



## Outreach November 20, 2018

Thank you for your membership in and work with NAEGA

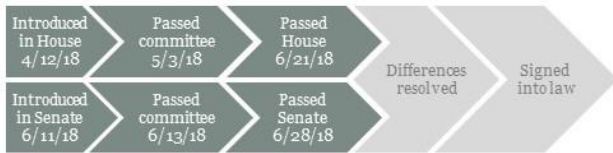
### *Happy U. S. Thanksgiving!*

#### Image of the Week

#### **U.S. Congress faces two major legislative tests in Lame Duck Session**

**H.R. 2: The Agriculture and Nutrition Act of 2018 (aka Farm Bill)**  
 Sponsor: Rep. Michael Conaway (R-TX)

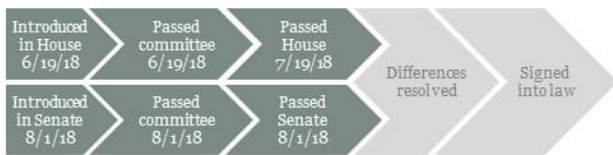
- Reauthorizes many programs run by the USDA through FY2023 including crop insurance and SNAP
- Tightens work requirements on some SNAP recipients
- Conference committee meetings began the week of September 3, and have not resolved differences yet



*The first House vote failed (198-213) due to Freedom Caucus opposition*

**H.R. 6147: Consolidated Appropriations Bill (aka "Minibus")**  
 Sponsor: Rep. Ken Calvert (R-CA-42)

- Provides annual funding for federal programs related to agriculture, rural development, conservation programs, and food and drug safety
- Combined with the appropriations bills for Interior, Transportation, and Financial Services and General Government



Sources: GovTrack; Congress.gov; Capital Press; National Journal Research.

#### Action Reports

##### **Recent Actions:**

- USAEDC Conference
- Value Added Coalition Meeting
- Meeting with Calyxt
- U.S. Food and Agriculture Dialogue for Trade
- Comments on USMCA
- **U.S. FGIS soybean, corn and canola standards**

##### **Upcoming Actions**

- China Meetings and Events – November 24-28
- IGC MCC Meetings – Paris, France – December 3-5

### ***Pending Actions***

- Codex SPS Standard-Setting Activities
- RCC Stakeholder Forum and Comments
- U.S.-Japan Trade Negotiation Comments

### **Member Opportunities**

- U.S. Food and Agriculture Dialogue for Trade – Washington, D.C. – November 20
- First World Grain Trade Forum – Beijing, China – November 27
- IGTC General Assembly – Beijing China – November 28
- Contracts and Best Practices Seminar – Tokyo, Japan – November 30
- Japanese Grain and Oilseed Industry Cocktail Reception – November 30
- CMC State of the Industry Meeting – Miami, Florida – January 27-29
- Board of Directors Meeting - Miami, FL – January 29, 2019
- U.S. Barge Trade Digitization Project
- NAFTA and Asia-Pacific Policy Teams
- Internship Open with NAEGA

### **News:**

- EU Clorpyrifos-Methyl MRLs

### **NAEGA Calendar and Member Notices**

- Upcoming events and notices to members

---

## **Action Reports**

### ***Recent Actions:***

#### **USAEDC Conference**

On November 13-15, Ryan traveled to Baltimore, MD to attend the U.S. Agriculture Export Developments Council's Annual Workshop. USAEDC's annual workshop brings together USDA cooperators, staff and other U.S. government officials to discuss trends and opportunities for U.S. agriculture exporters. Discussions featured remarks by USDA Chief Trade Counsel Jason Hafemeister and Assistant U.S. Trade Representative Sharon Bomer-Lauritsen, as well as discussions on USDA and cooperator programing and policy.

#### **Value Added Coalition Meeting**

On November 19, NAEGA and the National Grain and Feed Association hosted a meeting of the Value-Added Coalition (VAC) at their offices in Arlington, VA. The coalition is a group of supply chain stakeholders with a joint interest in responsible stewardship of production technologies. During this meeting, the coalition met with U.S. government representatives from the U.S. Animal and Plant Health Inspection Service, U.S. Department of Agriculture and the U.S. Food and Drug Administration to discuss plant-based biotechnology and plant-breeding innovations, including revisions to Part 340 regulations.

