



## Outreach December 18, 2018

Thank you for your membership in and work with NAEGA

***HAPPY HOLIDAYS!***  
***From all of us at NAEGA!***

**We are looking forward to Working Together to Make Trade Work in 2019 and beyond!**

Thanks to you, NAEGA continues to enjoy success in serving you.

In addition to ongoing member, committee and policy team contributions from you we would appreciate your response to our Strategic Planning survey. Survey results will be held confidential and anonymized by NAEGA staff. To participate in the survey, please click [here](#).

As always your advice is critical and much appreciated

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- RCC Comments
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- Vietnam's Canada Thistle measures

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- SPS Standard-Setting Activities - Codex

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- Board of Directors Meeting - Miami, FL – January 29, 2019
- International Grains Council Grains Conference – June 11-12, 2019
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## Action Reports

### *Recent Actions:*

#### **IGTC 2019 Business Plan**

The Management Council of the International Grain Trade Coalition ([www.igtglobal.org](http://www.igtglobal.org)) has set forth a new 2019 Business Plan. Importantly, the window for Corporate Stakeholder one-time investments to secure a perpetual governance role in IGTC and provide for a funding bridge to a permanent self-sustaining IGTC will close at the end of 2018. Corporate Stakeholders are for-profit entities who have made a onetime investment in IGTC so that it can proceed to operate from the annual dues paid by the non-profit trade associations and councils that are IGTC members. The IGTC continues to seek new Corporate Stakeholders -time is running out to secure your spot! Interested companies can contact IGTC secretariat [Katy Lee or Gary who serves at IGTC President](#). If you would like a copy of the business plan please contact Gary.

#### **Notice to the Trade**

Addendum 1, Clause 6 be of the NAEGA 2 Model Contract (revised March 30, 2018) is the subject of a new NAEGA Notice to Trade. The notice provides guidance on how to calculate the waiting time at the second berth if the first seller has loaded part of their cargo at the first berth. The notice clarifies that that the correct interpretation of "remaining contracts" in Addendum 1, Clause 6B, should be interpreted to read as "remaining tonnage." The Notice is available to the public and can be found [here](#).

#### **RCC Comments**

On Monday, November 26 NAEGA and the National Grain and Feed Association (NGFA) submitted joint comments to the U.S. Office of Information and Regulatory Affairs (OIRA) regarding the joint U.S.-Canada Regulatory Cooperation Council. In the comments, NAEGA and NGFA requested increased cooperation between the U.S. and Canada to reduce trade distorting non-tariff barriers, including through the promotion of rules and standards that will reduce risk and increase the predictability and certainty international trade.

A copy of the comments can be found [here](#).

#### **IGTC Newsletter**

The latest IGTC newsletter is now available! Highlights include a recap of IGTC participation in a gene editing event in Beijing, the IGTC's MOU with the International Grains Council, and an update on the ePhyto case studies.

Read the full newsletter [here](#).

#### **Vietnam's Canada Thistle measures**

On Friday, December 14 NAEGA hosted a delegation from the Vietnamese Ministry of Agriculture headed by Vice-Minister Hà Công Tuấn. Participants included the U.S. Soybean Export Council, the U.S. Grains Council and U.S. Wheat Associates. During the meeting, Vietnamese Plant Protection Department (PPD) reported on its intentions for implementation on

January 1, 2018 of a re-export requirement if Canadian thistle (*Cirsium arvense*) is found at import in soybean, corn and wheat. Ultimately, the Vietnamese officials indicated they will not take action on U.S. shipments discovered to contain Canadian thistle until after planned consultations with the U.S. Animal and Plant Health Inspection Service (APHIS) on January 14, 2019.

NAEGA is working closely with industry stakeholders and the Office of the USDA Undersecretary for Trade and Foreign Agricultural Affairs to follow up on the meeting. We will focus on securing sound and least trade distortive practices on behalf of both PPD and APHIS to address all their respective actions. The Vietnamese Ministry of Agriculture has asked that we provide additional information about the U.S. export system and mitigation efforts regarding Canadian thistle.

### ***Pending Actions:***

#### **U.S. Grain Inspection Advisory Committee**

The U.S. Department of Agriculture's Agricultural Marketing Service (AMS) is seeking nominations by January 28, 2019 from individuals interested in serving on its Grain Inspection Advisory Committee. The 15-member advisory committee meets at least once annually to provide input to the agency on the operation of the official grain inspection and weighing program. Members serve three-year terms, and include representation from producers, processors, handlers, merchandisers, exporters, consumers and academicians.

Currently, the Advisory Committee has five seats and two alternate slots open on the committee for a three-year term. Applications submitted during the previous nomination period, March 16, 2018–April 30, 2018, will be considered unless notification is provided the individual no longer is available for consideration. In other words, if you have already submitted your application to serve on the committee there is no need to reapply.

The application can be found [here](#), if you have not already applied.

#### **SPS Standard-Setting Activities under Codex**

The USDA's Office of Trade and Foreign Agriculture Affairs (TFAA) is requesting public comments on the sanitary and phytosanitary (SPS) standard-setting activities of the Codex Alimentarius Commission (Codex). TFAA seeks comments on SPS standards under consideration and recommendations for new standards.

The official notice in the Federal Register can be found [here](#) and additional information [here](#).

