

**Mr. Lucien Agniel**

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**Professional background:** Lucien Agniel is the Director of Agniel Commodities, and member of the North American Export Grain Association. Mr. Agniel has been in the grain industry for 40 years and is active in his cash grain brokerage. He is located in Rhode Island.  
He was GAFTA President in 2013-2014.

**Mr. Amer Badawi**

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**Professional background:** Since 1983 experience and a number of senior management positions at multinational organizations with focus on export operations, credit and risk management, contract structures, negotiations, arbitration, trade finance, letters of credit, documentation, grading and inspections, fleet management (bulk carriers and tankers), time chartering, voyage chartering, bareboat chartering, voyage analysis, laytime, marine insurance, terminal operation and logistics. Working knowledge of English and American maritime law. Served on various boards and committees including the Merchants Exchange of Portland, the Maritime Fire & Safety Association, NAEGA and the Oregon Board of Maritime Pilots, a governor appointment with unanimous state senate approval. Frequently participated as industry speaker in trade conferences and market programs. Education include a BA in Psychology and Logical Studies; graduate studies in Transportation Management, and various certificates in Advanced Chartering Problems, computer science and business communications. Amer attended the AAA/ICDR International Symposia on Advanced Case Management Issues in May 2019.

**Mr. Samuel Bonilla**

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**Professional Background:** Retired from Cargill Incorporated after 10 years (1999 - 2009) where last held the position of CASC Trade Execution Leader for North America. Previously worked for Continental Grain Company for 31 years (1968 - 1999) and achieved the position of Assistant Vice President, Manager of Export Administration, in Continental's World Grain Division. During time spent with both companies gained experience in all aspects of export administration, including commodity traffic and contracts. Chairman of the Contracts Committee of NAEGA (2003 - 2009). Currently working with NAEGA as Senior Advisor, Contracts and Commercial Practice, E-mail address: [sbonilla@naega.org](mailto:sbonilla@naega.org). Sam attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Ms. Lucienne Carasso Bulow**

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**Professional Background:** I have been an arbitrator since 1980. Currently President/Owner of Interactive Dispute

Resolution Services. Was Vice President in charge of arbitrations at Continental Grain Company in the Commodity Marketing Group. Served as President of the Society of Maritime Arbitrators, Inc. from 1997 to 2001. Employed by Bunge Corporation from 1973 to 1981 in maritime claims. Worked at Continental Grain Company from 1981 to 2000, handling maritime and commodity disputes and arbitrations in London (GAFTA, FOSFA, LMAA) and in the U.S. (SMA, AAA, NAEGA and NGFA). PhD, Yale University.

**Ms. Dana Clarke**

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**Professional Background:** 30 years shipping/logistics experience in feed grains, oil seeds, cotton, coffee, sugar, and biofuels. Expedited through vessels, barges, rail and containers. Managed international logistics teams for onshore and offshore operations. Prepared export globally including Demurrage, letters of credit contracts and all governing contracts including pricing. Executing a strong expertise in data-driven analytics with emphasis on long-term strategic execution.

Coordinator between the Global Agricultural Department and customs regarding all international shipments. Executes foreign sales under government subsidy programs and negotiates “Letters of Credit” and documentation for payment collection; while reconciling calculations for the weekly USDA reports. Veteran member of the NAEGA Contracts Committee for well over 10 years. Prepared 204 and Hedge exempt reports for the CME.

**Mr. Gerard T. Desmond**

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**Professional background:** Director of Marketing, Americas, Salient Maritime (Americas) Inc. Florida. Representing exclusively 2 small grain companies in the freight market and one grain company as a panel broker. 2010 to current

Retired Freight Trader (2008), Louis Dreyfus Corp, all grain chartering activities, including hedging freight positions and running a small fleet of handysize/handymax type vessels. On the grain side focusing mainly on sales to South America. Employed there for two separate tours for a total of 18 years. Started as Operations Manager and promoted to Chartering Department shortly thereafter. Chartering Manager, Garnac Grain Co., part of the Andre Group focusing on South American trade. Managing Director Sealand Bulk Transport, and President, Columbus Chartering Inc., focusing on container moves and chartering the feeder vessels on behalf of the Pacific Division of Sea-Land Service until their merger with Maersk Lines. Van Ommeren Shipping USA Inc., chartering grain / vessels on behalf of Naviera Humboldt, a Peruvian ship owner / operator and empty container repositioning for most of the container leasing companies.

