



“Working Together to Make Trade Work”

OUTREACH March 28, 2016

Thank you for your membership in and work with NAEGA

Member Opportunities

- Canada, Winnipeg -- *PLEASE REGISTER NOW!*
IGTC/CGC Events in Winnipeg, Canada – April 11-14
NAEGA Contracts Seminar in Winnipeg, Canada – April 14
- Davis, California – Modernizing U.S Biotech Regulations – March 30
- Washington, DC – U.S. Food and Agriculture Dialogue for Trade Agreements– March 31
- Tokyo, Japan – NAEGA Seminar and Member Visits – May 16 – 18
- Cuba – USACC Learning Journey – *NEW DATE* May 23-26
- London – IGTC Meeting and IGC Grains Conference – June 13-14
- Cancun, Mexico – NAEGA/APPAMEX Forum – October 5-8
- NAEGA Seminars and Internships

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- New IGTC Newsletter
- China Decree 177 and Korea’s Special Act on Imported Food Safety Management
- IGTC and World Bank

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- U.S. GIPSA Comments on Reauthorization of the Grain Standards Act
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- APHIS Deregulates Corn Traits

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Member Opportunities

Please Register Now - NAEGA/IGTC/CGC Events in Winnipeg, Canada – April 11 -14

You and company colleagues are invited to a series of industry events at the Fairmont Hotel in Winnipeg, Canada on April 11-14. Please join us for:

Monday, April 11:	IGTC Strategy Session and General Assembly – to register click here
Tuesday, April 12:	Global Crops Symposium – to register, click here .
Wednesday, April 13:	Industry Luncheon – to register email office@canadagrainscouncil.ca .
Thursday, April 14:	NAEGA Seminar Click here to Register

IGTC Strategy Session and General Assembly

The events will kick off on April 11 when the International Grain Trade Coalition (IGTC) holds a Policy Strategy Session, Roundtable Discussion on relevant policy and commercial concerns, and an IGTC General Assembly. The IGTC day begins at 8am on April 11 at the Fairmont Hotel in Winnipeg. Please click below for agendas for the IGTC meetings:

- ***Strategy Session draft agenda*** [here](#).
- ***General Assembly draft agenda*** [here](#).

Please register for the IGTC meetings before March 31 by clicking [here](#).

Global Crops Symposium

The ***Canadian Global Crops Symposium*** follows the IGTC meetings. The Symposium will begin with a reception at the *Journey to Churchill exhibit*, Assiniboine Park Zoo at 6pm on the evening of April 11 and last until early afternoon on April 13. An agenda for the Symposium can be found [here](#). Registration and payment for the Symposium can be completed [here](#).

Industry Luncheon

On April 13 from 12:15 to 1:30pm, following the close of the Symposium, NAEGA, in conjunction with Canada Grains Council, is hosting an ***Industry Luncheon at the Fairmont Hotel***. Chaired by the Western Grain Elevator Association’s Wade Sobkowich, the lunch will feature interaction with a panel from NGFA, NAEGA and GAFTA who will discuss developments in grain trade commercial practices. Please register with the Canada Grains council via email to: office@canadagrainscouncil.ca.

NAEGA Seminar

Please join us for an interactive, industry-wide opportunity to exchange and learn as part of NAEGA’s ongoing ***Contracts and Best Practices for the International Grain and Oilseed Trade*** seminars. NAEGA Senior advisor Sam Bonilla and President Gary Martin will lead the intensive

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and informative session to build experience and understanding of best commercial and official practices. The preliminary agenda includes:

- Open dialogue on current contracting practices as they related to trade risks.
- A “Road Map” of the NAEGA II Model Contract
- Perspectives the global contracting environment in GAFTA, FOSFA and other contract models and practices.
- Discussion on possible modifications to the NAEGA II Model Contract;
- Case Study Exercises on:
 1. Calculating laytime, dispatch and demurrage;
 2. Contract Terms;
 3. Arbitration and other alternatives for dispute resolution;

PLEASE [Click here to Register](#) for the NAEGA Seminar on April 14 in Winnipeg, Canada

