

Outreach May 22, 2018

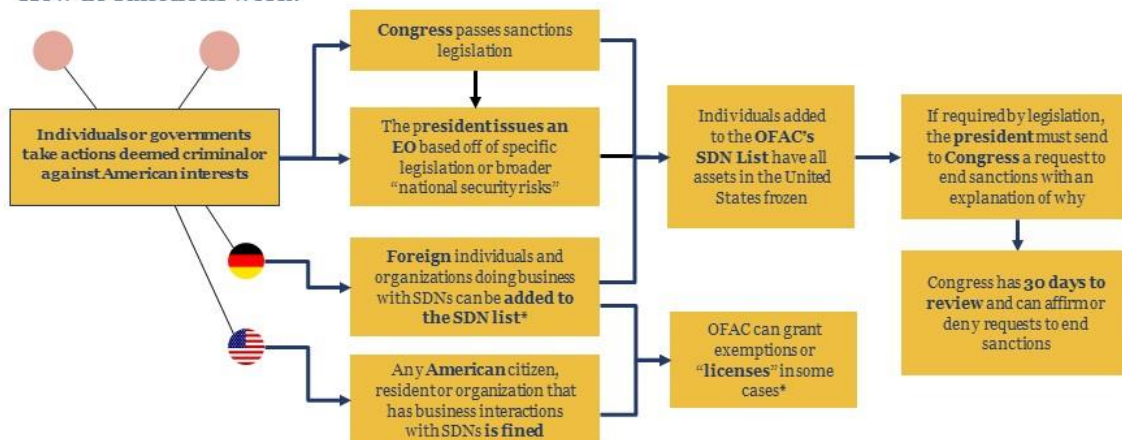
Thank you for your membership in and work with NAEGA

Image of the Week

How Do U.S. Sanctions Work?

As the U.S. re-considers sanctions on Iran and North Korea, learn more about how the U.S. Sanctions program works.

How do sanctions work?



Key Terms

EO: Executive Order
 OFAC: The Treasury Department's Office of Foreign Assets Control
 SDN: Specially Designated Nationals and Blocked Persons

Member Opportunities

- NAEGA UES Drafting Input – Due June 3
- IGTC Strategy Session – London, UK – June 18
- NAEGA-APPAMEX Forum – Puerto Vallarta, Mexico – August 23-25
- Spring and Summer Contracts and Best Practices Seminars
- NAFTA and Asia-Pacific Policy Teams
- NAEGA Internships

Action Reports

Recent Actions:

- U.S. Food and Agriculture Dialogue for Trade
- IGTC Meetings in Washington, D.C.
- St. Lawrence Seaway Development Authority Presentation

Upcoming Actions

- IGTC Strategy Session and IGC Meeting – June 17-20 – London, UK

Pending Actions

- Comments on Deregulation of Herbicide Resistant GE Canola
- Section 301 Comments

News

- China Terminate ADCVD Sorghum Investigation
- Trump Withdraws from Iran Nuclear Deal
- China agrees to increase purchases of U.S. products

NAEGA Calendar and Member Notices

- Upcoming Events and Notices for Members

Member Opportunities

NAEGA UES Drafting Input – Due June 3

NAEGA staff is soliciting member advice on the drafting of our 2019 Unified Export Strategy (UES). NAEGA’s UES lays out its objectives for the coming year regarding Market Access Program (MAP) reimbursable funding. NAEGA members are encouraged to submit ideas for programming opportunities in 2019 to Ryan at rolson@Naega.org by June 3.

IGTC Strategy Session – London, UK – June 18

Please “save the date” for an IGTC Strategy Session in London, UK on June 18. The strategy session will take place in the Grand Connaught Rooms of the Grain and Feed Trade Association at 61-65 Great Queen St, London WC2B 5DA. Global grain trade leaders will gather to discuss issues of mutual interest as per the IGTC policy and outreach agenda. If you are interested in attending please contact the IGTC Secretariat at secretariat@igtglobal.org.

