



“Working Together to Make Trade Work”

OUTREACH March 7, 2016

Thank you for your membership in and work with NAEGA

REGISTER NOW for NAEGA meetings in March!

We are looking forward to seeing you next week in Coronado, California for the NAEGA Annual Meetings! **Please register below for all of the exciting events you plan to attend.**

Agendas and further instructions for each event will be sent to registrants. We request that each attendee register for each event. That means up to 6 separate registrations. Space may be limited – especially for the U.S.-Canada Trade Panel Discussion on March 14 so please register NOW!

Attendance for all 6 events is free for all NAEGA company personnel. BUT

We need head counts for each event!! Please register:

Monday, March 14 – All 5 events in the Carousel Room at the Hotel Del Coronado.

7:00 - 8:30 am

Production Technology Committee Breakfast

[Register Here](#)

9:00 - 11:00am

Contracts Committee Meeting

[Register Here](#)

11:30 am - 1:00 pm

U.S.-Canada Trade Panel Discussion

[Register Here](#)

1:00 - 2:00 pm

NAEGA Annual Members Meeting

[Register Here](#)

2:00 - 5:00 pm

NAEGA Board of Directors Meeting

[Register Here](#)

Tuesday, March 15 – Bayside/Strand Room – Hotel Del Coronado

7:00 - 9:00 am Joint NAEGA Grades and Inspection Committee and
NGFA Grains, Grades and Weights Committee Meeting

[Register Here](#)

Still need a hotel guest room? We have options! If you are looking for guest rooms, we may be able to assist! Please contact Ryan to discuss any assistance you may require.

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Member Opportunities

- NAEGA Guest Rate at NGFA Convention – Coronado, CA – March 13-15
- Annual Meetings – Coronado, CA – March 14
- NAEGA Seminar plans - tentative general / open in Winnipeg on April 14
- USACC Cuba Learning Journey – *NEW DATE*
- Seminars and Internships

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- Agenda’s set for NAEGA Committee Meetings

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- GIPSA RFI for Grains, Oilseed, Pulses and DDGS Standards

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- Canadian Prime Minister Trudeau in Washington for State Visit

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- Upcoming Events and Notices for Members

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“Working Together to Make Trade Work”

Member Opportunities

NAEGA Guest Rate at NGFA Convention – Coronado, CA – March 13-15

Going to the NAEGA Annual Meetings in Coronado, CA? Also interested in attending the NGFA Annual Convention? If you answered yes to both of these questions, please consider taking advantage of a special deal for NAEGA members only. NGFA has provided NAEGA members with a special promotional rate for the NGFA Annual Convention. With this promotional rate NAEGA members can attend NGFA events on March 13 and 14 for a reduced price of \$275. This rate includes all general sessions, as well as the CoBank and Bunge Receptions. To take advantage of this special limited attendance (\$275 for the 2 days) please register with NGFA [here](#) using the promo code NAEGA2016. A copy of the NGFA/NAEGA schedule of events can be found [here](#).

NAEGA Meetings – Coronado, CA – March 14

Our final schedule is set and registration is open for the NAEGA Annual meetings! We look forward to see you in Coronado, CA next week! A final schedule for the NAEGA meetings can be found [here](#).

Please register at the links below for the events you plan on attending!

We kick off the meetings of broader interest at 11:30 am with a U.S.-Canada Trade Panel luncheon on March 14. The working lunch will feature discussion of key issues facing the U.S.-Canada grain trade. For example, selected panelists will discuss managing crop biotechnology, the U.S. Food Safety Modernization Act (FSMA), phosphine regulation and the coordination of CFIA and APHIS on phyto-sanitary certificates. ***With the visit of Canadian Prime Minister Justin Trudeau to the U.S. this week, this is the perfect time to get caught up on issues affecting the U.S.-Canada grain trade!*** Of course questions and comments from all attending are expected! After lunch we will move directly to the Annual NAEGA membership meeting and it will be followed by a NAEGA Board of Directors meeting.

Please sign up [here](#) for the luncheon and below for the other events.

After the luncheon NAEGA Members will meet at 1:00pm. In addition to electing the NAEGA Board of Directors, Members will contribute to 2016 plans and review recent activity including by-laws changes.

Following the Member Meeting the Board of Directors will hold a meeting at 2:00pm.

In the morning on Monday, March 14 NAEGA committee meetings begin with a breakfast meeting of the Production Technology Committee at 7:00 am. This will be followed by a meeting of the Contracts Committee on March 14 at 9:00 am.

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On March 15 the NAEGA Grades and Inspections Committee will meet in a joint session with the NGFA Grades and Weights Committee for a working breakfast beginning at 7:00 am in the Bayside/Strand Room.

All NAEGA members are welcome at any NAEGA meeting. Please register below for those meetings that you are interested in attending!

