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Member Opportunities

Upcoming NAEGA Events in Portland, OR – October 19-20

NAEGA is excited to announce a series of events in Portland, Oregon from October 19-20. Please see below for an official schedule and to register:

Date / Location	Time	Function
Wednesday 10 / 19		
Rainier Room 21st Floor of the Wells Fargo Building at 1300 SW 5 th Ave. Portland, Oregon	8:00 AM – 1:00 PM	NAEGA Board of Directors Meeting – Register Here – Agenda
	1:30 – 4:30 PM	Contracts Committee Meeting – Register Here
TBD	6:00 – 9:00 PM	NAEGA Dinner
Thursday 10 /20		
Tacoma, Wash. Tour: TEMCO Lunch: Stanley & Seafort's 115 E 34 th St. Tacoma, Washington	8:00 AM– 1:00 PM	Hosting AQSIQ and APHIS Officials Elevator Tour Lunch
Portland Oregon MEX Conference Room 200 SW Market St. Portland, Oregon	12:00 – 5:00 PM	Contracts and Best Practices Seminar – Register Here

REGISTER NOW: Contracts and Best Practices Seminar – Portland, OR – October 20

You are invited to join NAEGA for an interactive, industry-wide opportunity to exchange and learn during an intensive and informative review of commercial and official practices to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

The preliminary agenda for this seminar includes:

- Open dialogue on current contracting practices as they relate to trade risks.
- A "Road Map" of the NAEGA II Model Contract
- Perspectives the global contracting environment in GAFTA.
- FOSFA and other contract models and practices.
- Discussion on possible modifications to the NAEGA II.
- Case Study Exercises on:
 - Calculating laytime, despatch and demurrage.
 - Contract Terms.
 - Arbitration and other alternatives for dispute resolution.

Please click [here](#) to register for the Contracts and Best Practices Seminar.

The cost of the seminar is \$300 per person. Lunch will be provided. NAEGA member representatives are encouraged to invite others by forwarding this invitation.

Please contact Ryan if you have any questions or would like to learn more.

Vietnam Fumigation Call – October 21

All NAEGA members are invited to attend a call with industry and government stakeholders, including APHIS, USDA FAS and GIPSA, regarding a response to Vietnam's recently announced requirement for methyl bromide fumigation for wheat, corn and DDGS.

The call will take place on Friday, October 21 at 10am Eastern Time. Those interested in joining the call should dial in at the information below.

Call in number: 1-404-920-6650

Conference Code: 245335

For more information please contact Gary or Ryan.

USBCA Technology Meeting – November 4

The U.S. Biotech Crops Alliance (USBCA) Domestic Working Group Technology Meeting on November 3-4 at Arent Fox, LLP in Washington, D.C. All NAEGA member representatives and Washington representatives are invited to attend. The meeting will be followed by a closed meeting of the USBCA's Board of Directors. A draft agenda for the DWG Technology meeting can be found [here](#).

For more information, please contact Ryan or Gary.

IGTC Meetings and General Assembly – November 8

All NAEGA members are invited to attend two exciting International Grain Trade Coalition (IGTC) meetings happening in Geneva, Switzerland on November 8. You can register for both events by clicking [here](#).

IGTC Strategy Session

November 8 – 8:00am-12:30pm

Location: Cargill International SA, Chemin De-Normandie, 14, Geneva

[Click here for an agenda](#)

IGTC General Assembly

November 8 – 1:00-3:00pm

Location: Cargill International SA, Chemin De-Normandie, 14, Geneva

[Click here for an agenda](#)

These meetings are timed to coincide with the Global Grains Geneva Conference which will take place on November 8-10.

For more information on the Strategy Session and General Assembly, or if you would like to contribute a proposal for IGTC action, please contact the Acting IGTC Secretariat Katy Lee.

IGTC WTO Event – November 10

All NAEGA members are invited to attend a special event hosted by the International Grain Trade Coalition (IGTC) and the World Trade Organization (WTO) entitled *The Grain Trade's Contribution to Global Food Security and Economic Development*. The event will take place in Geneva, Switzerland at the WTO Room S2 on November 10 from 1:00pm to 4:00pm.