NAEGA-APPAMEX Forum – Puerto Vallarta, Mexico – August 23-25

Please “save the date” for the next NAEGA-APPAMEX Forum in Puerto Vallarta, Mexico on August 23-25. All NAEGA members are invited to attend. Please contact [Ryan](#) for more information.

Contracts and Best Practices Seminars

With the release of the revised NAEGA 2 contract on March 30 NAEGA is planning for educational seminars to communicate the revisions and educate on the contract and industry best practices. Last year, NAEGA held three North American and one international seminar. As we move into the Spring and Summer we are seeking your assistance in identifying locations for this year’s seminars! Let us know where we should hold 2018 Seminars and what topics you would

like us to cover. NAEGA also conducts company specific private seminars. Please let us know if you are interested attending or hosting a NAEGA seminar. Click [here](#) for more information the in-depth, interactive programs NAEGA conducts!

NAFTA and Asia-Pacific Policy Teams

With NAFTA negotiations underway and the evolving U.S.-China trade relationship we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. Teams focused on the North American Free Trade Agreement and the Asia-Pacific Market are already established. The **NAFTA Policy Team** will be heavily engaged over the next three months to support NAEGA work with the U.S. Food and Ag. Dialogue for Trade, The Pacific Northwest Economic Region, the Canada U.S. Grain and Seed Trade Task Group and the NAEGA committees and Board of Directors to address NAFTA. A similar effort will soon start with an **Asia-Pacific Policy Team** that will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Internships

We have an open intern position starting in the fall of 2018 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

Full Details on Upcoming Events can be found in the Meetings & Events Section of the [NAEGA Member's Only Page](#).

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Action Reports

Recent Actions:

U.S. Food and Agriculture Dialogue for Trade

On Friday, May 11 NAEGA President and CEO Gary Martin co-chaired a meeting of the U.S. Food and Agriculture Dialogue for Trade at the American Farm Bureau Federation. During the meeting, the Dialogue welcomed Ambassador Gregg Doud, USTR Chief Agricultural Negotiator, to discuss the Administration's positions on trade and its efforts to expand U.S. market access for agriculture goods. The Dialogue also heard updates from the chairs of the Asia-Pacific and North American Market Working Groups.

IGTC Meetings in Washington, D.C.

This week Katy Lee, Secretariat of the International Grain Trade Coalition (IGTC) held a series of successful meeting with stakeholders and grain trade leaders in the Washington, D.C. area. These meetings included:

- Monday, May 14: Briefing for the NAEGA Production Technology Committee on IGTC policy files and recent IGTC bilateral meetings with the International Seed Federation in Nyon, Switzerland.

- Wednesday, May 16: Presentation on IGTC policy files on a webinar hosted by the St. Lawrence Seaway Development Corporation; and briefings with Washington based embassy representatives, including meetings with the Embassies of Japan and Brazil.
- Thursday, May 17: Meetings with USDA staff to update on IGTC policy files and initiatives and to pursue IGTC actions for common interest with USDA objectives; a briefing of the Value Added Coalition to discuss new plant breeding innovations and IGTC discussions with the ISF; and a briefing for Washington, D.C. based grain trade stakeholders to discuss IGTC policy files and initiatives.
- Friday, May 18: A meeting with the Embassy of Spain to discuss opportunities for the grain trade in West Africa and on the Canary Islands.

A trip report for this travel will be available soon.

St. Lawrence Seaway Development Authority Presentation

On Wednesday, May 16 NAEGA President and CEO Gary Martin, Director of Operations Ryan Olson and IGTC Secretariat Katy Lee were the keynote presenters on a webinar hosted by the St. Lawrence Seaway Development Corporation. During the presentation NAEGA and IGTC discussed both organization’s missions, IGTC policy files, grain practices on the Great Lakes including Western Inspection, and U.S. trade policy developments. A copy of the NAEGA/IGTC presentation can be found [here](#).

