



“Working Together to Make Trade Work”

OUTREACH October 26, 2015

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Member Opportunities

Working Lunch and Bilateral Meeting with Canadian Embassy – October 28

NAEGA, NGFA, and the Canadian Grains Council will host a working lunch and bilateral meeting with the Canadian Embassy and the U.S. Government on October 28.

The industry only working luncheon will be hosted by NAEGA, NGFA, and CGC at the NAEGA-NGFA headquarters at 1250 Eye Street, NW, Washington, DC beginning at 11:00am on October 28.

Following the industry only working luncheon, you are also invited to attend a meeting with U.S. and Canadian government officials hosted by the Embassy of Canada to further discuss LLP. This event will take place at 12:45pm. The event will include stakeholders from industry and government. The discussion will involve an overview of the industry's concerns on LLP, Canada's attempts at a domestic solution, and viewpoints from a U.S. perspective.

Industry Only Working Luncheon:

11:00am-12:45pm

NAEGA-NGFA

1250 Eye Street, NW

Washington, DC 20005

Meeting with U.S. and Canadian Government Officials:

12:45pm-2:30pm

Canadian Embassy

501 Pennsylvania Ave, NW

Washington, DC

To RSVP, please click [here](#). Please contact Gary or Ryan with any questions.

Alternative Security Program Workshop – November 18

At the request of U.S. Coast Guard, NAEGA and NGFA will host an upcoming workshop for Alternative Security Program (ASP) administrators. The afternoon workshop will take place on November 18 at our offices in Washington, D.C. The agenda for this year's workshop includes input from ASP users on seafarer shore access, ASP Navigation and Vessel Inspection Circulars (NVIC), and cyber-security, among other items. NAEGA ASP users who would like more information or would like to provide input for the workshop should contact Gary or Ryan.

Alternative Security Programs (ASP) provide an alternative to Facility Security Plans to meet some security measures required by the Maritime Transportation Security Act (MTSA). The ASP is available to facilities operated by NGFA and NAEGA members in good standing. If you are

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interested in learning more about the NAEGA-NGFA-administered ASP, please contact Gary or Ryan for more information.

IGTC General Assembly and Meetings Buenos Aires November 30-December 3

On December 1, the International Grains Council and the Buenos Aires Bolsa de Cereales will hold a forum titled *The New Global Context: Challenges and Opportunities of Large Net Exporters* in Buenos Aires, Argentina. The forum will be conducted at the Bolsa de Cereales, 123 Corrientes Avenue, Buenos Aires, Argentina and feature discussions on global grain markets, upcoming developments and challenges to the grain trade, ongoing trade negotiations, and food security issues, among other topics. Working on behalf of the International Grain Trade Coalition (IGTC), Gary Martin plans to moderate a session at the forum called “*Key Grain Trade Issue: Developments and Challenges*”. NAEGA members will be invited to attend the IGC Bolsa Forum and the subsequent meetings of the IGTC. You can now register to attend online at the following links:

English: <http://www.igcargentina.com/eng/index.html>

Spanish: <http://www.igcargentina.com/>

The IGTC will hold meetings and a general assembly on December 2 and 3 in Buenos Aires, Argentina. The IGTC will be also be hosted by the Bolsa de Cereales, 123 Corrientes Avenue, Buenos Aires, Argentina. The meetings will feature a policy strategy session, a roundtable discussion on relevant policy and commercial concerns, an IGTC general assembly, and a stakeholder outreach session. A rough agenda is below. A more detailed agenda will follow. Please RSVP to the events at the links below.

IGTC Reception:

December 1

Bolsa de Cereales

18:30-20:30

[Register Now](#)

IGTC Policy Meetings and General Assembly:

December 2

Bolsa de Cereales

09:00-17:00

December 3

Bolsa de Cereales

11:00-13:00

[Register Now](#)

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IGTC Corporate Stakeholders Outreach Session:

December 3

Bolsa de Cereales

08:30-11:00

[Register Now](#)

Additionally, a block of hotel rooms has been reserved for IGTC members from November 28 to December 3 at the Sheraton Buenos Aires Hotel & Convention Center. Please Contact Gary, Ryan, or Colleen in the NAEGA office for assistance.

NAEGA Seminars

The NAEGA Contracts Committee conducts seminars for in-depth, interactive education on contract practices. NAEGA Seminars are divided into two different categories: first, “Privately” funded and designed for a single member company, and attended by persons invited by that member company; second, “Generally” funded by registration fees, designed to cover the interests of many companies, and attended by persons from several companies. In most cases, the Seminars provide intensive review of current developments and practices in international grain trade contracts, and often focus on the NAEGA 2. In-depth examination of regulatory compliance, as well as NAEGA services and policy concerns, can also be added content for a Seminar designed to meet your needs. Invitations for General Seminars are sent to all NAEGA member company representatives, and a per person registration fee will be required for attendance.

