

Good Morning and welcome to all of Dan's family and many friends.

It is an honor and I am very touched that Dan's asked me to speak today. It is an enormous challenge to describe this great man, great son, great brother and uncle and great friend in a few words.

As I have thought about it, if there is one phrase which described him well, it is, "He was larger than life."

I first met Dan shortly before his confirmation to be Under Secretary of Agriculture in the Reagan Administration in 1985.

We spent many hours together in the early days of his tenure reviewing the key issues he had to deal with in this new world of Washington, DC.

The early days were difficult. Many, no doubt, hundreds of briefing papers were prepared for him. He read them all, concluded most of them as lacking in substance, sensible policy options and /or common sense. He asked me many more questions than I had answers--which frustrated him more. Even worse, when I told him I had read very few of the papers, he was--well very cranky!! Why should he waste his time reading all this-----and I had not!!!

On the third day he was in office, he and I went to his first 'Interagency' meeting. The meeting was Chaired by the then Deputy Treasury Secretary, Richard Darman. We arrived late--and of course one never arrived late for those kinds of meetings. We sat at the table while a very loud, somewhat unintelligible but very acrimonious debate was underway between two to be unnamed participants. The Chairman had lost control of the meeting and after about 10-15 minutes we figured out the subject was 'monetary policy.' Another 10 minutes of so passed and finally the two I spoke of ran out of breath. There was a pause, the Chairman was still trying to recover from the drama that had gone on for the last half-hour; Dan leaned over to me and asked if he could speak. I said of course! He asked the Chair, who said yes. Then for the next 15 minutes Dan Amstutz gave the most clear cut, sensible and wise description of monetary policy, including the impact on the national economy in terms of what sensible monetary policy could and could not achieve. I have never heard before or after any one speak to this issue as well as Dan did. He concluded his remarks with the following and I quote. "...as I listened to what was being said at this meeting, I now understand why, day after day, as I sat in my office on Wall Street, I could not figure out what 'policy makers' in Washington were saying on this subject and many others. Now its clear: They have no idea what there're talking about and therefore are incapable of forming rational economic policies for our country." There was another pause--no comments spoken and finally the Chair announced the meeting was concluded and we left.

I site this experience today as not only an unforgettable example of Dan and his unique

ability to articulate complex subjects simply and clearly but also his ability, likewise unique, to understand the role of policy making and the impact of decisions of major consequence for our country. He understood the complexity of the issues and in particular, the limitations of public policy. His great contribution to this country was his formidable combination of intellect and common sense.

I think this this experience also describes Dan more broadly.

Another way to describe him is that he was a great teacher. He was thoughtful. He listened. Whether or not you agreed with him, you knew he understood your point of view. In my experience there was never an situation or an issue with him in which I did not learn. Also, and to his great credit, he learned as well.

There are so many more examples of Dan's unique qualities which I could mention especially from the countless meetings we had with other GATT Members during the early stages of the Uruguay Round Multilateral Trade Negotiations. Most of these meetings were more frustrating than productive and almost always exhausting.

In these meetings, particularly with our European Union colleagues, I learned another one of Dan's assets--his great sense of humor. His sister Sue and I have joked about an example of this. We were meeting in Geneva with our EU colleagues, including Guy Legras, who would remove his shoes especially during a particularly frustrating meeting. Dan was aware of Guy's habit, and, true to form, Guy had removed his shoes. However at this meeting we were sitting at a table which enabled Dan to slide Guy's shoes to our side of the table without Guy's knowledge. He skillfully did so, and, it was only I, who saw Dan reach down and put Guy's shoes in his brief case. When the meeting finally concluded, off we went shoes and all. Guy stayed behind looking all over the meeting room for his shoes and as he came into the hall with frustration all over his face, of course now from his lack of shoes, not the meeting, Dan reached into his brief case, pulled out his shoes and we laughed until we were exhausted.

In fact, I've heard not a greater tribute to Dan than from our great friend Guy. When I told him Dan had died, his response was " I am very sad; Dan was outstanding and a great friend. Everybody will miss him. I will keep his memory alive in my heart until my last day."

Yes Dan was not only larger than life, in fact, he still is. We have that great blessing.