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### ***Member Opportunities:***

**CMC State of the Industry Meeting – Miami, Florida – January 27-29**

NAEGA member personnel are invited to join the NAEGA Board of Directors at the Commodity Markets Council's State of the Industry 2019 conference. The conference will take place at The Miami Beach Edition Hotel. CMC is the leading trade association for commodity futures exchanges and their industry counterparts. The State of the Industry 2018 conference will include discussion and presentations by industry and government leaders focusing on agriculture, metals, energy, power and technology markets. Mike Ditka will join the conference as the keynote speaker. Other invited speakers include J. Christopher Giancarlo, Chairman of the CFTC, Senator John Thune, Ambassador Gregg Doud and Joe Nicosia of Louis Dreyfus Company. [If you are interested in attending please register here.](#)

All NAEGA qualify for a discounted group rate of \$750 this group rate give you access to all of CMC's events and speakers. [A preliminary schedule can be found here.](#) If you are interested in taking advantage of the group rate please register at the link above. CMC will invoice you directly.

NAEGA members may also take advantage of the CMC State of the Industry 2018 room block at The Miami Beach Edition hotel by [clicking on the link here.](#)

#### **Board of Directors Meeting – Miami, FL – January 29, 2019**

The next meeting of the NAEGA Board of Directors will be held from 12:00pm-4:00pm on Tuesday, January 29, 2019 at the Miami Beach Edition Hotel in Miami, FL. The meeting will occur alongside the Commodity Markets Council's (CMC) State of the Industry conference, which will take place on January 27-29 at the same hotel. All board members are invited to attend the CMC conference, and NAEGA is currently negotiating a discounted group rate.

Those looking to make early travel arrangements can book their hotel room under the CMC group rate by following this [link](#).

More details and the meeting agendas will follow in the coming weeks.

#### **International Grains Council Grains Conference – June 11-12, 2019**

Early bird registration is now open for the International Grains Council's 2019 Grains Conference in London, UK.

Anyone interested in participating can register [here](#).

The IGC Grains Conference will highlight the key challenges facing the international grain and oilseed industry, with speakers from across the globe sharing their expertise during plenary sessions and workshops. The event provides unrivalled opportunities to network and build business relationships. This year's conference will be held at the International Grains Council at 28 Great Russell Street, London WC1B 3LS.

#### **Upcoming Contracts and Best Practices Seminars**

With the release of the revised NAEGA 2 contract on March 30, NAEGA conducted several educational seminars in 2018 to communicate these revisions and educate on the contract and industry best practices.

As we move forward into 2018, we are considering locations for our upcoming seminars. Let us know if you are interested in attending or hosting!

NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

NAEGA conducts both public and private seminars, and curriculum can be tailored to your needs. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

### **Asia-Pacific Policy Teams**

With the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. A policy team focused on the Asia-Pacific Market is already established. Over the next few months the team will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

### **Internships**

We have an open intern position starting in the winter of 2019 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

***[Full Details on Upcoming Events can be found in the Meetings & Events Section of the NAEGA Member's Only Page.](#)***

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## **News**

### **CBP Blockchain**

According to a statement by U.S. Customs and Border Protection (CBP), CBP is preparing to test several new use cases for blockchain in the trade compliance environment, including verifying the origin of certain raw material imports, verifying the composition of liquids imported via pipeline under free trade agreements and a potential joint test with the U.S. Postal Service. Following these tests, CBP will present the results of the use cases to the Commercial Customs Operations Advisory Committee (COAC), after which the agency hopes the private sector provides their thoughts.

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## Calendar & Member Notices

Click [here](#) for a copy of the IGTC Calendar

### 2019

#### January

- 4 – Member dues and Meeting notice mailed to NAEGA members.
- 9 – Peru CVD investigation on U.S. corn imports evidentiary period ends
- 15 – USDA Market Facilitation Program applications close
- 27-29 – CMC State of the Industry Meeting
- 29 – NAEGA Board of Directors Meeting - Miami, FL

#### February

- 8 – Peru CVD investigation on U.S. corn imports essential facts issues
- 21-22 – USDA Agricultural Outlook Forum – Arlington, VA

#### March

- 5-7 – Canadian Crops Convention – Montreal, Canada
- 11-14 – USDA FAS Trade Mission – Taipei, Taiwan
- 17-19 – NGFA Annual Convention – Amelia Island, FL
- 25 – Peru CVD investigation on U.S. corn imports definitive resolution issued

#### April

- 2-5 – USDA FAS Trade Mission – Montreal and Toronto, Canada

#### June

- 3-6 - USDA FAS Trade Mission – Bogota, Colombia

#### October

- 14-17 – USDA FAS Trade Mission – Ho Chi Minh City, Vietnam
- 28-31 – USDA FAS Trade Mission - Nairobi, Kenya

#### November

- 5-8 - USDA FAS Trade Mission – Mexico City, Mexico

#### December

- 2-4 – NGFA Country Elevator Conference – Indianapolis, IN

### 2020

#### March

- 8-10 – NGFA Annual Convention – Austin, TX

#### December

- TBC – COP 15 – CBD – Beijing, China

*2021*

**March**

**14-16** – NGFA Annual Convention – San Diego, CA

*2022*

**December**

**TBC** – COP 16 – CBD – Turkey

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