Our tentative plans for a General Seminar in Kansas City are on hold as we seek a date in near future that can be accommodated. NAEGA members interested in attending a General Seminar should contact Gary (gcmartin@naega.org) or Sam (sbonilla@naega.org). We have several open dates during which Seminars may be conducted. At your convenience, please let us know if you would like to discuss options for holding a seminar.

NAEGA Internships

NAEGA is seeking candidates for internships in our Washington, D.C. office during the winter and summer of 2016. NAEGA internships last for 2 to 4 months and are tailored to meet the availability and interests of the student. Common responsibilities for a NAEGA internship include supporting staff administration and communication related to membership and industry services, national and international policy, international programs and cooperation, as well as general office administration. NAEGA interns report directly to a Director of Operations and support the work of all NAEGA staff and third party personnel. Work study programs may be incorporated into a NAEGA internship.

Please contact Ryan to discuss – we are now recruiting for interns to start in January or February and May or June of 2016. Your recommendations are welcome!

[Full Details on Upcoming Events can be found in the Meetings & Events Section of the NAEGA Member’s Only Page.](#)

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Reports on NAEGA Actions

China “New Grain Law” Report Sent to FAS

Following industry working meetings in Beijing on August 11 and 12 NAEGA has submitted a activity report updating the USDA Foreign Agricultural Service (FAS) on developments to China’s Draft Administrative Measures for Inspection, Quarantine and Supervision of Inbound and Outbound Grains. This step builds on the NAEGA priority to address changes to Chinese grain laws, and follows a completed the first feedback document presented to AQSIQ by a committee that attended the August meetings. The document can be found [here](#). The document has been conveyed to AQSIQ along with a second document, which can be found [here](#).

Background on AQSIQ, their footprint and structure across China and the evolution over the past 10 years is included [here](#).

A copy of Gary’s activity report can be found [here](#). Subsequent activities and updates on changes to Chinese grain laws will be conveyed to NAEGA members as soon as they become available. For more information, please contact Gary.

NAEGA and NGFA Meet with Monsanto to Discuss Biotech Wheat

NAEGA and NGFA held a meeting with Monsanto to discuss Monsanto’s interest in developing a business plan for commercialization of genetically modified wheat varieties. NAEGA and NGFA Biotech Committee chairs Paul Green and Anthony Reed where in attendance. NAEGA President and CEO Gary Martin emphasized that caution must be in order when considering GM varieties of wheat, and shared with Monsanto representatives NAEGA’s 2009 paper “Export Considerations Required to Support Commercialization of Biotech Wheat,” found [here](#). According to NAEGA and NGFA Monsanto must consider risks to the supply-chain, as well as retail, and export market when considering the development of a genetically modified variety of a grain that is as prominent in global diets as wheat. In the end, NAEGA and NGFA emphasized commercial responsibility and the pursuit of a prudent Low Level Presence strategy at the global level in order to mitigate stewardship risks.

For more information on the meeting, please contact Gary.

IGTC Participation in International Genetically Modified Conference on Coexistence

Teresa Babuscio, IGTC Vice-President, will present at the 2015 International Genetically Modified Conference on Coexistence (GMCC) on November 17-20 in Amsterdam, Netherlands. The conference will focus on coexistence of biotechnology, conventional and organic food in international supply chains and trade. Leading experts from various academic disciplines and industry, regulators, policy makers and other key stakeholders from around the world will gather to discuss the challenges and opportunities in managing different types of foods in global markets. The conference brings together experts from these fields in order to stimulate active multi-faceted

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discussions on proper market practices and government policies for coexistence. Teresa will present on behalf of COCERAL and discuss Low-Level Presence during the conferences plenary session on November 18.

For more information of GMCC, please click [here](#).

NAEGA Future Actions

NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:

2015

U.S. Review of Coordinated Biotechnology Framework – NAEGA will be engaged in a White House initiative intended to update and improve the U.S. Coordinated Biotechnology Framework. The White House issued a memorandum directing the three federal agencies with oversight responsibilities for the products of biotechnology—the Environmental Protection Agency (EPA), the Food and Drug Administration (FDA), and the Department of Agriculture (USDA)—to update the Coordinated Framework, develop a long-term strategy to ensure that the system is prepared for the future products of biotechnology, and commission an expert analysis of the future landscape of biotechnology products to support this effort.

NAEGA looks forward to receiving member input. More information can be found [here](#).

ITC Review of Economic Impact of Trade Agreements – Prompted by a request from Congress, the U.S. International Trade Commission (USITC) has begun an investigation into the economic impacts of U.S. trade agreements since 1984. This investigation will include bilateral and multilateral agreements, including the Uruguay Round of negotiations, and will take place over a period of 8 months. Submissions of public statements will be accepted until November 4. A public hearing on the report will be conducted on November 17, and the report will be submitted to Congress on June 29.

For more information, click [here](#).

