



*“Working Together to Make Trade Work”*

## **OUTREACH May 8, 2015**

**Thank you for your membership in and work with NAEGA**

### **Member Opportunities**

- NAEGA Contract Seminars – Minneapolis First Week in June – Kansas City TBD
- New Orleans, LA – NAEGA/NGFA Industry Workshop – May 13, 2015
- Chicago, IL – USSEC Sustainability Conference – June 2-3, 2015
- London, England – International Grain Trade Coalition and International Grains Council – June 8 and 9, 2015
- Big Sky, Montana – PNWER Annual Summit – July 12-16, 2015

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## **Member Opportunities**

### **NAEGA Contract Seminars – Minneapolis First Week in June – Kansas City TBD**

The NAEGA Contracts Committee is again providing for Seminars to provide in depth and interactive education on contract practices. These Seminars provide for intensive review of current developments and practices in international grain trade contracts focused on the NAEGA II. Other NAEGA services and policy can also be added content for a Seminar that is designed to meet your needs.

NAEGA will hold its first Contracts Seminar the first week of June in Minneapolis. A private session will be held on June 2<sup>nd</sup> and 3<sup>rd</sup>. If you are in the Minneapolis area and are interested in a general seminar on **June 1<sup>st</sup>**, please let Gary or Kyle know ASAP.

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We also plan to hold a Contract Seminar in Kansas City over the summer. NAEGA Senior advisor Sam Bonilla, who is a much sought after instructor for our Seminars, and staffing for Seminars are currently available: **June 19-27 • July 20-31 • August 1-11, 17-21**. If you are interested in holding a Contract Seminar in Kansas City, please let us know as soon as possible.

If you are interested in holding a Contract Seminar in a location other than Minneapolis and Kansas City, please let us know where you would like it held and your preferred date.

### **New Orleans, LA – NAEGA/NGFA Industry Workshop – May 13, 2015**

NAEGA & NGFA members are invited to attend a regional Industry Workshop on Wednesday, May 13, 2015. The Workshop is scheduled to be held at the Hilton New Orleans Airport in Kenner, LA from 7:30am-4:30pm. A proposed agenda for the workshop has been prepared and is available [through this link](#).

The Workshop seeks to expand understanding and identify needs related to Grain and Oilseed exports. The workshop will feature the US Coast Guard, Federal Grain Inspection Service (FGIS), Animal and Plant Health Inspection Service (APHIS), and Food and Drug Administration (FDA).

All NAEGA & NGFA members are welcome to attend. Please register using form linked below so we can ensure an accurate headcount and keep in touch with you. There is no fee to attend. [Please click here to register](#).

### **Chicago, IL – USSEC Sustainability Conference – June 2-3, 2015**

NAEGA President and CEO, Gary Martin will speak at the U.S. Soybean Export Council's (USSEC) U.S. Soy Sustainability Forum for U.S. Industry and U.S. Soy Family at the Hyatt Regency Chicago O'Hare hotel on June 3<sup>rd</sup>. Gary will speak on the “Industry Perspective on Sustainability” at 11:30am on June 3. NAEGA members are welcome to attend. A copy of the proposed agenda can be found [here](#).

### **London, England - International Grain Trade Coalition and International Grains Council – June 8 and 9, 2015**

An IGTC roundtable and policy meeting will be conducted the day before the International Grains Council (IGC) conference on June 9.

The June 8 International Grain Trade Coalition meeting is open to all IGTC Members and Corporate Stakeholders. You and colleagues are welcomed and encouraged to attend the June 8 IGTC meeting. Please contact Gary or Kyle so we may provide you with related information.

The June 9 IGC Conference requires registration with the International Grain Council. Please contact us if you would like to take advantage of a discounted registration. Click here for more information on the IGC Conference: <http://www.igc.int/en/conference/confhome.aspx>.

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NAEGA Market Access Program funds may be available to fund NAEGA member personnel travel and attendance at the IGTC meeting as well as to the IGC Conference. Please contact Gary of Kyle for additional details.

### **Big Sky, Montana – PNWER Annual Summit – July 12-16, 2015**

The 25<sup>th</sup> Pacific Northwest Economic Region (PNWER) Annual Summit brings together over 500 key business leaders, legislators, and government leaders from the ten PNWER states, provinces, and territories to address the major policy issues impacting the region.

This year’s summit will be held in Big Sky, Montana from July 12-16. [Please click here to register.](#)

*[Full Details on Upcoming Events can be found in the Meetings & Events Section of the NAEGA Member’s Only Page.](#)*

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## **Reports on NAEGA Actions**

### **Korea Testing for Glyphosate in Grains**

After the World Health Organization’s International Agency for Research on Cancer (IARC) raised concerns that glyphosate may be a carcinogenic, Korea’s Rural Development Administration (RDA) held a pesticide review committee meeting. The outcomes of that review meeting include:

1. Conduct scientific evaluation on glyphosate by reviewing IARC report and EPA assessment if needed.
2. Impose total max cap of glyphosate use in the market based on production records for last 2 years. The production quotas will be determined and assigned to each local glyphosate distributor.
3. RDA will not receive any new registration applications. However, RDA will continue the reviewing process for pending applications and finish their registrations.
4. RDA will request local distributors to conduct the in-country exposure assessment to the local operators. The Panel will review the results along with IARC report and EPA assessment to conclude their final assessment on glyphosate.
5. RDA anticipates that the interim measures could be lifted early 2016 at the earliest, not Oct 2015. This is because the implementation timeline is shifted to late April to June, counting the administrative process. Evaluation completion timeline is dependent on IARC report availability.