Monday, March 14 in the Carousel Room at the Hotel del Coronado:

7:00 - 8:30 am

Production Technology Committee Breakfast

[Register Here](#)

9:00 - 11:00am

Contracts Committee Meeting

[Register Here](#)

11:30 am - 1:00 pm

U.S.-Canada Trade Panel Discussion

[Register Here](#)

1:00 - 2:00 pm

NAEGA Annual Members Meeting

[Register Here](#)

2:00 - 5:00 pm

NAEGA Board of Directors Meeting

[Register Here](#)

Tuesday, March 15 in the Bayside/Strand Room at the Hotel Del Coronado:

7:00 - 9:00 am

Joint NAEGA Grades and Inspection Committee and
NGFA Grains, Grades and Weights Committee Meeting

[Register Here](#)

Please contact Ryan (rolson@naega.org) or Gary (gcmartin@naega.org) with questions or comments. We are here to help!

NAEGA Seminar plans - tentative general / open in Winnipeg on April 14

NAEGA is setting the 2016 schedule for Seminars. One private / single company seminar is scheduled for March 7. We have tentatively schedule a “General” NAEGA Seminar which will be open to all interested on April 14 in Winnipeg, Canada. All NAEGA seminars provide for

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classroom, interactive intensive review of current developments and practices in international grain trade contracts focused on the NAEGA II contract.

More information will be available soon. Please contact Gary or Ryan if you are interested in attending. We will design the Winnipeg seminar to meet your needs.

USACC Cuba Learning Journey – NEW DATE

The U.S. Agricultural Coalition for Cuba (USACC) has changed the date for its 2015 learning journey to Cuba to accommodate the President’s March visit to Havana. The learning journey will now take place from March 23-26. During the trip the USACC will be holding workshops in Havana to develop a Cooperative Food and Agriculture Industry Agreement (CFAIA) between the USACC and Cuba’s food and agriculture industry. The workshops and CFAIA will include trade, supply chains, production, sustainability and investment.

NAEGA, as a member of the USACC, is currently very active on shaping the CFAIA. All NAEGA members are welcome to participate. For a preliminary itinerary please click [here](#). Please let us know if you are interested in participating in the USACC and U.S. policy developments toward Cuba.

The USACC is a coalition of more than forty agriculture groups founded on the improvement of trade ties between the U.S. and Cuba.

Seminars and Internships

NAEGA Seminars: Please click [here](#) for more information on NAEGAs in-depth, interactive education on contract practices.

Internships: Information on working for NAEGA as an intern in our Washington, D.C. office can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member’s Only Page](#).

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Action Reports

NAEGA Memo on IPPC ISPM for Grain

In a memo to International Grain Trade Coalition’s (IGTC) IPPC ISPM Team, NAEGA President and CEO and IGTC President Gary Martin laid out guidance to the team on how the IGTC should move forward to develop and advocate policy that provides for the use of the most trade enabling and least trade distorting sanitary and phytosanitary (SPS) measures on the movement of grain. The memo follows the successful completion of the IGTC’s internal survey on the International Plant Protection Convention’s (IPPC) International Sanitary and Phytosanitary Measures (ISPM) for

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the movement of grain. The survey, distributed to all IGTC members and stakeholders, sought input into international SPS and risk management measures to better guide IGTC as it engages with the IPPC on the drafting process of the ISPM. Gary’s memo lays out a series of questions meant to begin the discussion on IGTC’s engagement of IPPC in regards to the ISPM, and further deepen current IGTC strategy and discussions about international SPS measures. The IGTC survey, and Gary’s subsequent memo, are meant to frame discussions on the ISPM and assist members and stakeholders in the formulation of policy.

A copy of the memo can be found [here](#). For more information, please contact Gary.

Preliminary Agenda’s set for NAEGA Committee Meetings

Preliminary agendas have been set for NAEGA committee meetings in Coronado, California on March 14 and 15! Committee meetings will kick off on the morning of March 14 with a Production Technology Committee breakfast at 7:00am in the Carousel Room. This will be followed by a Contracts Committee meeting in the same room at 9:00am. Finally, on March 15 at 7:00am in the Bayside/Strand Room the NAEGA Grades and Inspections Committee and the NGFA Grains, Grades and Weights Committee will hold a joint meeting. A copy of the preliminary agendas for each of these meetings can be found below. If you are interested in attending, *don’t forget to register!*

Production Technology Committee Breakfast

March 14, 7:00-8:30am, Carousel Room

Preliminary Agenda: [Click Here](#)
[Register Here](#)

Contracts Committee Meeting

March 14, 9:00-11:00am, Carousel Room

Preliminary Agenda: [Click Here](#)
[Register Here](#)

Joint NAEGA/NGFA Grades and Inspections and Grains, Grades and Weights Committee Meeting

March 15, 7:00-9:00am

Preliminary Agenda: [Click here](#)
[Register Here](#)

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Future Actions

NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:

Comments to USDA on Regulatory Efficiency

The U.S. Department of Agriculture (USDA) has issued a request for public comment regarding ongoing administrative efforts to identify and reduce regulatory burdens. As part of this effort, USDA is seeking public comment on departmental efforts to:

1. Identify and reduce regulatory burdens;
2. Remove unintended regulatory obstacles to participation in and compliance with USDA programs;
3. Improve current regulations to help USDA agencies advance the USDA mission;

In particular, USDA would appreciate comments on how to reduce burdens through technological advances. Comments should be submitted by March 28, 2016. If you would like to provide and input or have any comments you would like to submit to USDA, please contact Gary or Ryan.

