject. All persons who have set up a Personal Page can access this information.

If you have not yet registered for the Personal Pages, or have forgotten your log in information, please contact Patrick Hayden at phayden@naega.org. He will set up your account or reset your log in information and send you a temporary password. You can find a user’s guide for the [Personal Pages here](#).

Thank you for your membership and work with NAEGA.
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“Unsubscribe from OUTREACH” in the subject line.

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