



North American Export Grain Association

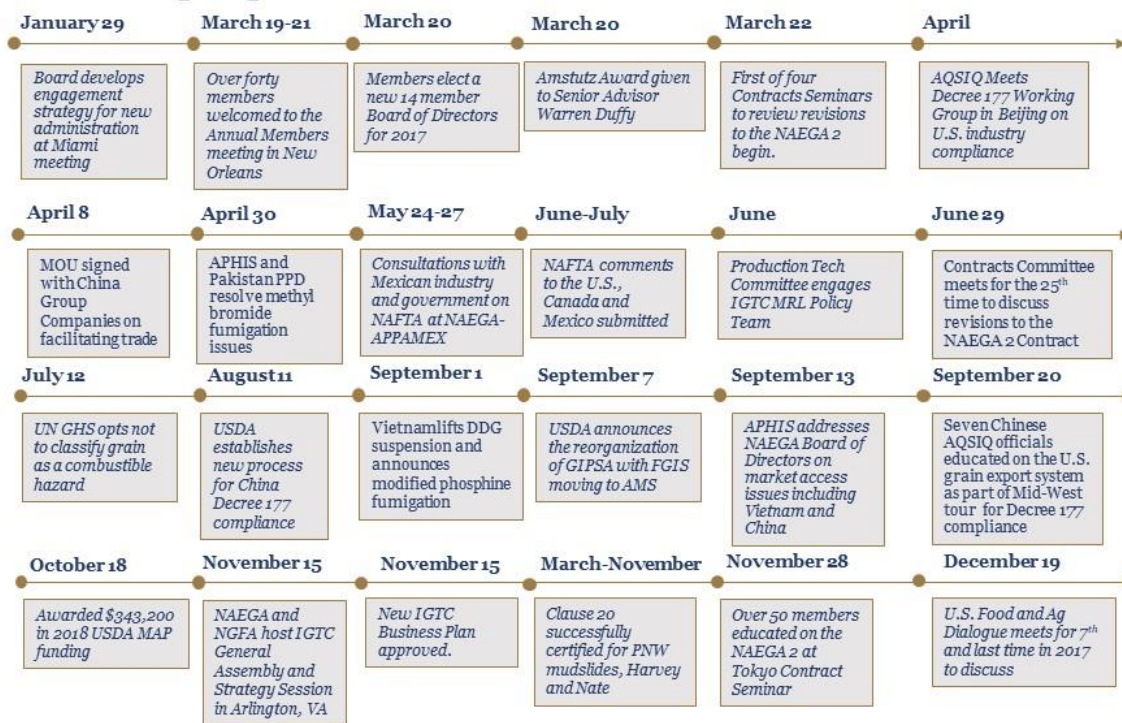
## Outreach

January 10, 2018

Thank you for your membership in and work with NAEGA

### Image of the Week:

### Some Highlights of our 2017 Year



**Thank you for working with us to “Make Trade Work” in 2017!**

### Member Opportunities

- CMC State of the Industry 2018 – Miami, FL – January 28-30
- NAEGA Board of Directors Meeting – Miami, FL – January 30
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- Contracts and Best Practices Seminars
- NAEGA Internships

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- CMC State of the Industry and IGTC Stakeholder Meetings – Miami – January 28-30

***Pending Actions***

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**Member Opportunities**

**CMC State of the Industry 2018 – Miami, FL – January 28-30**

NAEGA member personnel are invited to join the NAEGA Board of Directors at the Commodity Markets Council's State of the Industry 2018 conference. The conference will take place at The Miami Beach Edition Hotel. CMC is the leading trade association for commodity futures exchanges and their industry counterparts. The State of the Industry 2018 conference will include discussion and presentations by industry and government leaders focusing on agriculture, metals, energy, power and technology markets. Governor of Nebraska Pete Ricketts will join the conference as the keynote speaker. A copy of the draft agenda can be found [here](#). [Please click here if you would like to register.](#)

A NAEGA special discounted group rate of \$600 allows you to attend the Monday, January 29 CMC State of the Industry 2018 events on [this schedule](#) only. If you are interested in taking advantage of the group rate please contact Ryan Olson at [rolson@naega.org](mailto:rolson@naega.org). More information on the State of the Industry 2018 meeting can be found [here](#).

NAEGA members may also take advantage of the CMC State of the Industry 2018 room block at The Miami Beach Edition hotel by [clicking on the link here](#).

