



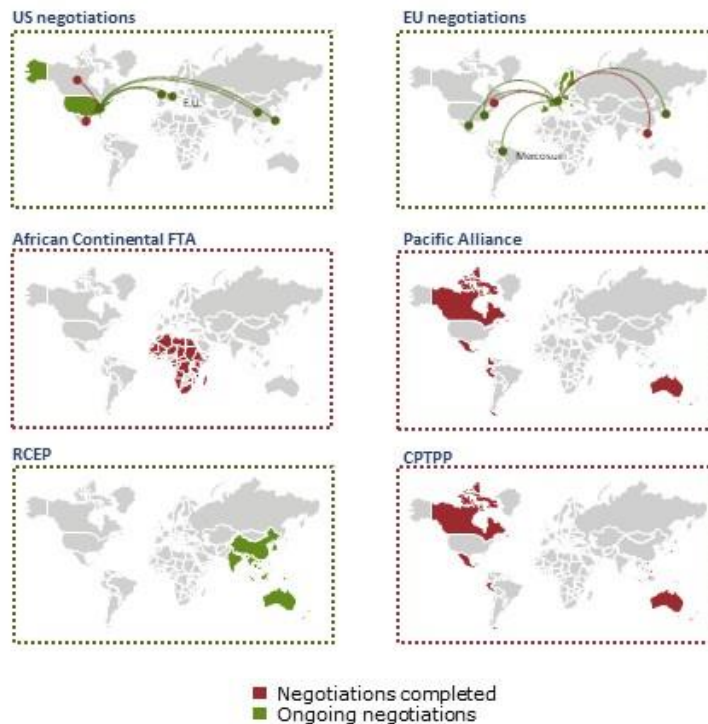
Outreach May 14, 2019

Thank you for your membership in and work with NAEGA

Please join us in wishing Ryan Olson, NAEGA’s current Director of Operations, and his family all the best in the future. Ryan and his wife Allison will be moving out of the D.C. area. His NAEGA duties will end on June 7, 2019. After nearly a decade in Washington, D.C., including four years of exemplary service to our industry, they are taking some time to accomplish a personal dream of theirs by hiking the entire 2,200 mile Appalachian Trail this summer. Thank you, Ryan, for a job well done!!

Graphic of the week:

Despite trade tensions around the world, major economies continue to seek gains from trade agreements



Action Reports

Recent Actions:

- Enogen Stewardship

Pending Actions

- EU MRL Comments
- Section 301 China Comments
- IPPC ePhyto Case Studies
- Contracts and Best Practices Seminars – Your advice requested

Upcoming Actions

- NAEGA-APPAMEX Forum
- London Grain Week
- Contracts Committee Sponsored Travel for Arbitrators

Member Opportunities

- AAA International Symposia in Advanced Case Management Issues – Edinburgh, Scotland – May 15
- U.S. FGIS Workshop – New Orleans, LA – May 22-23
- NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23
- London Grain Week – London, UK – June 9-13
- FAS Regional Workshop – Cartagena, Colombia – June 26-28
- USAEDC Attaché Seminar and Workshop – Arlington, VA - July 10-11
- PNWER Annual Summit in Saskatoon, Saskatchewan – July 21-25, 2019
- NAEGA Asia-Pacific Policy Teams
- NAEGA Internship Open

News:

- Chemical Facility Anti-Terrorism Standard (CFATS) Program
- China retaliatory tariffs

NAEGA Calendar and Member Notices

- Upcoming events and notices to members

Action Reports

Recent Actions:

Enogen Stewardship

On Tuesday, May 7 Gary and Ryan met with representatives from Syngenta to receive an update on their Enogen corn stewardship plans.

Syngenta is currently expanding sales of Enogen as a feed corn among 3,000 growers, with concentrations in Nebraska, Iowa, Minnesota, North Dakota, Michigan, New England and Wisconsin. Syngenta anticipates that, in 2019/2020, two-thirds of Enogen corn will go to feed,

while the remaining third will go to fuel usage. As parts of its commercialization, Syngenta is conducting stewardship trainings with its growers and rolling out IP360.com, a password protected mapping software containing information on Enogen corn locations based on contracts between Syngenta and growers. A high resolution, password protected site will be available to consumers and handlers and a lower resolution site will be available to the general public.