Thoroughly familiar with all phases of vessel and grain operations, time charter and voyage chartering of dry cargo and container ships. Have been employed in all aspects of dry cargo operations/chartering as Owner, Charterer and Operator. Fully familiar with liner terms, booking of containers and dry bulk commodities.

Member of ASBA and served on their documentary committee and on the panel that redrafted the new NYPE time charter party.

Former board member and current member of the Society of Maritime Arbitrators in New York since June 24, 2004. Also a member of the Houston Maritime Arbitration Association.

**Mr. Robert A. Ellis**

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**Professional Background:** 2000 to Present, Managing Partner at Capital Asset Management. Tiger Management, Managing Director/commodities and basic resources, 1998 to 2000 CTA Consultant, 1993-97; J. Aron/Goldman Sachs Vice President/grain trading, 1989-93; Louis Dreyfus Corp., Manager/International Feed Grain Trading, 1981-89. Education, Graduate, Amherst College, 1981.

**Todd Erickson**

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**Professional background:** Todd Erickson was a lawyer for Cargill for over 32 years, retiring in August 2017. He worked out of its headquarters in Minneapolis and, for 9 years, its trading offices in Geneva, Switzerland. For five of those years in Geneva he led the Geneva law department and was part of the Cargill Geneva management team. His experience covers a wide range of issues facing agricultural and energy trading businesses, including purchase and sale contract and charter party negotiation and disputes, trade finance, compliance investigations and training, business transactions (M&A and joint ventures) and representing Cargill in arbitration proceedings administered by NAEGA, GAFTA, FOSFA, ICSID and the LMAA, among other organizations. Mr. Erickson graduated from Carleton College and received his J.D. from Washington University in St. Louis. Todd attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Mr. Matt Giltner**

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**Professional Background:** 2017 - Current, Trading Manager- Export Soybeans for ADM located in Decatur, IL. ADM's export soybean group is in charge of the procurement, risk management, and export of soybeans from the USA. 2012 to 2016, Trading Manager - Export Feed Grains for ADM located in Decatur, IL. From 2000 until 2012, Matt worked for ADM both in the United States and Europe in various management positions in merchandising and risk management. He received a B.S. Finance from Iowa State University in 2000 and an MBA from Millikin University in 2007.

**Ms. Nicole Green**

Senior International Logistics & Execution Specialist  
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**Professional background:** Senior International Logistics & Execution Specialist - Manage execution activities across multiple commodities including Grains, Soybeans, Wheat, Feed gain, grain by-products, animal by-products, and edible oils. These activities consist of Export & Import vessel logistics, export contract administration and execution, management and execution of letters of credit, collaborating with STF (Structured Trade Finance), and supervising the execution of GSM and other Government programs. Leverage working knowledge of banking rules; UCP/URC/ISBP/ICC, essDOCS, Blockchain, government program; GSM, WFP, governing contracts;

NAEGA/GAFTA/FOSFA/NGF/ANEC/NOFI/KFA and more in support of above mentioned activities. Nicole attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Ms. Juliann (Julie) M Heinz**

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**Professional background:** Manager Export Administration for CHS Inc 2013 to present, Employed by CHS Inc since 1995 in roles of contract coordinator, export trade execution roles which handled both USA and foreign grains and grain by products, renewable fuels and crop nutrient products. A member of NAEGA contract committee since 2009, experience with NAEGA, GAFTA, FOSFA, ANEC and GENOVA contracts and arbitrations. Julie completed AAA Arbitration Training Fall 2019. Julie attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Mr. Jonathan Hobbs**