### NAEGA Board of Directors Meeting – Miami, FL – January 30

The NAEGA Board of Directors will meet on the morning of January 30, 2018 at The Miami Beach Edition Hotel in Miami, FL. Activities set for January 30 include:

Tuesday, January 30	Event
8:00-9:00am	IGTC Breakfast and Briefing
9:00-10:00am	IGTC Management Council Global Conference Call
10:00am-2:00pm	NAEGA Board of Directors Meeting

The meeting will follow the Commodity Market Council’s State of the Industry 2018. A NAEGA special discounted group rate of \$600 allows you to attend the Monday, January 29 CMC State of the Industry 2018 events on [this schedule](#). If you are interested in taking advantage of the group rate please contact Ryan Olson at [rolson@naega.org](mailto:rolson@naega.org). More information on the State of the Industry 2018 meeting can be found [here](#).

NAEGA members may also take advantage of the CMC State of the Industry 2018 room block at The Miami Beach Edition hotel by [clicking on the link here](#).

### NAEGA Annual Members Meeting – Scottsdale, AZ – March 19

Please make your plans and reserve your hotel rooms now for the 2018 NAEGA Annual Members meeting on March 19, 2018 at the Westin Kierland Resort & Spa in Scottsdale, Arizona. All NAEGA member personnel are invited to attend and participate in all NAEGA meetings and events.

Agendas and registration pages will be distributed soon.

### NAFTA and Asia-Pacific Policy Teams

With NAFTA negotiations underway and the evolving U.S.-China trade relationship we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. Teams focused on the North American Free Trade Agreement and the Asia-Pacific Market are already established. The **NAFTA Policy Team** will be heavily engaged over the next three months to support NAEGA work with the U.S. Food and Ag. Dialogue for Trade, The Pacific Northwest Economic Region, the Canada U.S. Grain and Seed Trade Task Group and the NAEGA committees and Board of Directors to address NAFTA. A similar effort will soon start with an **Asia-Pacific Policy Team** that will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Please contact [Ryan](#) if you have any questions or are interested in participating in NAEGA’s ad hoc policy teams.

### Contracts and Best Practices Seminars

NAEGA is beginning to plan seminars for 2018! Let us know where we should hold 2018 Seminars and what topics you would like us to cover. NAEGA also conducts company specific private seminars. Please let us know if you are interested attending or hosting a NAEGA seminar. Click [here](#) for more information the in-depth, interactive programs NAEGA conducts!

### **Internships**

We have an open intern position starting January 2017 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

*Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).*

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### **Action Reports**

#### ***Recent Actions:***

#### **IGTC Newsletter**

The latest IGTC Newsletter is now available! The newsletter includes information about the IGTC's involvement at a gene editing workshop in Beijing, the Joint Statement signed by government ministers at WTO MC11, and Dr. Marcel Bruins' departure from IGTC.

For more details, read the IGTC Newsletter [here](#) or visit the IGTC website at [www.igtcglobal.org](http://www.igtcglobal.org).

#### **DBTG and AAPA Trip Report**

A trip report is now available for Ryan's travel to Punta del Este, Uruguay. In Punta del Este, Ryan participated in *the American Association of Port Authorities (AAPA) Latin America Ports Congress* and the *Dry Bulk Terminal Group's (DBTG) Fall Operational and Technical Meeting*. While attending these meetings Ryan worked to improve the commercial and official environment for GRNOS logistics and gathered information assessing competitor origin positioning. Ryan also participated in the DBTG's Executive Committee meeting, on which he sits as an advisor.

A copy of the trip report can be read [here](#).

#### **IGTC General Assembly Trip Report**

A trip report is now available for Katy's travel to Arlington, VA to lead and participate in the IGTC General Assembly and related outreach events. In Arlington, Katy executed all IGTC activities and events, including a General Assembly Meeting which saw the addition of a new member association, the Ukrainian Grain Association (UGA); outreach meetings with Congressman Adrian Smith (R-NE), the Canadian Embassy and the World Bank; an IGTC Management Council breakfast; and meetings with NAEGA membership, IGTC Management Council members, corporate stakeholders, and international partners.

A copy of the trip report can be read [here](#).

### **U.S. Food and Agriculture Dialogue for Trade**

On Tuesday, December 19, 2017 Gary and Ryan participated in a meeting of the U.S. Food and Agriculture Dialogue for Trade at King and Spalding in Washington, D.C. During the meeting, Dialogue participants received a briefing on U.S. trade policy development, including NAFTA and KORUS, from Sharon Bomer-Lauritsen, Assistant USTR, and other USTR staff.

Please contact Ryan if you have any questions.

