



Hurricane Harvey's Impact

Our thoughts and prayers go out to everyone impacted by Hurricane Harvey. Please let us know if there is anything we can do to help. NAEGA is standing by for an expedited response to Clause 20 requests for delays and preventions of delivery on the Texas Gulf related to Harvey's impact.

Member Opportunities

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- IGTC General Assembly – Arlington, VA – November 16
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- Contracts and Best Practices Seminars
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Member Opportunities

NAFTA and Asia-Pacific Policy Teams

With NAFTA negotiations underway and the evolving U.S.-China trade relationship we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. Teams focused on the North American Free Trade Agreement and the Asia-Pacific Market are already established. The **NAFTA Policy Team** will be heavily engaged over the next three months to support NAEGA work with the U.S. Food and Ag. Dialogue for Trade, The Pacific Northwest Economic Region, the Canada U.S. Grain and Seed Trade Task Group and the NAEGA committees and Board of Directors to address NAFTA. A similar effort will soon start with an **Asia-Pacific Policy Team** that will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Please contact [Ryan](#) if you have any questions or are interested in participating in NAEGA's ad hoc policy teams.

Taiwan Goodwill Mission Reception – Washington, D.C. – September 12

NAEGA member personnel are invited to attend a reception at the Marriott Metro Center for a Taiwan Goodwill Mission on September 12 from 4-6pm. The reception will honor the Taiwan Goodwill Mission travelling throughout the United States on September 10-21 and the U.S.-Taiwanese relationship.

To register for the reception, [please click here](#).

A formal invitation will be available soon. Please contact Ryan for more information.

WITA Agriculture's Perspectives on NAFTA Modernization panel - Arlington, VA – September 13

NAEGA member personnel are invited to attend a Washington International Trade Association (WITA) panel on *Agriculture's Perspectives on the NAFTA Modernization* on the morning of September 13. U.S. Agriculture Secretary Sonny Perdue has been invited. In addition, NAEGA President and CEO Gary Martin will be presenting on behalf of NAEGA, and the Board of Directors will attend as special guests. The event will take place at McDermott, Will and Emery at 500 North Capitol Street NW Washington, D.C. beginning at 9:00am. A preliminary agenda includes remarks by:

Jaime Castaneda, Senior Vice President for Strategic Initiatives and Trade Policy, U.S. Dairy Export Council (USDEC) & National Milk Producers Federation

Gary Martin, President & CEO, North American Export Grain Association

Melissa San Miguel, Senior Director of Global Strategies for the Grocery Manufacturers Association (GMA)

Tom Stenzel, President & CEO, United Association Fruits & Vegetables

Moderator: Ambassador Darci Vetter, Diplomat in Residence, Clayton K. Yeutter Institute of International Trade and Finance, University of Nebraska

Additional Speakers TBA

To register, [click here](#).

Board of Directors Meeting – Arlington, VA – September 13

The next meeting of the NAEGA Board of Directors will take place on Wednesday, September 13 from 1:00-5:00pm at NAEGA Headquarters in Arlington, VA. NAEGA member representatives are invited to attend and submit topics for discussion during the Board meeting.

In addition to the Board meeting, Board members and member representatives are invited to attend the following events on September 12-14, including:

| Tuesday | September 12, 2017 Events | Location |
|------------------|---|---|
| 4:00-6:00pm | Taiwan Goodwill Mission Reception <i>Please RSVP Here</i> | Marriott Metro Center 775 12th Street NW, D.C. |
| 7:00-9:30pm | NGFA Board of Directors Reception and Dinner <i>Please RSVP Here</i> | Willard Intercontinental 1401 Pennsylvania Ave NW, D.C. |
| Wednesday | September 13, 2017 Events | |
| 9:00-11:00am | Washington International Trade Association NAFTA Series Event – <i>What’s in Store for Food and Agriculture?</i> <i>One seat for each NAEGA Board member company is already reserved.</i> <i>RSVP here if you can attend</i> | McDermott Will & Emery 500 North Capitol Street, NW Washington, DC |
| 12:00-1:00pm | NAEGA Board of Directors Working Lunch <i>Lobby Conference Room</i> | 1400 Crystal Drive Arlington, VA |
| 1:00-5:00pm | NAEGA Board of Directors Meeting <i>Lobby Conference Room</i> | 1400 Crystal Drive Arlington, VA |

| | | |
|-----------------|---|-------------------------------------|
| | NAEGA Offices Tour | 1400 Crystal Drive Arlington, VA |
| 6:00-7:00pm | NAEGA Board Appreciation Reception <i>1400 Crystal Drive Rooftop</i> | 1400 Crystal Drive Arlington, VA |
| Thursday | September 14, 2017 Events | |
| 8-10:00 am | IGTC Management Council – Meet, Conf. Call <i>Lobby Conference Room</i> | 1400 Crystal Drive Arlington, VA |

Please contact Gary or Ryan if you need travel assistance or have any questions.