More information on Syngenta's Enogen commercialization can be found [here](#).

Pending Actions:

EU MRL Comments

USDA APHIS is seeking public comments on the European Union's notification to the WTO regarding Maximum Residue Limits for cyflufenamid, fenbuconazole, fluquinconazole and tembotrione. A detailed list of products showing changes to Maximum Residue Limits can be seen [here](#). Please submit comments to Rachel.Vanderberg@usda.gov and PlantDivision@fas.usda.gov by May 24, 2019.

Section 301 China Comments

The U.S. Trade Representative is seeking public comment on proposed modifications to actions being taken in its Section 301 investigation regarding acts, policies, and practices of the Government of China related to technology transfer, intellectual property, and innovation. The proposed modification is to take further action in the form of an additional ad valorem duty of up to 25 percent on products of China with an annual trade value of approximately \$300 billion.

USTR is seeking public comment and will hold a public hearing regarding this proposed modification based on the below schedule:

June 10, 2019: Due date for filing requests to appear and a summary of expected testimony at the public hearing.

June 17, 2019: Due date for submission of written comments.

June 17, 2019: The Section 301 Committee will convene a public hearing in the main hearing room of the U.S. International

All written submissions can be made on [regulations.gov](https://www.regulations.gov) under the docket number USTR-2019-0004.

IPPC ePhyto Case Studies

The International Grain Trade Coalition (IGTC) and the International Plant Protection Convention (IPPC) are seeking industry contributions to "case studies" on the roll out of the IPPC's ePhyto Solution. In particular, the IPPC is seeking participation from destination countries participating in the hub. Moving forward, the IPPC is seeking, through these case studies, to answer questions such as:

- How did the importing plant protection and quarantine (PPQ) get in contact with the exporter?
- How was the customer made aware of the existence of the ePhyto?

- How did the customer clear customs and who was part of the chain?

If you are interested in participating in a case study, please contact the IGTC secretariat at secretariat@igtglobal.org.

Contracts and Best Practices Seminars – Your advice requested

The NAEGA Contracts Committee is seeking your advice on the location, timing and curriculum of this year's Contracts and Best Practices Seminars. Please let us know if you are interested in attending or hosting a seminar, and what topics we should focus on. This year, the committee is considering contract seminars in the following locations:

- Vancouver, British Columbia
- St. Louis, MO
- Tokyo, Japan
- Winnipeg, Manitoba

NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

NAEGA conducts both public and private seminars, and curriculum can be tailored to your needs. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

Upcoming Actions:

NAEGA-APPAMEX Forum

On May 21-23 Ryan will travel to Cancun, Mexico to participate in and present at the annual NAEGA-APPAMEX Forum. During the forum, Ryan and Katy will represent NAEGA and the IGTC and discuss ongoing policy and global issues facing the North American and global grain trade.

London Grain Week

On June 9-13 Katy Lee, Sam Bonilla and Gary are planning to travel to London to lead and participate in events during the London Grain week, including meetings with International Grain Trade Coalition (IGTC), International Grains Council (IGC), the United Kingdom's Agriculture and Horticulture Development Board (AHDB) and GAFTA.

Contracts Committee Sponsored Training for Arbitrators

NAEGA is happy to announce that AAA ICDR is planning a series of training seminars on ICDR case management. The seminar, titled *ICDR International Symposia in Advanced Case Management Issues* is intended to inform participants on AAA ICDR rules and procedures for arbitration panels and provide guidance on managing cases for chairpersons. This seminar fulfills the training requirement for NAEGA arbitrators who are interested in serving as Special Grain Arbitrators and chairpersons on arbitration panels.

