



## Outreach

**November 10, 2017**

**Thank you for your membership in and work with NAEGA**

### Member Opportunities

- U.S. FDA Agricultural Biotechnology Education and Outreach Initiative – San Francisco, CA – November 14
- **IGTC General Assembly and Strategy Session – Arlington, VA – November 15-17**
- **REGISTER NOW - NAEGA Contracts and Best Practices Seminar – Tokyo, Japan – November 28**
- **RSVP: Japanese Grain and Oilseed Industry Cocktail Celebration – Tokyo, Japan – November 28**
- CMC State of the Industry 2018 – Miami, FL – January 28-30
- NAEGA Board of Directors Meeting – Miami, FL – January 30
- NAFTA and Asia-Pacific Policy Teams
- Contracts and Best Practices Seminars
- NAEGA Internships

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- CFIA Consultations for Canada-U.S. RCC
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## Member Opportunities

### U.S. FDA Agricultural Biotechnology Education and Outreach Initiative

The U.S. Food and Drug Administration will be holding a public meeting on November 14 in San Francisco, California regarding its Agricultural Biotechnology Education and Outreach Initiative. The purpose of the meeting is to provide the public with the opportunity to provide input and help inform the development of the initiative. A webcast from the meeting will also be available for those who are unable to attend in person.

To find out more, click [here](#). You can register online [here](#).

### IGTC General Assembly and Strategy Session – Arlington, VA – November 16

Please join us for International Grain Trade Coalition meetings in November! You are welcome at the 2017 Ordinary Meeting of the IGTC General Assembly of Members and associated meetings. The National Grain and Feed Association (NGFA) and the North American Grain Export Association (NAEGA) are hosting the IGTC meetings. Our schedule will involve a series of informational and Washington D.C. outreach meetings on the 15<sup>th</sup>, and the IGTC General Assembly and Strategy Session on the 16<sup>th</sup> at the Crowne Plaza Hotel Ballroom, 1480 Crystal Drive, Arlington, VA, USA 22202. An IGTC Management Council breakfast will be held on the morning of November 17<sup>th</sup> in order to review outcomes and decisions taken. Other events on 15, 16 and 17 of November are pending. A complete list of events can be found below.

IGTC Events – November 15-17 - Overview of schedule		
Wednesday 15 <sup>th</sup> November – OUTREACH DAY		
9am –12pm	<b>Capitol tour</b> - organized by Congressman Adrian Smith’s office (R-NE).	<i>Capitol Hill</i>
12-2pm	<b>Luncheon</b> - open meeting of the IGTC Plant Breeding Innovation Policy Team to discuss strategy with the International Seed Federation (ISF).	<i>The Monocle, 107 D Street NW, Washington, DC</i>
2.30-4pm	<p><b>IGTC and Canadian Embassy seminar on policy issues affecting the international grain trade</b></p> <p>During this event, IGTC will have the chance to explain its global policy agenda to D.C-based Embassy representatives, international organisations, and select US government officials.</p> <p><i>Note: A small group of IGTC participants will be attending a bilateral meeting with the International Seed Federation (ISF) at this time.</i></p>	<i>Canadian Embassy - 501 Pennsylvania Ave NW, Washington, DC 20001</i>

5-7.30pm	<b>IGTC and World Bank reception: Enabling the Business of Agriculture</b>  For information about the Enabling the Business of Agriculture initiative, its role in the global policy landscape, and how the grain trade has been involved in past efforts, <a href="#">click here</a> .	<i>World Bank - 1818 H St NW, Washington, DC 20433</i>
<b>Thursday 16<sup>th</sup> November – IGTC MEETINGS</b>		
8am-12.30pm	<b>IGTC Strategy Session</b>	<i>Crowne Plaza Hotel - Crystal Dr, Arlington, VA</i>
12.30-2pm	<b>Working lunch</b> Round Table of issues affecting individual IGTC members and Corporate Stakeholders.	
2-5pm	<b>IGTC General Assembly</b>	
7.30pm	<b>Informal dinner, central D.C.</b>	
<b>Friday 17<sup>th</sup> November - MANAGEMENT COUNCIL ONLY</b>		
8-10am	<b>Management Council breakfast</b>	<i>NAEGA &amp; NGFA HQ - 1400 Crystal Dr, Arlington</i>

If you are interested in attending any of these events, please contact Katy Lee at [secretariat@igtglobal.org](mailto:secretariat@igtglobal.org).