### **Meeting with Calyxt**

On Monday, November 11 NAEGA and the National Grain and Feed Association (NGFA) met with representatives from Calyxt to discuss the launch of their new high oleic soybean produced with new production techniques. During the discussion, Calyxt indicated that they are currently working with 78 growers in South Dakota and Minnesota to produce their soybean technology. These growers have demonstrated to Calyxt that they can comply with internal identity protection protocols to ensure the technology isn't released into the commodity supply. These farmers have planted 17,300 acres and or roughly 700,000 bushels of soybeans. Moving forward, Calyxt plans to double the number of growers they are using. The company's current business plan includes a closed loop production system in which they buy back and process all soybeans from the farmers under contract.

### **U.S. Food and Agriculture Dialogue for Trade**

On Friday, November 16, NAEGA attended a meeting of the U.S. Food and Agriculture Dialogue for Trade at the American Farm Bureau Federation. Dialogue guests Right Honorable David Davis, MP, former UK Secretary of State for Exiting the European Union; Right Honorable Owen Paterson, MP; and Mr. Shanker Singham, Director of the International Trade and Competition Unit (ITCU) at the Institute of Economic Affairs (IEA) and IEA Academic Fellow provided an overview of the Brexit negotiations and the prospects for a U.S.-U.K. trade agreement.

### **Comments on USMCA**

On Tuesday, November 12, NAEGA and the National Grain and Feed Association submitted a joint statement to the U.S. International Trade Commission (USITC) regarding a request for public comments on matters relevant to the United States-Mexico-Canada Agreement (USMCA). In the statement, NAEGA and NGFA state that USMCA will help facilitate cross-border trade flows through higher levels of regulatory coherence and cooperation, the implementation of timelines and notifications for adverse import checks, the inclusion of steps to reduce the likelihood of trade disruptions in products of agricultural biotechnology, the use of technical consultations for SPS disputes, and by requiring that SPS standards be grounded in science and based on proper risk assessments and implemented using accepted risk management techniques. Furthermore, while it is disappointing the agreement eliminates the investor-state dispute-settlement procedures, which has been important for U.S. food and agriculture, the agreement, taken together, makes significant progress – particularly in addressing non-tariff trade barriers – in facilitating the trade of grains, oilseeds and their derived products within the North American marketplace.

### **U.S. FGIS soybean, corn and canola standards**

NAEGA's Grades and Inspections Committee and NGFA Grain Grades and Weights Committee and have concluded work over the past few months to consider various policy options for responding to the U.S. Agricultural Marketing Service's (AMS) request for public comment on the current Official U.S. Soybean, Corn and Canola standards.

For soybeans, in concert with U.S. soybean processor, producer and marketing organizations, we are requesting that AMS suspend and withdraw its current request for comments on the

soybean standard. In a letter to the agency we pointed to several factors justifying the request for suspension and withdrawal.

NGFA and NAEGA will submit comments stating that the current official U.S. corn and canola standards should be retained without change.

### ***Upcoming Actions:***

#### **China Meetings and Events – November 24-28**

On November 24, NAEGA President and CEO Gary Martin will travel to Beijing, China for a series of meetings and event surrounding the IGTC General Assembly on November 28. During his time in Beijing, Gary will be holding a series of meeting U.S. and foreign government official and grain trade leaders on November 26, attending the First China World Grain Trade Forum on November 27 and attending the IGTC General Assembly on November 28. Information on the China World Grain Trade Forum and the IGTC General Assembly can be found in the Member Opportunities section.

All NAEGA member representatives are invited to join Gary at the Westin Chaoyang Beijing on Monday, November 26 for a series of events:

1:00-2:00pm: Meeting with the American Chamber of Commerce-China's Agriculture Food Partnership

2:00-4:00pm: Discussion on technical barriers to trade with the U.S. government and U.S. stakeholders – [RSVP here](#)

4:00-6:00pm: Reception featuring relevant stakeholders and partners – [RSVP here](#)

Please contact Gary or Ryan if you are interested in attending any of these events.

#### **IGC MCC Meetings – Paris, France – December 3-5**

On December 3-5 Katy Lee, IGTC Secretariat and Gary Martin, NAEGA President and CEO and President of the IGTC, will travel to Paris, France to participate in the International Grains Council's 48<sup>th</sup> Session. In Paris, relevant industry bodies such as IGTC, observers and the IGC's 55 government representatives will be in attendance. IGTC will give a presentation on current trade policy and practices during the general session. Along with the general session, Ms. Lee and Mr. Martin will also attend the IGC's Market Conditions Committee (MCC) meeting.

### ***Pending Actions:***

#### **Codex SPS Standard-Setting Activities**

The USDA's Office of Trade and Foreign Agriculture Affairs (TFAA) is requesting public comments on the sanitary and phytosanitary (SPS) standard-setting activities of the Codex Alimentarius Commission (Codex). TFAA seeks comments on SPS standards under consideration and recommendations for new standards.

