



The North American Export Grain Association, Inc.

Background

The North American Export Grain Association (NAEGA,) established in 1912, consists of private and publicly owned companies and farmer-owned cooperatives that are involved in and provide services to the bulk grain and oilseed exporting industry. NAEGA members ship the vast majority of the over \$20 billion exports of US bulk grain and oilseeds. NAEGA's mission is to promote and sustain the development of commercial export of grain and oilseed trade from the United States.

NAEGA, based in the heart of the US capital, is staffed and networked with experienced professionals who understand the industry and the workings of the US Federal and international governments. Through its Washington, DC office NAEGA acts as a unified voice for the export grain industry and provides many valuable opportunities and services for its members:

- **Government Relations** Government agencies and officials rely on NAEGA as their vehicle for communicating policies and programs to the U.S. export grain industry. Congress, the Administration and foreign governments seek NAEGA input on farm and trade policy issues.
- **NAEGA Publications** NAEGA *Outreach* and other publications provide information and commentary on industry issues, developments and events affecting the export grain industry.
- **Technical Assistance** NAEGA committees act in a leadership role to address technical issues affecting the industry: grain handling, inspection, Sanitary and Phytosanitary, trade and contract matters. The NAEGA No. 2 Contract and Addendum act as the industry standard for F.O.B. sales. The NAEGA Alternative Security Plan provides the industry with the necessary compliance for Homeland Security and Coast Guard rules.
- **Industry Meetings** NAEGA meetings provide an opportunity to meet with government and industry leaders from around the world and at the cutting edge of developments affecting grain and oilseed exports.
- **International Promotion** NAEGA expertise is sought after by organizations in many key international grain and oilseed markets. NAEGA members have priority access to participation in these programs. NAEGA members work with USDA's Market Access Program (MAP) in a joint public/private sector effort to promote exports of U.S. farm products.

Opportunities



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- **Alliances and Cooperation** NAEGA participates as a member or in an advisory capacity to many different groups.

International organizations include:

APPAMEX - Mexico	GAFTA - United Kingdom
CGC - Canada	ICCP - UN
COCERAL - Europe	WTO
CODEX - UN/FAO	JAFTA - Japan
International Grain Trade Coalition (IGTC) - Worldwide	

US organizations include:

Agriculture Biotech Forum	Export Credit Working Group
Ag Ocean Transportation Coalit.,	National Council on Food and Ag. Policy
Ag Policy Advisory-USDA/USTR,	US Ag Export Development Council,
Agri-PVO Food Aid Coalition,	US Coast Guard
AFBF, ASA, GMA, NFPA, NOPA, US Wheat Assoc., USGC, WETEC	

The **National Grain and Feed Association and NAEGA** coordinate policy and government representation on trade-related issues that affect the economic prospects of the industry. This enables the organizations to speak in a unified voice to government and to the industry's domestic and international customers.

Strikes, Riots, Lockouts, and Embargoes - Investigates the merits of applications made for the issuance of certificates or for the furnishing of information relating to strikes, riots, lockouts, embargoes, or other conditions affecting contract performance. The Committee ultimately approves the issuance of certificates or cables pursuant to, and in accordance with, the rules.

Committees

Contracts - Considers matters relating to contracts, including charter parties, government regulations and programs, as referred to it by the Board of Directors.

Grades and Inspection - Considers such matters relating to grain trades and inspection as may be referred to it by the Board of Directors. The Committee has organized several Subcommittees including Sanitary and Phytosanitary, Ports, and Alternative Security Plan.

Biotechnology - Identifies issues and proposes policy to the Board of Directors regarding the impact of Biotechnology on the export trade of grain and oilseeds.

NAEGA has activated the following Task Forces:

The Market Access Program - Provides direction on international program activity.

Membership - Selects and reviews membership applications.