If you are interested in attending this event or would like more information please contact Acting IGTC Secretariat Katy Lee at secretariat@igtglobal.org.

APHIS Biotech Stakeholders Meeting – November 16

Please “save the date” for the U.S. Department of Agriculture’s Animal and Plant Health Inspection Service (APHIS) Biotechnology Regulatory Service (BRS) annual stakeholder meeting (virtually and in-person) on Wednesday, November 16. The in-person meeting will take place at the USDA Center at Riverside at 4700 River Road, Riverdale, MD.

Additional information and registration will be available in the coming weeks. Please visit the [APHIS website](#) for information on past stakeholder meetings.

Contracts and Best Practices Seminars

On October 20 in Portland, Oregon NAEGA will conduct a Contracts and Best Practices Seminar. Open to all NAEGA members and invited participants the general program will incorporate current practices and commercial experience of interest to the entire trade. The Seminar follows the NAEGA Board of Directors and Contracts Committee meetings on October 19 and will be held at the 200 Market Building.

Please let us know if you are interested in attending or hosting a NAEGA Seminar! Click [here](#) for more information the in-depth, interactive programs NAEGA conducts!.

Internship

Information on working for NAEGA as an intern can be found [here](#).

[Full Details on Upcoming Events can be found in the Meetings & Events Section of the NAEGA Member's Only Page.](#)

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Action Reports

Recent Actions:

Vietnam Fumigation Requirements

NAEGA is working closely with industry and government stakeholders, including the USDA's Foreign Agriculture Service (FAS), the Grain Inspectors, Packers and Stockyards Association (GIPSA) and the Animal and Plant Health Inspection Service (APHIS), regarding new information on pre-shipment fumigation requirements for corn, wheat and DDGS. As of December 1, 2016 Vietnamese Plant Protection and Quarantine (PPQ) will require methyl bromide fumigation for all shipments of these commodities into the country. Failure to comply with these requirements could result in a temporary suspension of trade.

In light of these new requirements, NAEGA is working to gather more information and develop and industry and government response. NAEGA will host a call on Friday, October 21 at 10 AM Eastern Time with industry and government stakeholders to share information and develop a communication strategy with PPQ. All NAEGA members are invited to join the call by using the following call in information:

Call in number: 1-404-920-6650
Conference Code: 245335

If you would like more information, or to participate in the Friday conference call on Vietnamese fumigation requirements, please contact Gary or Ryan.

Future Actions:

NAFTA TWG Meetings – October 25-26

NAEGA President and CEO Gary Martin will travel to Quebec City, Canada on October 25 and 26 to participate in a meeting of the North American Free Trade Agreement's (NAFTA) Technical Working Group (TWG) on Pesticides. During the meeting Gary will present before the TWG on the business realities of trading grain and the impacts that non-tariff barriers like missing or non-harmonized minimum residue limits (MRLs) can pose. The NAFTA TWG on Pesticides is multilateral working group comprised of the governments of Mexico, Canada and the United States that seeks to address pesticide issues that arise from the liberalization of trade between the three countries under the NAFTA agreement.

A notice to post for this upcoming travel can be found here. A copy of Gary's presentation I will be available soon. For more information, please contact Gary or Ryan.

USCG ASP Providers Meeting – November 2

On Wednesday, November 2 NAEGA will host a meeting of the U.S. Coast Guard Alternative Security Program (ASP) Users Group at its Arlington, Virginia offices. All NAEGA and NGFA ASP Users are invited to attend. The meeting will begin at 8:00am and last until 4:30pm with lunch included. A preliminary agenda will be available soon.

For more information, please contact Ryan.

IGTC Meetings and General Assembly – November 8

On November 6-12 NAEGA President Gary Martin, who is also president of the International Grain Trade Coalition (IGTC) will travel to Geneva, Switzerland and Brussels, Belgium to attend and preside over meetings of the IGTC and meet with NAEGA members and stakeholders. On November 8-10 Gary will be in Geneva to attend the following IGTC meetings. All NAEGA members are also invited to attend:

IGTC Strategy Session

November 8 – 8:00am-12:30pm

Location: Cargill International SA, Chemin De-Normandie, 14, Geneva

[Click here for an agenda](#)

IGTC General Assembly

November 8 – 1:00-3:00pm

Location: Cargill International SA, Chemin De-Normandie, 14, Geneva

[Click here for an agenda](#)

A copy of the Notice to Post for this upcoming travel is available [here](#).