IGTC General Assembly – Arlington, VA – November 16

NAEGA member representatives are invited to save the date for the next IGTC General Assembly in Arlington, VA on November 16. As NAEGA members companies are invited to participate as IGTC Corporate Stakeholders. The General Assembly will take place at the Crowne Plaza National Airport at 1480 Crystal Drive, Arlington, VA. A formal invitation will be available soon.

NAEGA Contracts and Best Practices Seminar and Reception – Tokyo, Japan – November 28

NAEGA members are invited to register for a Contracts and Best Practices Seminar and Reception in Tokyo, Japan on November 28. NAEGA seminars are a current and interactive, review of commercial and official practices to improve predictability, reduce risks, resolve trade barriers, and facilitate profitable trade. If you are interested in attending, please [REGISTER HERE](#).

The Contracts and Best Practices Seminar will be followed by a reception honoring the U.S.-Japan grain trade and featuring participants from the Japan Feed Trade Association, U.S. Grains Council, the U.S. Embassy, Japanese Government and U.S. and Japanese industry.

A formal invitation to the seminar and reception will be available soon.

Contracts and Best Practices Seminars

NAEGA is beginning to plan seminars for 2018! Let us know where we should hold 2018 Seminars and what topics you would like us to cover. NAEGA also conducts company specific private seminars. Please let us know if you are interested attending or hosting a NAEGA seminar. Click [here](#) for more information the in-depth, interactive programs NAEGA conducts!

Internships

We have an open intern position starting January 2017 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).

Action Reports

Recent Actions:

Draft Vietnam Fumigation Requirements

The U.S. Animal and Plant Health Inspection Service has released draft fumigation requirements for U.S. exports of DDG, corn and wheat in containers. The documents provide guidance for industry on container fumigations, and a checklist for official inspectors to be used during the export phytosanitary inspection of containerized DDG, corn and wheat. The documents incorporate comments received from industry over the past few weeks. NAEGA is asking all members to consider these drafts and submit comments or revisions as soon as possible.

- [Industry requirements for container fumigation](#)
- [Checklist for Official Inspection of DDG/Corn /Wheat to Viet Nam](#)

Regional and Seasonal AD/CVD Letter

On Wednesday, August 30 NAEGA joined a letter to USTR Ambassador Robert Lighthizer, Secretary of Commerce Wilbur Ross, Secretary of Agriculture Sonny Perdue and Director of the National Economic Council Gary Cohn regarding proposed changes to the North American Free Trade Agreement (NAFTA) that would change trade remedy law by re-defining domestic industry on a seasonal/regional basis, making it easier for all three nations to impose anti-dumping duties on imports of many types of produce. The letter calls on the Administration to withhold from introducing any provisions that would encourage trading partners to raise tariffs by using regional and seasonal effects as a justification.

A copy of the letter can be found [here](#).

NAFTA Chapter 19 Letter

On Wednesday, August 30 NAEGA joined a letter to USTR Ambassador Robert Lighthizer, Secretary of Commerce Wilbur Ross, Secretary of Agriculture Sonny Perdue and Director of the National Economic Council Gary Cohn regarding Chapter 19 of the North American Free Trade Agreement (NAFTA). The letter recognizes the benefits of Chapter 19 of the agreement, which allows U.S. companies to hold the Canadian and Mexican government accountable for unjustified AD/CVD duties. Without Chapter 19, U.S. companies would be forced to contest AD and CVD determinations in lengthy and potentially unreliable Canadian and Mexican court proceedings. The letter confirms that the success of the NAFTA agreement for U.S. food and agriculture partly lies on the agreements dispute settlement mechanisms.

A copy of the letter can be found [here](#).