Upcoming Actions:

IGTC Strategy Session and IGC Meeting – June 17-20 – London, UK

On June 18-20 a robust representation from IGTC Members and Corporate Stakeholders is expected in London to participate in a IGTC Strategy Session and attend a meeting of the International Grains Council. A preliminary schedule includes:

June 18-20, London, UK – overview of schedule		
June 18 9am-4pm	IGTC Strategy Session	Grand Connaught Rooms, 61-65 Great Queen St, London WC2B 5DA Cost-free to attend
June 19 9am-5pm	International Grains Council (IGC) annual conference	QEII Centre Broad Sanctuary, SW1P 3EE (IGTC preferential rate: £536. For details contact secretariat@igtglobal.org)
June 19 6.30pm onwards	Gafta annual dinner	The Landmark Hotel, 222 Marylebone Rd, London, NW1 6JQ (IGTC members’ rate: £185). For details contact secretariat@igtglobal.org)

June 20 9am-1pm	International Grains Council (IGC) workshops - furthering international cooperation in the grain trade. <u>IGTC to lead one of the workshops.</u>	QEII Centre Broad Sanctuary, SW1P 3EE
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Please contact the IGTC secretariat if you would like more information and are interested in participating.

Pending Actions:

Comments on Deregulation of Herbicide Resistant GE Canola

The U.S. Department of Agriculture’s (USDA) Animal and Plant Health Inspection Service (APHIS) is inviting public comment on a petition from BASF Plant Science L.P. (BASF) seeking deregulation of a canola variety genetically engineered (GE) to convert oleic acid to docosahexaenoic acid (DHA) and eicosapentaenoic acid (EPA), as well as for resistance to an imidazolinone herbicide.

Comments may be submitted from March 30, 2018 – May 29, 2018, at www.regulations.gov by entering docket number APHIS-2018-0014 in the search box.

U.S. Section 301 Comments and China Trade Developments

The last opportunity for public comment regarding the U.S. Trade Representative’s Section 301 investigation expires at midnight tonight, May 22. Currently, the investigation is still ongoing despite Trump Administration officials comments that the proposed “trade war” with China was off the table following productive meetings with the Chinese government that concluded in a joint press release on May 19. NAEGA is very closely engaged with the Trump Administration in their ongoing discussion with the Chinese government. According to the White House, the Chinese government has agreed to purchase more farm and agricultural products.

Background:

The U.S. Trade Representative is seeking public comment on its findings under Section 301 of the Trade Act of 1974 that the Government of China’s policies on technology transfer, intellectual property and innovation that are unreasonable and discriminatory. In relation to these findings, the Trade Representative proposes an additional duty of 25 percent on a list of products from China. In addition to receiving public comment, USTR will also hold a hearing on May 15, 2018. Parties interested in testifying before the hearing or participating in the public comment period should adhere to the following schedule:

Please contact NAEGA if you are interested in participating in these comments.

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News

China Terminates ADCVD Sorghum Investigation

Today, the Chinese Ministry of Commerce announced its decision to terminate the ongoing AD/CVD investigation against U.S. sorghum producers. In the announcement, MOFCOM cited the additional expense that tariffs will have on downstream users of sorghum as a feed grain, including aquaculture and swine. As a result, these measures were deemed as not in the public interests and ordered to be terminated immediately.

The announcement of the termination of the sorghum AD/CVD case comes as Chinese Vice Premier Liu He visits Washington, D.C. for discussions with Treasury Secretary Steve Mnuchin, Commerce Secretary Wilbur Ross and USTR Ambassador Robert Lighthizer on the broader U.S.-China trade relationship. These discussions are taking place against the backdrop of an ongoing U.S. Section 301 investigation, which could result in a 24 percent tariff on \$50 billion of Chinese goods.