Please contact the [IGTC Acting Secretariat Katy Lee](#) for more information.

IPPC ePhyto Hub IAG – November 10

NAEGA President and CEO Gary Martin, who is also president of the International Grain Trade Coalition (IGTC) will travel to Brussels, Belgium on November 10 for a meeting of the International Plant Protection Convention's (IPPC) ePhyto Industry Advisory Group (IAG). A copy of the IPPC's ePhyto IAG agenda is available [here](#). A copy of the Notice to Post for this travel can be found [here](#).

For more information, please contact Gary or Ryan.

NAPPO Annual Meeting – October 31-November 1

On October 31-November 1 NAEGA President and CEO Gary Martin will travel to Montreal, Quebec to participate in the annual meetings of the North American Plant Protection Convention (NAPPO). A copy of the preliminary agenda for the annual meetings can be found [here](#). A notice to post for this travel will be available soon.

Please contact Gary or Ryan for more information.

2nd Annual World Grain Forum – November 18-19

On November 18-19 NAEGA President and CEO Gary Martin will travel to Sochi, Russia to present at the 2nd Annual World Grain Forum. Gary was invited to present on *Global View of Key Dynamics in Policy and Commerce for Grains, Oilseeds and other Agri-bulks* by the Russian Grain Union (RGU). A copy of the preliminary agenda for the World Grain Forum can be found [here](#). A notice to post for this travel will be available soon.

Please contact Gary or Ryan for more information.

Pending Actions:

NAEGA is considering making comments on the following items. Please contact us with your advice or suggestions:

CFTC Supplement to Position Limits Rule

On May 26 the Commodities and Futures Trading Commission (CFTC) announced that it will issue for public comment a supplement to its position limits proposal. The proposal will modify the procedures for those seeking exemptions from speculative position limits for non-enumerated bona fide hedging. The supplement would provide a new process for exchanges to recognize certain positions in commodity derivative contracts as non-enumerated bona fide hedges or enumerated anticipatory bona fide hedges, as well as to exempt from federal position limits certain spread positions, in each case subject to CFTC review.

Comments on the supplemental may be submitted electronically through the CFTC's website. If you are interested in contributing to comments on the supplemental, please contact Gary or Ryan. For more information, click [here](#).

EU Environmental Footprint Pilot

At the end of July, the European Commission launched its public consultations on Product Environmental Footprint Category Rules (PEFCR) for feed, food and drink products. The PEFCR is a pilot project to develop an approach to calculate the environmental footprint of different products with the goal of measuring environmental performance of products for future policy making. The PEFCR is an effort to measure and communicate the EU's environmental goals under its *Building the Single Market for Green Products Initiative*.

The EC has developed draft PEFCRs for each product under consultation from product secretariats formed by representatives of trade associations, companies and supply chain experts. The draft PEFCRs developed by the secretariats are now available for public consultation and comment. The comment period will be open until the first quarter of 2017.

More information on contributing to comments on the draft PEFCRs can be found [here](#). If you are interested in contributing comments to the draft PEFCRs please contact Gary or Ryan.

ASA-NAEGA-NOPA Comments to NTE

NAEGA is seeking member input into their annual comments to the U.S. Trade Representative (USTR) on the National Trade Estimate (NTE) report on Foreign Trade Barriers. The NTE set out an inventory of the most important foreign barriers affecting U.S. exports of goods and services, U.S. foreign direct investment, and protection of intellectual property rights. The inventory facilitates U.S. negotiations aimed at reducing or eliminating these barriers.

A copy of the request for comments in the Federal Register is available [here](#). Comments are due to USTR by October 27.

NAEGA members who are interested in providing comments on foreign trade barriers should contact Ryan or Gary.