Decree 177 Update

NAEGA continues to work closely with industry and the U.S. government regarding U.S. industry compliance with facility registration requirements under China's Decree 177. Currently, NAEGA is helping to plan and will be participating in a U.S.-China AQSIS Grain and Oilseed Survey team visit to the U.S. Midwest from September 10-20. During their visit, U.S. industry and government will brief the team on the U.S. supply chain for grains and oilseeds and the fungible and

commingled nature of U.S. grain and oilseed exports. A draft itinerary for this visit can be found [here](#).

NAEGA would also like to update members on the status of the U.S. government's efforts to provide AQSIQ with a directory of grain exporters. The U.S. Federal Grain Inspection Service (FGIS) submitted the most updated list grain exporters to AQSIQ this week, and that list can be found [here](#). From this list AQSIQ has been accumulating their own list of U.S. exporters.

U.S. Food and Agriculture Dialogue for Trade

The U.S. Food and Agriculture Dialogue for Trade held a successful meeting on Friday, August 25. During the meeting, Gary Hufbauer, Reginald Jones Senior Fellow at the Peterson Institute for International Economics gave an update on his perspective on the NAFTA negotiations and the prospects for the Administration's trade policy. In addition, Dialogue members heard an update on NAFTA from Chief U.S. Negotiator Robert Melle and Assistant U.S. Trade Representative Sharon Bomer-Lauritsen.

Please contact Gary or Ryan if you would like to know more about the Dialogue discussions.

Upcoming Actions:

IGC MCC Meeting – London, UK – September 8

On Friday, September 8 Katy Lee, Secretariat of the International Grain Trade Coalition (IGTC) will travel to London to attend and participate in the International Grain's Council's (IGC) Market Conditions Committee (MCC) meeting. During the meeting Katy will be presenting before the MCC on *Current Developments in Policy and Practice* as part of the IGTC's continued and regular engagement with the IGC.

A copy of the IGC MCC agenda can be found [here](#).

U.S.-China AQSIQ Survey Team – Mid-West – September 10-20

On September 10-20 NAEGA Senior Advisor Kirk Miller will join a group of China AQSIQ officials for a survey tour of grain supply chain facilities in the Mid-West. The trip, supported by the USDA FAS, NAEGA, U.S. Soybean Export Council, U.S. Grains Council, American Soybean Association and the United Soybean Board, is meant to educate AQSIQ officials on the U.S. export supply chain and the fungible, comingled nature of U.S. grain and oilseed exports as part of U.S. government and industry efforts to comply with Decree 177 facility registration requirements. During their travel, the team will be visiting facilities along the Mid-West, Mississippi River and Gulf Coast in Kansas City, St. Louis, Memphis and New Orleans. The trip will conclude with a briefing in Washington, D.C.

A preliminary itinerary for this travel is available [here](#).

IMO CCC – London, UK – September 11-15

On September 11-15 Katy Lee, Secretariat of the IGTC, will travel to London, UK to participate in the International Maritime Organization's (IMO) Subcommittee on the Carriage of Cargoes and Containers (CCC). In London, Katy will be working closely with the International Dry Bulk

Terminals Association, to monitor and respond to developments impacting the global grain and oilseed trade. A notice to post for this travel will be available shortly.

A copy of the IMO CCC agenda can be found [here](#).

Pending Actions:

APHIS Consultations on IPPC Activities

The Animal and Plant Health Inspection Service is accepting consultations on three draft specifications and 13 draft International Standards for Phytosanitary Measures (ISPM) from the International Plant Protection Convention (IPPC).

Draft Specifications:

- [Revision of ISPM 12](#)
- [Audit of phytosanitary context](#)
- [Supplement to ISPM 11](#)

Draft ISMPs:

- [2017 Amendments to ISPM 5: Glossary of phytosanitary terms](#)
- [International movement of cut flowers and foliage](#)
- [Requirements for the use of fumigation as a phytosanitary measure](#)
- [Diagnostic protocols: Bactrocera dorsalis complex](#)
- [Diagnostic protocols: Conotrachelus nenuphar](#)
- [Diagnostic protocols: Ips spp](#)
- [Diagnostic protocols: Xylella fastidiosa](#)
- [Diagnostic protocols: Puccinia psidii](#)
- [Revision of Diagnostic Protocol: Plus pox virus](#)
- [Revision of ISPM 6: Surveillance](#)
- [Requirements for the use of temperature treatments as a phytosanitary measure](#)
- [Draft revision of Annexes 1 & 2 to ISPM15](#)
- [Draft 2015 and 2016 amendments to ISPM 5 Glossary of phytosanitary terms](#)

Please contact Gary or Ryan if you are interested in contributing to any of these comments.