Trump Withdraws from Iran Nuclear Deal

On May 8 the Trump Administration announced its intention to withdraw from the Joint Comprehensive Plan of Action (JCPOA or Iran nuclear deal), citing the ineffectiveness of the deal to curb Iran's aggressive behavior. As a result, Iran sanctions suspended under the agreement snapped immediately back into effect, meaning any new contracts and financial deals are banned. Over the next few weeks, the U.S. Treasury's Office of Foreign Asset Control (OFAC) expects to revoke, or amend, as appropriate, general and specific licenses issued in connection with the JCPOA. At that time, OFAC will issue new authorizations to allow the wind down of transactions and activities that were authorized pursuant to the revoked or amended general and specific licenses.

More information can be found [here](#).

China announces intention to increase purchases of U.S. products

On Saturday, May 19 the Chinese government announced its intention to purchase more U.S. goods as part of ongoing discussion with the United States on reducing China's bilateral trade surplus. In a statement released by U.S. and Chinese negotiating team, which included Secretary of the Treasury Steven T. Mnuchin, Secretary of Commerce Wilbur L. Ross, and United States Trade Representative Robert E. Lighthizer and Chinese State Council Vice Premier Liu He, China agreed to "significantly increase purchases of United States goods and services...[to] help support growth and employment in the United States." The statement added that "there was a consensus on taking effective measures to substantially reduce the United States trade deficit in goods with China." A copy of the joint press release can be found [here](#).

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Calendar & Member Notices

Click [here](#) for a Copy of the IGTC Calendar

2018

May

29 – Comments on herbicide resistant canola due to APHIS

June

- 1** – Canada and Mexico steel and aluminum tariff exemptions expire
- 6-7** – WTO Agriculture Committee – Geneva, Switzerland
- 7** – NAEGA UES Application Due
- 14** – IGTC Management Council – Virtual
- 18** - IGTC Strategy Session – London, UK
- 19** – 27th IGC Grains Conference – London, UK
- 19** – 2018 Gafta London Dinner – London, UK
- 20** – IGTC workshop at the International Grains Council (IGC) – London, UK

July

- 1-September 30** – IPPC ISPM Consultation – Virtual
- 2-7** – 41st Codex Alimentarius Commission (CAC41) – Rome, Italy
- 9-10** – IPPC ePhyto IAG – Geneva, Switzerland
- 11-12** – WTO SPS Committee – Geneva, Switzerland

August

- 23-25** – NAEGA-APPAMEX Forum – Puerto Vallarta, Mexico

September

- 4-7** – IGTC Seminar – Washington, D.C.
- 7** – International Grains Council Market Condition Committee Meeting – London, UK
- 10-14** – IMO CCC5 – London, UK
- 14** – IGTC Management Council – Virtual
- 26-27** – WTO Agriculture Committee – Geneva, Switzerland

October

- TBD** – DBTG Operational and Technical Workshop – Baltimore, MD
- 1-5** – FAO Committee on Agriculture (COAG) – Rome, Italy
- 31-November 1** – WTO SPS Committee – Geneva, Switzerland

November

19-23 – IPPC Standards Committee – Rome, Italy

21-22 – WTO Agriculture Committee – Geneva, Switzerland

10-22 – COP 14 – Egypt

27-29 – IGTC General Assembly 2018 – Beijing, China

December

TBD – U.S. APHIs and China AQSIQ bilateral on soybean phytosanitary requirements

2-4 – NGFA Country Elevator Conference – St. Louis, MO

4 – IGC 40th Session – London, UK

14 – IGTC Management Council - Virtual

TBD – Biosafety Protocol COP 14 – Egypt

2019

March

17-19 – NGFA Annual Convention – Amelia, Island, FL

December

2-4 – NGFA Country Elevator Conference – Indianapolis, IN

2020

March

8-10 – NGFA Annual Convention – Austin, TX

December

TBC – COP 15 – CBD – Beijing, China

2021

March

14-16 – NGFA Annual Convention – San Diego, CA

2022

December

TBC – COP 16 – CBD - Turkey

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