

Outreach June 7, 2018

Thank you for your membership in and work with NAEGA

Image of the Week

United States-Canada Regulatory Cooperation Council (RCC)

The U.S. and Canada signed an MOU this week regarding cooperation on the RCC. Learn more about the RCC below.

US-Canada Regulatory Cooperation Council



Founded in 2011 by Prime Minister Harper and President Obama



The RCC brings together regulators from US and Canadian departments to reduce differences between regulatory approaches

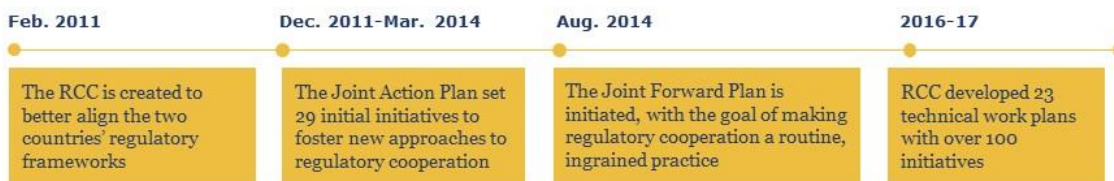


The RCC is coordinated by the RCC Secretariat, composed of the US Office of Information and Regulatory Affairs and the Treasury Board of Canada Secretariat

RCC functions

1. Reduce unnecessary regulatory differences
2. Eliminate duplicative requirements and processes
3. Harmonize or align regulations
4. Share information and experiences
5. Adopt international standards

US-Canada RCC timeline



Sources: Government of Canada, "Canada-United States Regulatory Cooperation Council (RCC)," 2018.

Member Opportunities

- Customs Trade Partnership Against Terrorism (CTPAT)
- IGTC Strategy Session – London, UK – June 18
- IGC Workshop on Improvement of trade and investment in grain trade – June 20
- NAEGA-APPAMEX Forum – Puerto Vallarta, Mexico – August 23-25
- DBTG Technical and Operations Seminar – Baltimore, MD – October 3-5
- Summer and Fall Contracts and Best Practices Seminars
 - Portland, OR – Week of July 3
 - Minneapolis, MN – Week of August 13
 - New Orleans, LA – Week of October 1
- NAFTA and Asia-Pacific Policy Teams

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Member Opportunities

Customs Trade Partnership Against Terrorism

NAEGA would like to make members aware of an opportunity from U.S. Customs and Border Protection to participate in the Customs Trade Partnership Against Terrorism (CTPAT) program.

CTPAT is a voluntary public-private sector partnership program which recognizes that CBP can provide the highest level of cargo security only through close cooperation with the principle stakeholders of the international supply chain such as importers, carriers, consolidators, licensed customs brokers, and manufacturers. The Security and Accountability for Every Port Act of 2006 provided a statutory framework for the CTPAT program and imposed strict program oversight requirements.

When an entity joins CTPAT, an agreement is made to work with CBP to protect the supply chain, identify security gaps, and implement specific security measures and best practices. Applicants must address a broad range of security topics and present security profiles that list action plans to align security throughout the supply chain.

CTPAT members are considered to be of low risk and are therefore less likely to be examined at a U.S. port of entry.

CTPAT participants enjoy other benefits, including:

- Reduced number of CBP examinations
- Front of the line inspections
- Possible exemption from Stratified Exams
- Shorter wait times at the border
- Assignment of a Supply Chain Security Specialist to the company
- Access to the Free and Secure Trade (FAST) Lanes at the land borders
- Access to the CTPAT web-based Portal system and a library of training materials
- Possibility of enjoying additional benefits by being recognized as a trusted trade partner by foreign Customs administrations that have signed Mutual Recognition Agreements with the United States
- Eligibility for other U.S. government pilot programs, such as the Food and Drug Administration’s Secure Supply Chain program
- Business resumption priority following a natural disaster or terrorist attack
- Importer eligibility to participate in the Importer Self-Assessment Program (ISA)
- Priority consideration at CBP’s industry-focused Centers of Excellence and Expertise

Members interested in participating should click [here](#). Participation in CTPAT is voluntary and there are no costs associated with joining the program.

IGTC Strategy Session – London, UK – June 18

Please “save the date” for an IGTC Strategy Session in London, UK on June 18. The strategy session will take place in the Grand Connaught Rooms of the Grain and Feed Trade Association at 61-65 Great Queen St, London WC2B 5DA. Global grain trade leaders will gather to discuss issues of mutual interest as per the IGTC policy and outreach agenda. If you are interested in attending please contact the IGTC Secretariat at secretariat@igtglobal.org.