Modernizing U.S. Biotech Regulations

The U.S. Animal and Plant Health Inspection Service (APHIS) is holding its third public meeting on “Modernizing the Regulatory System for Biotechnology Products” on March 30, 2016 at the University of California-Davis in Davis, California. At this public meeting representatives from the Environmental Protection Agency (EPA), the Food and Drug Administration (FDA), the United States Department of Agriculture (USDA), and the White House Office of Science and Technology Policy (OSTP) will review progress made on efforts to modernize the regulatory system for biotechnology products and will illustrate the current roles and responsibilities of the EPA, FDA, and USDA regarding biotechnology products by discussing case studies of hypothetical products.

Two draft documents, found [here](#) and [here](#), will be the basis for discussion. Several opportunities will be available during the meeting for questions. All NAEGA members are invited to attend, either in person or via the web. If you are interested in attending, please register in advance at the link [here](#).

U.S. Food and Agriculture Dialogue for Trade Agreements

You and colleagues are welcome to participate in a U.S. Food and Agriculture Dialogue for Trade Agreements round table session on March 31 at 2:00pm. The Dialogue includes a broad cross section of U.S. food and agriculture stakeholder representatives. At the Thursday March 31 meeting we will focus on perspectives from across the U.S. value chain on the text and process for ratification of the Trans-Pacific Partnership (TPP) as well as developments in the negotiations for the Trans-Atlantic Trade and Investment Partnership (TTIP).

The dialogue will take place in the Multipurpose Room of Arent Fox, LLC at 1717 K Street NW, Washington, DC. To register please click [here](#).

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NAEGA team to Tokyo, Japan – May 16- 18

We hope to meet with NAEGA member personnel in Tokyo in May. Senior Advisor Sam Bonilla and President and CEO Gary Martin are planning to conduct *Contracts and Best Practices for the International Grain and Oilseed Trade* seminar, host an industry reception that evening and arrange for meetings with NAEGA member company personnel while in Tokyo, Japan on May 16 through 18. A preliminary agenda will be available soon.

USACC Cuba Learning Journey – NEW DATE

The U.S. Agricultural Coalition for Cuba (USACC) has changed the date for its 2015 learning journey to Cuba to accommodate the President’s March visit to Havana. The learning journey will now take place from May 23-26. During the trip the USACC plans workshops to develop a Cooperative Food and Agriculture Industry Agreement (CFAIA) between the USACC and Cuba’s food and agriculture industry. The workshops and CFAIA will include trade, supply chains, production, sustainability and investment. NAEGA, as a member of the USACC, is currently very active on shaping the CFAIA. All NAEGA members are welcome to participate. For a preliminary itinerary please click [here](#). Please let us know if you are interested in participating in the USACC and U.S. policy developments toward Cuba.

IGTC Strategy Meeting and IGC Grains Conference – June 13-14

The International Grain Trade Coalition (IGTC) will meet on for June 13 at the Club Quarters Hotel, 61 Lincoln’s Inn Fields, London. You and company colleagues are invited to attend. The meeting will begin at 12:30pm with a working lunch, followed by an update on key policy items and agreement on IGTC next steps and action. More information is to come; please let us know if you plan to attend by registering [here](#) with IGTC.

IGTC be prominent at the upcoming International Grains Council (www.igc.int) meetings on June 13 and 14. IGTC has arranged for display tables at the IGC Conference at the Jumeira Carlton Tower Hotel. NAEGA members are welcome and encouraged to send promotional materials and information to be included at the tables. Following a report to the IGC on Monday June 13, IGTC will update conference attendees on developments related to electronic management of trade documents and sponsor the Conference Luncheon. IGTC President Gary Martin will address the IGC Conference on IGTC views related to the Conference theme '*Changing dynamics: the new trading environment*'.

You can take advantage of an IGTC 20% discounted registration for the IGC Conference (<http://www.igc.int/en/conference/confhome.aspx>) at the Jumeira Carlton Tower Hotel. To access the discounted registration please email directly to: conf@igc.int quoting the discount code: (IGTC16).