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**Professional Background:** Jonathan Hobbs has served as Operations Manager of Russell Marine Group's Rice Division for over ten years. His daily roles include managing a team of rice graders in Arkansas, Missouri, and Louisiana; overseeing logistics and quality control of the majority of bulk rough and milled rice exported from the Port of New Orleans; and bridging the gap between domestic and export execution and logistics. He has recently taken on a management role in RMG's vegetable, tropical, and fish oil department. Jonathan actively engages and publicly speaks on rice quality concerns from the seed and farm level to the ever-changing US rice quality and demands of the export market. Additionally, Jonathan handles a portion of the NGMO corn and specialty grain business for RMG's Japanese customers.

Jonathan was selected to and successfully completed USA Rice's Rice Leadership Development Program in 2016, which exposed him to a wide array of industry components in all parts of the U.S.'s rice production areas. Via four one-week sessions over a 2-year period, this program gives future leaders a comprehensive understanding of the rice industry through firsthand observations, with an emphasis on personal development and communication skills. As a result, he was chosen to participate in two USA Rice International Leadership Sessions in November 2017 and October 2019, which included in-depth exploration into the complex Nicaraguan and Colombian rice markets and Italian and European rice industry, respectively. Most recently, Jonathan was chosen to serve as a member on USA Rice's Latin America Trade Policy Subcommittee and an Alternate Member on the Marketability and Competitiveness Task Force.

Jonathan earned a B.S. Civil Engineering with Business Minor from Tulane University (2003) and his J.D. + B.S. Civil Law from Louisiana State University (2008). Prior to joining Russell Marine Group, he practiced both civil engineering and law, with a focus on insurance defense and construction litigation. Jonathan attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Mr. Maurice Hurst**

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**Professional Background:** Cargill, Incorporated 1990 -present. 1990-1998 various roles in rail logistics and export forwarding. 1998-2008 various roles in wheat, barley and oats trading, managing Cargill's Specialty Grains supply chain and barge freight trading. 2008-2009 Trade Execution Manager for Minneapolis team. 2009-present Trade Execution Manger for Cargill Ag Supply Chain North America. Current responsibilities include all aspects of Trade Execution for Cargill's North American team, including compliance to government and legal regulations related to exports and imports. Experience in export contract administration and modernizing export execution processes. Member of NAEGA Contracts committee from 2009-present. Chairman of International Grain Trade Coalition Electronic Documentation Committee 2016-present. Served on various community and non-profit boards. Maurice attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Ms. Lorraine Idt**

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**Professional Background:** Over twenty years experience in grain contracts, shipping and logistics; six years experience in grain arbitration. Arbitrating member for NAEGA; National Grain and Feed Association; Grain and Feed Trade Association, London; Federation of Oils, Seeds and Fats, London; Arbitrator for the Winnipeg Commodity Exchange and arbitration committee.

**Mr. Jeff Jackson**

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**Professional Background:** GDC Trading, LLC – Director-Exporter Programs – January 2012 to Present. This involves the Trade Structured Finance (TSF's) program. Gavilon, LLC, Miami, FL – Chartering and Logistics Manager – June 2008 until he retired April 2011. At Gavilon he was responsible for all vessel chartering and grain logistics for the Miami office. Alliance Grain, Inc. and ConAgra Trade Group – June 1983 to June 2008. Interstate Grain Corp. – Houston, TX – Logistics Coordinator and Vessel Liquidations – July 1982 to July 1983. ACLI Soya Company. – White Plains, NY – February 1980 to July 1982. Continental Grain Company. – New York, NY – October 1976 to January 1980. Bunge Corporation. – New York, NY – July 1973 to October 1976.