US GIPSA Requests Comments on Marketing of Grains, Oilseeds and Related Products: The Grain Inspection, Packers and Stockyards Administration has issued a request for information (RFI) on the marketing of grains, oilseeds, pulses and other related products, including distillers dried, grains and solubles (DDGS). GIPSA would like feedback on three issues:

1. Are there any market-identified quality attributes that GIPSA does not currently describe (or provide testing) that would facilitate the marketing of grain, oilseeds, and related products?
2. What role should GIPSA take, if any, in standardizing the testing of inputs and outputs of ethanol co-product processing? Has anything changed in the marketing of ethanol and ethanol co-products since GIPSA's last ANPR in 2007 related to standardization, product description, or quality assessment?
3. Are there any other services that GIPSA could offer to facilitate the marketing of grain, oilseeds, or related products?

GIPSA last issued a review on the marketing of these products back in 2007 with an advance notice of proposed rulemaking. As a result of the 29 comments received GIPSA but did not continue the rulemaking process.

GIPSA comments on this RFI are due on April 18. A copy of the notice can be found [here](#). Please contact Gary or Ryan if you have advice for NAEGA comments.

NAEGA Actions on Current Issues are tracked on the Members Only Section under their relevant committee pages.

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Information for your Consideration

Senate Ag Committee Approves GMO Labelling Bill

On March 1 the U.S. Senate Committee on Agriculture, Nutrition and Forestry approved a bill establishing a national voluntary bioengineered food labeling standard. The bill will now go to the floor for consideration by the Senate. The bill places strong limitations on state and local government’s ability to require mandatory labeling of bioengineered food and follows efforts by some states, including Vermont, to regulate foods containing genetically modified organisms (GMO) through mandatory labelling processes. Such state-by-state mandatory labelling could cause severe supply chain disruptions throughout the American and North American grain trade. The bill is now expected to move swiftly to consideration on the Senate floor.

For more information on the Senate’s GMO labelling bill, please click [here](#).

Canadian Prime Minister Trudeau in Washington for State Visit

Following a decisive victory over Conservatives in Canada’s Federal elections in October 2015 newly elected Prime Minister Justin Trudeau will be in Washington this week on a state visit hosted by President Obama. The agenda for the visit will include discussions about the Trans-Pacific Partnership, which Mr. Trudeau’s government has yet to back despite participation in the signing ceremony last month. The visit comes at an important time for two of the world’s largest grain producers. Along with TPP, issues that are currently being considered by the two countries include implementation of the U.S. Food Safety Modernization Act (FSMA), the Safe Foods for Canadians Act, phosphine regulation and new plant breeding technologies.

To learn more about the Prime Minister’s visit, click [here](#).

If you are attending the NAEGA annual meetings and are interested in participating in a U.S.-Canada Grain Trade Panel discussion lunch, which will include expert discussion and analysis on bilateral issues affecting the grain trade, [please register here.](#)

If you would like more information, or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

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Calendar & Member Notices

Click [here](#) for a Copy of the IGTC Calendar

2016

March

14 – 15 – Coronado, California – NAEGA Meetings. The schedule can be found [here](#).

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April

4-7 – Havana, Cuba – USACC Learning Journey. For more information, click [here](#).

4-8 – Rome, Italy – 11th Session FAO Commission on Phytosanitary Measures – for a preliminary agenda, click [here](#).

9-15 – U.S. Wheat Associates 60th Anniversary Events – Tokyo, Japan and Taipei, Taiwan – NAEGA invited.

11 – IGTC Strategy Meeting and General Assembly, Winnipeg, Canada

12-13 – Canada Global Crops Symposium – Winnipeg, Canada – for more information click [here](#).

14 – NAEGA Contracts Training Seminar – Winnipeg, Canada

18 – GIPSA request for information on marketing grains, oilseeds, pulses DDGS and related products.

20 – DBTG Operational and Technical Seminar – Rotterdam, Netherlands – Jerry Cotter Attending.

25 – Comments Due to FGIS on USGSA Implementation

May

31-June 10 – Croatia, Bosna and Herzegovina and Serbia – Balkan Livestock Genetics and Feed Nutrition Program – NAEGA Senior Advisor Kirk Miller plans to attend and present. Please click [here](#) for a preliminary itinerary.

June

13 - 14 – London, UK – IGTC Strategy Meeting and IGC Grains Conference, registration pending.

July

TBD – UN GHS Subcommittee Meeting – Geneva, Switzerland – Cotter Attending.

September

TBD – IMO Subcommittee on the Carriage of Cargoes and Containers Meeting – London, United Kingdom – Cotter Attending.

December

TBD – UN GHS Subcommittee Meeting – Geneva, Switzerland – Cotter Attending.

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