

2019 NAEGA ARBITRATION PANELISTS – Approved March 18, 2019 (22 persons total)

Mr. Lucien Agniel

Agniel Commodities, LLC
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Professional background: Lucien Agniel is the Director of Agniel Commodities, and member of the North American Export Grain Association. Mr. Agniel has been in the grain industry for 40 years and is active in his cash grain brokerage. He is located in Rhode Island. He was GAFTA President in 2013-2014.

Mr. Amer Badawi

Unit Head – Charters/Operations
Ocean Transportation, Sourcing Services OSCSO
United Nations, World Food Programme, Head Quarters
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Professional background: Since 1983 experience and a number of senior management positions at multinational organizations with focus on export operations, credit and risk management, contract structures, negotiations, arbitration, trade finance, letters of credit, documentation, grading and inspections, fleet management (bulkers and tankers), time chartering, voyage chartering, bareboat chartering, voyage analysis, laytime, marine insurance, terminal operation and logistics. Working knowledge of English and American maritime law. Served on various boards and committees including the Merchants Exchange of Portland, the Maritime Fire & Safety Association, NAEGA and the Oregon Board of Maritime Pilots, a governor appointment with unanimous state senate approval. Frequently participated as industry speaker in trade conferences and market programs. Education include a BA in Psychology and Logical Studies; graduate studies in Transportation Management, and various certificates in Advanced Chartering Problems, computer science and business communications.

Mr. Samuel Bonilla

Rich-Port Consulting, LLC
10700 Bradbury Way,
Fort Myers, FL, 33913
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Professional Background: Retired from Cargill Incorporated after 10 years (1999 - 2009) where last held the position of CASC Trade Execution Leader for North America. Previously worked for Continental Grain Company for 31 years (1968 - 1999) and achieved the position of Assistant Vice President, Manager of Export Administration, in Continental's World Grain Division. During time spent with both companies gained experience in all aspects of export administration, including commodity traffic and contracts. Chairman of the Contracts Committee of NAEGA (2003 - 2009). Currently working with NAEGA as Senior Advisor, Contracts and Commercial Practice, E-mail address: sbonilla@naega.org.

Ms. Lucienne Carasso Bulow

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Professional Background: I have been an arbitrator since 1980. Currently President/Owner of Interactive Dispute Resolution Services. Was Vice President in charge of arbitrations at Continental Grain Company in the Commodity Marketing Group. Served as President of the Society of Maritime Arbitrators, Inc. from 1997 to 2001. Employed by Bunge Corporation from 1973 to 1981 in maritime claims. Worked at Continental Grain Company from 1981 to 2000, handling maritime and commodity disputes and arbitrations in London (GAFTA, FOSFA, LMAA) and in the U.S. (SMA, AAA, NAEGA and NGFA). PhD, Yale University.

Mr. Gerard T. Desmond

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Salient (Americas)

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Professional background: Director of Marketing, Americas, Salient Maritime (Americas) Inc. Florida. Representing exclusively 2 small grain companies in the freight market and one grain company as a panel broker. 2010 to current

Retired Freight Trader (2008), Louis Dreyfus Corp, all grain chartering activities, including hedging freight positions and running a small fleet of handysize/handymax type vessels. On the grain side focusing mainly on sales to South America. Employed there for two separate tours for a total of 18 years. Started as Operations Manager and promoted to Chartering Department shortly thereafter. Chartering Manager, Garnac Grain Co., part of the Andre Group focusing on South American trade. Managing Director Sealand Bulk Transport, and President, Columbus Chartering Inc., focusing on container moves and chartering the feeder vessels on behalf of the Pacific Division of Sea-Land Service until their merger with Maersk Lines. Van Ommereen Shipping USA Inc., chartering grain / vessels on behalf of Naviera Humboldt, a Peruvian ship owner / operator and empty container repositioning for most of the container leasing companies.

Thoroughly familiar with all phases of vessel and grain operations, time charter and voyage chartering of dry cargo and container ships. Have been employed in all aspects of dry cargo operations/chartering as Owner, Charterer and Operator. Fully familiar with liner terms, booking of containers and dry bulk commodities.

Member of ASBA and served on their documentary committee and on the panel that redrafted the new NYPE time charter party.