This year, ICDR is planning on holding three training seminars, two in North American and one in Europe. Details on the first seminar can be found below:

ICDR International Symposia in Advanced Case Management Issues

Location: Edinburgh, Scotland

Date: May 15, 2019

Agenda attached

In order to meet our Board of Directors mandated goal of increasing the number of qualified Special Grain Arbitrators, NAEGA is offering financial assistance of up to \$1,000 to arbitrators who are interested in attending this ICDR training or the proposed ICDR trainings in North America. Financial assistance can be used to cover registration fees, airfare or lodging to attend a training seminar. If you are interested in learning more about this opportunity to attend an ICDR training and receive financial assistance, please contact rolson@Naega.org. More information on upcoming trainings will be shared with arbitrators as it becomes available.

[Click here to return to Index](#)

Member Opportunities:

AAA International Symposia in Advanced Case Management Issues – Edinburgh, Scotland – May 15

NAEGA members are invited to attend the American Arbitration Association (AAA) International Center for Dispute Resolution's (ICDR) International Symposia in Advanced Case Management Issues in Edinburgh, Scotland on May 15. The symposia is an advanced course for those interested in learning more about the AAA ICDR arbitration administration, rules and procedures. This course fulfills the training requirement for NAEGA grain arbitrators to become special grain arbitrators.

For more information, and to register for the course, please contact Ryan.

U.S. FGIS Workshop – New Orleans, LA – May 22-23

NAEGA members are invited to attend Industry Workshop with the U.S. Federal Grain Inspection Service (FGIS) in New Orleans, LA on May 22-23. A preliminary agenda includes:

Wednesday, May 22

1:00-3:00pm: Industry Meet and Greet with Bruce Summers, Administrator, Agricultural Market Service and Arthur Neal, Deputy Administrator, Federal Grain Inspection Service

3:00-5:00pm: Tour of facilities for Mr. Neal and Mr. Summers

Thursday, May 23

8:00am-3:00pm: Industry Workshop with representatives of FGIS, U.S. Coast Guard and the Food and Drug Administration

More information and a registration link will be available soon.

NAEGA APPAMEX Forum – Cancun, Mexico – May 21-23

NAEGA members are invited to “save the date” for the 2019 NAEGA-APPAMEX Forum on May 21-23 in Cancun, Mexico. The forum will take place at the Hotel Secrets The Vine. This year’s forum will be held alongside the Mexican feed mills association CONAFAB.

An agenda for the forum can be found [here](#).

Hotel reservations under the NAEGA-APPAMEX group code can be made by emailing Diana at reservations.sevcu@secretsresorts.com.

London Grain Week including IGTC Strategy Session and International Grains Council Grains Conference – June 9-13, 2019

We look forward to seeing colleagues from around the world as government and industry participants in the global grain trade will be in London for a week of meetings and events. A series of events are taking place hosted by the International Grain Trade Coalition, International Grains Council (IGC), the United Kingdom’s Agriculture and Horticulture Development Board (AHDB) and GAFTA. Meetings and events will include:

Schedule overview – events open to all IGTC members and Corporate Stakeholders during London Grains Week		
When	What	Where
Monday June 10 9am- 4.30pm	<u>IGTC Strategy Session</u> No cost to attend Between 28-35 people expected Focus of discussions will be on IGTC Policy Teams and Working Groups – list of policy priorities here Registration via Katy Lee secretariat@igtglobal.org	Grange Hotel Tower Hill, 45 Prescot Street, London E1 8GP
Tuesday June 11 and Wednesday June 12	<u>International Grains Council (IGC) annual conference – 20% discount!</u> <i>NOTE: IGC is not the same organization as IGTC. It is a government-to-government body of 53 members based on the implementation of the Grains Trade Convention.</i> Over 200 people are expected to attend, including international organizations, governments, and industry representatives. Payment is required in order to attend this conference. IGTC members benefit from a 20% discount by quoting the code IGTC2019 on the registration page: https://www.igc.int/en/conference/registration/reqform.aspx .	28 Great Russell St, Fitzrovia, London WC1B 3UB, UK
Wednesday June 12 EVENING	<u>Gafta London dinner</u> Payment required (Member 195GBP, Non-member 265GBP) via the following link: https://www.gafta.com/events/London-Dinner-2019-12-Jun-2019-London-UK/62299 For further details please email Megan Smart: events@gafta.com	Private. Details obtained from Gafta events@gafta.com