The official notice in the Federal Register can be found [here](#) and additional information [here](#).

### **RCC Stakeholder Forum and Comments**

NAEGA members are invited to attend a meeting of the U.S.- Canada Regulatory Cooperation Council's 2018 Stakeholder Forum on December 4-5 in Washington, D.C. The stakeholder forum will bring together senior regulatory officials, industry, and other interested members of the public from both sides of the border to discuss recent accomplishments and new opportunities for regulatory cooperation. Further information, including location and agenda, can be found [here](#).

Prior to the forum, the U.S. Office of Information and Regulatory Affairs (OIRA) is requesting information and soliciting public input on how the Federal Government, under the auspices of the RCC, may reduce or eliminate unnecessary regulatory differences between the United States and Canada. OIRA also seeks public comment to identify ongoing or emerging areas for which cooperation could reduce the risk of divergence between U.S. and Canadian regulations. The comments submitted in response to the RFI may inform agencies' development of regulatory reform proposals to modify or repeal existing agency requirements to increase efficiency related to economic activity with Canada, reduce or eliminate unnecessary or unjustified regulatory burdens, or simplify regulatory compliance, while continuing to meet agency missions and statutory requirements.

**NAEGA members are invited to provide their input to draft comments from NAEGA and NGFA.** A copy of the draft comments can be found [here](#).

The request for comments can be found [here](#). Please let us know if you are interested in participating. These comments are due on **December 10, 2018**.

### **U.S.-Japan Trade Negotiation Comments**

The Office of the United States Trade Representative (USTR) is seeking public comments on a proposed U.S.-Japan Trade Agreement including U.S. interests and priorities, in order to develop U.S. negotiating positions. Public comments should include information on issues including, but not limited to, the following:

- General and product-specific negotiating objectives for the proposed agreement.
- Relevant barriers to trade in goods and services between the United States and Japan that should be addressed in the negotiations.
- Economic costs and benefits to U.S. producers and consumers of removal or reduction of tariffs and removal or reduction of non-tariff barriers on articles traded with Japan.
- Treatment of specific goods (described by HTSUS numbers) under the proposed agreement, including comments on:
  - Product-specific import or export interests or barriers.
  - Experience with particular measures that should be addressed in the negotiations.
  - Ways to address export priorities and import sensitivities in the context of the proposed agreement.

- Customs and trade facilitation issues that should be addressed in the negotiations.
- Sanitary and phytosanitary measures and technical barriers to trade that should be addressed in the negotiations.
- Other measures or practices that undermine fair market opportunities for U.S. businesses, workers, farmers, and ranchers that should be addressed in the negotiations.

The following deadlines apply for this request:

November 26, 2018: Deadline for the submission of written comments, and for written notification of your intent to testify, as well as a summary of your testimony at the public hearing.

December 10, 2018: The Trade Policy Staff Committee (TPSC) will hold a public hearing beginning at 9:30 a.m., at the main hearing room of the U.S. International Trade Commission, 500 E Street SW, Washington DC 20436.

[Click here to return to Index](#)

### ***Member Opportunities:***

#### **U.S. Food and Agriculture Dialogue for Trade – Washington, D.C. – November 20**

[Please RSVP as soon as possible.](#)

Where: American Farm Bureau Federation

When: Tuesday, November 20 from 2:30-4:00pm

Featured speakers:

Wendy Cutler, Vice President & Managing Director, Asia Pacific Society, former TPP negotiator - *Topic:* Shaping FTA Negotiations with Japan

Derek Scissors, Resident Scholar, American Enterprise Institute (AEI) *Topic:* U.S.-China Trade Relations

#### **First China World Grain Trade Forum – Beijing, China – November 27**

On November 27, 2018, The China National Association of the Grains Sector (CNAGS) and COFCO Corporation hosted the first China World Grain Trade Forum in Beijing. The Forum brings together stakeholders in grain supply and use from around the world to advance the need to provide a market and regulatory environment that avoids disruptions and supports the international trade of grain, oilseeds, pulses and derived products. The Forum will provide for an exchange of information and ideas to maintain and strengthen the capable and effective global trade that provides safe, timely, predictable, responsible, resilient, economic and competitive supply. The Forum is supported by the International Grain Trade Coalition (IGTC) -

www.igtglobal.org). On November 28, CNAGS and COFCO will also host the 2018 IGTC General Assembly. If you would like to be invited to attend, please contact Katy Lee, IGTC Secretariat: [Secretariat@igtglobal.org](mailto:Secretariat@igtglobal.org).