Former board member and current member of the Society of Maritime Arbitrators in New York since June 24, 2004. Also a member of the Houston Maritime Arbitration Association.

Mr. Robert A. Ellis

Managing Partner

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Ridgefield Capital Asset Management

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Professional Background: 2000 to Present, Managing Partner at Capital Asset Management. Tiger Management, Managing Director/commodities and basic resources, 1998 to 2000 CTA Consultant, 1993-97; J. Aron/Goldman Sachs Vice President/grain trading, 1989-93; Louis Dreyfus Corp., Manager/International Feed Grain Trading, 1981-89. Education, Graduate, Amherst College, 1981.

Mr. Todd Erickson

Cargill, Inc.

6030 Ridge Road

Shorewood, MN USA 55331

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Professional background: Todd Erickson is a Senior Lawyer for Cargill, Inc. in Hopkins, Minnesota. Mr. Erickson has been with Cargill for over 30 years and has broad experience in helping Cargill teams and a wide range of agriculture and energy trading businesses succeed. Mr. Erickson has worked as a lawyer for Cargill in Minnesota and Switzerland and his experience covers ocean transportation, finance, marketing bulk trading, sanctions, anti-bribery and anti-boycott law compliance. He has his J.D. from Washington University of St. Louis.

Mr. Matt Giltner

Archer Daniels Midland Company

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Professional Background: 2017 - Current, Trading Manager- Export Soybeans for ADM located in Decatur, IL. ADM's export soybean group is in charge of the procurement, risk management, and export of soybeans from the USA. 2012 to 2016, Trading Manager - Export Feed Grains for ADM located in Decatur, IL. From 2000 until 2012, Matt worked for ADM both in the United States and Europe in various management positions in merchandising and risk management. He received a B.S. Finance from Iowa State University in 2000 and an MBA from Millikin University in 2007.

Ms. Nicole Green

Senior International Logistics & Execution Specialist

Louis Dreyfus Company LLC

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Wilton, CT 06897

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Professional background: Senior International Logistics & Execution Specialist - Manage execution activities across multiple commodities including Grains, Soybeans, Wheat, Feed gain, grain by-products, animal by-products, and edible oils. These activities consist of Export & Import vessel logistics, export contract administration and execution, management and execution of letters of credit, collaborating with STF (Structured Trade Finance), and supervising the execution of GSM and other Government programs. Leverage working knowledge of banking rules; UCP/URC/ISBP/ICC, essDOCS, Blockchain, government program; GSM, WFP, governing contracts; NAEGA/GAFTA/FOSFA/NGF/ANEC/NOFI/KFA and more in support of above mentioned activities.

Ms. Juliann (Julie) M Heinz

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NAEGA Arbitrator
357 Warwick Street
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Professional background: Manager Export Administration for CHS Inc 2013 to present, Employed by CHS Inc since 1995 in roles of contract coordinator, export trade execution roles which handled both USA and foreign grains and grain by products, renewable fuels and crop nutrient products. A member of NAEGA contract committee since 2009, experience with NAEGA, GAFTA, FOSFA, ANEC and GENOVA contracts and arbitrations.

Mr. Maurice Hurst

Trade Execution Manager
Cargill, Incorporated
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Email: Maurice_hurst@cargill.com

Professional Background: Cargill, Incorporated 1990 -present. 1990-1998 various roles in rail logistics and export forwarding. 1998-2008 various roles in wheat, barley and oats trading, managing Cargill's Specialty Grains supply chain and barge freight trading. 2008-2009 Trade Execution Manager for Minneapolis team. 2009-present Trade Execution Manger for Cargill Ag Supply Chain North America. Current responsibilities include all aspects of Trade Execution for Cargill's North American team, including compliance to government and legal regulations related to exports and imports. Experience in export contract administration and modernizing export execution processes. Member of NAEGA Contracts committee from 2009-present. Chairman of International Grain Trade Coalition Electronic Documentation Committee 2016-present. Served on various community and non-profit boards.

Ms. Lorraine Idt

Manager, Trade Execution - Grain North America
Viterra
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Professional Background: Over twenty years experience in grain contracts, shipping and logistics; six years experience in grain arbitration. Arbitrating member for NAEGA; National Grain and Feed Association; Grain and Feed Trade Association, London; Federation of Oils, Seeds and Fats, London; Arbitrator for the Winnipeg Commodity Exchange and arbitration committee.