NAEGA/APPAMEX Forum – October 5-8

Please save the date for the 23rd Annual NAEGA/APPAMEX Forum to be held on October 5-8 in Cancun, Mexico. This year’s forum will take place at the [Iberostar Hotel](#) in Cancun. All NAEGA member representatives and their colleagues are invited to attend. More information, including a

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link to registration and a preliminary agenda, will follow. A copy of last year’s agenda can be found [here](#).

For more information, please contact Gary or Ryan.

Seminars and Internships

NAEGA Seminars: Please click [here](#) for more information on NAEGAs in-depth, interactive education on contract practices.

Internships: Information on working for NAEGA as an intern in our Washington, D.C. office can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member’s Only Page](#).

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Action Reports

Electronic Documents: Meetings in Geneva, Switzerland

The report on Gary Martin’s successful trip to Geneva, Switzerland on February 9-13 is available. Gary led several meetings focused on understanding and evaluating electronic documentation systems in coordination with industry and the International Plant Protection Convention (IPPC). The meetings included an update for IGTC stakeholders on the IPPCs E-Phyto Hub; a tour of the UN computing center favored by IPPC as a service provider for its E-Phyto Hub; a meeting with the WTO’s Standards and Trade Development Facility; and a meeting of the IGTC Electronic Documentation Working Group. A copy of the trip report can be found [here](#).

March 25 IGTC Newsletter Available Now!

The newest edition of the IGTC newsletter is now available! This week’s newsletter covers an update on ongoing activities leading up to December’s Cartagena Protocol on Biosafety COP-MOP, an update on upcoming IGTC meetings and General Assembly in Winnipeg, and information on IGTC participation in the International Grain Council’s (IGC) June meetings in London. A copy of the newsletter can be found on the IGTC intranet www.igtglobal.org or by clicking [here](#). If you would like to be issued credentials for the IGTC Intranet, please contact Gary or the IGTC secretariat at secretariat@igtglobal.org.

China Decree 177 and Korea’s Special Act on Imported Food Safety Management

On Wednesday, March 23 NAEGA hosted an in-person meeting in the NAEGA/NGFA conference room with government, association, and industry stakeholders to discuss China’s Decree 177 of Administrative Measures of Inspection and Quarantine for the Entry and Exit Grain and related national regulations on the import of grain including and Korea’s Special Act on Imported Food Safety Management. Joining the discussion were representatives of the U.S. Animal and Plant Health Inspection Service (APHIS), the Agricultural Marketing Service (AMS), the Foreign

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Agriculture Service (FAS), NAEGA Washington DC based Members Representatives and invited attendees from U.S. Wheat Associates, U.S. Grains Council, NGFA, the National Oilseed Processors Association (NOPA).

Decree 177, which is set to be implemented beginning July 1, 2016, lays out a regulatory framework for import to China of grains for food and feed and strengthens existing food safety laws on imported foods. We have received several inquiries regarding the specifics of implementation of Draft Administrative Measures and are seeking more information

These Chinese regulatory changes are occurring alongside significant changes to food safety laws in Korea, which is currently implementing its Special Act on Imported Food Safety Management.

During the meeting participants were updated on U.S. regulations relating to imported food safety under the Food Safety Modernization Act, called the Foreign Supplier Verification Program. These regulations differ from the Chinese and Korean laws in that they place the regulatory burden on U.S. based importers to verify the safety of foods from foreign suppliers. Randy also briefed the group on the Food and Drug Administration’s (FDA) System Recognition Program, which recognizes certain countries as having food safety systems that are comparable (although not necessarily equivalent) to the U.S. system, in which case many of the FSVP requirements would be waived for importers sourcing products from those countries. FDA reported at a Monday, March 21 meeting that Canada and Australia are in the final stage of securing recognition – stage 4, at which the actual language of the Systems Agreement is being drafted and agreed to.