**Ms. Kathleen James**

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**Professional Background:** From 1999 to 2014, Director of Export Administration for CHS Inc. overseeing execution of grain contracts from the U.S. and international origins. Experienced with NAEGA, GAFTA, FOSFA and ANEC. Prior to joining CHS, worked 25 years at Continental Grain Co. holding numerous positions all focused on the exporting of grain,

including Assistant Merchandiser, Feed grains; Government Programs Administrator; Merchandiser, Wheat; Assistant Vice President-Chartering. Six years of experience on the NAEGA contracts committee and 2 years on the biotech committee. Education – B.S. Economics and M.A. Economics, Eastern Illinois University. Kathy attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Mr. Casey Larsen**

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**Professional Background:** 2016-Present, CIF/FOB Trader on the Gulf Export Group managing CIF barge and FOB vessel trading including management of all trading positions and logistics, as well as oversight and management of gulf corn export program. 2014-2016, Eastern Region Merchandiser responsible for managing corn and bean trading positions for eastern rail gateways. 2009-2014, various roles inside of Gavilon’s Energy and Legal Department representing Gavilon in negotiations of contracts in finance, bulk trading, transportation, put-through, and business acquisition. He received his Bachelor of Science degree in Business, Administration-Finance from the University of Nebraska and earned his Juris Doctorate at the University of Nebraska College of Law.

**Mr. J. Stephen Lucas**

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**Professional Background:** Former Vice President Export/Operations, Louis Dreyfus Co. Held a variety of merchandising and administrative positions during a 32-year career with Louis Dreyfus Co. Have served as an arbitrator for the national Grain and Feed Association since 1978. Former member of NAEGA contracts committee and a NAEGA arbitrator since 1998. Have served as a member of the Board of Directors for the National Grain and Feed Association, National Waterways Conference, and Canadian Chamber of Maritime Commerce. Also have served 6 years on the Inland Waterways User Board. Since 2005 have provided consulting services in all phases of the grain industry and expert witness services for a variety of clients both domestic and international. Education: B.A. – Microbiology, University of Kansas; M.B.A. – University of Kansas.

**Mr. Andrew Marting**

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**Professional Background:** Retired April 2018 after 36 years with Bunge North America, Inc. Vessel Logistics Manager and Export Administration Manager. Employed with Bunge, St. Louis since 1981 in export logistics, export capacity planning, export contract administration, execution of grain and grain byproducts, vessel laytime calculations, settlements and disputes, interior barge logistics/planning. Chairman of NAEGA Contracts Committee 2009 -2018, member of NAEGA Strikes Committee and extensive experience as panelist on NAEGA Clause 20 certification panels. NAEGA arbitration panelist multiple arbitrations. BA University of Colorado; Master International Management : American Graduate School of International Management.



**Mr. John C. McEvoy**

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**Professional Background:** Retired October 2018 after 19 years with Bunge Global Markets, Inc., N.Y. Global Execution Manager from 1999-2018. Previously with Continental Grain Company, N.Y., 1981-1999. Trade Administration Manager, Contilatin Division, 1985-99. Assistant Traffic Manager, World Grain Division, 1981-85. Import Traffic Manager, Kymmene Perkins Inc., N.Y., 1978-81. Invoicing Supervisor, Bunge Corporation, N.Y., 1976-78. Education: B.S. Transportation, St. John's University, N.Y. - 1976.

**Mr. Jay O'Neil**

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**Professional Background:** Jay has 46 years' experience in the Grain industry. Jay is the proprietor of HJ O'Neil Commodity Consulting. Jay has 46 years of experience in the grain industry. Jay spent 12 years as the Senior Agricultural Economist at the International Grains Program (IGP) at Kansas State University. Prior to that he worked as a Grain Trader and Trade Group Manager for Continental Grain, The Pillsbury Company, The Ferruzzi Group, Bartlett Grain Co. and as a private consultant to domestic and international grain companies. Jay has also managed Rail, Barge and Ocean freight groups and publishes a weekly International Transportation and Export report. Jay has traveled to and worked with Grain Buyers in 47 countries. He is a past chairman of the NAEGA Trade Rules committee and an emeritus member of the NAEGA Contracts and Arbitration Committee and continues to serve as an arbitrator with the North American Export Grain Association (NAEGA). Jay graduated with a BA from San Jose State University in California.