NAEGA Actions on Current Issues are tracked on the Members Only Section under their relevant committee pages.

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Information for your Consideration

ACE Portal Gets Export Functionality

The Automated Commercial Environment (ACE) will soon be getting export functionality under a Customs and Border Protection (CBP) program. CBP is now expanding the number of users of its pilot Automated Export System (AES), which is a part of ACE. AES is an electronic method

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by which U.S. principal parties can transmit commodity transportation information directly to CBP or the Census Bureau. According to Sandler, Travis, and Rosenberg: “Beginning no earlier than Oct. 1, the ACE exporter account portal will enable U.S. Principle Parties in Interest (USPPI) or their authorized agents to transmit electronic export information (EEL) via the AESDirect portal in ACE.”

For more information about ACE, ASE, and the new export functionality, click [here](#).

National Freight Strategic Plan Released

Last week the U.S. Department of Transportation released its National Freight Strategic Plan in an attempt to address growing problems for freight infrastructure in the 21st Century. The strategic plan projects that U.S. freight traffic will grow by 42 percent by 2040. These volumes will put significant strains on national infrastructure. The DOT also scopes out a national strategy for addressing infrastructure shortfalls. According to Global Trade: “The national strategy includes efforts to reduce congestion and increase efficiency while improving safety and reliability, and reducing adverse impacts on the environment and communities. This will include incorporating new technologies allowing for better quality data collection and faster analysis of freight routes, travel times, and infrastructure capacity. It also means breaking down institutional impediments, such as conflicting priorities at the federal, state and local levels, and unnecessarily complex and lengthy permitting and approval processes.”

To read the National Freight Strategic Plan, click [here](#). For more information about the plan, click [here](#).

Senate Agriculture Committee Holds Biotech Hearing

On Wednesday, October 21, the Senate Agriculture Committee held a hearing titled “Agriculture Biotechnology: A Look at Federal Regulation and Stakeholder Perspectives.” Wednesday’s event marked the first time in a decade that the Senate Agriculture Committee held a hearing on the subject of agricultural biotechnology. Testimony in the hearing centered primarily on the existing regulatory approval process for biotechnology-enhanced traits, as well as the safety of biotechnology with regard to both human and animal consumption. In her support for federal legislation that would prevent states and localities from requiring mandatory labeling for products including GMOs, Ranking Member Debbie Stabenow (D-MI) asserted that a non-label “disclosure” method be found for consumers seeking to utilize such information. A number of alternatives were mentioned; Chairman Pat Roberts (R-KS), Senator Stabenow, and Senator John Hoeven (R-ND) are to consider language on such a “disclosure”.

To watch a video of the hearing, click [here](#).

U.S. ITA Certificate of Review Program

The U.S. International Trade Administration is actively seeking exporters to participate in its Certificate of Review Program. The Certificate of Review Program is authorized under the Export Trading Company Act of 1984. Obtaining a Certificate of Reviews provides exporters with antitrust preclearance intended to encourage teamwork among firms so that they can achieve

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economies of scale by consolidating export shipments; reducing export risk by sharing market, product and customer information; and exporting profitably by setting competitive export prices. U.S. residents, firms, or a group of firms may apply for a Certificate of Review.

For more information about the Certificate of Review program, click [here](#). If you are interested in participating, please contact Ryan or Gary.

If you would like more information, or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

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NAEGA Calendar & Member Notices

2015

October

26-29 – Memphis, TN - 39th NAPPO Annual Meeting

November

9-13 – Incheon, South Korea – ePhyto Symposium – NAEGA President and CEO Gary Martin Invited – For more information, click [here](#).

12 – Washington, D.C. – NAEGA Membership and Board Meeting

18 – Washington, D.C. – NAEGA hosting ASP Workshop.

16-19 – Baltimore, MD – USAEDC Annual Workshop. For more information, click [here](#).

17-20 – Amsterdam, Netherlands – International Genetically Modified Conference on Coexistence (GMCC-15)

30 – Dec. 1 - Buenos Aires Argentina - International Grain Council (IGC) meeting and Forum Bolsa de Buenos Aires. Gary Martin, Marcel Bruins plan to attend. To register, click [here](#).

December

2- 3 – Buenos Aires, Argentina IGTC General Assembly and Meetings – Bolsa de Buenos Aires. Gary Martin, Marcel Bruins plan to attend. ALL NAEGA members / IGTC Corporate Stakeholders welcome! To register, click [here](#).

9-11 – Geneva, Switzerland – Globally Harmonized System (GHS) Subcommittee meeting. Jerry Cotter attending.

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15-18 – Nairobi, Kenya – Tenth WTO Ministerial Conference

2016

January

11-14 Washington, D.C.-Transportation Research Board (TRB) Agricultural Transportation Committee Annual Meeting. Gary Martin will present on multiple freight transportation modes related to the U.S. grain industry.

April

14 – Winnipeg, Canada – Tentative IGTC Meeting

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