



North American Export Grain Association

## Outreach

### January 26, 2018

Thank you for your membership in and work with NAEGA

### Image of the Week

## Stored Product Pests



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NAEGA is working with industry partners and the U.S. Department of Agriculture to provide for information on a U.S. Soybean Systems approach to develop weed seed control best practices. This approach will be implemented on-farm for soybeans starting in 2018. Included in that work will be outreach to growers on the U.S. approach to addressing weed seeds of quarantine concern in the U.S. and soybean shipments to China.

We envision the producer outreach will include visuals like this poster, provided by NAEGA member Degesch, that depicts Stored Product Insect Pests to help identify weed seeds. You can purchase this Stored Product Pest poster at: <https://www.degeschamerica.com/products/>

### Member Opportunities

- CMC State of the Industry 2018 – Miami, FL – January 28-30
- NAEGA Board of Directors Meeting – Miami, FL – January 30
- PNW Port Range Subcommittee Meeting – Portland, OR – January 31
- U.S. Food and Agriculture Dialogue for Trade – Washington, D.C. - February 5
- Barge Doc Digitization Workshop – New Orleans, LA – February 16
- CHS Top Customer Meeting – Ft. Lauderdale, FL – February 26-28
- NAEGA Annual Members Meeting – Scottsdale, AZ – March 19
- NAFTA and Asia-Pacific Policy Teams
- Contracts and Best Practices Seminars
- NAEGA Internships

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## **Member Opportunities**

### **CMC State of the Industry 2018 – Miami, FL – January 28-30**

NAEGA member personnel are invited to join the NAEGA Board of Directors at the Commodity Markets Council's State of the Industry 2018 conference. The conference will take place at The Miami Beach Edition Hotel. CMC is the leading trade association for commodity futures exchanges and their industry counterparts. The State of the Industry 2018 conference will include discussion and presentations by industry and government leaders focusing on agriculture, metals, energy, power and technology markets. Governor of Nebraska Pete Ricketts will join the conference as the keynote speaker. A copy of the draft agenda can be found [here](#). [Please click here if you would like to register.](#)

A NAEGA special discounted group rate of \$600 allows you to attend the Monday, January 29 CMC State of the Industry 2018 events on [this schedule](#) only. If you are interested in taking advantage of the group rate please contact Ryan Olson at [rolson@naega.org](mailto:rolson@naega.org). More information on the State of the Industry 2018 meeting can be found [here](#).

NAEGA members may also take advantage of the CMC State of the Industry 2018 room block at The Miami Beach Edition hotel by [clicking on the link here](#).

**NAEGA Board of Directors Meeting – Miami, FL – January 30**

The NAEGA Board of Directors will meet on the morning of January 30, 2018 at The Miami Beach Edition Hotel in Miami, FL. Activities set for January 30 include:

<b>Tuesday, January 30</b>	<b>Event</b>
8:00-9:00am	NAEGA Board Breakfast and Board of Directors Meeting
9:00-10:00am	IGTC Management Council Global Conference Call
10:00am-2:00pm	NAEGA Board of Directors Meeting and Working Lunch

The meeting will follow the Commodity Market Council’s State of the Industry 2018. A NAEGA special discounted group rate of \$600 allows you to attend the Monday, January 29 CMC State of the Industry 2018 events on [this schedule](#). If you are interested in taking advantage of the group rate please contact Ryan Olson at [rolson@naega.org](mailto:rolson@naega.org). More information on the State of the Industry 2018 meeting can be found [here](#).

NAEGA members may also take advantage of the CMC State of the Industry 2018 room block at The Miami Beach Edition hotel by [clicking on the link here](#). Please RSVP to attend the meeting [here](#).

**PNW Port Range Subcommittee Meeting – Portland, OR – January 31**

All NAEGA members are invited to attend a meeting of the Grades and Inspection Committee’s PNW Port Range Subcommittee from 8:00-12am on January 31 in Portland, OR. The meeting will take place in the Oregon Wheat Commission Conference Room at the Wheat Marketing Center, 1200 NW Naito Parkway, Portland, OR. During the meeting Dana Coale, Acting Deputy Administrator of the Federal Grain Inspection Service (FGIS), will address the Subcommittee from 8:00-10:00am.

Ms. Coale is temporarily serving as the Deputy Administrator for the FGIS pending the selection of the permanent Deputy Administrator. Ms. Coale will provide an update on the ongoing process of merging FGIS with the AMS to be a separate grain inspection program within the agency. Space for the meeting is limited to a maximum of two representatives from each member company.