A number of rooms at a preferential rate at the Crowne Plaza Hotel (Crystal City, 1480 Crystal Drive, Arlington) have been guaranteed. The rate is USD \$199/night plus tax. Rooms will be allocated on a first come, first served basis. Bookings must be made by October 21<sup>st</sup> via this link. Please notify Rebecca Grubbs once you have made your reservation so we can keep track: [rgrubbs@ngfa.org](mailto:rgrubbs@ngfa.org).

For further information please see the Agenda [here](#).

### **NAEGA Contracts and Best Practices Seminar and Reception – Tokyo, Japan – November 28**

Please join NAEGA for a Contracts and Best Practices Seminar in Tokyo, Japan!

Led by NAEGA Senior Advisor Sam Bonilla, this seminar is an interactive, industry-wide opportunity to exchange and learn through an intensive and informative review of commercial and

official practices to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

*Please click here to register for the Contracts and Best Practices Seminar.*

The preliminary agenda includes:

- Open dialogue on current contracting practices as they relate to trade risks.
- A "Road Map" of the NAEGA II Model Contract
- Review of the pending 2017 revisions to the NAEGA II Model Contract.
- Perspectives on the global contracting environment in GAFTA, FOSFA and other contract models and practices.
- Review of recent arbitration decisions.
- Case Study Exercises on:
  - o Calculating laytime, despatch and demurrage.
  - o Contract Terms.
  - o Arbitration and other alternatives for dispute resolution.

The seminar is free to NAEGA members and non-members. NAEGA member representatives are encouraged to invite others by forwarding this invitation.

Please contact Ryan Olson at [rolson@naega.org](mailto:rolson@naega.org) or 202-682-4030 if you have any questions.

**RSVP: Japanese Grain and Oilseed Industry Cocktail Celebration – Tokyo, Japan – November 28**

Please join industry and government colleagues including NAEGA President Gary C. Martin and Senior Advisor Samuel Bonilla for a celebration honoring the Japanese grain and oilseed industry.

The North American Export Grain Association looks forward to hosting this business networking cocktail reception on November 28 from 6:00 PM to 8:00 PM JST at the Tokai University Club.

Please RSVP to Gary Martin ([gcmartin@naega.org](mailto:gcmartin@naega.org)) or Ryan Olson ([rolson@naega.org](mailto:rolson@naega.org)) or [here](#).

**CMC State of the Industry 2018 – Miami, FL – January 28-30**

NAEGA member personnel are invited to join the NAEGA Board of Directors at the Commodity Markets Council's State of the Industry 2018 conference. The conference will take place at The Miami Beach Edition Hotel. CMC is the leading trade association for commodity futures exchanges and their industry counterparts. The State of the Industry 2018 conference will include discussion and presentations by industry and government leaders focusing on agriculture, metals, energy, power and technology markets. Governor of Nebraska Pete Ricketts will join the conference as the keynote speaker.

A copy of the draft agenda can be found [here](#). [Please click here if you would like to register.](#)

**NAEGA Board of Directors Meeting – Miami, FL – January 30**

Please "save the date" for the next meeting of the NAEGA Board of Directors on January 28-30 in Miami, FL. The Board is planning to meet the afternoon of January 30 right after and in

conjunction with the Commodity Market Council's State of the Industry 2018 Conference at The Miami Beach Edition Hotel. More information, and a preliminary agenda, will be available soon.