Mr. Jeff Jackson
16 Chadwick Dr.

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Professional Background: GDC Trading, LLC – Director-Exporter Programs – January 2012 to Present. This involves the Trade Structured Finance (TSF's) program. Gavilon, LLC, Miami, FL – Chartering and Logistics Manager – June 2008 until he retired April 2011. At Gavilon he was responsible for all vessel chartering and grain logistics for the Miami office. Alliance Grain, Inc. and ConAgra Trade Group – June 1983 to June 2008. Interstate Grain Corp. – Houston, TX – Logistics Coordinator and Vessel Liquidations – July 1982 to July 1983. ACLI Soya Company. – White Plains, NY – February 1980 to July 1982. Continental Grain Company. – New York, NY – October 1976 to January 1980. Bunge Corporation. – New York, NY – July 1973 to October 1976.

Ms. Kathleen James

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Professional Background: From 1999 to the present, Director of Export Administration for CHS Inc. This group executes contracts for both CHS (US) and its' overseas offices. Experienced with NAEGA, GAFTA, FOSFA, and ANEC. Prior to joining CHS, worked 25 years at Continental Grain Co. holding numerous positions all focused on the exporting of grain, including Assistant Merchandiser, Feedgrains; Government Programs Administrator; Merchandiser-Wheat; Ass't Vice President – Chartering. Six years' experience on the NAEGA contracts committee. Presently a member of the biotech committee of NAEGA. Education – B.S. Economics and M.A. Economics, Eastern Illinois University.

Mr. J. Stephen Lucas

President

Jayhawker Consulting Co. LLC

Trumbull, CT 06611

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Professional Background: Former Vice President Export/Operations, Louis Dreyfus Co. Held a variety of merchandising and administrative positions during a 32-year career with Louis Dreyfus Co. Have served as an arbitrator for the national Grain and Feed Association since 1978. Former member of NAEGA contracts committee and a NAEGA arbitrator since 1998. Have served as a member of the Board of Directors for the National Grain and Feed Association, National Waterways Conference, and Canadian Chamber of Maritime Commerce. Also have served 6 years on the Inland Waterways User Board. Since 2005 have provided consulting services in all phases of the grain industry and expert witness services for a variety of clients both domestic and international. Education: B.A. – Microbiology, University of Kansas; M.B.A. – University of Kansas.

Mr. Andrew Marting

670 Scott Ave.

Kirkwood, MO, 63122

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Professional Background: Retired April 2018 after 36 years with Bunge North America, Inc. Vessel Logistics Manager and Export Administration Manager. Employed with Bunge, St. Louis since 1981 in export logistics, export capacity planning, export contract administration, execution of grain and grain byproducts, vessel laytime calculations, settlements and disputes, interior barge logistics/planning. Chairman of NAEGA Contracts Committee 2009 -2018, member of NAEGA Strikes Committee and extensive experience as panelist on NAEGA Clause 20 certification panels. NAEGA arbitration panelist multiple arbitrations. BA University of Colorado; Master International Management : American Graduate School of International Management.

Mr. John C. McEvoy

Bunge North America

50 Main Street

White Plains, New York 10606

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Professional Background: Operations Manager for Bunge Global Markets 1999- Present. Previously with Continental Grain Company, 1981 to 1999. Trade Administration Manager, ContiLatin Division, 1985-1999; Assistant Traffic Manager, World Grain Division, 1981-85; Import Traffic Manager, Kymmene-Perkins, Inc., NY, 1978-81; Invoicing Supervisor, Bunge Corporation, NY, 1976-78. Education: B.S., Transportation, St. John's University 1976.

Mr. Tom R. Medd

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North Oaks MN. 55127

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Retired/Consultant

Professional Background: Senior Vice President, CHS Inc. Corporate Risk Management, 2003-2013; CHS Foods, 2004-2005; Senior Vice President, CHS Processing and Refining, 2000 to 2003; Senior Vice President, CHS Milling, 2000-2001; Vice President, CHS Grain Marketing Division, 1994-1998; Vice President, Continental Grain Company, Vegoils/Oilseeds/Pulses, 1976-1993; General Manager, I.S. Joseph Co., Grain Division, 1973-1976; Merchandiser, Bunge Corp., 1969-1973; Owner/operator, Norway Spur Grain Co., 1968-1969. Previous member of NAEGA Contracts Committee.