NAEGA member representatives are especially invited to attend an **IGTC Strategy Session in London on June 10, 2019**. The Strategy Session will involve IGTC members and corporate stakeholders and will include discussions concerning how to strengthen the work of IGTC policy, new and existing commercial requirements for grain producers and seek advice for decision makers going forward in the current business environment. More details and a registration link for the Monday June 10 meetings of the IGTC will be available later this week

The International Grain Trade Coalition is providing discounted registration for the **International Grains Council's 2019 Grains Conference and Workshops**. To access the savings and register now contact the [IGTC Secretariat](#) for details. You can find more information [here](#). Tuesday, June 11 and Wednesday, June 12 will examine key opportunities and challenges facing the international grain and oilseed industry. Plenary sessions and workshops will include speakers from across the globe sharing their expertise. For example, NAEGA and IGTC President Gary Martin will Chair an IGTC workshop on Wednesday, June 12: “A Dialogue on International Progress through Cooperation” at which cooperation between governments and commercial actors to provide for innovation and enhancement of the trade flows will be expertly examined in this interactive session. Audience comments and suggestions will be incorporated into the dialogue and used to inform IGTC actions and report to governments. IGTC representatives will provide formal remarks and responses to questions from the IGC Council and Conference related to IGTC work with industry and governments around the world to achieve a market and regulatory environment supportive of trade that avoids disruptions in the international trade of grain, oilseeds, pulses and derived products in advance of audience participation. The IGC Conference and Workshops will be held at the Congress Centre at 28 Great Russell Street, London WC1B 3LS

FAS Regional Workshop – Cartagena, Colombia – June 26-28

USDA FAS's Western Hemisphere Regional Policy and Marketing Strategy Workshop, scheduled for June 26-28, 2019 in Cartagena, Colombia is open to U.S. businessperson to participation.

The workshop will be held at the Intercontinental Hotel and will bring together FAS offices in the region to discuss opportunities and threats for U.S. agriculture and build a stronger and more effective working relationship between offices in the Western Hemisphere with USDA stakeholders.

Michael Conlon, the Agricultural Counselor in Colombia is arranging the workshop. On Thursday, June 27, the workshop will focus on improved coordination within public-private partnerships, with sessions on marketing strategies, trade policy trends, and ag stakeholder issues. In the afternoon, there will be one-on-one meetings (speed consultations) between FAS offices and industry participants.

If you would like to attend, please indicate your RSVP with USDA FAS by emailing: Michael Conlon (Michael.Conlon@fas.usda.gov) and Ana Salinas (Ana.Salinas@fas.usda.gov).

USAEDC Attaché Seminar and Workshop – Arlington, VA - July 10-11

NAEGA members are invited to join Gary at the U.S. Agriculture Export Development Council's (USAEDC) annual Attaché Seminar and Workshop on July 10-11 at the Westin Arlington Gateway in Arlington, VA. This year's seminar and workshop will feature a high-level U.S. Government panel and panels concerning Japan, USMCA, the EU, Cuba, Sustainability, Trade Facilitation, among other topics. Participants will hear from FAS Administrator, Ken Isley, about the transformation and re-organization of the Agency and the agenda will include a program update from Deputy Administrator, Mark Slupek. USAEDC will also again be hosting its "speed dating" session between cooperators and USDA FAS attaches.

Online registration and a preliminary agenda will be available in the coming days.

2019 PNWER Annual Summit – Saskatoon, Canada – July 21-25, 2019

Registration is now open for the 2019 Pacific Northwest Economic Region annual summit in Saskatoon, Saskatchewan. Over 500 regional business leaders, legislators, and key decision makers attend the Annual Summit to explore shared challenges in the region, discuss best practices, promote regional relationships, and develop an action plan to address challenges in the coming year. Early bird registration is provided through April 30. Register early to take advantage of early bird pricing! More information . Register [here](#).