### **IGTC General Assembly – Beijing China – November 28**

All NAEGA members and their representatives are invited to attend the IGTC General Assembly in Beijing, China on November 28. The General Assembly will take place at COFCO LDC, North Long Quan Wu Village, Men Tou Gou District, Beijing from 8am-2:30pm and feature a lunch sponsored by CNAGS. For an agenda and if you are interested in attending please contact Katy Lee, IGTC Secretariat: [Secretariat@igtglobal.org](mailto:Secretariat@igtglobal.org).

### **Contracts and Best Practices Seminar – Tokyo, Japan – November 30**

Please join NAEGA in Tokyo, Japan for a seminar on Commercial and Official Best Practices in the Japan-U.S. Grain Trade!

Led by NAEGA Senior Advisors Sam Bonilla and Andrew Marting and President and CEO Gary Martin, this seminar is an interactive, industry-wide opportunity to learn and exchange ideas on major official and commercial practices effecting the Japan-U.S. grain trade. The agenda includes:

- Update on current official and commercial practices and an identification of needs and opportunities.
- Introduction to the global contracting environment and the NAEGA 2 Contract
- NAEGA 2 Contract revisions review
- Best official practices in the Japan-U.S. grain trade
- Dialogue on global, regional and the Japan-U.S. bilateral trade relationships

The seminar is free to NAEGA members and non-members. NAEGA member representatives are encouraged to extend the invite to guests. *Please click here to register for the Seminar.* Please contact Ryan Olson at [rolson@naega.org](mailto:rolson@naega.org) or 202-682-4030 if you have any questions.

### **Japanese Grain and Oilseed Industry Cocktail Reception – November 30**

Please join industry and government colleagues including NAEGA President Gary C. Martin and Senior Advisors Samuel Bonilla and Andrew Marting for a celebration honoring the Japanese grain and oilseed industry. The North American Export Grain Association looks forward to hosting this business networking cocktail reception on November 30 from 6:00 PM to 8:00 PM JST at TKP Gardencity Shinagawa, Shinagawa Goos. Please RSVP to Gary Martin ([gcmartin@naega.org](mailto:gcmartin@naega.org)) or Ryan Olson ([rolson@naega.org](mailto:rolson@naega.org)) or at the registration link [here](#).

### **Upcoming Contracts and Best Practices Seminars**

With the release of the revised NAEGA 2 contract on March 30, NAEGA has conducted several educational seminars to communicate these revisions and educate on the contract and industry best practices. Our final seminar for 2018 is: November 30 in Tokyo, Japan – [REGISTER NOW](#) Following the seminar, NAEGA will host a cocktail reception. [Register for the reception here](#). If you are planning on attending both events, please register for each event separately.



NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

In addition to the public seminars like the one in Tokyo listed above, NAEGA also conducts company specific private seminars. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

### **CMC State of the Industry Meeting – Miami, Florida – January 27-29**

NAEGA member personnel are invited to join the NAEGA Board of Directors at the Commodity Markets Council's State of the Industry 2019 conference. The conference will take place at The Miami Beach Edition Hotel. CMC is the leading trade association for commodity futures exchanges and their industry counterparts. The State of the Industry 2018 conference will include discussion and presentations by industry and government leaders focusing on agriculture, metals, energy, power and technology markets. Mike Ditka will join the conference as the keynote speaker. Other invited speakers include J. Christopher Giancarlo, Chairman of the CFTC, Senator John Thune, Ambassador Gregg Doud and Joe Nicosia of Louis Dreyfus Company. [If you are interested in attending please register here.](#)

All NAEGA qualify for a discounted group rate of \$750 this group rate give you access to all of CMC's events and speakers. [A preliminary schedule can be found here.](#) If you are interested in taking advantage of the group rate please register at the link above. CMC will invoice you directly.

NAEGA members may also take advantage of the CMC State of the Industry 2018 room block at The Miami Beach Edition hotel by [clicking on the link here.](#)

### **Board of Directors Meeting – Miami, FL – January 29, 2019**

The next meeting of the NAEGA Board of Directors will be held from 12:00pm-4:00pm on Tuesday, January 29, 2019 at the Miami Beach Edition Hotel in Miami, FL. The meeting will occur alongside the Commodity Markets Council's (CMC) State of the Industry conference, which will take place on January 27-29 at the same hotel. All board members are invited to attend the CMC conference, and NAEGA is currently negotiating a discounted group rate.

Those looking to make early travel arrangements can book their hotel room under the CMC group rate by following this [link](#).

