



***Working Together to Make Trade Work***

October 11, 2017

To: David Mergen - Counselor – American Embassy Buenos Aires

CC: Darlene Maginnis – Office of Trade Programs – USDA  
Gary C. Martin, President and CEO, NAEGA/IGTC

From: Ryan Olson, Director of Operations, NAEGA

Re: Notice to Post-MAP Travel to Punta del Este, Uruguay, November 5-10, 2017

In compliance with USDA Market Access Program (MAP) Regulations, please accept this Notice to Post regarding upcoming MAP travel to Punta del Este, Uruguay. Consistent with advancing NAEGA UES objectives Ryan Olson, NAEGA Director of Operations, will travel to Punta del Este on November 5-10.

In Punta del Este, Mr. Olson will work to improve the commercial and official environment for GRNOS logistics. He will assess and report on the deployment of best practices related to: port and cybersecurity; worker, transport and product safety; cost and sustainability of operations; and the United Nations, International Maritime Organization, regional and national measures impacting bulk and container ocean freight. Mr. Olson will also gather information assess competitor origin positioning in trade agreements and other trade relationships. Key meetings include:

- *The American Association of Port Authorities (AAPA) Latin America Ports Congress*: On November 6-9 Mr. Olson will participate in the AAPA's 16<sup>th</sup> Latin American Ports Congress ([an agenda can be found here](#)). The theme of this Congress will be "Latin American Ports, between Globalization and Protectionism."
- *The Dry Bulk Terminal Group's (DBTG) Fall Operational and Technical Seminar*: On November 8-10 Mr. Olson will attend the DBTG's Fall Operational and Technical Seminar. NAEGA works closely with the DBTG to monitor and evaluate the effects of international regulations on the grain industry. Mr. Olson will report back to NAEGA on developments affecting the grain trade. NAEGA's continued engagement with the DBTG, which NAEGA renewed its Memorandum of Agreement with in 2017, is a main priority of this mission.

While in Punta del Este, Mr. Olson welcomes the opportunity to meet FAS staff to discuss this mission and other concerns related to the NAEGA UES.

This trip will be funded in part by our MAP allocation, under activity code M17GXAMERI. If there are any questions or concerns, please feel free to contact me via email at [rolson@naega.org](mailto:rolson@naega.org), or by calling 202-682-4030.

Sincerely,

Ryan Olson  
Director of Operations, NAEGA