IGC Workshop on Improvement of Trade and Investment in Grain Trade – June 20

NAEGA members and IGTC corporate stakeholders are invited to attend an IGTC sponsored workshop held during the IGC’s International Grains Conference in London, United Kingdom at 8:45am on June 20. Entitled “Improvement of trade and investment in grain trade,” the workshop will take place at Queen Elizabeth II Centre, Broad Sanctuary, Westminster, London SW1P 3EE.

The ninety-minute workshop will include presentations by the IGTC, COFCO, the East African Grains Council and the World Trade Organization. A preliminary agenda is below:

8:45am OPENING REMARKS Gary C. Martin,
IGTC President

8:55am COFCO International Senior Official

- 9:10am Gerald Masila, Executive Director, Eastern Africa Grain Council (EAGC)
- 9:25am Javier Ocampo, Trade Policy Analyst, Agriculture and Commodities Division, WTO
- 9:40am Q&A

Members interested in participating should contact the IGTC secretariat Katy Lee at secretariat@igtglobal.org.

NAEGA-APPAMEX Forum – Puerto Vallarta, Mexico – August 23-25

Please “save the date” for the next NAEGA-APPAMEX Forum in Puerto Vallarta, Mexico on August 23-25. All NAEGA members are invited to attend. Please contact [Ryan](#) for more information.

DBTG Technical and Operational Seminar – Baltimore, MD – October 3-5

Please “save the date” for the Dry Bulk Terminals Group’s (DBTG) fall Technical and Operational seminar. This fall’s seminar will take place at the Sheraton Inner Harbor Hotel in Baltimore, MD on October 3-5.

Contracts and Best Practices Seminars

Please “save the date” for NAEGA’s next Contract and Best Practice Seminars. With the release of the revised NAEGA 2 contract on March 30, NAEGA is planning for educational seminars to communicate these revisions and educate on the contract and industry best practices. This year, we are planning three educational seminars in:

- Portland, OR: Week of July 30
- Minneapolis, MN: Week of August 13
- New Orleans, LA: Week of October 1

Final dates and times will be announced when they become available.

NAEGA seminars are an intensive and informative review of commercial and official practices taught in an interactive environment. The goal of each seminar is to improve predictability, reduce risks, resolve trade barriers and facilitate profitable trade. A General agenda includes:

- Open dialogue on current contracting practices as they relate to trade risks.
- A "Road Map" of the NAEGA II Model Contract
- Review of the 2018 revisions to the NAEGA II Model Contract.
- Perspectives on the global contracting environment in GAFTA, FOSFA and other contract models and practices.
- Case Study Exercises on:
 - Calculating laytime, despatch and demurrage.
 - Contract Terms.

- Arbitration and other alternatives for dispute resolution.

In addition to the public seminars listed above, NAEGA also conducts company specific private seminars. Please contact Ryan if you are interested in hosting a private, tailored seminar at your office. Click [here](#) for more information on the in-depth, interactive programs NAEGA conducts!

NAFTA and Asia-Pacific Policy Teams

With NAFTA negotiations underway and the evolving U.S.-China trade relationship, we expect many more fast paced and dramatic developments that could greatly change the terms of trade for NAEGA members. Your involvement is needed!

NAEGA ad hoc policy teams of member personnel working largely through conference calls are helping to guide our multifaceted effort to address the evolving trade environment. Teams focused on the North American Free Trade Agreement and the Asia-Pacific Market are already established. The **NAFTA Policy Team** will be heavily engaged over the next three months to support NAEGA work with the U.S. Food and Ag. Dialogue for Trade, The Pacific Northwest Economic Region, the Canada U.S. Grain and Seed Trade Task Group and the NAEGA committees and Board of Directors to address NAFTA. A similar effort will soon start with an **Asia-Pacific Policy Team** that will be focused on U.S. trade relations with China, Japan, Korea and the Trans Pacific environment more generally.

Internships

We have an open intern position starting in the fall of 2018 to work at the NAEGA office at 1400 Crystal Drive, Arlington, VA 22202. Information on working for NAEGA as an intern can be found [here](#).

Full Details on Upcoming Events can be found in the [Meetings & Events Section of the NAEGA Member's Only Page.](#)

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Action Reports

Recent Actions:

ASP Workshop

On May 30, Ryan attended the U.S. Coast Guard's annual Alternative Security Program (ASP) Workshop at the American Chemistry Council in Washington, D.C. NAEGA, along with the National Grain and Feed Association, administers an ASP for facilities covered under the Maritime Transportation Security Act (MTSA). The ASP provides an alternative way for facilities to comply with the MTSA. All NAEGA members are open to join the ASP.

This year's workshop included presentations by U.S. government personnel on compliance with MTSA, including information on the planned technology enhancements to the TWIC card, roles and responsibilities of Area Maritime Security Committees, cyber risk management, and new compliance standards for Alternative Security Plan users.