Following the meeting with Ms. Coale, the Subcommittee will formally convene from 10am-12pm in the same room to further discuss the reorganization, structure, staffing, mission and leadership within FGIS.

### **U.S. Food and Agriculture Dialogue for Trade – February 5**

Please "save the date" for the next meeting of the U.S. Food and Agriculture Dialogue for Trade on Monday, February 5 from 1:30-3:30pm. The meeting will take place at the American Farm Bureau Federation at 600 Maryland Ave, SW Suite 1000.

A preliminary agenda includes speakers invited by the North American and Asia-Pacific Working Groups. In addition, the High Level Steering Group will meet separately before or after the meeting of the full Dialogue.

Please [register here](#) if you are interested in attending.

### **Barge Document Digitization Value Assessment Workshop – New Orleans, LA – February 16**

On February 16, NGFA and NAEGA are hosting a "Value Assessment Workshop" to engage industry stakeholders and needed experts in a fact and opinion finding workshop to examine possibilities for digital solutions to be applied to Mississippi River barge documentation and perhaps lead to proof of concept and business plan development. Interested industry personnel from the grain trading community including barge companies, fleet operators, barge freight users, loaders and shippers, and digital solutions providers are invited to participate in the "Barge Document Value Assessment Workshop".

The Workshop will be held in New Orleans, LA on February 16 from 10:00am-2:00pm in the Fleur de Lis BC Room at the [Royal Sonesta Hotel](#). Lunch will be provided.

If you or a colleague would like to attend, please register [here](#).

The Workshop coincides with the Mid-South Grain Association's Annual Convention on February 16-17, also at the Royal Sonesta. If you would like to attend the Mid-South Convention, please register directly with the Mid-South Grain Association. A registration form from the Association can be found [here](#).

A more complete agenda for the Barge Document Value Assessment Workshop will be available soon.

### **CHS Top Customer Meeting – Ft. Lauderdale, FL – February 26-28**

On Wednesday, February 28 Gary will travel to Ft. Lauderdale, FL to address CHS's Top Customer Meeting. During the meeting Gary will participate in a General Session discussion on *The View from Washington, D.C.: Trends, Challenges and Opportunities*.

### **NAEGA Annual Members Meeting – Scottsdale, AZ – March 19**

Please make your plans and reserve your hotel rooms now for the 2018 NAEGA Annual Members meeting and committee meetings on March 18-19, 2018 at the Westin Kierland Resort & Spa in Scottsdale, Arizona. All NAEGA member personnel are invited to attend and participate in all NAEGA meetings and events. A preliminary schedule includes:

<b>Sunday, March 18</b>	<b>Event</b>
1:30-3:00m	Contracts Committee Meeting
1:00-3:00pm	Joint NAEGA Grades and Inspections Committee and NGFA Grain Grades and Weights Committee Meeting
3:15-5:30pm	Joint NAEGA Production Technology and NGFA Biotechnology Committee Meeting
6:00-7:00pm	CoBank Welcome Reception
<b>Monday, March 19</b>	
10:00am-12:00pm	NAEGA 2 Model Contract Revisions Briefing
12:00-1:30pm	NAEGA Members Lunch and Annual Members Meeting
1:30-3:30pm	NAEGA Board of Directors Meeting

To reserve your hotel room, please click on this link.

Invitations to all meetings and events will be distributed soon.

### **NAFTA and Asia-Pacific Policy Teams**

With NAFTA negotiations underway and the evolving U.S.-China trade relationship we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. Teams focused on the North American Free Trade Agreement and the Asia-Pacific Market are already established. The **NAFTA Policy Team** will be heavily engaged over the next three months to support NAEGA work with the U.S. Food and Ag. Dialogue for Trade, The Pacific Northwest Economic Region, the Canada U.S. Grain and Seed Trade Task Group and the NAEGA committees and Board of Directors to address NAFTA. A similar effort will soon start with an **Asia-Pacific Policy Team** that will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

### **Contracts and Best Practices Seminars**

NAEGA is beginning to plan seminars for 2018! Let us know where we should hold 2018 Seminars and what topics you would like us to cover. NAEGA also conducts company specific private seminars. Please let us know if you are interested attending or hosting a NAEGA seminar. Click [here](#) for more information the in-depth, interactive programs NAEGA conducts!

