

Outreach May 6, 2019

Thank you for your membership in and work with NAEGA

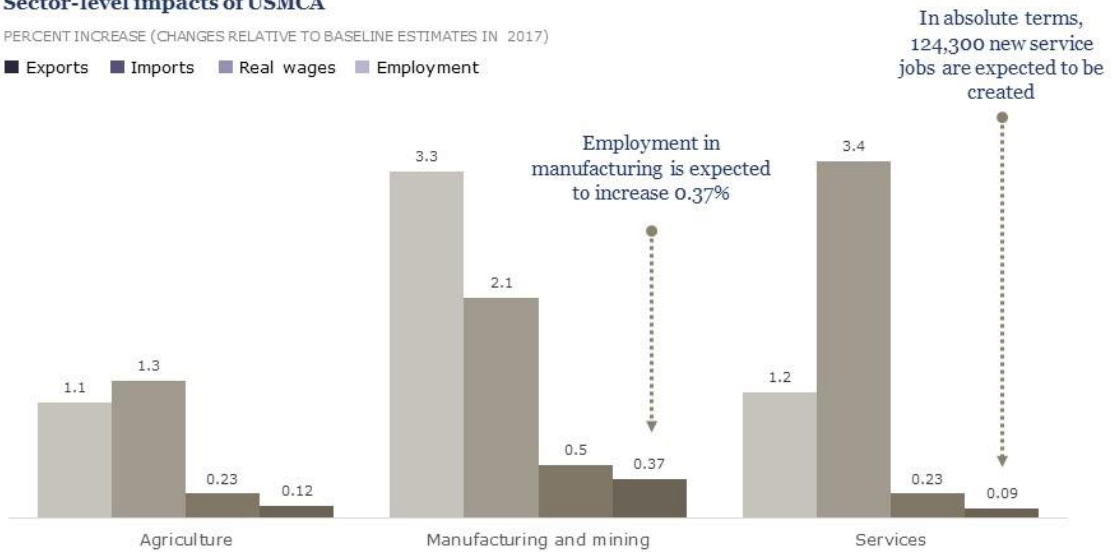
Graphic of the week:

U.S. International Trade Commission Report: *U.S. Agriculture Exports, Imports, Real Wages and Employment all to increase under USMCA*

Sector-level impacts of USMCA

PERCENT INCREASE (CHANGES RELATIVE TO BASELINE ESTIMATES IN 2017)

■ Exports ■ Imports ■ Real wages ■ Employment



Sources: United States International Trade Commission

Action Reports

Recent Actions:

- Treated Seed Letter
- IFA Production and International Trade Conference
- NAEGA and IGTC Mission to London, Geneva and Brussels
- IGTC Newsletter

- Alternative Security Program Workshop

Pending Actions

- IPPC ePhyto Case Studies
- Contracts and Best Practices Seminars – Your advice requested

Upcoming Actions

- NAEGA-APPAMEX Forum
- London Grain Week
- Contracts Committee Sponsored Travel for Arbitrators

Member Opportunities

- AAA International Symposia in Advanced Case Management Issues – Edinburgh, Scotland – May 15
- U.S. FGIS Workshop – New Orleans, LA – May 22-23
- NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23
- London Grain Week – London, UK – June 9-13
- PNWER Annual Summit in Saskatoon, Saskatchewan – July 21-25, 2019
- NAEGA Asia-Pacific Policy Teams
- NAEGA Internship Open

News:

- Joe O'Mara
- Mexican Labor Reform
- OFAC Compliance Commitment Framework

NAEGA Calendar and Member Notices

- Upcoming events and notices to members

Action Reports

Recent Actions:

Treated Seeds

This week NAEGA again called for an industry wide effort to communicate the need to not allow treated seeds in the grain and oilseed commodity supply. Communication with the public and your constituents throughout the year is needed.

Members can find more resources on treated seed manage here:

- The American Seed Trade Association and Crop-Life America “Guide to Seed Treatment Stewardship”, an industry-wide initiative to promote the safe handling and management of treated seed. The purpose of the Guide is to provide farmers and seed companies with critical information and up-to-date guidelines for managing treated seed effectively to

further minimize the risk of exposure to non-target organisms. We encourage you to visit the [Guide website](#).

