



Outreach January 2, 2019

Thank you for your membership in and work with NAEGA

Happy New Year!

We are looking forward to Working Together to Make Trade Work in 2019 and beyond!

Thanks to you, NAEGA continues to enjoy success in serving you.

In addition to ongoing member, committee and policy team contributions from you we would appreciate your response to our Strategic Planning survey. Survey results will be held confidential and anonymized by NAEGA staff. To participate in the survey, please click [here](#).

As always your advice is critical and much appreciated

Action Reports

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Action Reports

Recent Actions:

Indonesia requirement for heat treatment of Wheat re: *Tilletia tritici*, *laevis*, *indica* in the wheat imports

We have been consulting with Ukraine and Russian colleagues regarding reported new Indonesian requirement for heat treating wheat before export. Reports are that Indonesian authorities are, effective January 1, 2019 requiring that wheat from both origins needs to be subjected to heat of 70 – 80°C for 10 to 20 minutes prior to export. The Indonesian phytosanitary authority explains the heat treatment is required to control found fungus in the form of *Tilletia tritici*, *laevis*, *indica* in the wheat. Given that *Tilletia* spores are found in crops throughout the world and heat treatment before export is an impractical, inappropriate and unnecessary trade distortive measure, we are supporting efforts to eliminate the new requirement and proposing alternative risk management steps. Please contact us if you would like more information or have advice for NAEGA action.

Thailand DDG Fumigation Requirements

NAEGA has been notified by USDA APHIS of new import requirements for U.S. distillers dried grains entering Thailand beginning January 1, 2019. Beginning on January 1, the Thai Ministry of Agriculture (MOA) will require all U.S. distillers dried grains (DDG) to be fumigated with methyl bromide prior to shipment to Thailand. APHIS will require that treatment be specified on the Federal Grain Inspection Service Insects in Grain Report 921-2 as a requirement for issuance of an export phytosanitary certificate from January 1, 2019 forward.

The MOA requirement is as follows:

From 1 January 2019, the DDGs consignments have to be fumigated with methyl bromide at 80 g/m for 48 hours at 21 °C and above at NAP (Normal Atmospheric Pressure). The treatment schedule has to be indicated on Phytosanitary Certificate. Methyl bromide treatment certificate is required.

APHIS further indicated it will engage Thailand's MOA officials to:

1. Replace the required methyl bromide with phosphine.
2. Provide for a wider treatment temperature range better approximating the labeled requirements.
3. Provide for clarity on whether the treatment certificate will be needed if the required information is provided on the phytosanitary certificate.

NAEGA, working with the Grades and Inspections Committee, is making suggestions for changes to the practices of both governments and communicating worldwide to encourage best and least trade distortive practices be deployed to manage Sanitary and Phytosanitary risks for international movement of grains and oilseeds. Please contact us if you have any questions or comments.

Vietnam actions on Canada Thistle in Soybeans, Wheat and Corn imports

NAEGA continues to monitor developments related the Vietnam Plant Protection Department's (PPD) plans to implement a re-export requirement on U.S. shipments of soybeans, corn and wheat. Currently, PPD is suspending its January 1, 2019 re-export requirement until a scheduled meeting on January 14, 2019 with USDA APHIS. In light of the U.S. Government shutdown, NAEGA is monitoring this development closely and trying to confirm that the January 14 meeting will still take place.

Trip Reports

Trip reports are now available for the following NAEGA and IGTC MAP related activities during the fall of 2018:

- [IGTC Working Visit and Meetings of the Like-Minded Group of Countries in Brazil – September 2018](#)
- [IGTC ISF Meetings in Berlin – October 2018](#)
- [NAPPO Annual Meeting in Tucson – October 2018](#)
- [IGTC Working Visit to South Africa – October 2018](#)

Annual Member Calls

Thank you to all of our members for your help and contributions in 2018! As we prepare for 2019, we are seeking your input and advice. In the coming days we will be reaching out to each member representative to set up time for a call to discuss NAEGA priorities and programming for the 2019 year, and to seek your input and ideas for how we can best serve you.

Please keep an eye out for an email from us requesting your time for a brief call.

Pending Actions:

U.S.-U.K. Trade Negotiation Comments

The U.S. International Trade Commission is seeking public comments on the probable economic effect of providing duty free treatment for currently dutiable imports under a proposed U.S.-U.K. Trade Agreement.

The U.S. Trade Representative, under authority delegated by the President, has requested that the Commission provide a report containing its advice as to the probable economic effect of providing duty-free treatment for imports of currently dutiable products from the UK on (i) industries in the United States producing like or directly competitive products, and (ii) consumers.

In addition, the USTR requested that the Commission prepare an assessment of the probable economic effects of eliminating tariffs on imports from the UK of those agricultural products

described in the list attached to the USTR's request letter on (i) industries in the United States producing the products concerned, and (ii) the U.S. economy as a whole.

The following deadlines apply for this request:

January 10, 2019: Deadline for filing requests to appear at the public hearing.