Please contact Ryan if you would like more information on the Workshop or are interested in participating in the NAEGA-NGFA ASP.

IGTC Newsletter

The latest IGTC newsletter is now available! This week's newsletter features a summary of the annual OECD Forum, a notice that the IGTC's survey on MRLs will be published soon, and an update on the progress of the ePhyto efforts to establish an electronic phytosanitary certificate. [Read the full newsletter here.](#)

UES Submitted

On Wednesday, June 5 NAEGA officially submitted its 2019 Unified Export Strategy (UES) to the USDA's Foreign Agricultural Service (FAS). The UES sets the framework under which NAEGA will administer its Market Access Program funding in the 2019 program year. The 2019 UES highlights many past successes and planned initiatives NAEGA intends to engage in over the next year, including efforts to promote the electronic exchange of commercial and official trade documents and efforts to address market access barriers through ongoing trade negotiations.

A copy of the 2019 UES can be seen [here](#). For more information, please contact Ryan.

Upcoming Actions:

IGTC Strategy Session and IGC Meeting – June 17-20 – London, UK

On June 18-20 a robust representation from IGTC Members and Corporate Stakeholders is expected in London to participate in a IGTC Strategy Session and attend a meeting of the International Grains Council. A preliminary schedule includes:

June 18-20, London, UK – overview of schedule		
June 18 9am-4pm	IGTC Strategy Session	Grand Connaught Rooms, 61-65 Great Queen St, London WC2B 5DA Cost-free to attend
June 19 9am-5pm	International Grains Council (IGC) annual conference	QEII Centre Broad Sanctuary, SW1P 3EE (IGTC preferential rate: £536. For details contact secretariat@igtglobal.org)
June 19 6.30pm onwards	GAFTA annual dinner	The Landmark Hotel, 222 Marylebone Rd, London, NW1 6JQ (IGTC members' rate: £185). For details contact secretariat@igtglobal.org)
June 20 9am-1pm	International Grains Council (IGC) workshops - furthering	QEII Centre Broad Sanctuary, SW1P 3EE

international cooperation in the grain trade. <u>IGTC to lead one of the workshops.</u>
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Please contact the IGTC secretariat if you would like more information and are interested in participating.

IGTC Meetings and Outreach – July 13-22 – Rome and Geneva

On July 13-22 Gary will join IGTC Secretariat Katy Lee in Rome and Geneva for a series of IGTC bilateral meetings and events with members, corporate stakeholders, and inter-governmental organizations. As part of this trip, Gary and Katy will attend the IPPC's ePhyto Industry Advisory Group meeting at the FAO in Rome on July 18. A finalized agenda for the balance of their trip will be available soon.

Pending Actions:

Comments on Section 232 Investigation into Automobiles

The U.S. Department of Commerce is seeking industry public comment on its investigation into the national security effects of imports of automobiles. On May 23, 2018, the Secretary of Commerce initiated an investigation to determine the effects on the national security of imports of automobiles, including cars, SUVs, vans and light trucks, and automotive parts. This investigation was initiated under section 232 of the Trade Expansion Act of 1962.

Interested parties are invited to submit written comments, data, analyses, or other information pertinent to the investigation to the Department of Commerce by June 22, 2018. Rebuttal comments will be due by July 6, 2018. The Department of Commerce will also hold a public hearing on the investigation on July 19 and 20, 2018 in Washington, DC.

NAEGA members who are interested in submitting public comment on this investigation should contact Ryan.

Comments on Maritime Regulations

The Office of Management and Budget's Office of Information and Regulatory Affairs (OIRA) is seeking public input on how the Federal government may prudently manage regulatory costs imposed on the maritime sector. OIRA seeks public comment on how existing agency requirements affecting the maritime sector can be modified or repealed to increase efficiency, reduce or eliminate unnecessary or unjustified regulatory burdens, or simplify regulatory compliance while continuing to meet statutory missions. This RFI is meant to inform agencies' development of regulatory reform proposals.

Comments should be submitted via [regulations.gov](https://www.regulations.gov) by July 16, 2018.

NAEGA members who are interested in contributing to these comments should contact Ryan.

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News

U.S.-Canada RCC

On Monday, June 4 the Treasury Board of Canada Secretariat and the U.S. Office of Information and Regulatory Affairs (OIRA) signed a Memorandum of Understanding regarding the U.S.-Canada Regulatory Cooperation Council (RCC). As part of this agreement, both countries reaffirmed their commitments to strong regulatory cooperation.

The RCC, a forum for resolving or reducing regulatory differences, was established in 2011 to help provide for a practical approach in aligning the Canadian and American independent regulatory systems in a cohesive, efficient manner.

The MOU stipulates further efforts toward regulatory alignment and strengthens the economic partnership between the two countries. The full text of the MOU can be found [here](#).