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In the News

Publication of Cuban Asset Control Regulations

Last week the White House, the Office of Foreign Asset Control (OFAC) and the Commerce Department released updated regulations further opening up U.S. economic and diplomatic relations with Cuba. As part of this package, OFAC and the Commerce Department have updated their Cuba Asset Control Regulations (CACR) and Export Administration Regulations (EAR) to open up U.S. further open up U.S. economic relations with Cuba in infrastructure, shipping and contingent contracting. In addition, through a presidential directive, the president has directed U.S. executive agencies to further policies that increase economic and diplomatic relations with the Cuban government within the restrictions still in place due to the embargo.

A copy of the proposed regulations, which will be submitted into the Federal Register on October 17, is available below:

[Commerce Department EAR Regulations](#)

[OFAC CACR Regulations](#)

In addition, a copy of the Presidential Directive to executive agencies can be found [here](#). For more information on NAEGA efforts to advance U.S. economic ties with Cuba through the U.S. Agricultural Coalition for Cuba, please click [here](#).

If you would like more information, or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.

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Calendar & Member Notices

Click [here](#) for a Copy of the IGTC Calendar

2016

October

16-17 – ISF mid-year meetings – Bordeaux, France – Marcel Bruins attending

18 – NAEGA-NGFA Alternative Security Program Users Meeting, 8:00am-9:00am Pacific Time – 1200 NW Naito Parkway, Portland, OR

18 – Grades and Inspections Committee Joint Meeting with NGFA Grains, Grades and Weights Committee, 10:30am-12:30pm Pacific Time – 1200 NW Naito Parkway, Portland, OR

18 – NAEGA-NGFA-PNWGFA Regional Industry and Government Workshop, 7:30am-4:30pm
– 1200 NW Naito Parkway, Portland, OR

19 – NAEGA Board Meeting, 8:00am-1:00pm Pacific Time – Columbia Grain, 1300 SW 5th Ave,
Portland, OR

19 – NAEGA Contracts Committee Meeting, 1:30pm-4:00pm – Columbia Grain, 1300 SW 5th
Ave, Portland, OR

19-20 – FGIS Advisory Committee Meeting – Portland, OR

19 – GAABT 4th Quarter Conference – Virtual

20 – NAEGA Contracts and Best Practices Seminar, 12:00pm-5:00pm Pacific Time – 200 SW
Market Street, Portland, OR

24-27 – Export Exchange 2016 – Detroit, Michigan

25-26 – NAFTA TWG Meetings – Quebec City – Gary Martin attending and presenting.

28 – APHIS Grain Commodity Sector Meeting, 1:00-4:00pm – USDA Headquarters, Washington,
D.C.

31-November 3 – NAPPO Annual Meeting – Montreal, Canada, Gary to Attend

November

2 – USGC ASP Providers – NAEGA Offices – Arlington, VA

3-4 – USBCA Biotechnology Working Group Technology Meeting – Arent Fox, LLP –
Washington, D.C.

4 – USBA Board Meeting – Arent Fox, LLP – Washington, D.C – 1:45-4:00pm

8 – Election Day – U.S. House, Senate and Presidential elections.

8-9 – Global Grain Geneva – Geneva, Switzerland

8-10 – IGTC General Assembly and Strategy Session – Geneva, Switzerland

10 – IGTC WTO Side Event “The Grain Trade’s Contribution to Global Food Security and
Economic Development” – Geneva, Switzerland

14-17 – USAEDC Annual Workshop – Baltimore, MD

16 – APHIS Biotech Stakeholders Meeting – Riverdale, MD

18-19 – 2nd World Grain Forum – Sochi, Russia, Gary Presenting and Moderating.

December

4-17 – COP-MOP Meetings to the Cartagena and Nagoya Protocols – Cancun, Mexico

7-9 – UN GHS Subcommittee Meeting – Geneva, Switzerland – Cotter Attending.

14 – IGTC Management Council Meeting – Virtual

2017

March

TBD – Global Low Level Presence (LLP) meeting

19-21 – NAEGA Annual Meeting at the NGFA Annual Convention – New Orleans, LA

April

5-11 – IPPC CPM-12 – Incheon, South Korea

10-12 – Canadian Global Crops Symposium – Alberta, Canada

June

6 – IGC Annual Conference – London, UK

14 – IGTC Management Council Meeting – Virtual

September

14 – IGTC Management Council Meeting – Virtual

December

14 – IGTC Management Council Meeting – Virtual

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