January 14, 2019: Deadline for filing prehearing briefs and statements.

January 31, 2019: Public hearing.

February 11, 2019: Deadline for filing post-hearing briefs and submissions.

February 11, 2019: Deadline for filing all other written statements.

May 8, 2019: Transmittal of Commission report to the USTR.

A public hearing in connection with this investigation will be held at the U.S. International Trade Commission Building, 500 E Street SW, Washington, DC, beginning at 9:30 a.m. on January 31, 2019.

U.S. Grain Inspection Advisory Committee

The U.S. Department of Agriculture's Agricultural Marketing Service (AMS) is seeking nominations by January 28, 2019 from individuals interested in serving on its Grain Inspection Advisory Committee. The 15-member advisory committee meets at least once annually to provide input to the agency on the operation of the official grain inspection and weighing program. Members serve three-year terms, and include representation from producers, processors, handlers, merchandisers, exporters, consumers and academicians.

Currently, the Advisory Committee has five seats and two alternate slots open on the committee for a three-year term. Applications submitted during the previous nomination period, March 16, 2018–April 30, 2018, will be considered unless notification is provided the individual no longer is available for consideration. In other words, if you have already submitted your application to serve on the committee there is no need to reapply.

The application can be found [here](#), if you have not already applied.

SPS Standard-Setting Activities under Codex

The USDA's Office of Trade and Foreign Agriculture Affairs (TFAA) is requesting public comments on the sanitary and phytosanitary (SPS) standard-setting activities of the Codex Alimentarius Commission (Codex). TFAA seeks comments on SPS standards under consideration and recommendations for new standards.

The official notice in the Federal Register can be found [here](#) and additional information [here](#).

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Member Opportunities:

CMC State of the Industry Meeting – Miami, Florida – January 27-29

NAEGA member personnel are invited to join the NAEGA Board of Directors at the Commodity Markets Council's State of the Industry 2019 conference. The conference will take place at The Miami Beach Edition Hotel. CMC is the leading trade association for commodity futures exchanges and their industry counterparts. The State of the Industry 2018 conference will include discussion and presentations by industry and government leaders focusing on agriculture, metals, energy, power and technology markets. Mike Ditka will join the conference as the keynote speaker. Other invited speakers include J. Christopher Giancarlo, Chairman of the CFTC, Senator John Thune, Ambassador Gregg Doud and Joe Nicosia of Louis Dreyfus Company. [If you are interested in attending please register here.](#)

All NAEGA qualify for a discounted group rate of \$750 this group rate give you access to all of CMC's events and speakers. [A preliminary schedule can be found here.](#) If you are interested in taking advantage of the group rate please register at the link above. CMC will invoice you directly.

NAEGA members may also take advantage of the CMC State of the Industry 2018 room block at The Miami Beach Edition hotel by [clicking on the link here.](#)

Board of Directors Meeting – Miami, FL – January 29, 2019

The next meeting of the NAEGA Board of Directors will be held from 12:00pm-4:00pm on Tuesday, January 29, 2019 at the Miami Beach Edition Hotel in Miami, FL. The meeting will occur alongside the Commodity Markets Council's (CMC) State of the Industry conference, which will take place on January 27-29 at the same hotel. All board members are invited to attend the CMC conference, and NAEGA is currently negotiating a discounted group rate.

Those looking to make early travel arrangements can book their hotel room under the CMC group rate by following this [link](#).

More details and the meeting agendas will follow in the coming weeks.

NAEGA Annual Meetings – Amelia Island, Florida – March 18

Please make your plans and reserve your hotel rooms now for the 2019 NAEGA Annual Members meeting on March 18 at the Ritz Carlton Amelia Island in Amelia Island, Florida. All NAEGA member personnel are invited to attend and participate in all NAEGA meetings and events.

NAEGA members can make hotel reservations for our annual meetings at the Ritz Carlton using the NGFA room block. Reservation can be made at [this link](#).

Agendas and registration pages will be distributed soon.

NGFA Annual Convention – Amelia Island, Florida – March 17-19

All NAEGA members are invited to attend the annual NGFA Convention from March 17-19 at the Ritz Carlton Amelia Island in Amelia Island, Florida. A schedule of events can be found [here](#).

NAEGA member personnel and their guests interested in attending are invited to take advantage of a special rate that covers the NGFA welcome reception on March 17 and all of Monday, March 18's activities. The special rate is:

NAEGA Members: \$300

NAEGA guests: \$250

Those interested in taking advantage of this special rate can register on the NGFA website [here](#) using the promotional code NAEGA19.

NAEGA members are also invited to make their hotel reservations for our annual meetings at the Ritz Carlton using the NGFA room block. Reservation can be made at [this link](#).

International Grains Council Grains Conference – June 11-12, 2019

Early bird registration is now open for the International Grains Council's 2019 Grains Conference in London, UK.

Anyone interested in participating can register [here](#).