### **NAFTA and Asia-Pacific Policy Teams**

With NAFTA negotiations underway and the evolving U.S.-China trade relationship we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. Teams focused on the North American Free Trade Agreement and the Asia-Pacific Market are already established. The **NAFTA Policy Team** will be heavily engaged over the next three months to support NAEGA work with the U.S. Food and Ag. Dialogue for Trade, The Pacific Northwest Economic Region, the Canada U.S. Grain and Seed Trade Task Group and the NAEGA committees and Board of Directors to address NAFTA. A similar effort will soon start with an **Asia-Pacific Policy Team** that will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Please contact [Ryan](#) if you have any questions or are interested in participating in NAEGA's ad hoc policy teams.

### **Contracts and Best Practices Seminars**

NAEGA is beginning to plan seminars for 2018! Let us know where we should hold 2018 Seminars and what topics you would like us to cover. NAEGA also conducts company specific private seminars. Please let us know if you are interested attending or hosting a NAEGA seminar. Click [here](#) for more information the in-depth, interactive programs NAEGA conducts!

### **Internships**

We have an open intern position starting January 2017 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

***[Full Details on Upcoming Events can be found in the Meetings & Events Section of the NAEGA Member's Only Page.](#)***

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## **Action Reports**

### ***Recent Actions:***

#### **New Registered Grain Exporters Directory**

NAEGA continues to work with industry and government stakeholders as part of the Decree 177 Working Group to ensure U.S. industry compliance with the facility registration requirements under Chinese Decree 177. To help meet these requirements, USDA FGIS is utilizing its registered grain exporter directory and list of facilities operating under a waiver (for facilities exporting less than 15,000 MT per year) to achieve compliance with Decree 177. All U.S. exporters are required to register as a grain exporter or to apply for an exception each calendar year.

On October 20 FGIS issued a new version of its grain exporter directory. The directory can be [found here](#). If you are a grain exporter and do not see your company on this list, or the list of facilities operating under a waiver, [found here](#), please contact NAEGA immediately for help starting the registration process.

### **DBTG and AAPA Conferences – Punta del Este, Uruguay – November 5-10**

This week Ryan is in Punta del Este, Uruguay to participate in the American Association of Port Authorities Latin American Congress and the Dry Bulk Terminal Group’s Fall Operational and Technical Seminar.

Priority during this mission was NAEGA’s continued engagement with the Dry Bulk Terminals Group, which NAEGA renewed its Memorandum of Agreement with in 2017. The NAEGA and the DBTG work together closely on international regulatory issues that affect the global grain trade and dry bulk terminals. Ryan also advises the DBTG Executive Committee. A notice to post for this travel is available [here](#). Please contact Ryan with any questions.

### ***Upcoming Actions:***

#### **USAEDC Annual Workshop – Baltimore, MD – November 13-15**

On November 13-15 Ryan will travel to Baltimore, MD to attend the U.S. Agriculture Export Developments Council’s Annual Workshop. USAEDC annual workshop brings together USDA cooperators, staff and other U.S. government officials to discuss trends and opportunities for U.S. agriculture exporters. Discussions cover USDA agencies, programing, and policy direction. Presentations are made by FAS staff and cooperators on successful marketing strategies, collaborative programs and issues affecting the ability of the U.S. ag producers to export their products. A copy of the agenda for this meeting is available [here](#).

### ***Pending Actions:***

#### **APHIS Consultations on IPPC Activities**

The Animal and Plant Health Inspection Service is accepting consultations on three draft specifications and 13 draft International Standards for Phytosanitary Measures (ISPM) from the International Plant Protection Convention (IPPC).