Asia-Pacific Policy Teams

With the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. A policy team focused on the Asia-Pacific Market is already established. Over the next few months the team will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Internships

We have an open intern position starting in the summer of 2019 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).

[Click here to return to Index](#)

News

U.S. DHS Chemical Facility Anti-Terrorism Standards Program

NAEGA would like to make its members aware of the U.S. Department of Homeland Security's (DHS) Chemical Facility Anti-Terrorism Standards Program (CFATS). CFATS is

the first DHS regulatory program focused specifically on security at high-risk chemical facilities. Any facility that maintains holdings of Chemicals of Interest at or above the quantities and concentrations specified in the CFATS regulation list must comply with CFATS requirements. If DHS determines that a facility is high-risk, the facility must submit for approval a Site Security Plan or an Alternative Security Program that includes security measures to meet applicable risk-based performance standards established by DHS. Following approval, facilities enter into a regular cycle of compliance inspections.

An online screening process quickly determines whether your facility is considered “high-risk” by DHS, and can be found here: www.dhs.gov/chemicalsecurity

More information on CFATS can be found here.

China Announces Retaliatory Tariffs on U.S. Goods

On Monday, May 13 the Chinese Ministry of Commerce (MOFCOM) announced its intention to raise tariffs on \$60 billion of U.S. origin goods to 20-25 percent, up from 10 percent. The tariff increase is in response to U.S. President Donald Trump decision to raise tariffs on \$200 billion of Chinese goods from 10 to 25 percent. This tariff leveraging follows an apparent breakdown in bilateral talks after negotiations last week between U.S. Trade Representative Robert Lighthizer, Secretary of Treasury Steve Mnuchin and China’s lead negotiator Liu He. Over the past year the U.S. and China have been locked in a cycle of negotiations and tariff retaliation following the announcement by the U.S. of tariffs on Chinese goods in response to China’s intellectual property practices.

A copy of the MOFCOM announcement can be found [here](#).

[Click here to return to Index](#)

Calendar & Member Notices

Click [here](#) for a copy of the IGTC Calendar

2019

May

- 15** – AAA ICDR International Symposia in Advanced Case Management Issues – Edinburgh, Scotland
- 22-23** – FGIS-Industry Workshop – New Orleans Area
- 21-23** – NAEGA-APPAMEX Forum – Cancún, Mexico

June

- 3-6** - USDA FAS Trade Mission – Bogota, Colombia
- 10** – IGTC Strategy Session – London, UK
- 10** – International Grains Council’s 49th Session
- 10** – Due date for filing requests to appear at the Section 301 hearing on China tariffs
- 10** – Due date to submit written comments to the USTR on China tariffs

11-12 – 28th IGC Grains Conference and Workshops
17 – Section 301 Committee public hearing on China
26-28 – FAS Western Hemisphere Regional Policy and Marketing Strategy Workshop
– Cartagena, Colombia

July

10-11 – USAEDC Attaché Seminar and Workshop – Arlington, VA
21-25 – PNWER Annual Summit
22 – NAEGA meeting with JFMA and JFTA on corn quality

September

6 – IGC Market Conditions Committee – London, UK

October

14-17 – USDA FAS Trade Mission – Ho Chi Minh City, Vietnam
28-31 – USDA FAS Trade Mission - Nairobi, Kenya

November

5-8 - USDA FAS Trade Mission – Mexico City, Mexico

December

2-4 – NGFA Country Elevator Conference – Indianapolis, IN
3 – International Grains Council’s 50th Session – London, UK

2020

March

8-10 – NGFA Annual Convention – Austin, TX

December

TBC – COP 15 – CBD – Beijing, China

2021

March

14-16 – NGFA Annual Convention – San Diego, CA

2022

December

TBC – COP 16 – CBD – Turkey

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to membership@naega.org with the phrase "Unsubscribe from OUTREACH" in the subject line.

[Click here to return to Index](#)