The next steps for RDA will be:

1. Early May: as a step of proposing its measures for public comments, RDA will draft a proposal to go into public comments. According to the administrative process, RDA’s proposal includes the restriction of imposing total gap on glyphosate, and it does not include

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the details about glyphosate evaluation, not receiving new applications and exposure assessment. The public comments will go on for 20-30 days.

2. Early June: The entire interim measure will be enforced.
3. Evaluation process will start based on the review process.
4. After the final review of the Panel, RDA completes the process to lift the measure. It will take two months to go through the administrative process.

### **Preventing Treated Seeds**

NAEGA continues efforts to communicate the need to prevent treated seeds from entering the grain supply and to continue the successful history of preventing any presence of treated seeds in U.S. exports.

Seeds for planting that are often treated with one or more pesticides include corn, sorghum, wheat, and soybeans. Maintaining the stellar U.S. reputation for appropriately managing all pesticides is one key element of providing for customer satisfaction and official acceptance for exports of these crops. Few concerns can be as damaging to supplier reputation for quality and safety of agricultural products as one over the presence of seed treatment compounds in commodities intended for use in food and feed.

As spring planting season gets underway, it is important that we draw attention to compliance with U.S. law prohibiting the intentional addition of treated seeds to commodities and continuing the U.S. system-wide diligence that prevents treated seeds in commodity grain and oilseed shipments. NAEGA members are also asked to join the industry wide effort to communicate the need to maintain our past success, comply with U.S. law and prevent treated seeds from entering the commodity supply.

A copy of our most recent communication to colleagues from NAEGA can be found [here](#) and on the Members’ Only site under the Grades and Inspection page.

### **U.S. Grain Standards Act Reauthorization**

Steve Campbell of Louis Dreyfus, testified on behalf of NAEGA before the Senate Agriculture Committee, along with Tim Paurus of CHS on behalf of NGFA. Steve’s [testimony](#) highlighted the importance of establishing a federal grain inspection system that is reliable, accountable, and transparent in a dynamic global environment. He compared the U.S. inspection and weighing system to those of other countries and described the wants and needs foreign buyers in inspection services they buy U.S. grain. This is in addition to the fact that the U.S. reputation was hurt internationally as a result of recent interruptions in official inspections. A replay of the Senate hearing can be found [here](#).

The House of Representatives released a [bill](#) to reauthorize the USGSA that passed through the House Agriculture Committee and will now be considered on the House Floor. NAEGA and NGFA issued a joint [press release](#) commending the legislation for “enhancements of the management of the national grain inspection and weighing system,” such as delegated state agencies being required to undergo a notice-and-comment rulemaking process and exporters will

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be able to use other state-delegated official agencies if grain inspection services are disrupted and USDA fails to restore such service within specified deadlines.

A Congressional Research Service report on the USGSA can be found [here](#).

### **U.S. Sustainability Alliance Blog**

The U.S. Sustainability Alliance, of which NAEGA is a party to, launched a blog site that is now live and can be viewed at [www.thisishowwegrow.org](http://www.thisishowwegrow.org). The blog site is dedicated to sharing personal stories about best practices and sustainability efforts implemented by farmers and agribusinesses, as well as other items of information that could be deemed more ‘consumer friendly’. The purpose of the blog is to inspire and engage dialogue with key audiences so that we may collectively communicate the ongoing work that is being done to improve the sustainability of U.S. agriculture, fishery and forestry products as a whole.

The hope is that stakeholders in the European Union (EU) and elsewhere will take advantage of this feature to learn more about the sustainability of U.S. agricultural commodities and fishery and forestry programs.

**NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:**

#### **2015**

May 11 – Comments to USDA Animal and Plant Health Inspection Service (APHIS) on Biotechnology Coexistence: <http://www.regulations.gov/#!documentDetail;D=APHIS-2013-0047-4184>

June 22 – Comments to USDA Animal and Plant Health Inspection Service (APHIS) on the regulation of biotechnology products: <http://www.regulations.gov/#!docketDetail;D=APHIS-2015-0036>

*NAEGA Actions on Current Issues are tracked on the Member’s Only Section under their relevant committee pages.*

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## **Information for your Consideration**

### **Anti-Boycott Violations**

The U.S. Bureau of Industry and Security (BIS) has issued an order imposing a \$25,200 civil penalty against a North Carolina company charged with six violations of the Export Administration Regulations. BIS alleged that on four occasions between 2009 and 2011, in connection with exports to Qatar and the United Arab Emirates, the company furnished information concerning another person’s business relationships with another person known or believed to be restricted from having any business relationship with or in a boycotting country. BIS also charged that on

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two occasions between 2008 and 2010, in connection with exports to Pakistan, the company received a request to take an action that would have the effect of furthering or supporting a restrictive trade practice or unsanctioned foreign boycott and failed to report those requests to BIS.