With July 1 quickly approaching, participants in the meeting agreed on the urgency of the situation. Moving forward FAS is continuing dialogue with China, as well as Korea. NAEGA is planning to host this ad-hoc group again in late April or early May. You can find a translated version of the Draft Measures [here](#). A copy of the GAINS report on Korea’s Special Act can be found [here](#). For more information, please visit the member only section of the NAEGA website www.naega.org or contact Gary.

IGTC and The World Bank

The International Grain Trade Coalition (IGTC) will soon start to advise the World Bank’s Enabling Business in Agriculture (EBA) project (<http://eba.worldbank.org/>). The EBA project seeks to generate indicators and data intended to enable policy makers to make more informed policy choices that impact the agribusiness enabling environment. Its main task is to analyze and monitor regulations that impact firms in agribusiness value chains, providing data and evidence-based tools that allow policy makers to compare their country’s regulatory environment with those of others and, accordingly, pursue relevant reforms.

The IGTC will support EBA in two areas:

1. Topic analysis: The IGTC will exchange ideas with the EBA on the project’s approach and seek to cooperate on outreach with IGTC members and corporate stakeholders.

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2. Data collection and collaboration: The IGTC will help connect EBA with relevant associations and agribusinesses to facilitate the collection of country level data related to EBA’s indicators and metrics.

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Future Actions

NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:

ISPM for Grain and Ephytos - Upcoming IPPC meetings in Rome

NAEGA/IGTC Science Advisor Marcel Bruins plans to participate in the **International Plant Protection Convention’s (IPPC) annual Commission on Phytosanitary Measures (CPM)**. As head of the IGTC team addressing the IPPC’s ISPM for grain, Marcel will engage delegates on development of the Grain ISPM, including information collected by IGTC from its recent global survey of industry. CPM ultimately considers approval of the IPPC Standards Committee (SC) proposed. A copy of the Notice to Post for Marcel’s Travel can be found [here](#).

Jingyuan Xia, Secretary of the International Plant Protection Convention has invited Gary Martin to participate in its **Electronic Phytosanitary Project Industry Advisory Committee**. IPPC has been approved to commence the development and implementation of an ePhyto system to support the exchange of electronic phytosanitary certificates particularly between developing countries, under a grant from the WTO Standard Trade Development Facility (STDF). The first in-person meeting is proposed for 9th May, 2016 at the Food and Agriculture Organization in Rome, Italy.

For more information on IGTC work with the IPPC and the please visit the NAEGA member s website (www.naega.org) or the IGTC intranet at www.igtglobal.org.

U.S. GIPSA Comments on Reauthorization of the Grain Standards Act

The Grain Inspection, Packers and Stockyards Administration has issued a request for comment on to revise existing regulations and add new regulations under the United States Grain Standards Act (USGSA) to come into compliance with the Act’s 2015 reauthorization. The rulemaking proposes changes to eliminate mandatory barge weighing, remove the discretion for emergency waivers of inspection and weighing, revise GIPSA's fee structure, revise exceptions to official agency geographic boundaries, extend the length of licenses and designations, and impose new requirements for delegated States.

A joint NAEGA/NGFA analysis of the proposed rules and an economic analysis of proposed changes to fee structures is available [here](#) and [here](#).

Comments on the proposed rules are due on April 25. A copy of the notice can be found [here](#). Please contact Gary or Ryan if you have advice for NAEGA comments.

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U.S. GIPSA Requests Comments on Marketing of Grains, Oilseeds and Related Products

The Grain Inspection, Packers and Stockyards Administration has issued a request for information (RFI) on the marketing of grains, oilseeds, pulses and other related products, including distillers dried, grains and solubles (DDGS). GIPSA would like feedback on three issues:

1. Are there any market-identified quality attributes that GIPSA does not currently describe (or provide testing) that would facilitate the marketing of grain, oilseeds, and related products?
2. What role should GIPSA take, if any, in standardizing the testing of inputs and outputs of ethanol co-product processing? Has anything changed in the marketing of ethanol and ethanol co-products since GIPSA's last ANPR in 2007 related to standardization, product description, or quality assessment?
3. Are there any other services that GIPSA could offer to facilitate the marketing of grain, oilseeds, or related products?