### **Letter from Saskatchewan Minister of Ag**

On January 3, 2018 NAEGA received a letter from Lyle Stewart, Minister of Agriculture for Saskatchewan to thank him for attending the 2017 Tri-National Agricultural Accord and supporting NAFTA modernization efforts. The letter also provided a requested update on new Canada rail legislation.

You can read the letter from Minister Stewart [here](#).

### ***Pending Actions:***

#### **IPPC Global Symposium on e-Phyto – Kuala Lumpur – January 21-26**

On January 21-26 IGTC Secretariat Katy Lee will travel to Kala Lumpur, Malaysia for the 3<sup>rd</sup> IPPC Global Symposium on e-Phyto. The Symposium is titled “e-Phyto and Trade Facilitation” and will be attended by representatives of global bodies such as the International Plant Protection Convention (IPPC) and the World Trade Organization (WTO). Katy is scheduled to speak on behalf of IGTC for 30 minutes. In addition to the Symposium, Katy will be provided information by governments regarding national and regional priorities with a focus on Sri Lanka, Samoa, Ghana, New Zealand, Netherlands, Kenya, Malaysia and Japan.

A notice to post will be available soon.

#### **CMC State of the Industry and IGTC Stakeholder Meetings – Miami – January 28-30**

On January 28-30 IGTC Secretariat Katy Lee will travel to Miami, FL to attend the Commodity Markets Council’s State of the Industry 2018 conference and host the NAEGA Board of Directors at a IGTC Breakfast on January 30. Katy will also attend the NAEGA Board of Directors meeting and brief NAEGA Board Members on IGTC policies and activities.

A notice to post will be available soon.

### ***Pending Actions:***

#### **U.S. APHIS Consultations on IPPC Activities**

The Animal and Plant Health Inspection Service is accepting consultations on three draft specifications and 13 draft International Standards for Phytosanitary Measures (ISPM) from the International Plant Protection Convention (IPPC).

#### ***Draft Specifications:***

- [Revision of ISPM 12](#)
- [Audit of phytosanitary context](#)

- [Supplement to ISPM 11](#)

*Draft ISMPs:*

- [2017 Amendments to ISPM 5: Glossary of phytosanitary terms](#)
- [International movement of cut flowers and foliage](#)
- [Requirements for the use of fumigation as a phytosanitary measure](#)
- [Diagnostic protocols: Bactrocera dorsalis complex](#)
- [Diagnostic protocols: Conotrachelus nenuphar](#)
- [Diagnostic protocols: Ips spp](#)
- [Diagnostic protocols: Xylella fastidiosa](#)
- [Diagnostic protocols: Puccinia psidii](#)
- [Revision of Diagnostic Protocol: Plus pox virus](#)
- [Revision of ISPM 6: Surveillance](#)
- [Requirements for the use of temperature treatments as a phytosanitary measure](#)
- [Draft revision of Annexes 1 & 2 to ISPM15](#)
- [Draft 2015 and 2016 amendments to ISPM 5 Glossary of phytosanitary terms](#)

Please contact Gary or Ryan if you are interested in contributing to any of these comments.

#### **CFIA Consultations for Canada-U.S. RCC**

The Canadian Food Inspection Agency (CFIA) is seeking input from stakeholders for the development of new cooperation opportunities and prioritization of existing initiatives under the Canada-United States Regulatory Cooperation Council (RCC). The purpose of this consultation is to provide an additional mechanism to seek stakeholder feedback on the prioritization of work plan initiatives currently being pursued between the CFIA and its U.S. regulatory counterparts, and to solicit input on potential opportunities for the future. The deadline to submit input is March 30, 2018. Input [can be submitted at this link](#).

#### **U.S. ITA Request for Advisory Committee Nominations**

The International Trade Administration is requesting nominations for the Advisory Committee on Supply Chain Competitiveness. The Committee advises the Secretary of Commerce on the necessary elements of a comprehensive policy approach to supply chain competitiveness designed to support U.S. supply chains for goods and services in the domestic and global economy, and provides advice to the Secretary on regulatory policies and programs and investment priorities that affect the competitiveness of U.S. supply chains.

Applications must be received before 5:00pm on January 12, 2018. See the Federal Register posting [here](#).

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### **In the News**

#### **Soybean and Corn Traits Authorized in EU**

On December 22, 2017 the European Commission authorized six new genetically modified traits, all for food/feed uses. These traits are: Soybean 305423 x 40-3-2, Soybean DAS-44406-6,



Soybean FG72 x A5547-127, Soybean DAS-68416-4, Oilseed rape MON88302 x Ms8 x Rf3, and the renewal of Maize 1507. The authorization decisions do not cover cultivation and they are valid for 10 years. Learn more about the authorizations [here](#).