- The National Grain and Feed Association (NGFA) has “Treated Seed Guidance” which outlines best practices for handling treated seeds and proper disposal of treated seeds. The best practices for preventing treated seeds from being mixed with grain is to handle treated seeds with separate and dedicated equipment. Disposal of treated seeds should be done in compliance with state and local regulations. Contacts for waste disposal can be found at: <https://www.epa.gov/learn-issues/learn-about-waste>
- The U.S. soybean family notes that “because U.S. farmer compliance is critical to avoid disruption of U.S. soybean exports to overseas markets, disposal recommendations were included in the ‘Treated Seed Disposal’ section of the Pesticide Environmental Stewardship website of the Center for Integrated Pest Management”. It can be found at: <http://pesticidestewardship.org/disposal/Pages/treatedseeddisposal.aspx>.

A copy of the letter NAEGA sent can be found [here](#).

IFA Production and International Trade Conference

A trip report is now available for Katy Lee’s travel to London, UK in March 2019. In London, Katy participated in the International Fertilizer Association’s Production and International Trade Conference, where she led a presentation on “opportunities, policies and international rules-based trading systems”. During her time in London Katy also participated in meetings in the meetings with IGTC stakeholders and potential members.

A trip report for this mission can be found [here](#).

NAEGA and IGTC Mission to London, Geneva and Brussels

A trip report is now available for Katy Lee and Gary C. Martin’s travel to Brussels, Geneva, and London in March 2019. Activities included the following:

- In Brussels, Katy and Gary joined a delegation of 24 grain trade leaders discuss issues related to Plant Breeding Innovation and communicate IGTC priorities with European Union delegates.
- In Geneva, they carried out vital administrative and governance actions related to IGTC.
- In London, Katy and Gary represented the grain trade at the Market Conditions Committee meeting of the International Grains Council and attended the second meeting of the Gafta Trade Association Forum.

A trip report for this mission can be found [here](#).

IGTC Newsletter

The latest IGTC newsletter is now available! This edition features a report on the MRL Policy Teams outreach at the World Trade Organization. and a preview of upcoming IGTC events in Switzerland, China and Mexico.

View the latest newsletter [here](#).

Alternative Security Program Workshop

On Thursday, May 2 NAEGA and the National Grain and Feed Association (NGFA) hosted an annual workshop of Alternative Security Program (ASP) organizations with the U.S. Coast Guard (USCG). The ASP is an alternative way to comply with Maritime Transportation Safety Act (MTSA) regulations that allows participating organizations to develop alternative security plans approved by USCG. All NAEGA members and their facilities are invited to participate in the NAEGA/NGFA ASP. If you are interested in joining the ASP, please contact [Ryan](#).

This year's workshop covered ongoing issues of interest to NAEGA/NGFA ASP members, including cybersecurity, drone regulation, seafarers access, chemical regulation and security, TWIC card changes and reader rule implementation, and cruise ship security.

Of particular importance to NAEGA/NGFA ASP members and facilities is the newly finalized seafarers access regulation. Finalized on April 1, the seafarer's access rule requires owners or operators of a maritime facility regulated by MTSA to implement a system providing seafarers, pilots and representatives of seafarers' welfare and labor organizations with access between vessels moored at the facility and the facility gate in a timely manner and at no cost to the seafarer or other individuals. Currently, USCG will begin implementing the rule on the following schedule:

May 1, 2019	Regulation comes into effect
February 3, 2020	Seafarers access system must be documented in a facility's Facility Security Plan (FSP)
June 1, 2020	Facility owner or operator must begin implementing their seafarer access system.

NAEGA/NGFA ASP Renewal

Over the next few months NAEGA and NGFA will be conducting outreach to ASP users as we begin to consider updates and changes to the ASP ahead of its necessary renewal date in August 2020. The NAEGA/NGFA ASP is renewed every five years, and this process allows us to amend and modernize provisions within the ASP as the security environment evolves. All ASP's are ultimately approved by the USCG. This cycle, we anticipate that the NAEGA/NGFA ASP will need to incorporate new provisions regarding cybersecurity and seafarer access.

ASP users should keep an eye out for an email from NAEGA regarding participation in upcoming outreach sessions.