### **Internships**

We have an open intern position starting January 2017 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

*Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).*

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## **Action Reports**

### ***Recent Actions:***

#### **NAFTA Chapter 19 Meeting**

On Friday, January 19 Ryan joined other agriculture industry stakeholders for a meeting on NAFTA's Chapter 19 with Victor Mroczka, Director of Trade Remedies, WTO & Multilateral Affairs at the U.S. Trade Representative. During the meeting, agriculture stakeholders discussed the benefits of Chapter 19 to exporters and investors in the North American marketplace. Chapter 19 of NAFTA creates a process for reviewing (challenging) one member's imposition of anti-dumping (AD) or countervailing duties (CVD) on imports from another NAFTA member. It has provided U.S. food and agriculture exporters with an effective tool to hold AD and CVD investigators and administrators accountable through an appeals process that can overturn egregious AD and CVD investigations and keeps markets open for business. Currently, negotiators from the U.S., Canada and Mexico are considering the future of Chapter 19 in ongoing NAFTA negotiations.

More information on Chapter 19 can be found [here](#).

#### **Brussels IGTC Events Trip Report**

A trip report is now available for Gary's travel to Brussels, Belgium to attend and participate in IGTC outreach events. From December 3-6 Gary attended the European Commission Grains Outlook Seminar, COCERAL's annual reception, and the International Grains Council's 46<sup>th</sup> Session. He also met with Mr. Arnaud Petit, who will become the executive director of IGC in February 2018.

A copy of the trip report can be read [here](#).

#### **Tokyo Contract Seminar Trip Report**

A trip report is now available for NAEGA's travel to Tokyo, Japan to lead a Contracts and Best Practices Seminar. In Tokyo, Gary, Ryan and Senior Advisor Sam Bonilla educated Japanese industry and government officials on usage of and proposed changes to the NAEGA 2 Model Contract at the Tokai University Club on November 28. Topics included perspectives on the global contracting environment and case studies of commercial topics like arbitration and contract terms. A cocktail reception followed the seminar.

A copy of the trip report can be read [here](#).

#### **IGTC Newsletter**

The latest IGTC newsletter is now available! This week's newsletter includes an update from the IPPC ePhyto Symposium in Malaysia, a farewell and thank you message to IGTC Vice President Teresa Babuscio, and an update on the IGTC questionnaire on MRLs.

For more details, read the IGTC Newsletter here or visit the IGTC website at [www.igtglobal.org](http://www.igtglobal.org).

### ***Upcoming Actions:***

**CMC State of the Industry and IGTC Stakeholder Meetings – Miami – January 28-30**

On January 28-30 IGTC Secretariat Katy Lee will travel to Miami, FL to attend the Commodity Markets Council's State of the Industry 2018 conference and host the NAEGA Board of Directors at a IGTC Breakfast on January 30. Katy will also attend the NAEGA Board of Directors meeting and brief NAEGA Board Members on IGTC policies and activities.

### ***Pending Actions:***

#### **U.S. APHIS Consultations on IPPC Activities**

The Animal and Plant Health Inspection Service is accepting consultations on three draft specifications and 13 draft International Standards for Phytosanitary Measures (ISPM) from the International Plant Protection Convention (IPPC).

#### ***Draft Specifications:***

- [Revision of ISPM 12](#)
- [Audit of phytosanitary context](#)
- [Supplement to ISPM 11](#)

#### ***Draft ISMPs:***

- [2017 Amendments to ISPM 5: Glossary of phytosanitary terms](#)
- [International movement of cut flowers and foliage](#)
- [Requirements for the use of fumigation as a phytosanitary measure](#)
- [Diagnostic protocols: Bactrocera dorsalis complex](#)
- [Diagnostic protocols: Conotrachelus nenuphar](#)
- [Diagnostic protocols: Ips spp](#)
- [Diagnostic protocols: Xylella fastidiosa](#)
- [Diagnostic protocols: Puccinia psidii](#)
- [Revision of Diagnostic Protocol: Plus pox virus](#)
- [Revision of ISPM 6: Surveillance](#)
- [Requirements for the use of temperature treatments as a phytosanitary measure](#)
- [Draft revision of Annexes 1 & 2 to ISPM15](#)
- [Draft 2015 and 2016 amendments to ISPM 5 Glossary of phytosanitary terms](#)

#### **Canada CFIA Consultations for RCC**

The Canadian Food Inspection Agency (CFIA) is seeking input from stakeholders for the development of new cooperation opportunities and prioritization of existing initiatives under the Canada-United States Regulatory Cooperation Council (RCC). The purpose of this consultation is to provide an additional mechanism to seek stakeholder feedback on the prioritization of work plan initiatives currently being pursued between the CFIA and its U.S. regulatory counterparts, and to solicit input on potential opportunities for the future. The deadline to submit input is March 30, 2018. Input [can be submitted at this link](#).