More details and the meeting agendas will follow in the coming weeks.

### **NAFTA and Asia-Pacific Policy Teams**

With NAFTA negotiations underway and the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!



NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. Teams focused on the North American Free Trade Agreement and the Asia-Pacific Market are already established. The **NAFTA Policy Team** will be heavily engaged over the next three months to support NAEGA work with the U.S. Food and Ag. Dialogue for Trade, The Pacific Northwest Economic Region, the Canada U.S. Grain and Seed Trade Task Group and the NAEGA committees and Board of Directors to address NAFTA. A similar effort will soon start with an **Asia-Pacific Policy Team** that will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

### Internships

We have an open intern position starting in the winter of 2019 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

*Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).*

[Click here to return to Index](#)

## News

### EU Clorpyrifos-Methyl MRLs

On October 25, the European Union finalized a decision to reduce the Maximum Residue Level (MRL) of chlorpyrifos-methyl. This decision will severely limit its use in the United States on wheat and sorghum destined for the EU. Under this decision, wheat and sorghum intended for export to the EU may not be treated with chlorpyrifos-methyl after December 5, 2018. However, wheat and sorghum treated with chlorpyrifos-methyl prior to December, 5, 2018 can continue to be imported into the EU. This decision by the EU does not affect grain treated with chlorpyrifos-methyl destined for domestic use or export to CODEX ALIMENTARIUS member countries outside the European Union.

[Click here to return to Index](#)

### Calendar & Member Notices

Click [here](#) for a copy of the IGTC Calendar

### 2018

#### November

- 17-26 – COP-MOP Meeting – Sharm El Sheikh, Egypt
- 19-23 – IPPC Standards Committee – Rome, Italy
- 21-22 – WTO Agriculture Committee – Geneva, Switzerland
- 26 – U.S.-Japan trade agreement comments due
- 26 – Meeting on Improving U.S. grain and oilseed access to China – Beijing, China

- 26 – China Grain and Oilseed Cocktail Reception – Beijing, China
- 27 – World Grain Trade Forum – Beijing, China
- 28 – IGTC General Assembly 2018 – Beijing, China
- 30 – NAEGA Contracts and Best Practices Seminar – Tokyo, Japan
- 30 – Japanese Grain and Oilseed Industry Cocktail Reception – Tokyo, Japan
- 30 – G20 Leaders Summit – Buenos Aires

## **December**

- 1 – New Mexican Administration takes office
- TBD** – U.S. APHIS and China AQSIQ bilateral on soybean phytosanitary requirements
- 3 – Comments on standards for canola, corn, and soybeans due to U.S. Agricultural Marketing Service
- 2-4 – NGFA Country Elevator Conference – St. Louis, MO
- 4 – IGC 40<sup>th</sup> Session – London, UK
- 4-5 – U.S.-Canada Regulatory Cooperation Council Stakeholder Forum – Washington, D.C.
- 10 – RCC Stakeholder Comments Due
- 10 – U.S.-Japan trade agreement hearing
- 14 – IGTC Management Council - Virtual

## **2019**

### **January**

- 9 – Peru CVD investigation on U.S. corn imports evidentiary period ends
- 15 – USDA Market Facilitation Program applications close
- 29 – NAEGA Board of Directors Meeting - Miami, FL

### **February**

- 8 – Peru CVD investigation on U.S. corn imports essential facts issues

### **March**

- 5-7 – Canadian Crops Convention – Montreal, Canada
- 17-19 – NGFA Annual Convention – Amelia Island, FL
- 25 – Peru CVD investigation on U.S. corn imports definitive resolution issued

### **December**

- 2-4 – NGFA Country Elevator Conference – Indianapolis, IN

## **2020**

### **March**

- 8-10 – NGFA Annual Convention – Austin, TX

### **December**

- TBC** – COP 15 – CBD – Beijing, China

## **2021**

**March**

**14-16** – NGFA Annual Convention – San Diego, CA

**2022**

**December**

**TBC** – COP 16 – CBD – Turkey

Thank you for your membership and work with NAEGA. This copyrighted report is intended for the use of NAEGA membership only. The accuracy of the information reported and interpreted is not guaranteed. All contents are subject to correction and revision. In accordance with Federal law and U.S. Department of Agriculture NAEGA does not discriminate on the basis of race, color, national origin, sex, age, religion, or disability. NAEGA is an equal opportunity employer

To be removed from the NAEGA OUTREACH email list please send a message to [membersonly@naega.org](mailto:membersonly@naega.org) with the phrase "Unsubscribe from OUTREACH" in the subject line.

**[Click here to return to Index](#)**