Note: Not able to travel if participating

Mr. Jay O'Neil

HJ O'Neil Commodity Consulting and Senior Agricultural Economist (Emeritus)

Department of Grain Science and Industry

International Grains Program

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Kansas State University
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Professional Background: Employed in the grain merchandising business for 42 years, Started with Continental Grain Company, 1973-76. Senior Corn Merchandiser, Senior Wheat Merchandiser and Manager of Overseas Grain Sales and Operations for The Pillsbury Company 1976-82. U.S. Feed Grains Export Manager, The Ferruzzi Group of Rivina Italy, New Orleans office, 1983-85; Manager of Cross Country Grain Trading Group and numerous management positions leading up to General Manager, Transportation and Export Groups, Bartlett and Company, Kansas City, 1987 to 2001. Formerly: Manager of the Export Group for Bartlett Grain Co. L.P., and past Chairman of NAEGA Contracts Committee. Education: B.A., San Jose State University, California, 1972.

Ms. Maria A. Reinitz

Director, Trade Execution
Gavilon Grain, LLC
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Professional background: Gavilon Grain, LLC: June 2008 – present. ConAgra Trade Group: July 1984 – June 2008 as Manager, Contract Execution. Overseas Commodities Corporation: 1979 – 1984 as grain accountant and grain trader. Autotrain Corp: 1974 – 1977 as Passenger Terminal Manager.

Experience: shipping experience in wheat, feed grain, grain by products, edible oils, glycerine and animal by products via ocean bulk, rail, barge and containerized shipments. Includes experience with export shipping from North, Central and South America, Black Sea, EU, domestic U.S. logistics, charterparties, purchase and sale contracts and governing contracts (NAEGA, NGFA, GAFTA, FOSFA, ANEC, PORAM and more). Served on NAEGA Contract Committee for more than 20 years. Served on the USDA Grain Inspection Advisory Committee 2012 – 2015. **Education:** Hillsdale College, University of Louisville (1977, BA Management), National Center for Paralegal Training (1978, post graduate Paralegal). Completed GAFTA Distance Learning Program 2009.

Dispute resolution: served as mediator and arbitrator for the BBB as well as NAEGA arbitrator.

Mr. Willis “Dale” Street

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Professional Background: Started in 1974 with Cook Industries, after two stints at Continental Grain and one with Duplantis Forwarding, in 1982, I went to Zen-Noh Grain Corporation and have been there ever since. Experience includes but not limited to NAEGA contracts, letters of credit, banking rules, charter party terms, and export documentation. Current position with Zen-Noh Grain Corporation is Manager of Vessel Logistics. I am currently a member of the NAEGA Contract Committee and have been for approximately 20 years.

Ms. Cynthia Tathwell

Senior Export Manager
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Professional background: Started in the grain industry in 1983 working for Mitsui & Co. U.S.A, Portland, Oregon to 1987 as an assistant to their grain trade executions manager. Accepted a position with United Grain Corporation in 1987 initially in the traffic department for a few years before transitioning to the export management department. I have been with the company ever since, including the period which United Grain Corporation joined CHS and formed a Joint Venture as United Harvest LLC who operated CHS's terminal in Kalama, Washington and United Grain's terminal in Vancouver, Washington, through its dissolution back to United Grain Corporation in 2011. In the many years that I have worked in the grain industry, I have gained knowledge and experience in the capacity of grain handling, exporting grain and overall grain business practices, policies and procedures. I currently oversee the export departments responsibilities for, but not limited to FOB and CNF contract review and compliance to settlements, documents, Letters of Credit and banking terms, and government program requirements and compliance. I manage and monitor vessel the operations, vessel scheduling at the terminal, terminal operations, logistics, grain grading and testing and terminal tariff compliance. In addition, I serve on the credit risk management team, integral in dispute resolutions and claims with vessel owners, P&I club, customers, B&I and involved in third-party agreements for the company.

Industry participation: I believe I became a member on the NAEGA contract's committee in 1997 and currently serve on the committee. During this time, I have served on several NAEGA strikes committees, served 5 years on the Board of Directors for the Portland's Merchants Exchange and participate in local industry organizations.