Pending Actions:

IPPC ePhyto Case Studies

The International Grain Trade Coalition (IGTC) and the International Plant Protection Convention (IPPC) are seeking industry contributions to "case studies" on the roll out of the IPPC's ePhyto Solution. In particular, the IPPC is seeking participation from destination countries participating in the hub. Moving forward, the IPPC is seeking, through these case studies, to answer questions such as:

- How did the importing plant protection and quarantine (PPQ) get in contact with the exporter?

- How was the customer made aware of the existence of the ePhyto?
- How did the customer clear customs and who was part of the chain?

If you are interested in participating in a case study, please contact the IGTC secretariat at secretariat@igtglobal.org.

Contracts and Best Practices Seminars – Your advice requested

The NAEGA Contracts Committee is seeking your advice on the location, timing and curriculum of this year's Contracts and Best Practices Seminars. Please let us know if you are interested in attending or hosting a seminar, and what topics we should focus on. This year, the committee is considering contract seminars in the following locations:

- Vancouver, British Columbia
- St. Louis, MO
- Tokyo, Japan
- Winnipeg, Manitoba

NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

NAEGA conducts both public and private seminars, and curriculum can be tailored to your needs. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

Upcoming Actions:

NAEGA-APPAMEX Forum

On May 21-23 Ryan and Katy will travel to Cancun, Mexico to participate in and present at the annual NAEGA-APPAMEX Forum. During the forum, Ryan and Katy will represent NAEGA and the IGTC and discuss ongoing policy and global issues facing the North American and global grain trade.

London Grain Week

On June 9-13 Katy Lee, Sam Bonilla, Gary and Ryan are planning to travel to London to lead and participate in events during the London Grain week, including meetings with International Grain Trade Coalition (IGTC), International Grains Council (IGC), the United Kingdom's Agriculture and Horticulture Development Board (AHDB) and GAFTA.

Contracts Committee Sponsored Training for Arbitrators

NAEGA is happy to announce that AAA ICDR is planning a series of training seminars on ICDR case management. The seminar, titled *ICDR International Symposia in Advanced Case Management Issues* is intended to inform participants on AAA ICDR rules and procedures for arbitration panels and provide guidance on managing cases for chairpersons. This seminar

fulfills the training requirement for NAEGA arbitrators who are interested in serving as Special Grain Arbitrators and chairpersons on arbitration panels.

This year, ICDR is planning on holding three training seminars, two in North American and one in Europe. Details on the first seminar can be found below:

ICDR International Symposia in Advanced Case Management Issues

Location: Edinburgh, Scotland

Date: May 15, 2019

Agenda attached

In order to meet our Board of Directors mandated goal of increasing the number of qualified Special Grain Arbitrators, NAEGA is offering financial assistance of up to \$1,000 to arbitrators who are interested in attending this ICDR training or the proposed ICDR trainings in North America. Financial assistance can be used to cover registration fees, airfare or lodging to attend a training seminar. If you are interested in learning more about this opportunity to attend an ICDR training and receive financial assistance, please contact rolson@Naega.org. More information on upcoming trainings will be shared with arbitrators as it becomes available.

[Click here to return to Index](#)

Member Opportunities:

AAA International Symposia in Advanced Case Management Issues – Edinburgh, Scotland – May 15

NAEGA members are invited to attend the American Arbitration Association (AAA) International Center for Dispute Resolution's (ICDR) International Symposia in Advanced Case Management Issues in Edinburgh, Scotland on May 15. The symposia is an advanced course for those interested in learning more about the AAA ICDR arbitration administration, rules and procedures. This course fulfills the training requirement for NAEGA grain arbitrators to become special grain arbitrators.

For more information, and to register for the course, please contact Ryan.

U.S. FGIS Workshop – New Orleans, LA – May 22-23

NAEGA members are invited to attend Industry Workshop with the U.S. Federal Grain Inspection Service (FGIS) in New Orleans, LA on May 22-23. A preliminary agenda includes:

Wednesday, May 22

1:00-3:00pm: Industry Meet and Greet with Bruce Summers, Administrator, Agricultural Market Service and Arthur Neal, Deputy Administrator, Federal Grain Inspection Service

3:00-5:00pm: Tour of facilities for Mr. Neal and Mr. Summers

Thursday, May 23

8:00am-3:00pm: Industry Workshop with representatives of FGIS, U.S. Coast Guard and the Food and Drug Administration

More information and a registration link will be available soon.

NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23

NAEGA members are invited to “save the date” for the 2019 NAEGA-APPAMEX Forum on May 21-23 in Cancun, Mexico. The forum will take place at the Hotel Secrets The Vine. This year’s forum will be held alongside the Mexican feed mills association CONAFAB.

An agenda for the forum can be found [here](#).

Hotel reservations under the NAEGA-APPAMEX group code can be made by emailing Diana at reservations.sevcu@secretsresorts.com.

London Grain Week including IGTC Strategy Session and International Grains Council Grains Conference – June 9-13, 2019

We look forward to seeing colleagues from around the world as government and industry participants in the global grain trade will be in London for a week of meetings and events. A series of events are taking place hosted by the International Grain Trade Coalition, International Grains Council (IGC), the United Kingdom’s Agriculture and Horticulture Development Board (AHDB) and GAFTA. Meetings and events will include:

Schedule overview – events open to all IGTC members and Corporate Stakeholders during London Grains Week		
When	What	Where
Monday June 10 9am- 4.30pm	<u>IGTC Strategy Session</u> No cost to attend Between 28-35 people expected Focus of discussions will be on IGTC Policy Teams and Working Groups – list of policy priorities here Registration via Katy Lee secretariat@igtglobal.org	Grange Hotel Tower Hill, 45 Prescot Street, London E1 8GP
Tuesday June 11 and Wednesday June 12	<u>International Grains Council (IGC) annual conference – 20% discount!</u> <i>NOTE: IGC is not the same organization as IGTC. It is a government-to-government body of 53 members based on the implementation of the Grains Trade Convention.</i> Over 200 people are expected to attend, including international organizations, governments, and industry representatives. Payment is required in order to attend this conference. IGTC members benefit from a 20% discount by quoting the code IGTC2019 on the registration page: https://www.igc.int/en/conference/registration/regform.aspx .	28 Great Russell St, Fitzrovia, London WC1B 3UB, UK

Wednesday June 12 EVENING	Gafta London dinner Payment required (Member 195GBP, Non-member 265GBP) via the following link: https://www.gafta.com/events/London-Dinner-2019-12-Jun-2019-London-UK/62299 For further details please email Megan Smart: events@gafta.com	Private. Details obtained from Gafta events@gafta.com
---------------------------------	---	---

NAEGA member representatives are especially invited to attend an **IGTC Strategy Session in London on June 10, 2019**. The Strategy Session will involve IGTC members and corporate stakeholders and will include discussions concerning how to strengthen the work of IGTC policy, new and existing commercial requirements for grain producers and seek advice for decision makers going forward in the current business environment. More details and a registration link for the Monday June 10 meetings of the IGTC will be available later this week

The International Grain Trade Coalition is providing discounted registration for the **International Grains Council's 2019 Grains Conference and Workshops**. To access the savings and register now contact the [IGTC Secretariat](#) for details. You can find more information [here](#). Tuesday, June 11 and Wednesday, June 12 will examine key opportunities and challenges facing the international grain and oilseed industry. Plenary sessions and workshops will include speakers from across the globe sharing their expertise. For example, NAEGA and IGTC President Gary Martin will Chair an IGTC workshop on Wednesday, June 12: "A Dialogue on International Progress through Cooperation" at which cooperation between governments and commercial actors to provide for innovation and enhancement of the trade flows will be expertly examined in this interactive session. Audience comments and suggestions will be incorporated into the dialogue and used to inform IGTC actions and report to governments. IGTC representatives will provide formal remarks and responses to questions from the IGC Council and Conference related to IGTC work with industry and governments around the world to achieve a market and regulatory environment supportive of trade that avoids disruptions in the international trade of grain, oilseeds, pulses and derived products in advance of audience participation. The IGC Conference and Workshops will be held at the Congress Centre at 28 Great Russell Street, London WC1B 3LS

2019 PNWER Annual Summit – Saskatoon, Canada – July 21-25, 2019

Registration is now open for the 2019 Pacific Northwest Economic Region annual summit in Saskatoon, Saskatchewan. Over 500 regional business leaders, legislators, and key decision makers attend the Annual Summit to explore shared challenges in the region, discuss best practices, promote regional relationships, and develop an action plan to address challenges in the coming year. Early bird registration is provided through April 30. Register early to take advantage of early bird pricing! More information [here](#). Register [here](#).