**Ms. Maria A. Reinitz**

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**Professional background:** Gavilon Grain, LLC: June 2008 – present. ConAgra Trade Group: July 1984 – June 2008 as Manager, Contract Execution. Overseas Commodities Corporation: 1979 – 1984 as grain accountant and grain trader. Autotrain Corp: 1974 – 1977 as Passenger Terminal Manager.

**Experience:** shipping experience in wheat, feed grain, grain by products, edible oils, glycerine and animal by products via ocean bulk, rail, barge and containerized shipments. Includes experience with export shipping from North, Central and South America, Black Sea, EU, domestic U.S. logistics, charterparties, purchase and sale contracts and governing contracts (NAEGA, NGFA, GAFTA, FOSFA, ANEC, PORAM and more). Served on NAEGA Contract Committee for more than 20 years. Served on the USDA Grain Inspection Advisory Committee 2012 – 2015. **Education:** Hillsdale College, University of Louisville (1977, BA Management), National Center for Paralegal Training (1978, post graduate Paralegal). Completed GAFTA Distance Learning Program 2009. Maria attended the AAA/ICDR International Symposia on Advanced Case Management Issues in May 2019.

**Dispute resolution:** Served as mediator and arbitrator for the BBB as well as NAEGA arbitrator.

**Mr. Willis “Dale” Street**

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**Professional Background:** Started in 1974 with Cook Industries, after two stints at Continental Grain and one with Duplantis Forwarding, in 1982, I went to Zen-Noh Grain Corporation and have been there ever since. Experience includes but not limited to NAEGA contracts, letters of credit, banking rules, charter party terms, and export documentation. Current position with Zen-Noh Grain Corporation is Manager of Vessel Logistics. I am currently a member of the NAEGA Contract Committee and have been for approximately 20 years.

**Mr. Paul Sylvester**

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**Professional Background:** Over twenty years on the McDonald Pelz international brokerage team. Extensive experience with export contracts, logistics, charter parties, and NAEGA and GAFTA governed contracts. Current member of the NAEGA Contracts Committee. Paul attended the AAA/ICDR International Symposia on Advanced Case Management Issues in November 2019.

**Ms. Cynthia Tathwell**

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**Professional background:** Started in the grain industry in 1983 working for Mitsui & Co. U.S.A, Portland, Oregon to 1987 as an assistant to their grain trade executions manager. Accepted a position with United Grain Corporation in 1987 initially in the traffic department for a few years before transitioning to the export management department. I have been with the company ever since, including the period which United Grain Corporation joined CHS and formed a Joint Venture as United Harvest LLC who operated CHS’s terminal in Kalama, Washington and United Grain’s terminal in Vancouver, Washington, through its dissolution back to United Grain Corporation in 2011. In the many years that I have worked in the grain industry, I have gained knowledge and experience in the capacity of grain handling, exporting grain and overall grain business practices, policies and procedures. I currently oversee the export departments responsibilities for, but not limited to FOB and CNF contract review and compliance to settlements, documents, Letters of Credit and banking terms, and government program requirements and compliance. I manage and monitor vessel the operations, vessel scheduling at the terminal, terminal operations, logistics, grain grading and testing and terminal tariff compliance. In addition, I serve on the credit risk management team, integral in dispute resolutions and claims with vessel owners, P&I club, customers, B&I and involved in third-party agreements for the company.

Industry participation: I believe I became a member on the NAEGA contract’s committee in 1997 and currently serve on the committee. During this time, I have served on several NAEGA strikes committees, served 5 years on the Board of Directors for the Portland’s Merchants Exchange and participate in local industry organizations.