### **FGIS Reduces Weighing and Tonnage Fees**

Effective January 1, 2018, FGIS has reduced inspection and weighing service fees by five percent. Due to the continuation of high grain exports, FGIS' operating reserve exceeds 4 ½ months of operating expenses. FGIS also reviewed tonnage fees and the tonnage fees were adjusted to reflect fiscal year 2017 costs and a five-year average of export tons. The NGFA and NAEGA have continually urged the FGIS to bring its field office expenses, and resultant fees, in line with those of official agencies that provide inspection and weighing services. You can read the revised billing codes for official services performed by FGIS and the fee schedule for official inspection and weighing services [here](#).

### **Trade Agreement Update**

#### *NAFTA*

The sixth round of NAFTA negotiations will take place in Montreal from January 23-28. Ahead of this round, there seems to be increasing optimism that all three parties will come to the table ready to resolve outstanding issues. Investor-state dispute settlement, supply management in dairy, sunset provisions, and Chapter 19 continue to be persistent issues in negotiations. Negotiators have expressed that they would like to conclude negotiations by the end of March in order to provide ample time head of Mexico's presidential election in July.

#### *KORUS*

The United States and South Korea formally began to renegotiate KORUS this week on January 5 with meetings in Washington, DC. During the discussions industrial issues remained central, including talk of automotive tariffs, rules of origin, and non-tariff issues regarding the transportation sector in Korea, including safety standards affecting U.S. market access for cars and trucks. The Trump administration is pursuing discussions outside the normal trade promotion authority process through a mechanism in KORUS called a special Joint Committee meeting.

*If you would like more information, or wish to provide comments on any of these news topics monitored by NAEGA, please contact us.*

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### **Calendar & Member Notices**

*Click [here](#) for a Copy of the IGTC Calendar*

**2018**

#### **January**

**18** – Annual Grain Sector Meeting with U.S. APHIS Administrator

**22-26** – IPPC Global ePhyto Symposium – Kuala Lumpur, Malaysia

**23-28** – NAFTA Negotiating Round – Montreal, Canada

**25-26** – Paris Grain Day 2018 – Paris, France

**28-30** – Commodity Markets Council State of the Industry – Miami, FL

**30** – NAEGA Board of Directors Meeting – Miami, FL

**30** – IGTC Management Council - Virtual

## **February**

**16-18** - Midsouth Grain Association Annual Convention

**21-22** – WTO Agriculture Committee – Geneva, Switzerland

**28** – IGTC MRL Policy Team Call - Virtual

**28-March 1** – WTO SPS Committee – Geneva, Switzerland

## **March**

**6** – IGC Market Conditions Committee Meeting – London, UK

**14** – IGTC Management Council - Virtual

**18-20** – NGFA Annual Convention – Scottsdale, Arizona

**19** – NAEGA Annual Members Meeting – Scottsdale, AZ

**18-20** – NAEGA Annual Meetings – Scottsdale, Arizona

**26-28** – Canadian Global Crops Symposium – Toronto, Canada

## **April**

**16-20** – IPPC Commission on Phytosanitary Measures (CPM-13) – Rome, Italy

## **May**

**14-18** – IPPC Standards Committee – Rome, Italy

## **June**

**6-7** – WTO Agriculture Committee – Geneva, Switzerland

**14** – IGTC Management Council – Virtual

**18-20** - IGTC Strategy Session – London, UK

**19** – 27<sup>th</sup> IGC Grains Conference – London, UK



19 – 2018 Gafta London Dinner – London, UK

**July**

1-September 30 – IPPC ISPM Consultation - Virtual

11-12 – WTO SPS Committee – Geneva, Switzerland

**August**

1-2 – Australian Grains Industry Conference – Melbourne, Australia

**September**

4-7 – IGTC and Gafta Seminars – Washington, D.C.

10 – USSEC Annual Event – Mid-West, U.S.A.

14 – IGTC Management Council – Virtual

26-27 – WTO Agriculture Committee – Geneva, Switzerland

**October**

31-November 1 – WTO SPS Committee – Geneva, Switzerland

**November**

19-23 – IPPC Standards Committee – Rome, Italy

21-22 – WTO Agriculture Committee – Geneva, Switzerland

10-22 – COP 14 – Egypt

**December**

4 – IGC 40<sup>th</sup> Session – London, UK

14 – IGTC Management Council - Virtual

TBD – Biosafety Protocol COP 14 – Egypt

**2020**

**December**

TBC – COP 15 – CBD – Beijing, China

**2022**

**December**

TBC – COP 16 – CBD - Turkey

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