The IGC Grains Conference will highlight the key challenges facing the international grain and oilseed industry, with speakers from across the globe sharing their expertise during plenary sessions and workshops. The event provides unrivalled opportunities to network and build business relationships. This year's conference will be held at the International Grains Council at 28 Great Russell Street, London WC1B 3LS.

Upcoming Contracts and Best Practices Seminars

With the release of the revised NAEGA 2 contract on March 30, NAEGA conducted several educational seminars in 2018 to communicate these revisions and educate on the contract and industry best practices.

As we move forward into 2018, we are considering locations for our upcoming seminars. Let us know if you are interested in attending or hosting!

NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade.

NAEGA conducts both public and private seminars, and curriculum can be tailored to your needs. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

Asia-Pacific Policy Teams

With the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. A policy team focused on the Asia–Pacific Market is already established. Over the next few months the team will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Internships

We have an open intern position starting in the winter of 2019 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).

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News

AMS Fee Reduction

Effective January 1, 2019, the Federal Grain Inspection Service (FGIS) reduced inspection and weighing service fees by five percent since FGIS' operating reserve exceeds 4 ½ months of operating expenses. FGIS also reviewed tonnage fees and the tonnage fees were adjusted to reflect fiscal year 2018 costs and a five-year average of export tons. The national tonnage fee is the national program administrative costs for the previous fiscal year divided by the avg. yearly million metric tons (mmt) of exported grain. For 2019, FGIS is reporting that the National Tonnage fee has increased by \$.05, or is 8% higher than 2018. In comparison, the base fee decreased by almost 10% in 2018. As a result of the national tonnage fee increase, the local New Orleans tonnage fee will increase by \$.001 for 2019. The League City fees will increase by \$.013, the Toledo local tonnage fees will decrease by \$.005, and the Portland local fee will decrease by \$.003.

USJTA Negotiating Objectives

On Friday, December 22 the U.S. Trade Representative released its negotiating objectives for the upcoming U.S.-Japan Trade Agreement talks. The negotiating objectives are mandated by Congress under the Trade Promotion Authority legislation and kick off a 30 day countdown before formal negotiations can begin. The objectives call for “secure comprehensive market access for U.S. agricultural goods in Japan by reducing or eliminating tariffs” and for the reduction of non-tariff barriers that discriminate against U.S. products.

A copy of the objectives can be found [here](#).

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Calendar & Member Notices

Click [here](#) for a copy of the IGTC Calendar

2019

January

- 1** – Thai Methyl Bromide Fumigation Requirements come into effect
- 4** – **Annual 2019 Membership Packages** , including annual member meeting notice and dues and fees invoices mailed to NAEGA members.
- 9** – Peru CVD investigation on U.S. corn imports evidentiary period ends
- 14** – U.S.-U.K. Trade Negotiation Comments Due
- 14** – U.S. APHIS-Vietnam PPD meeting to discuss Canada thistle
- 15** – USDA Market Facilitation Program applications close
- 27-29** – CMC State of the Industry Meeting
- 29** – NAEGA Board of Directors Meeting - Miami, FL
- 30** – ePhyto Industry Advisory Group Meeting – Geneva, Switzerland
- 31** – U.S.-U.K. Trade Negotiation Hearing – Washington, D.C.

February

- 8** – Peru CVD investigation on U.S. corn imports essential facts issued
- 10** - 2019 NAEGA Membership Dues and Fees payments due
- 21-22** – USDA Agricultural Outlook Forum – Arlington, VA

March

- 5-7** – Canadian Crops Convention – Montreal, Canada
- 11-14** – USDA FAS Trade Mission – Taipei, Taiwan
- 13** – IGTC Management Council Meeting
- 14** – IGC Market Conditions Committee Meeting – London, UK
- 17-19** – NGFA Annual Convention – Amelia Island, FL
- 18** – NAEGA Annual Meeting
- 25** – Peru CVD investigation on U.S. corn imports definitive resolution issued

April

- 1-5** – IPPC Committee on Phytosanitary Measures Meeting – Rome, Italy
- 2-5** – USDA FAS Trade Mission – Montreal and Toronto, Canada

June

- 3-6** - USDA FAS Trade Mission – Bogota, Colombia
- 10** – International Grains Council’s 49th Session
- 10** – IGTC Strategy Session – London, UK
- 11-12** – 28th IGC Grains Conference

September

- 6** – IGC Market Conditions Committee – London, UK

October

- 14-17** – USDA FAS Trade Mission – Ho Chi Minh City, Vietnam
- 28-31** – USDA FAS Trade Mission - Nairobi, Kenya

November

5-8 - USDA FAS Trade Mission – Mexico City, Mexico

December

2-4 – NGFA Country Elevator Conference – Indianapolis, IN

3 – International Grains Council’s 50th Session – London, UK

2020

March

8-10 – NGFA Annual Convention – Austin, TX

December

TBC – COP 15 – CBD – Beijing, China

2021

March

14-16 – NGFA Annual Convention – San Diego, CA

2022

December

TBC – COP 16 – CBD – Turkey

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