#### ***Draft Specifications:***

- [Revision of ISPM 12](#)
- [Audit of phytosanitary context](#)
- [Supplement to ISPM 11](#)

#### ***Draft ISMPs:***

- [2017 Amendments to ISPM 5: Glossary of phytosanitary terms](#)
- [International movement of cut flowers and foliage](#)
- [Requirements for the use of fumigation as a phytosanitary measure](#)
- [Diagnostic protocols: Bactrocera dorsalis complex](#)
- [Diagnostic protocols: Conotrachelus nenuphar](#)
- [Diagnostic protocols: Ips spp](#)

- [Diagnostic protocols: Xylella fastidiosa](#)
- [Diagnostic protocols: Puccinia psidii](#)
- [Revision of Diagnostic Protocol: Plus pox virus](#)
- [Revision of ISPM 6: Surveillance](#)
- [Requirements for the use of temperature treatments as a phytosanitary measure](#)
- [Draft revision of Annexes 1 & 2 to ISPM15](#)
- [Draft 2015 and 2016 amendments to ISPM 5 Glossary of phytosanitary terms](#)

Please contact Gary or Ryan if you are interested in contributing to any of these comments.

### **CFIA Consultations for Canada-U.S. RCC**

The Canadian Food Inspection Agency (CFIA) is seeking input from stakeholders for the development of new cooperation opportunities and prioritization of existing initiatives under the Canada-United States Regulatory Cooperation Council (RCC). The purpose of this consultation is to provide an additional mechanism to seek stakeholder feedback on the prioritization of work plan initiatives currently being pursued between the CFIA and its U.S. regulatory counterparts, and to solicit input on potential opportunities for the future. There is no firm deadline for completion of this consultation. However, CFIA's tentative timeframe for collecting input is by fall of this year. Input [can be submitted at this link](#).

### **NAPPO RSPM 9 Expert Group Nominations – Due November 17**

NAEGA members are invited to submit recommendations for individuals to serve on the North American Plant Protection Organization (NAPPO) new expert group! This group, pursuant to NAPPO's 2018 workplan, will help revise the Regional Standard for Phytosanitary Measures (RPM) 9: Authorization of Laboratories for Phytosanitary Testing. Canada, the U.S., and Mexico will all nominate experts to serve, with one or two key industry experts from each country to be selected. NAEGA is hoping to recommend one or more persons to serve on the expert group that has a strong understanding of the grain trade and phytosanitary testing. Nominations are due by November 17, 2017.

Please see a project description [here](#).

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## **In the News**

### **Image of the Week:**

## APEC Vietnam 2017: “Creating New Dynamism, Fostering a Shared Future”

To highlight the theme of APEC 2017 Vietnam selected four priorities:



### Promoting Sustainable, Innovative and Inclusive Growth

- Essential to realizing the APEC Strategy for Strengthening Quality Growth for the period until 2020 and the UN's Sustainable Development Goals
- Structural reform and innovation through improving labor productivity, enhancing human resource development and ensuring effective resource allocation



### Strengthening MSMEs' Competitiveness and Innovation in the Digital Age

- The growth and inclusion of Micro, Small and Medium Enterprises in global value chains translate into dynamic development of the economy
- The opportunities and challenges of the digital age make strengthening MSME's capacity for competitiveness and innovation more important than ever



### Enhancing Food Security and Sustainable Agriculture in Response to Climate Change

- The Asia-Pacific region provides 55% of global agricultural produce
- Food security is listed as the second goal of the UN's 2030 Agenda for Sustainable Development
- Linking food security with sustainable agriculture in response to climate change is aimed at helping APEC respond more effectively to climate change's ever intensifying impact



### Deepening Regional Economic Integration

- Accelerate the realization of the Bogor Goals of free and open trade and investment by 2020
- Enhance the three dimensions of connectivity: physical, institutional and human to human

APEC 2017 kicked off on November 6 in Da Nang, Vietnam. Vietnamese President Tran Dai Quang opened the CEO Summit with a speech calling for the need to turn “economic miracles” into “inclusive development miracles” by placing greater emphasis on social responsibility, food-water-energy security, and fostering entrepreneurship.