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### **In the News**

### **TPP-11 Countries Reach Agreement**

On Tuesday, January 23 the TPP-11 countries of Australia, Brunei, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore and Vietnam reached a deal on a revised Trans-Pacific Partnership agreement called the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). The final agreement will be signed at a ceremony in Chile on March 8. The agreement comes after the United States withdrew from the TPP nearly one year ago, and includes modified language to the original TPP that eliminates or revises controversial sections on IP protections, state owned enterprises and labor.

### **NAFTA Negotiating Round 6**

U.S., Canadian and Mexican negotiators are meeting this week in Montreal, Quebec for the Sixth Round of North America Free Trade Agreement (NAFTA) talks. This week, negotiators sought to bridge some long held gaps in negotiating positions, with new language being proposed on auto rules of origin that would help raise regional content metrics through the inclusions of research and development spending in country of origin content methodologies. In addition, negotiators discussed U.S. and Canadian proposals on dairy market access.

*If you would like more information, or wish to provide comments on any of these news topics, please contact us.*

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### **Calendar & Member Notices**

*Click [here](#) for a Copy of the IGTC Calendar*

### **2018**

#### **January**

**28-30** – Commodity Markets Council State of the Industry – Miami, FL

**30** – NAEGA Board of Directors Meeting – Miami, FL

**30** – IGTC Management Council – Virtual

**31** – PNW Grades and Inspections Subcommittee meeting – Portland, OR

#### **February**

**5** – U.S. Food and Agriculture Dialogue for Trade – Washington, D.C.

**16** – Barge Document Value Assessment Workshop - New Orleans, LA

**16-18** - Midsouth Grain Association Annual Convention – New Orleans, LA

**21-22** – WTO Agriculture Committee – Geneva, Switzerland

**26-28** – CHS Top Customer Meeting – Ft. Lauderdale, FL



**28** – IGTC MRL Policy Team Call - Virtual

**28-March 1** – WTO SPS Committee – Geneva, Switzerland

**March**

**6** – IGC Market Conditions Committee Meeting – London, UK

**14** – IGTC Management Council – Virtual

**18-20** – NGFA Annual Convention – Scottsdale, Arizona

**18** – NAEGA Contracts Committee Meeting – Scottsdale, AZ

**18** – Joint NAEGA Grades and Inspections Committee and NGFA Grain Grades and Weights Committee Meeting – Scottsdale, AZ

**18** – Joint NAEGA Production Technology and NGFA Biotechnology Committee Meeting – Scottsdale, AZ

**19** – NAEGA 2 Revisions Briefing – Scottsdale, AZ

**19** – NAEGA Annual Members Meeting – Scottsdale, AZ

**18-20** – NAEGA Annual Meetings – Scottsdale, Arizona

**26-28** – Canadian Global Crops Symposium – Toronto, Canada

**April**

**16-20** – IPPC Commission on Phytosanitary Measures (CPM-13) – Rome, Italy

**May**

**14-18** – IPPC Standards Committee – Rome, Italy

**June**

**6-7** – WTO Agriculture Committee – Geneva, Switzerland

**14** – IGTC Management Council – Virtual

**18-20** - IGTC Strategy Session – London, UK

**19** – 27<sup>th</sup> IGC Grains Conference – London, UK

**19** – 2018 Gafta London Dinner – London, UK

**July**

**1-September 30** – IPPC ISPM Consultation - Virtual

**11-12** – WTO SPS Committee – Geneva, Switzerland

**August**

**1-2** – Australian Grains Industry Conference – Melbourne, Australia

**September**

**4-7** – IGTC and Gafta Seminars – Washington, D.C.

**10** – USSEC Annual Event – Mid-West, U.S.A.

**14** – IGTC Management Council – Virtual

**26-27** – WTO Agriculture Committee – Geneva, Switzerland

**October**

**31-November 1** – WTO SPS Committee – Geneva, Switzerland

**November**

**19-23** – IPPC Standards Committee – Rome, Italy

**21-22** – WTO Agriculture Committee – Geneva, Switzerland

**10-22** – COP 14 – Egypt

**December**

**4** – IGC 40<sup>th</sup> Session – London, UK

**14** – IGTC Management Council - Virtual

**TBD** – Biosafety Protocol COP 14 – Egypt

**2020**

**December**

**TBC** – COP 15 – CBD – Beijing, China

**2022**

**December**

**TBC** – COP 16 – CBD - Turkey

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