BIS states that timely payment of the penalty will be a condition to the granting, restoration or continuing validity of any export license, permission or privilege granted or to be granted to the company. Accordingly, if the company fails to pay the penalty in a timely manner BIS may deny all of its export privileges for one year.

### **Travel between U.S. and Cuba**

The U.S. Department of Treasury issued a [guidance](#) regarding travel between the U.S. and Cuba. The guidance describes which individuals may travel to Cuba and the type of cargo people may bring to and from Cuba.

*If you would like more information or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.*

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## **NAEGA Calendar & Member Notices**

### **2015**

#### **May**

**13** – New Orleans, LA – NGFA/NAEGA Industry Workshop – Hilton New Orleans Airport Hotel. Gary and Arvid Hawk attending for NAEGA.

**28** – Washington, DC – US Coast Guard Workshop for Alternative Security Program (ASP) sponsoring organizations – 1501 M Street, NW, Suite 500 – Jerry Cotter attending and representing NGFA and NAEGA ASP.

#### **June**

**2** – Washington, DC – International Trade Commission (ITC) Public Hearing on economic effects of the Cuban embargo.

**2-3** – Milan, Italy – 2<sup>nd</sup> World Agroforum organized by Russia at the World EXPO – Marcel Bruins of IGTC speaking.

**2-3** – Chicago, IL – USSEC Sustainability Conference – Hyatt Regency Chicago O’Hare – Gary Martin speaking on June 3.

**2-3** – Minneapolis, MN – NAEGA Contracting Seminar – Sam Bonilla and Kyle Liske presenting

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**8** – London, United Kingdom – International Grain Trade Coalition Roundtable and Policy Discussion. All IGTC Members and Corporate Stakeholders are invited and encouraged to participate in person at all sessions. IGTC members and corporate stakeholders are also encouraged to invite prospective IGTC members and Stakeholders to participate. Unless otherwise notified the sessions will all be conducted at: GAFTA office, 9 Lincoln’s Inn Fields, London WC2A 3BP, UK. Please notify Marcel Bruins via email at [mbruins1964@gmail.com](mailto:mbruins1964@gmail.com) or Kyle Liske via email at [Kliske@naega.org](mailto:Kliske@naega.org), by telephone +1 202 682 4030 or Fax +1 202 682 4033 of your intentions to attend in person. Gary Martin & Marcel will be at the meeting.

**9** – London, United Kingdom – International Grains Council 2015 Conference – 86-90 Park Lane, London W1K 7TN. Gary attending.

**25** – New Orleans, LA – US Grains Council hosting Mexican biosafety regulators – Gary Martin presenting.

**29 – July 1** – Geneva, Switzerland – UN Globally Harmonized System (GHS) Subcommittee meeting – Jerry Cotter attending.

### **July**

**10-14** – Tokyo, Japan – Pending NAEGA and IGTC trip to visit Japanese stakeholders – Gary and Marcel attending.

**12-16** – Big Sky, Montana – 2015 Pacific Northwest Economic Region (PNWER) Annual Summit <http://www.pnwer.org/2015summit.html>

**14-15** – U.S. Agriculture Export Development Council (USAEDC) Attaché Seminar – Location TBD.

### **August**

**13-15 or 20-22** – Cancun, Mexico – 2015 APPAMEX-NAEGA Forum.

### **September**

**14-18** – London, United Kingdom – International Maritime Organization (IMO) Carriage of Cargoes and Containers (CCC) Meeting – Jerry Cotter attending.

**21** - London, England - Chatham House expert workshop on Chokepoints and Vulnerabilities in the Global Food Trade. This meeting forms part of a Chatham House research project which seeks to map chokepoints, vulnerabilities and disruptive risks onto major production hubs and global trade routes for coarse grains, soybeans and fertilizers. It will identify supply chain nodes – including producing regions, inland transport networks, ports in exporting and importing countries, and maritime corridors – that are particularly exposed to disruption. Jerry Cotter attending and representing NAEGA. Jerry will present on the major challenges facing grain and fertilizer trade in the US, with a particular focus on the resilience and capacity of inland transportation and port infrastructure.

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**22** – Washington, DC – 2015 OFAC Fall Symposia

**30 – October 2** – Vancouver, British Columbia – International Dry Bulk Terminals Group (DBTG) Annual Meeting – Jerry Cotter attending.

**November**

**16-19** – USADEC Annual Workshop – Location TBD.

**17-20** – Amsterdam, The Netherlands – International Genetically Modified Conference on Coexistence (GMCC-15) Conference.

**December**

**9-11** – Geneva, Switzerland – Globally Harmonized System (GHS) Subcommittee meeting – Jerry Cotter attending.

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