### Colombia Signs FTC Decision re: Yellow Dent Corn

The Free Trade Commission of the U.S.-Colombia Trade Promotion Agreement issued a legally binding decision recognizing the original intent of the Colombia TRQ to apply to the type of corn that the U.S. historically exported to Colombia – yellow dent corn – regardless of the HS classification. The decision was signed by Colombia's Trade Minister on November 3 and, once signed by Ambassador Lighthizer, it will apply both retroactively and to future exports of U.S. yellow dent corn to Colombia.

Read a copy of the decision [here](#).

### U.S. APHIS Withdraws Biotech Regulations

On November 6 U.S. APHIS announced that it is withdrawing a proposed rule to revise the Agency's biotechnology regulations in order to re-engage with stakeholders in determining the most effective and science-based approach for regulating biotechnology products.



“It’s critical that our regulatory requirements foster public confidence and empower American agriculture while also providing industry with an efficient and transparent review process that doesn’t restrict innovation,” said Secretary Sonny Perdue. “To ensure we effectively balance the two, we need to take a fresh look, explore policy alternatives, and continue the dialogue with all interested stakeholders, both domestic and international.”

You can read the full press release [here](#).

### **Myanmar Opens Market to US Wheat**

According to a recent update from Myanmar’s National Plant Protection Organization (NPPO), wheat grain for food, feed and further processing will now have market access to Myanmar. NAEGA is working to learn more about the details of Myanmar opening to international food, feed and processing markets.

### **COCERAL on Glyphosate**

On November 9, COCERAL issued a press release ahead of discussions calling on the European Commission and Member States to re-authorize Glyphosate for fifteen years following positive assessments on the safety of the substance from both the European Food Safety Authority (EFSA) and the European Chemicals Agency (ECHA). The current European Commission proposal is to re-authorize glyphosate for only five years.

You can read the press release [here](#).

*If you would like more information, or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.*

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## **Calendar & Member Notices**

*Click [here](#) for a Copy of the IGTC Calendar*

**2017**

### **November**

**14** - FDA Agricultural Biotechnology Education and Outreach Initiative – San Francisco, CA

**13-17** – IPPC Standards Committee – Rome, Italy

**14** – FDA Agricultural Biotechnology Education and Outreach Initiative – San Francisco, CA

**15** – IGTC event at the Canadian Embassy – Washington, D.C.

**15** – IGTC/World Bank Reception Supporting the Enabling the Business of Agriculture Project – Washington, D.C.

**16** – IGTC Strategy Session – Arlington, VA

**16** – IGTC General Assembly – Arlington, VA

**TBD** – USDA FGIS Grain Inspection Advisory Committee Meeting

**28** – NAEGA Contracts and Best Practices Seminar – 12:30-5:30pm – Tokyo, Japan

**28** – Japanese Grain and Oilseed Appreciation Reception – 6:00-8:00pm – Tokyo, Japan

**December**

**3** – NGFA Country Elevator Conference – Louisville, KY

**5** – 46<sup>th</sup> IGC Council Session – London, UK

**6-8** – GHS Subcommittee Meeting – Geneva, Switzerland

**10-13** – WTO Ministerial Conference – Buenos Aires, Argentina

**14** – IGTC Management Council Meeting – Virtual

**2018**

**January**

**18** – Annual Grain Sector Meeting with APHIS Administrator

**28-30** – Commodity Markets Council State of the Industry – Miami, FL

**28-30** – NAEGA Board of Directors Meeting – Miami, FL

**March**

**18-20** – NGFA Annual Convention – Scottsdale, Arizona

**18-20** – NAEGA Annual Meetings – Scottsdale, Arizona

**26-28** – Canadian Global Crops Symposium – Toronto, Canada

**December**

**TBD** – Biosafety Protocol COP 14 – Egypt

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