CFIA Consultations for Canada-U.S. RCC

The Canadian Food Inspection Agency (CFIA) is seeking input from stakeholders for the development of new cooperation opportunities and prioritization of existing initiatives under the Canada-United States Regulatory Cooperation Council (RCC). The purpose of this consultation is to provide an additional mechanism to seek stakeholder feedback on the prioritization of work plan initiatives currently being pursued between the CFIA and its U.S. regulatory counterparts, and to solicit input on potential opportunities for the future. There is no firm deadline for completion of this consultation. However, CFIA's tentative timeframe for collecting input is by fall of this year. Input [can be submitted at this link](#).

USTR Comments on Russia, China and the NTE

The Office of the U.S. Trade Representative (USTR) is seeking public comments on China and Russia's obligations and implementation efforts in connection to their accession to the World

Trade Organization (WTO) and requesting assistance with identifying significant trade barriers for preparation of the annual National Trade Estimate report.

Russia's Implementation of its WTO Commitments

The USTR will convene a public hearing and seeks comments to assist the in the preparation of its annual report to Congress on Russia's implementation of its obligations as a member of the World Trade Organization (WTO). The deadline for filing written testimony is September 22, 2017. The hearing will take place on September 28, 2017.

China's Compliance with WTO Commitments

The USTR is seeking comments and will convene a public hearing to assist in preparing its annual report to Congress on China's compliance with the commitments made in connection with its accession to the World Trade Organization (WTO). The deadline for filing written testimony is September 20, 2017. The hearing will take place on October 4, 2017.

National Trade Estimate Report on Foreign Trade Barriers

The USTR is seeking comments to help identify significant barriers to U.S. exports of goods, services, and U.S. foreign direct investment for inclusion in the National Trade Estimate Report on Foreign Trade Barriers (NTE). All written comments must be received by 11:59pm on October 25, 2017.

If you are interested in contributing to any of these comments please contact Gary or Ryan.

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In the News

WTO Releases World Trade Statistical Review

The World Trade Organization has released its annual World Trade Statistical Review covering the latest trade policy developments and trade barriers. The review highlights the success of agriculture as a driver of global trade. Since 2006, exports of agricultural goods have lead mining, energy and manufactured goods as the fastest growing product grouping. However, overall merchandise trade continues to decline for the second straight year, reaching levels not seen since 2008. A copy of the World Trade Statistical Review can be found [here](#).

If you would like more information, or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

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Calendar & Member Notices

Click [here](#) for a Copy of the IGTC Calendar

2017

September

1-5 – Second Round of NAFTA Negotiations - Mexico

8 – IGC Market Conditions Committee, London, UK

10-20 – U.S.-China AQSIQ Survey Team visit – Mid-West

11-15- IMO CCC – London, UK

12 – Taiwan Goodwill Mission Reception – Washington, D.C.

13 – NAEGA Board of Directors Meeting. Arlington, VA

14 – IGTC Management Council Meeting – Virtual

20 – China Compliance with WTO Commitments Comments Due

22 – USTR Comments on Russia WTO Implementation Due

23-27 – Third Round of NAFTA Negotiations - Canada

28 – USTR Hearing on Russia WTO Implementation

28 – European Commission high-level conference on modern biotechnology in agriculture – Brussels, Belgium

October

4 – Hearing on China Compliance with WTO Commitments

16-19 – 41st Annual NAPPO Meeting - Merida, Mexico

25 – National Trade Estimate Report Comments Due

November

13-17 – IPPC Standards Committee – Rome, Italy

16 – IGTC General Assembly – Arlington, VA

TBD – USDA FGIS Grain Inspection Advisory Committee Meeting

28 – NAEGA Contracts and Best Practices Seminar and Reception – Tokyo, Japan

December

3 – NGFA Country Elevator Conference

5 – 46th IGC Council Session – London, UK

6-8 – GHS Subcommittee Meeting – Geneva, Switzerland

10-13 – WTO Ministerial Conference – Buenos Aires, Argentina

14 – IGTC Management Council Meeting – Virtual

2018

January

18 – Annual Grain Sector Meeting with APHIS Administrator

March

18-20 – NGFA Annual Convention – Scottsdale, Arizona

18-20 – NAEGA Annual Meetings – Scottsdale, Arizona

26-28 – Canadian Global Crops Symposium – Toronto, Canada

December

TBD – **Biosafety Protocol COP 14** – Egypt

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