Mexico Retaliation List

On Tuesday, June 5 the Mexican government published a list of American goods that will now face tariffs in retaliation for recently imposed U.S. tariffs on steel and aluminum. Mexico's Economy Ministry estimates the value of the tariffs to be around \$3 billion annually, or nearly 1.5% of U.S.-Mexico trade. These tariffs will remain in place for as long as the U.S. continues to charge duties for Mexican steel and aluminum, and the list may be modified to include more products. Mexico is also currently in the process of filing a complaint against the U.S. at the World Trade Organization.

The list contains agricultural products such as apples, cranberries, and pork, which will now face 20 percent tariffs at the Mexican border. In addition, other products such as bourbon and cheese will face a 25 percent tariff.

The full list of products facing Mexican retaliatory tariffs can be found [here](#).

EU Retaliation List

On Wednesday, June 6 the European Commission endorsed the decision to impose additional duties on the full list of U.S. products notified to the WTO on May 18, 2018 in response to U.S. tariffs on steel and aluminum products. The list, which will go into effect beginning in July, will initially affect EUR 2.8 billion in trade, with a further EUR 3.8 billion to be implemented in three years' time. The list includes 25 percent duties on red kidney beans and corn from the United States.

A fully copy of the list can be found [here](#).

Xtend Soybeans Approved in Argentina

NAEGA has received information that Monsanto's Xtend Soybean have been approved for commercialization and import by Argentina's Ministry of Agriculture. A copy of the approval issued by the Ministry can be found [here](#).

Hurricane and Heavy Weather Contingency Plans

As the U.S. hurricane season begins, NAEGA invites members to be aware of U.S. Coast Guard Sector Hurricane and Heavy Weather Contingency Plans. Most U.S. Coast Guard sectors publish contingency plans as guidance for the maritime community in the event of a major weather event. A list of U.S. Coast Guard Sectors and their contingency plans can be found [here](#).

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Calendar & Member Notices

Click [here](#) for a Copy of the IGTC Calendar

2018

June

- 14** – IGTC Management Council – Virtual
- 15** – China Section 301 tariffs go into effect
- 18** - IGTC Strategy Session – London, UK
- 19** – 27th IGC Grains Conference – London, UK
- 19** – 2018 Gafta London Dinner – London, UK
- 20** – IGTC workshop at the International Grains Council (IGC) – London, UK
- 23** – Section 232 Auto investigation comments due

July

- 1-September 30** – IPPC ISPM Consultation – Virtual
- 2-7** – 41st Codex Alimentarius Commission (CAC41) – Rome, Italy
- 9-10** – IPPC ePhyto IAG – Geneva, Switzerland
- 11-12** – WTO SPS Committee – Geneva, Switzerland
- 13-22** – IGTC meetings and events in Geneva and Rome
- 16** – Comments on maritime regulations due
- Week of July 30** – NAEGA Contracts and Best Practices Seminar – Portland, OR

August

- 23-25** – NAEGA-APPAMEX Forum – Puerto Vallarta, Mexico

September

- 4-7** – IGTC Seminar – Washington, D.C.

7 – International Grains Council Market Condition Committee Meeting – London, UK

10-14 – IMO CCC5 – London, UK

Week of August 13 - NAEGA Contracts and Best Practices Seminar – Minneapolis, MN

14 – IGTC Management Council – Virtual

26-27 – WTO Agriculture Committee – Geneva, Switzerland

October

Week of October 1 - NAEGA Contracts and Best Practices Seminar – New Orleans, LA

1-5 – FAO Committee on Agriculture (COAG) – Rome, Italy

3-5 – DBTG Operational and Technical Workshop – Baltimore, MD

31-November 1 – WTO SPS Committee – Geneva, Switzerland

November

19-23 – IPPC Standards Committee – Rome, Italy

21-22 – WTO Agriculture Committee – Geneva, Switzerland

10-22 – COP 14 – Egypt

27-29 – IGTC General Assembly 2018 – Beijing, China

December

TBD – U.S. APHIS and China AQSIQ bilateral on soybean phytosanitary requirements

2-4 – NGFA Country Elevator Conference – St. Louis, MO

4 – IGC 40th Session – London, UK

14 – IGTC Management Council - Virtual

TBD – Biosafety Protocol COP 14 – Egypt

2019

March

17-19 – NGFA Annual Convention – Amelia, Island, FL

December

2-4 – NGFA Country Elevator Conference – Indianapolis, IN

2020

March

8-10 – NGFA Annual Convention – Austin, TX

December

TBC – COP 15 – CBD – Beijing, China

2021

March

14-16 – NGFA Annual Convention – San Diego, CA

2022

December

TBC – COP 16 – CBD - Turkey

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