GIPSA last issued a review on the marketing of these products back in 2007 with an advance notice of proposed rulemaking. As a result of the 29 comments received GIPSA but did not continue the rulemaking process.

GIPSA comments on this RFI are due on April 18. A copy of the notice can be found [here](#). Please contact Gary or Ryan if you have advice for NAEGA comments.

NAEGA Actions on Current Issues are tracked on the Members Only Section under their relevant committee pages.

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Information for your Consideration

USDA Funded Programs Now Available to Cuba

The U.S. Department of Agriculture will now allow the 22 industry funded research and promotion programs and 18 marketing order organizations to conduct authorized research and information exchange activities with Cuba. These discussions will pertain to topics regarding agricultural productivity, food security and sustainable natural resource management. Among examples of activities that could take place, the USDA notes the listed organizations can “Provide U.S.-based market, consumer, nutrition and environmental research findings to Cuban government and industry officials,” and “Provide nutritional research and guidance, as well as participate with the Cuban government and industry officials, at meetings regarding nutrition and related Cuban rules and regulations.”

For more information on the types of programs now authorized to conduct research and activities in Cuba, please visit [here](#).

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APHIS Deregulates Corn Traits

The U.S. Department of Agriculture’s (USDA) Animal and Plant Health Inspection Service (APHIS) announced on March 23, 2016 the deregulation of two lines of genetically engineered corn developed by Syngenta and Monsanto. The Syngenta Seeds were developed for insect-resistance and glufosinate-ammonium resistance. The Monsanto genetically engineered corn was developed for resistance to the herbicides dicamba and glufosinate.

More information on the deregulations can be found [here](#) and [here](#).

If you would like more information, or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

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Calendar & Member Notices

Click [here](#) for a Copy of the IGTC Calendar

2016

April

4-8 – Rome, Italy – 11th Session FAO Commission on Phytosanitary Measures – for a preliminary agenda, click [here](#).

11 – IGTC Strategy Meeting and General Assembly, Winnipeg, Canada

12-13 – Canada Global Crops Symposium – Winnipeg, Canada – for more information click [here](#).

14 - Industry Luncheon and Trade Practices Panel, Winnipeg, Canada

14 – Contracts and Best Practices for the International Grain and Oilseed Trade Seminar – Winnipeg, Canada

18 – GIPSA request for information on marketing grains, oilseeds, pulses DDGS and related products.

20 – DBTG Operational and Technical Seminar – Rotterdam, Netherlands – Jerry Cotter Attending.

25 – Comments Due to FGIS on USGSA Implementation. More information on the comments can be found [here](#).

May

20-26 –NAEGA Contract Seminar – Tokyo, Japan – more information to follow.

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23-26 – USACC Learning Journey to Cuba II

31-June 10 – Croatia, Bosna and Herzegovina and Serbia – Balkan Livestock Genetics and Feed Nutrition Program – NAEGA Senior Advisor Kirk Miller plans to attend and present. Please click [here](#) for a preliminary itinerary.

June

13 - 14 – London, UK – IGTC Strategy Meeting and IGC Grains Conference, Register [here](#).

25-28 – Pending NAEGA Seminar – Kansas City, MO

June- October

TBD – Regional Workshop USG Government Agencies and Industry– Pacific Northwest

TBD – Regional Workshop USG Government Agencies and Industry – New Orleans

July

TBD – UN GHS Subcommittee Meeting – Geneva, Switzerland – Cotter Attending.

August-September

TBD – IGTC General Assembly and Strategy Session

TBD – NAEGA Board Meeting

September

TBD – IMO Subcommittee on the Carriage of Cargoes and Containers Meeting – London, United Kingdom – Cotter Attending.

October

5-8 – NAEGA/APPAMEX Forum, Iberostar Hotel, Cancun, Mexico.

December

TBD – UN GHS Subcommittee Meeting – Geneva, Switzerland – Cotter Attending.

2017

March

19-21 – NGFA Annual Convention – New Orleans, LA

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