Asia-Pacific Policy Teams

With the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. A policy

team focused on the Asia–Pacific Market is already established. Over the next few months the team will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Internships

We have an open intern position starting in the summer of 2019 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).

[Click here to return to Index](#)

News

Joe O'Mara

We note the passing of friend and colleague Joe O'Mara on Saturday, April 27. Joe's storied career included postings with USDA FAS in Brazil, Argentina and Switzerland and concluded as Counsel for International Affairs to the Secretary of Agriculture, concurrently serving as the Special Trade Negotiator for Agriculture for both the Uruguay Round of the GATT and the NAFTA. Joe worked with NAEGA in many ways including on the Export Credits Working Group.

Our condolences go out to Joe's family. Arrangements and a guest book can be found at: <https://www.devolfuneralhome.com/Funerals-and-Obituaries-in-Washington-DC/Charles-Joseph-O-Mara>

In lieu of flowers, donations to the Pediatric Congenital Heart Association <http://conqueringchd.org/> or Children's Hospital of Michigan Foundation <http://chmfoundation.org/> would be appreciated.

Mexican Labor Reforms

On Monday, April 29 the Mexican legislature adopted a set of major labor reforms, a necessary move towards the passage of the USMCA agreement. The labor law reform now ensures that workers can freely vote for their union representation and contracts. Passage of the labor reforms is seen as an important key event as U.S. President Donald Trump seeks Democratic support of the USMCA in the U.S. Congress.

A copy of U.S. Trade Representative Robert Lighthizer's comments on the reforms can be found [here](#).

Publication of "A Framework for OFAC Compliance Commitments"

Yesterday, the U.S. Treasury's Office of Foreign Asset Controls (OFAC) published [A Framework for OFAC Compliance Commitments](#). The purpose of the framework is to provide organizations subject to U.S. jurisdiction, as well as foreign entities that conduct business in or

with the United States or U.S. persons, or that use U.S.-origin goods or services, with guidelines on the essential components of a sanctions compliance program. The document also outlines how OFAC may incorporate these components into its evaluation of apparent violations and resolutions of investigations resulting in settlements. Finally, the document includes an appendix that offers a brief analysis of some of the root causes of violations of U.S. economic and trade sanctions programs.

[Click here to return to Index](#)

Calendar & Member Notices

Click [here](#) for a copy of the IGTC Calendar

2019

May

- 15** – AAA ICDR International Symposia in Advanced Case Management Issues – Edinburgh, Scotland
- 22-23** – FGIS-Industry Workshop – New Orleans Area
- 21-23** – NAEGA-APPAMEX Forum – Cancún, Mexico

June

- 3-6** - USDA FAS Trade Mission – Bogota, Colombia
- 10** – IGTC Strategy Session – London, UK
- 10** – International Grains Council’s 49th Session
- 11-12** – 28th IGC Grains Conference and Workshops

July

- 21-25** – PNWER Annual Summit

September

- 6** – IGC Market Conditions Committee – London, UK

October

- 14-17** – USDA FAS Trade Mission – Ho Chi Minh City, Vietnam
- 28-31** – USDA FAS Trade Mission - Nairobi, Kenya

November

- 5-8** - USDA FAS Trade Mission – Mexico City, Mexico

December

- 2-4** – NGFA Country Elevator Conference – Indianapolis, IN
- 3** – International Grains Council’s 50th Session – London, UK

2020

March

8-10 – NGFA Annual Convention – Austin, TX

December

TBC – COP 15 – CBD – Beijing, China

2021

March

14-16 – NGFA Annual Convention – San Diego, CA

2022

December

TBC – COP 16 – CBD – Turkey

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membersonly@naega.org with the phrase "Unsubscribe from OUTREACH" in the subject line.

[Click here to return to Index](#)